



IAPD Report

DAVID GRANT MCKNIGHT

CRD# 2051705

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

DAVID GRANT MCKNIGHT (CRD# 2051705)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **09/12/2022**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	ULTIMATE RETIREMENT PRODUCTS, INC.	CRD# 146227	01/19/2010
B	FORTUNE FINANCIAL SERVICES, INC.	CRD# 42150	02/02/2015

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **6** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	SAXONY SECURITIES, INC.	115547	SOUTH HAMPTON, NY	08/27/2003 - 02/11/2015
IA	SAXONY CAPITAL MANAGEMENT, LLC	122692	SOUTHAMPTON, NY	09/16/2004 - 12/31/2014
B	CLEARING SERVICES OF AMERICA, INC.	23623	ST. LOUIS, MO	09/21/2000 - 09/08/2003

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Termination	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 6 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **ULTIMATE RETIREMENT PRODUCTS, INC.**
Main Address: WILLIAMSBURG, VA
Firm ID#: 146227

	Regulator	Registration	Status	Date
IA	California	Investment Adviser Representative	Approved	01/19/2010
IA	Florida	Investment Adviser Representative	Approved	04/12/2023
IA	New York	Investment Adviser Representative	Approved	04/01/2021
IA	Virginia	Investment Adviser Representative	Approved	05/06/2020

Branch Office Locations

ULTIMATE RETIREMENT PRODUCTS, INC.
WILLIAMSBURG, VA

Employment 2 of 2

Firm Name: **FORTUNE FINANCIAL SERVICES, INC.**
Main Address: 3582 BROADHEAD ROAD
SUITE 202
MONACA, PA 15061
Firm ID#: 42150

	Regulator	Registration	Status	Date
B	FINRA	Invest. Co and Variable Contracts	Approved	02/02/2015
B	Arizona	Agent	Approved	02/02/2015
B	California	Agent	Approved	02/02/2015
B	Florida	Agent	Approved	02/02/2015



Qualifications

Regulator	Registration	Status	Date
B New Jersey	Agent	Approved	02/02/2015
B New York	Agent	Approved	02/02/2015
B Virginia	Agent	Approved	02/02/2015

Branch Office Locations

Williamsburg, VA



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	06/25/1990

State Securities Law Exams

Exam	Category	Date
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Uniform Securities Agent State Law Examination (S63)	Series 63	02/28/1991
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PROFESSIONAL DESIGNATIONS

This section details that the representative has reported 1 professional designation(s).

Certified Financial Planner

This representative holds or did hold 1 professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	08/27/2003 - 02/11/2015	SAXONY SECURITIES, INC.	CRD# 115547	SOUTH HAMPTON, NY
IA	09/16/2004 - 12/31/2014	SAXONY CAPITAL MANAGEMENT, LLC	CRD# 122692	SOUTHAMPTON, NY
B	09/21/2000 - 09/08/2003	CLEARING SERVICES OF AMERICA, INC.	CRD# 23623	ST. LOUIS, MO
B	01/31/2000 - 09/29/2000	JEFFERSON PILOT SECURITIES CORPORATION	CRD# 3870	FORT WAYNE, IN
B	07/09/1997 - 02/01/2000	CLEARING SERVICES OF AMERICA, INC.	CRD# 23623	ST. LOUIS, MO
B	09/14/1993 - 06/06/1997	FINANCIAL NETWORK INVESTMENT CORPORATION	CRD# 13572	EL SEGUNDO, CA
B	06/28/1990 - 09/13/1993	METLIFE SECURITIES INC.	CRD# 14251	SPRINGFIELD, MA
B	06/28/1990 - 09/13/1993	METROPOLITAN LIFE INSURANCE COMPANY	CRD# 4095	NEW YORK, NY

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
02/2015 - Present	Fortune Financial Services, Inc.	Registered Representative	Y	Monaca, PA, United States
01/2008 - Present	Ultimate Retirement Products, Inc.	Investment Advisor Representative	Y	Westbury, VA, United States
11/2006 - Present	Ultimate Retirement Products, Inc.	President	N	Westbury, VA, United States
09/1993 - Present	David McKnight Sole proprietor dba Planned Financial Consultants	President/Insurance Agent	Y	Westbury, VA, United States



Registration & Employment History



OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1)INDEPENDENT FINANCIAL ANALYSTS: WESTBURY, VA 23188, NOT INVESTMENT RELATED, 1% OWNERSHIP, PROVIDES ASSISTANCE W/ ACCOUNTING, BENEFITS AND IT SHOULD SUPPORT HIS WIFE SHOULD HE BECOME INCAPACITATED OR DIE, 2 HRS/WK; 2)ULTIMATE RETIREMENT PRODUCTS, INC: WESTBURY, VA 23188, INVESTMENT ADVISORY BUSINESS, INVESTMENT RELATED, PROVIDES INVESTMENT PLATFORM FOR 401KS, SEP, SIMPLE, PROFIT SHARING & NONQUALIFIED ACCOUNTS, 40+ HRS/WK; 3)PLANNED FINANCIAL CONSULTANTS: WESTBURY, VA 23188, PROVIDES INSURANCE LICENSED THROUGH THIS DBA, SELLING LIFE, HEALTH, DISABILITY, FIXED ANNUITIES, INVESTMENT RELATED, 15-20 HRS/WK; 4)SANDY CREEK DOCK ASSOCIATION, LLC: 228 FERRY HILL TRAIL, CLARKSVILLE, VA 23927, NON-PROFIT COMPANY TO ALLOW THE MAINTENANCE OF A DOCK, NON-INVESTMENT RELATED, 33% OWNER, LESS THAN 5 HRS/WK 5) Fortune Financial Services, Inc. Investment related; WESTBURY, VA 23188; registered representative offering securities products and services. 15-20 HRS/WK



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Termination	1

Termination

This disclosure event involves a situation where the Investment Adviser Representative voluntarily resigned, was discharged or was permitted to resign after allegations were made that accused the Investment Adviser Representative of violating investment-related statutes, regulations, rules or industry standards of conduct; fraud or the wrongful taking of property; or failure to supervise in connection with investment-related statutes, regulations, rules or industry standards of conduct.

Disclosure 1 of 1

Reporting Source: Individual

Firm Name: FINANCIAL NETWORK INVESTMENT CORPORATION

Termination Type: Discharged

Termination Date: 06/02/1997

Allegations: NOT PROVIDED
FNIC ALLEGED THAT I BROKE A CONTRACT BETWEEN IT AND A CREDIT UNION BY SOLICITING CLIENTS TO LEAVE FNIC ON NON-FNIC APPROVED STATIONARY

Product Type: No Product

Other Product Types:

Broker Statement FNIC HAD ADVISED MY ATTORNEY THAT FNIC PLANS NO FURTHER ACTION AND THAT THE NASD HAS CLOSED ITS INVESTIGATION. ON FRIDAY MAY 30, 1997 I VOLUNTARILY RESIGNED FORM MY ASSOCIATION WITH FNIC EFFECTIVE JUNE 1, 1997. ON 6/4/97 I RECEIVED A COPY OF A U-5 FROM FNIC STAGING MY TERMIANTION DATE OF 6/2/97, BUT NOT STATING A REASON FOR TERMINATION. FNIC SUBSEQUENTLY FILED A FALSE U-5 STATING THAT I WAS TERMINATED FOR CAUSE IN SOLICITING CLIENTS IN VIOLATION OF FNIC`S CONTRACT WITH A CREDIT UNION. I WAS NOT A PARTY TO THE CONTRACT AND WAS NOT SHOWN ITS FORMS. THE CREDIT UNION CONTRACT WAS INCONSISTANT WITH MY CONTRACT WITH FNIC WHICH DOES NOT CONTAIN A NON-SOLICITATION CLAUSE. I HAVE BEEN ADVISED BY COUNSEL THAT I ACTED WITHIN MY RIGHTS.



End of Report

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