



IAPD Report

PAUL EDWARD FAIR

CRD# 2030283

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

PAUL EDWARD FAIR (CRD# 2030283)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **12/08/2017**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	PAUL FAIR ASSOCIATES, LLC	CRD# 138982	05/10/2006

QUALIFICATIONS

This representative is currently registered in **0** SRO(s) and **1** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration. Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	FSC SECURITIES CORPORATION	7461	WYOMISSING, PA	12/02/2005 - 12/31/2005
IA	PAN-AMERICAN INVESTMENT ADVISERS, INC.	111107	WYOMISSING, PA	11/06/2002 - 04/01/2005

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Criminal	1
Customer Dispute	2



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **1** jurisdiction(s) and **0** SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **PAUL FAIR ASSOCIATES, LLC**
Main Address: BIRDSBORO, PA
Firm ID#: 138982

Regulator	Registration	Status	Date
IA Pennsylvania	Investment Adviser Representative	Approved	05/10/2006

Branch Office Locations

PAUL FAIR ASSOCIATES, LLC
334 Washington Street
Birdsboro, PA 19508



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 0 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.


General Industry/Product Exams

Exam	Category	Date
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No information reported.

State Securities Law Exams

Exam	Category	Date
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 IA	Uniform Investment Adviser Law Examination (S65)	Series 65	12/09/1996
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PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	12/02/2005 - 12/31/2005	FSC SECURITIES CORPORATION	CRD# 7461	WYOMISSING, PA
IA	11/06/2002 - 04/01/2005	PAN-AMERICAN INVESTMENT ADVISERS, INC.	CRD# 111107	WYOMISSING, PA

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
01/2000 - Present	PAUL FAIR ASSOCIATES, LLC	MANAGING MEMBER	Y	Birdsboro, PA, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

PAUL FAIR ASSOCIATES,LLC - RIA; FIXED INSURANCE SALES AND FIXED ANNUITY PRODUCTS



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Criminal	1
Customer Dispute	2

Criminal

This disclosure event involves a criminal charge against the Investment Adviser Representative that has resulted in a dismissal, plea, acquittal or conviction. The criminal matter may relate to any felony or certain misdemeanor offenses (e.g., bribery, perjury, forgery, counterfeiting, extortion, fraud, wrongful taking of property).

Disclosure 1 of 1

Reporting Source:	Individual
Organization Name (if charge(s) were brought against an organization over which individual exercised control):	NONE
Court Details:	BUCKS COUNTY COURT, DOYLESTOWN, PA DOCKET 78-2557 FUKED 10/30/1978 BOX C78.4 PAGE 418
Charge Date:	10/30/1978
Charge Details:	2 COUNTS FELONY - DISMISSED; MISDEMEANOR - PLEA OF GUILTY - NON INVESTMENT RELATED
Felony?	No
Current Status:	Final
Status Date:	01/10/1979
Disposition Details:	FELONY-TERRORISTIC THREATS - DISMISSED; MISDEMEANOR - SIMPLE ASSAULT - PLEA OF GUILTY - 1-19-1979 PAID COURT COST - 2 YEARS PROBATION - COST PAID 1-19-1979
Broker Statement	CHARGES FILED DUE TO DOMESTIC DISPUTE AND DIVORCE PROCEEDINGS.



Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: AMERICAN CAPITAL CORPORATION

Allegations: COMPLAINT ALLEGES VIOLATION OF PA UNFAIR TRADE PRACTICES AND CONSUMER PROTECTION LAW; PROFESSIONAL MALPRACTICE; INTENTIONAL AND/OR NEGLIGENT MISREPRESENTATION; BREACH OF FIDUCIARY DUTY; FRAUD; BREACH OF CONTRACT. UPON INFORMATION AND BELIEF THE ACTIVITY IN QUESTION OCURRED IN 1999-2000.

Product Type: No Product

Alleged Damages: \$5,000.00

Alleged Damages Amount Explanation (if amount not exact): PLAINTIFF REQUESTED THE COURT TO DETERMINE THE ALLEDGED COMPENSATORY DAMAGE AMOUNT

Is this an oral complaint?

Is this a written complaint?

Is this an arbitration/CFTC reparation or civil litigation? Yes

Arbitration/Reparation forum or court name and location: COURT OF COMMON PLEAS OF CHESTER COUNTY, WEST CHESTER, PA

Docket/Case #: 07-07102

Filing date of arbitration/CFTC reparation or civil litigation: 07/26/2007

Customer Complaint Information

Date Complaint Received: 10/04/2007

Complaint Pending? No

Status: Settled

Status Date: 07/15/2011

Settlement Amount: \$0.00

Individual Contribution Amount: \$0.00

Civil Litigation Information

Type of Court: State Court

Name of Court: COURT OF COMMON PLEAS OF MONTGOMERY COUNTY, PA



Location of Court: NORRISTOWN, MONTGOMERY COUNTY, PA

Docket/Case #: 2008-33203

Date Notice/Process Served: 10/04/2007

Litigation Pending? No

Disposition: Settled

Disposition Date: 11/15/2011

Monetary Compensation Amount: \$0.00

Individual Contribution Amount: \$0.00

Broker Statement

THIS IS SUIT FILED IN JUNE 2007 (IN CHESTER COUNTY THEN TRANSFERRED TO MONTGOMERY COUNTY) BY A FORMER CUSTOMER (DISEASED ESTATE) CONCERNING THE FORMER CUSTOMER WHO OBTAINED A LIVING TRUST IN 1999 THROUGH AN ATTORNEY WHO HAS PROVIDED LEGAL SERVICES FOR MY CLIENTS AND CUSTOMERS. THE PLAINTIFF REPRESENTING THE LITIGATION IS A SON OF THE FORMER CUSTOMER - THE ATTORNEY REPRESENTING THE PLAINTIFF IS ALSO A BENEFICIARY AND SON OF THE CUSTOMER.

THE CUSTOMER RECEIVED NO SERVICES OR ADVICE REGARDING INSURANCE, SECURITIES OR INVESTMENT MANAGEMENT.

THE PLAINTIFF FAILED TO PROVIDE ANY BASES FOR THE LITIGATION, NOR DID THE PLAINTIFF PROVIDE REQUIRED DOCUMENTATION AS REQUIRED BY DISCOVERY, THE PLAINTIFF WAS SANCTIONED AND FINED BY THE COURT FOR FAILURE TO COMPLY, THE PLAINTIFF REQUESTED THIS LITIGATION BE WITHDRAWN IN 2011 PRIOR TO COMMENCEMENT OF THE TRIAL.

ADDITIONAL INFORMATION AVAILABLE UPON REQUEST:

Disclosure 2 of 2

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: PAN-AMERICAN FINANCIAL ADVISERS

Allegations: CUSTOMER ALLEGES REP DID NOT FACILITATE REQUESTED TRANSACTIONS IN ANNUITY SUB-ACCOUNTS IN A TIMELY FASHION.

Product Type: Annuity(ies) - Variable

Alleged Damages: \$8,800.00

Customer Complaint Information

Date Complaint Received: 10/20/2004

Complaint Pending? No

Status: Settled

Status Date: 01/14/2005

Settlement Amount: \$1,357.47



Individual Contribution Amount:	\$1,357.47
Broker Statement	FIRM AND REP REIMBURSED CUSTOMER \$2715 TO SETTLE DISPUTE.



End of Report

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