



IAPD Report

MARK ROBERT POULIN

CRD# 2034087

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

MARK ROBERT POULIN (CRD# 2034087)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **12/08/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	MORGAN STANLEY	CRD# 149777	06/27/2014
IA	MORGAN STANLEY	CRD# 149777	08/27/2014

QUALIFICATIONS

This representative is currently registered in **4** SRO(s) and **47** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	TRANSAMERICA CAPITAL, INC.	8217	NEW ALBANY, OH	06/25/2007 - 12/03/2009
B	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	7691	COLUMBUS, OH	01/13/2005 - 06/19/2007
B	DIRECTED SERVICES, INC.	21675	WEST CHESTER, PA	07/20/2001 - 01/05/2005

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative?

Yes

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **47** jurisdiction(s) and 4 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **MORGAN STANLEY**
Main Address: 2000 WESTCHESTER AVENUE
PURCHASE, NY 10577-2530
Firm ID#: 149777

Regulator	Registration	Status	Date
B FINRA	General Securities Representative	Approved	06/27/2014
B NYSE American LLC	General Securities Representative	Approved	06/27/2014
B Nasdaq Stock Market	General Securities Representative	Approved	06/27/2014
B New York Stock Exchange	General Securities Representative	Approved	06/27/2014
B Alabama	Agent	Approved	09/25/2014
B Arizona	Agent	Approved	10/02/2014
B Arkansas	Agent	Approved	04/14/2022
B California	Agent	Approved	09/23/2014
B Colorado	Agent	Approved	11/17/2014
B Connecticut	Agent	Approved	09/23/2014
B Delaware	Agent	Approved	10/24/2019
B District of Columbia	Agent	Approved	12/24/2019
B Florida	Agent	Approved	08/28/2014



Qualifications

Regulator	Registration	Status	Date
B Georgia	Agent	Approved	10/22/2014
B Hawaii	Agent	Approved	11/07/2023
B Idaho	Agent	Approved	05/08/2025
B Illinois	Agent	Approved	08/28/2014
B Indiana	Agent	Approved	08/28/2014
B Iowa	Agent	Approved	12/22/2021
B Kansas	Agent	Approved	08/29/2014
B Kentucky	Agent	Approved	09/12/2014
B Louisiana	Agent	Approved	09/03/2014
B Maine	Agent	Approved	06/09/2025
B Maryland	Agent	Approved	08/28/2014
B Massachusetts	Agent	Approved	09/02/2014
B Michigan	Agent	Approved	08/28/2014
B Minnesota	Agent	Approved	03/25/2021
B Mississippi	Agent	Approved	09/29/2020
B Missouri	Agent	Approved	08/28/2014
B Montana	Agent	Approved	01/25/2021
B Nebraska	Agent	Approved	03/31/2025
B New Hampshire	Agent	Approved	07/26/2019



Qualifications

	Regulator	Registration	Status	Date
B	New Jersey	Agent	Approved	05/16/2022
B	New Mexico	Agent	Approved	08/28/2014
B	New York	Agent	Approved	08/28/2014
B	North Carolina	Agent	Approved	08/28/2014
B	North Dakota	Agent	Approved	01/05/2021
B	Ohio	Agent	Approved	06/30/2014
IA	Ohio	Investment Adviser Representative	Approved	08/27/2014
B	Oklahoma	Agent	Approved	10/24/2024
B	Oregon	Agent	Approved	09/23/2014
B	Pennsylvania	Agent	Approved	08/25/2014
B	South Carolina	Agent	Approved	09/24/2014
B	Tennessee	Agent	Approved	09/24/2014
B	Texas	Agent	Approved	11/06/2014
IA	Texas	Investment Adviser Representative	Restricted Approval	09/26/2014
B	Utah	Agent	Approved	07/25/2019
B	Vermont	Agent	Approved	04/13/2022
B	Virginia	Agent	Approved	08/28/2014
B	Washington	Agent	Approved	08/28/2014



Qualifications

Regulator	Registration	Status	Date
B West Virginia	Agent	Approved	02/17/2022
B Wisconsin	Agent	Approved	08/28/2014
B Wyoming	Agent	Approved	01/22/2025

Branch Office Locations

MORGAN STANLEY
4449 Easton Way
Suite 300
Columbus, OH 43219



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 1 principal/supervisory exam, 2 general industry/product exams, and 3 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
Investment Company Products/Variable Contracts Principal Examination (S26)	Series 26	03/13/2008

General Industry/Product Exams

Exam	Category	Date
Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
General Securities Representative Examination (S7)	Series 7	03/17/1990

State Securities Law Exams

Exam	Category	Date
Uniform Combined State Law Examination (S66)	Series 66	07/24/2014
Uniform Securities Agent State Law Examination (S63)	Series 63	07/10/2002
Uniform Investment Adviser Law Examination (S65)	Series 65	11/25/1992

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	06/25/2007 - 12/03/2009	TRANSAMERICA CAPITAL, INC.	CRD# 8217	NEW ALBANY, OH
B	01/13/2005 - 06/19/2007	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	COLUMBUS, OH
B	07/20/2001 - 01/05/2005	DIRECTED SERVICES, INC.	CRD# 21675	WEST CHESTER, PA
B	06/30/1999 - 03/01/2001	DIRECTED SERVICES, INC.	CRD# 21675	WEST CHESTER, PA
B	01/24/1994 - 07/12/1996	SMITH BARNEY INC.	CRD# 7059	NEW YORK, NY
B	06/12/1991 - 01/26/1994	PRUDENTIAL SECURITIES INCORPORATED	CRD# 7471	NEW YORK, NY
B	05/23/1990 - 06/20/1991	THE OHIO COMPANY	CRD# 628	CINCINNATI, OH

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
01/2015 - Present	MORGAN STANLEY PRIVATE BANK, N.A.	FINANCIAL ADVISOR ASSOCIATE	Y	NEW YORK, NY, United States
05/2014 - Present	MORGAN STANLEY	FINANCIAL ADVISOR ASSOCIATE	Y	COLUMBUS, OH, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1) PART OWNER IN A WINERY. I'M AN INVESTOR IN A PROPERTY THAT PRODUCES AND SELLS WINE. CALISTOGA CELLARS, 1170 TUBBS LANE CALISTOGA CA 94515. NATURE- WINE DISTRIBUTOR. NOT INVESTMENT RELATED. I DO NOT SPEND ANY TIME WITH THE PICKING OR WINE MAKING, NOR DO I PARTICIPATE IN THE SELLING OR DISTRIBUTION OF THE WINE.

I DO SOME CONSULTING TO THE FINANCIAL ADVISORS AND THE FINANCIAL SERVICES INDUSTRY ON PRACTICE MANAGEMENT, LEADERSHIP AND TEAM DEVELOPMENT.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	MORGAN STANLEY
Allegations:	CLIENT ALLEGED, INTER ALIA, MISREPRESENTATION WITH RESPECT TO ADVISORY ACCOUNT AND MANAGEMENT FEES 2023 DAMAGES UNSPECIFIED
Product Type:	Other: MANAGED ACCOUNT
Alleged Damages:	\$0.00
Alleged Damages Amount Explanation (if amount not exact):	UNSPECIFIED
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	11/20/2023
Complaint Pending?	No
Status:	Denied
Status Date:	11/30/2023



Settlement Amount:

Individual Contribution Amount:

Disclosure 2 of 2

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint:

Allegations: CLIENT ALLEGES MISREPRESENTATION WITH RESPECT TO HER PURCHASES OF HYPERION. CLIENT ALLEGES A LOSS OF \$21,706.28.

Product Type:

Alleged Damages: \$21,706.28

Customer Complaint Information

Date Complaint Received: 04/21/1994

Complaint Pending? No

Status: Settled

Status Date: 04/21/1994

Settlement Amount: \$10,000.00

Individual Contribution Amount:

Firm Statement Not Provided
Not Provided

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: PRUDENTIAL

Allegations: MISREPRESENTATION W/RESPECT TO HER PURCHASE OF A GOV'T BOND FUND (HYPERION)

Product Type: Other

Other Product Type(s): GOVERNMENT BOND FUND

Alleged Damages: \$21,706.28

Customer Complaint Information

Date Complaint Received: 04/21/1994

Complaint Pending? No

Status: Settled

Status Date: 04/21/1994

Settlement Amount: \$10,000.00

Individual Contribution Amount: \$0.00



Broker Statement

THE ONLY THING THAT HAPPENED WAS A SETTLEMENT TO SAID CLIENT IN THE AMOUNT OFD UNT OF 10,000 THIS CLIENT PURCHASED A PORTFOLIO OF GOV'T BACKED GNMA'S THAT HAD DROPPED IN VALUE AS INTEREST RATES SPIKED UP DURING 1994. THE CLIENT PANIC & SOLD THE INVESTMENT WHILE IT WAS DOWN RATHER THAN WAIT TILL MRTURITY.



End of Report

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