



IAPD Report

DANIEL JAY COTTON

CRD# 2103361

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

DANIEL JAY COTTON (CRD# 2103361)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **07/22/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	WEALTH ENHANCEMENT ADVISORY SERVICES, LLC	CRD# 116407	09/22/2022
B	WEALTH ENHANCEMENT BROKERAGE SERVICES, LLC	CRD# 130139	11/01/2022

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **24** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	LPL FINANCIAL LLC	6413	BURLINGTON, MA	09/16/2022 - 06/30/2025
B	TRIAD ADVISORS LLC	25803	Andover, MA	05/02/2018 - 09/23/2022
IA	PINNACLE PRIVATE WEALTH, LLC	170315	WOBURN, MA	03/14/2014 - 09/22/2022

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **24** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **WEALTH ENHANCEMENT BROKERAGE SERVICES, LLC**
Main Address: 505 N HIGHWAY 169
SUITE 900
PLYMOUTH, MN 55441
Firm ID#: 130139

	Regulator	Registration	Status	Date
B	FINRA	General Securities Principal	Approved	11/01/2022
B	FINRA	General Securities Representative	Approved	11/01/2022
B	FINRA	Invest. Co and Variable Contracts	Approved	11/01/2022
B	Arizona	Agent	Approved	06/30/2025
B	California	Agent	Approved	06/30/2025
B	Connecticut	Agent	Approved	06/30/2025
B	Florida	Agent	Approved	06/23/2025
B	Georgia	Agent	Approved	06/30/2025
B	Illinois	Agent	Approved	06/30/2025
B	Kentucky	Agent	Approved	06/30/2025
B	Maine	Agent	Approved	06/30/2025
B	Maryland	Agent	Approved	06/30/2025
B	Massachusetts	Agent	Approved	06/30/2025



Qualifications

Regulator	Registration	Status	Date
B Michigan	Agent	Approved	06/30/2025
B New Hampshire	Agent	Approved	06/30/2025
B New Jersey	Agent	Approved	06/30/2025
B New Mexico	Agent	Approved	06/30/2025
B New York	Agent	Approved	06/30/2025
B North Carolina	Agent	Approved	06/30/2025
B Ohio	Agent	Approved	06/30/2025
B Pennsylvania	Agent	Approved	06/30/2025
B Rhode Island	Agent	Approved	06/30/2025
B South Carolina	Agent	Approved	06/30/2025
B Texas	Agent	Approved	06/30/2025
B Vermont	Agent	Approved	06/30/2025
B Virginia	Agent	Approved	06/30/2025
B Washington	Agent	Approved	06/30/2025

Branch Office Locations

200 SUMMIT DR
SUITE 420
BURLINGTON, MA 01803

Employment 2 of 2

Firm Name: **WEALTH ENHANCEMENT ADVISORY SERVICES, LLC**

Main Address: 505 N HIGHWAY 169
SUITE 900



Qualifications

Firm ID#: PLYMOUTH, MN 55441
116407

Regulator	Registration	Status	Date
IA Massachusetts	Investment Adviser Representative	Approved	09/22/2022

Branch Office Locations

WEALTH ENHANCEMENT ADVISORY SERVICES, LLC
200 SUMMIT DR
SUITE 420
BURLINGTON, MA 01803




Qualifications

PASSED INDUSTRY EXAMS




This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 1 principal/supervisory exam, 3 general industry/product exams, and 2 state securities law exams.



Principal/Supervisory Exams

	Exam	Category	Date
	General Securities Principal Examination (S24)	Series 24	06/26/1998

General Industry/Product Exams

	Exam	Category	Date
	Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
	General Securities Representative Examination (S7)	Series 7	12/12/1997
	Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	02/11/1991

State Securities Law Exams

	Exam	Category	Date
	Uniform Investment Adviser Law Examination (S65)	Series 65	08/30/2004
	Uniform Securities Agent State Law Examination (S63)	Series 63	01/11/1991

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	09/16/2022 - 06/30/2025	LPL FINANCIAL LLC	CRD# 6413	BURLINGTON, MA
B	05/02/2018 - 09/23/2022	TRIAD ADVISORS LLC	CRD# 25803	Andover, MA
IA	03/14/2014 - 09/22/2022	PINNACLE PRIVATE WEALTH, LLC	CRD# 170315	WOBURN, MA
B	05/29/2009 - 05/24/2018	LPL FINANCIAL LLC	CRD# 6413	WOBURN, MA
IA	06/04/2009 - 10/28/2015	LPL FINANCIAL LLC	CRD# 6413	WOBURN, MA
B	11/16/2007 - 05/29/2009	CITIGROUP GLOBAL MARKETS INC.	CRD# 7059	BOSTON, MA
B	10/20/2004 - 11/20/2007	BANC OF AMERICA INVESTMENT SERVICES, INC.	CRD# 16361	BURLINGTON, MA
IA	10/20/2004 - 11/20/2007	BANC OF AMERICA INVESTMENT SERVICES, INC.	CRD# 16361	BURLINGTON, MA
IA	09/03/2004 - 10/20/2004	QUICK & REILLY, INC.	CRD# 11217	CAMBRIDGE, MA
B	10/02/2003 - 10/20/2004	QUICK & REILLY, INC.	CRD# 11217	NEW YORK, NY
B	03/18/2002 - 10/07/2003	INFINEX INVESTMENTS, INC.	CRD# 35371	MERIDEN, CT
B	03/06/1998 - 03/22/2002	LINSCO/PRIVATE LEDGER CORP.	CRD# 6413	FORT MILL, SC
B	01/02/1996 - 03/10/1998	FIS SECURITIES, INC.	CRD# 30533	BOSTON, MA
B	08/29/1995 - 12/31/1995	MDS SECURITIES INCORPORATED	CRD# 29367	CARMEL, IN
B	06/24/1994 - 09/06/1995	LIBERTY SECURITIES CORPORATION	CRD# 14416	PURCHASE, NY
B	03/18/1994 - 06/24/1994	MDS SECURITIES INCORPORATED	CRD# 29367	CARMEL, IN



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	07/23/1992 - 02/15/1994	GUARDIAN INVESTOR SERVICES CORPORATION	CRD# 6635	NEW YORK, NY
B	02/13/1991 - 11/24/1992	W. S. GRIFFITH & CO., INC.	CRD# 10410	HARTFORD, CT
B	02/13/1991 - 10/19/1992	HOME LIFE INSURANCE COMPANY	CRD# 4184	

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
09/2022 - Present	WEALTH ENHANCEMENT ADVISORY SERVICES	INVESTMENT ADVISOR REPRESENTATIVE	Y	BURLINGTON, MA, United States
09/2022 - Present	WEALTH ENHANCEMENT BROKERAGE SERVICES	REGISTERED REPRESENTATIVE	Y	BURLINGTON, MA, United States
09/2022 - Present	WEALTH ENHANCEMENT GROUP	SVP, FINANCIAL ADVISOR	Y	BURLINGTON, MA, United States
09/2022 - 06/2025	LPL Financial LLC	Registered Representative	Y	Burlington, MA, United States
01/2014 - 09/2022	PINNACLE PRIVATE WEALTH, LLC	MANAGING PARTNER	Y	WOBURN, MA, United States
05/2018 - 08/2022	TRIAD ADVISORS, LLS	REGISTERED REPRESENTATIVE	Y	NORCROSS, GA, United States
05/2009 - 05/2018	LPL FINANCIAL LLC	REGISTERED REPRESENTATIVE	Y	WOBURN, MA, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- 1) 9/2022- PINNACLE PRIVATE WEALTH LLC- Business Entity For Tax/Investment Purposes Only- owner- non-inv. related- Burlington, MA - start date 6/2009- 160hrs/nth
- 2) 11/02/2022 - WEALTH ENHANCEMENT ADVISORY SERVICES LLC - Investment Related - At Reported Business Location(s) - Registered Investment Advisor Hybrid - Advisor - Start Date - 09/15/2022 - 160 Hours Per Month/1 Hours During Securities Trading - Time Spent 100% - I provide investment advisory services through WEAL TH ENHANCEMENT ADVISORY SERVICES LL, an independent investment advisor firm. I started this business activity in 11/2022. I expect to spend approximately 160 hours per month on this activity. Please see the advisory firm's Form ADV for more information about its address, the nature of its business, its owners, and its services at <http://www.adviserinfo.sec.gov/IAPD>.



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Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: LINSKO / PRIVATE LEDGER CORP.

Allegations: CUSTOMER ALLEGES MUTUAL FUND RECOMMENDATIONS IN MAY 1998 WERE UNSUITABLE. CLAIM HAS BEEN DENIED. ALLEGED DAMAGES UNSPECIFIED, BUT BELIEVED TO BE GREATER THAN \$5000.

Product Type: Mutual Fund(s)

Alleged Damages:

Customer Complaint Information

Date Complaint Received: 10/15/2002

Complaint Pending? No

Status: Denied

Status Date: 11/21/2002

Settlement Amount:

Individual Contribution Amount:

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: LINSKO/PRIVATE LEDGER CORP.



Allegations: CUSTOMER ALLEGES MUTUAL FUND RECOMMENDATIONS IN MAY 1998 WERE UNSUITABLE. CLAIM HAS BEEN DENIED. ALLEGED DAMAGES UNSPECIFIED, BUT BELIEVED TO BE GREATER THAN \$5000.

Product Type: Mutual Fund(s)

Alleged Damages:

Customer Complaint Information

Date Complaint Received: 10/15/2002

Complaint Pending? No

Status: Denied

Status Date: 11/21/2002

Settlement Amount:

Individual Contribution Amount:

Disclosure 2 of 2

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: LINSICO / PRIVATE LEDGER CORP.

Allegations: CUSTOMER COMPLAINT ABOUT SALES OF MUTUAL FUND SHARES MADE ON DECEMBER 26, 2001 AND PURCHASES MADE ON JANUARY 16, 2002. CUSTOMER STATES THAT THE TRANSACTIONS WERE NOT APPROPRIATE BECAUSE SHE INCURRED UNNECESSARY SALES CHARGES AND THE PURCHASED FUNDS DID NOT PROVIDE ADEQUATELY FOR HER INCOME NEEDS.

Product Type: Mutual Fund(s)

Alleged Damages: \$9,000.00

Customer Complaint Information

Date Complaint Received: 03/14/2002

Complaint Pending? No

Status: Settled

Status Date: 04/04/2002

Settlement Amount: \$981.26

Individual Contribution Amount: \$981.26

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: LINSICO/PRIVATE LEDGER CORP.

Allegations: CUSTOMER COMPLAINT ABOUT SALES OF MUTUAL FUND SHARES MADE ON DECEMBER 26, 2001 AND PURCHASES MADE ON JANUARY 16, 2002. CUTOMER STATES THAT THE TRANSACTIONS WERE NOT APPROPRIATE



BECAUSE SHE INCURRED UNNECESSARY SALES CHARGES AND THE PURCHASED FUNDS DID NOT PROVIDE ADEQUATELY FOR HER INCOME NEEDS.

Product Type: Mutual Fund(s)

Alleged Damages: \$9,000.00

Customer Complaint Information

Date Complaint Received: 03/14/2002

Complaint Pending? No

Status: Settled

Status Date: 04/04/2002

Settlement Amount: \$981.26

Individual Contribution Amount: \$981.26



End of Report

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