



IAPD Report

Bill John Callis

CRD# 2107488

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

Bill John Callis (CRD# 2107488)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **05/27/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	RAYMOND JAMES FINANCIAL SERVICES, INC.	CRD# 6694	07/18/2016
IA	RAYMOND JAMES FINANCIAL SERVICES ADVISORS, INC	CRD# 149018	07/26/2016

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **36** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	RAYMOND JAMES & ASSOCIATES, INC.	705	DALLAS, TX	11/15/2013 - 07/18/2016
IA	RAYMOND JAMES & ASSOCIATES, INC.	705	DALLAS, TX	11/15/2013 - 07/18/2016
B	SOUTHWEST SECURITIES, INC.	6220	PLANO, TX	03/30/2012 - 12/13/2013

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **36** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **RAYMOND JAMES FINANCIAL SERVICES, INC.**
Main Address: 880 CARILLON PARKWAY
ST. PETERSBURG, FL 33716
Firm ID#: 6694

Regulator	Registration	Status	Date
B FINRA	General Securities Representative	Approved	07/18/2016
B FINRA	General Securities Principal	Approved	01/20/2017
B Alabama	Agent	Approved	01/17/2019
B Arizona	Agent	Approved	07/18/2016
B Arkansas	Agent	Approved	01/13/2021
B California	Agent	Approved	01/18/2019
B Colorado	Agent	Approved	07/18/2016
B Connecticut	Agent	Approved	02/03/2023
B District of Columbia	Agent	Approved	09/11/2020
B Florida	Agent	Approved	07/18/2016
B Georgia	Agent	Approved	07/10/2019
B Hawaii	Agent	Approved	07/03/2019
B Illinois	Agent	Approved	02/21/2018



Qualifications

Regulator	Registration	Status	Date
B Iowa	Agent	Approved	04/29/2021
B Kansas	Agent	Approved	01/18/2019
B Kentucky	Agent	Approved	09/07/2016
B Louisiana	Agent	Approved	06/04/2019
B Maryland	Agent	Approved	09/16/2020
B Michigan	Agent	Approved	07/18/2016
B Mississippi	Agent	Approved	12/22/2022
B Missouri	Agent	Approved	02/04/2022
B Nevada	Agent	Approved	04/13/2020
B New Jersey	Agent	Approved	01/12/2023
B New Mexico	Agent	Approved	01/18/2019
B New York	Agent	Approved	07/18/2016
B North Carolina	Agent	Approved	06/05/2019
B Ohio	Agent	Approved	07/22/2025
B Oklahoma	Agent	Approved	07/18/2016
B Pennsylvania	Agent	Approved	01/11/2023
B Puerto Rico	Agent	Approved	09/27/2022
B South Carolina	Agent	Approved	02/07/2023
B South Dakota	Agent	Approved	01/30/2026



Qualifications

Regulator	Registration	Status	Date
B Tennessee	Agent	Approved	07/19/2022
B Texas	Agent	Approved	07/18/2016
B Virginia	Agent	Approved	04/28/2022
B Washington	Agent	Approved	06/15/2022
B Wisconsin	Agent	Approved	05/05/2026
B Wyoming	Agent	Approved	09/20/2021

Branch Office Locations

RAYMOND JAMES FINANCIAL SERVICES
 3838 Oak Lawn Avenue
 Suite 920
 Dallas, TX 75219

RAYMOND JAMES FINANCIAL SERVICES
 600 N Robinson Ave
 Fl 3, Ste 322
 Oklahoma City, OK 73102

RAYMOND JAMES FINANCIAL SERVICES
 Dallas, TX

Employment 2 of 2

Firm Name: **RAYMOND JAMES FINANCIAL SERVICES ADVISORS, INC**
 Main Address: 880 CARILLON PARKWAY
 SAINT PETERSBURG, FL 33716
 Firm ID#: 149018

Regulator	Registration	Status	Date
IA Texas	Investment Adviser Representative	Approved	07/26/2016

Branch Office Locations

RAYMOND JAMES FINANCIAL SERVICES ADVISORS, INC
 3838 OAK LAWN AVUNE
 SUITE 1420
 DALLAS, TX 75219

RAYMOND JAMES FINANCIAL SERVICES ADVISORS, IN
 Dallas, TX

RAYMOND JAMES FINANCIAL SERVICES ADVISORS, INC
 600 N Robinson Ave
 Fl 3, Ste 322
 Oklahoma City, OK 73102




Qualifications

PASSED INDUSTRY EXAMS




This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 1 principal/supervisory exam, 3 general industry/product exams, and 2 state securities law exams.



Principal/Supervisory Exams

	Exam	Category	Date
	General Securities Principal Examination (S24)	Series 24	01/20/2017

General Industry/Product Exams

	Exam	Category	Date
	Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
	General Securities Representative Examination (S7)	Series 7	11/10/1993
	Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	11/19/1990

State Securities Law Exams

	Exam	Category	Date
	Uniform Investment Adviser Law Examination (S65)	Series 65	12/29/1999
	Uniform Securities Agent State Law Examination (S63)	Series 63	11/27/1990

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	11/15/2013 - 07/18/2016	RAYMOND JAMES & ASSOCIATES, INC.	CRD# 705	DALLAS, TX
IA	11/15/2013 - 07/18/2016	RAYMOND JAMES & ASSOCIATES, INC.	CRD# 705	DALLAS, TX
B	03/30/2012 - 12/13/2013	SOUTHWEST SECURITIES, INC.	CRD# 6220	PLANO, TX
IA	03/30/2012 - 12/13/2013	SOUTHWEST SECURITIES, INC.	CRD# 6220	PLANO, TX
IA	03/30/2009 - 04/03/2012	WELLS FARGO ADVISORS, LLC	CRD# 19616	ADDISON, TX
B	02/27/2009 - 04/03/2012	WELLS FARGO ADVISORS, LLC	CRD# 19616	ADDISON, TX
B	10/10/2003 - 02/13/2009	BANC OF AMERICA INVESTMENT SERVICES, INC.	CRD# 16361	DALLAS, TX
IA	10/10/2003 - 02/13/2009	BANC OF AMERICA INVESTMENT SERVICES, INC.	CRD# 16361	DALLAS, TX
IA	06/22/2000 - 10/16/2003	MORGAN STANLEY	CRD# 7556	DALLAS, TX
B	06/22/2000 - 10/16/2003	MORGAN STANLEY DW INC.	CRD# 7556	PURCHASE, NY
B	08/23/1994 - 06/21/2000	COMPASS BROKERAGE, INC.	CRD# 17086	BIRMINGHAM, AL
B	06/10/1993 - 08/24/1994	BANC ONE SECURITIES CORPORATION	CRD# 16999	CHICAGO, IL
B	11/21/1990 - 05/24/1993	EQUICO SECURITIES, INC.	CRD# 6627	NEW YORK, NY
B	11/21/1990 - 05/24/1993	THE EQUITABLE LIFE ASSURANCE SOCIETY OF THE UNITED STATES	CRD# 4039	NEW YORK, NY

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
07/2016 - Present	Advanced Planning Group/APG Wealth Management	Other	N	Dallas, TX, United States



Registration & Employment History

EMPLOYMENT HISTORY

Employment Dates	Employer Name	Position	Investment Related	Employer Location
07/2016 - Present	RAYMOND JAMES FINANCIAL SERVICES ADVISORS INC.	INVESTMENT ADVISER REP	Y	DALLAS, TX, United States
07/2016 - Present	Raymond James Financial Services,Inc	Financial Advisor	Y	Dallas, TX, United States
11/2013 - 07/2016	RAYMOND JAMES & ASSOCIATE	FINANCIAL ADVISOR	Y	DALLAS, TX, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

(1)Name of Business: Advanced Planning Group/APG Wealth Management Address: 3838 Oak Lawn Ave Ste 920, Dallas, TX, 75219, United States Activity Type: Support Company - Owner Position/Title: Other Investment Related: No Start Date: 07/11/2016 Hours per month devoted to this business: 0-1 Hours per month devoted to this business during trading hours: 0-1 Description of duties: Financial Advisor

(2)Name of Business: APG Wealth Management dba Advanced Planning Group Address: 3838 Oak Lawn Ave Ste 920, Dallas, TX, 75219, United States Activity Type: Non-variable Insurance Position/Title: Agent Investment Related: Yes Start Date: 08/17/2016 Hours per month devoted to this business: 2-10 Hours per month devoted to this business during trading hours: 2-10 Description of duties: Sales of non-variable life insurance to clients for the purposes of estate, business, and succession planning.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 3

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	BANC OF AMERICA INVESTMENT SERVICES INC.
Allegations:	CUSTOMER ALLEGED UNSUITABLE INVESTMENT RECOMMENDATIONS AND MISREPRESENTATION, AND OMISSION OF MATERIAL FACTS DURING THE TIME PERIOD OF MAY 2005 TO JULY 2008. COMPENSATORY DAMAGES ARE NOT SPECIFIED.
Product Type:	Other: MANAGED PRODUCTS
Alleged Damages:	\$0.00
Is this an oral complaint?	No
Is this a written complaint?	No
Is this an arbitration/CFTC reparation or civil litigation?	Yes
Arbitration/Reparation forum or court name and location:	UNITED STATES DISTRICT COURT, NORTHERN DISTRICT OF TEXAS, DALLAS, TEXAS
Docket/Case #:	3:11-CV-00812-N
Filing date of arbitration/CFTC reparation or civil litigation:	04/19/2011

Customer Complaint Information

Date Complaint Received:	04/29/2011
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Complaint Pending? No
Status: Denied
Status Date: 11/14/2011
Settlement Amount:
Individual Contribution Amount:

Reporting Source: Individual
Employing firm when activities occurred which led to the complaint: BANC OF AMERICA INVESTMENT SERVICES, INC
Allegations: CUSTOMER ALLEGED UNSUITABLE INVESTMENT RECOMMENDATIONS AND MISREPRESENTATION, AND OMISSION OF MATERIAL FACTS DURING THE TIME PERIOD OF MAY 2005 TO JULY 2008. COMPENSATORY DAMAGES ARE NOT SPECIFIED.
Product Type: Other: MANAGED ACCOUNTS
Alleged Damages: \$0.00
Is this an oral complaint? No
Is this a written complaint? No
Is this an arbitration/CFTC reparation or civil litigation? Yes
Arbitration/Reparation forum or court name and location: UNITED STATES DISTRICT COURT, NORTHERN DISTRICT OF TEXAS, DALLAS TEXAS
Docket/Case #: 3:11-CV-00812-N
Filing date of arbitration/CFTC reparation or civil litigation: 04/19/2011

Customer Complaint Information

Date Complaint Received: 04/29/2011
Complaint Pending? No
Status: Denied
Status Date: 11/14/2011
Settlement Amount:
Individual Contribution Amount:

Disclosure 2 of 3

Reporting Source: Firm
Employing firm when activities occurred which led to the complaint: BANC OF AMERICA INVESTMENT SERVICES, INC.
Allegations: MISREPRESENTATION



Product Type: Other: AUCTION RATE SECURITIES- MUNICIPAL DEBT

Alleged Damages: \$0.00

Alleged Damages Amount Explanation (if amount not exact): UNSPECIFIED

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 06/09/2009

Complaint Pending? No

Status: Settled

Status Date: 06/09/2009

Settlement Amount: \$250,000.00

Individual Contribution Amount: \$0.00

Firm Statement

THIS MATTER INVOLVES THE SALE OF AUCTION RATE SECURITIES (ARS). THE TRANSACTION(S) AT ISSUE TOOK PLACE BEFORE MID-FEBRUARY 2008, WHEN THE ARS MARKET SUFFERED WIDESPREAD AUCTION FAILURES AND ILLIQUIDITY. THE FINANCIAL ADVISOR DID NOT CAUSE, CONTRIBUTE OR HAVE ANY CONTROL WHATSOEVER OVER THESE MARKET EVENTS. THE FIRM REACHED AGREEMENT WITH CERTAIN OF ITS REGULATORS, PURSUANT TO WHICH IT REPURCHASED ARS FOR THEIR FULL PAR VALUE FROM CERTAIN CLIENTS, INCLUDING THE INSTANT CLIENT, WHERE THEY COMPLAINED OR NOT. THE FINANCIAL ADVISOR WAS NOT A PARTY TO THAT AGREEMENT, DID NOT MAKE ANY PAYMENT TO THE CLIENT, AND WAS NOT ASKED TO AND DID NOT CONTRIBUTE TO THE REPURCHASE AMOUNT. THE SETTLEMENT AMOUNT IN ITEM 11 ABOVE REFLECTS THE PAR VALUE OF THE REPURCHASED ARS, AS REQUIRED BY FINRA REGULATORY NOTICE 09-12.

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: BANC OF AMERICAN INVESTMENT SERVICES, INC

Allegations: MISREPRESENTATION

Product Type: Other: AUCTION RATE SECURITIES- MUNICIPAL DEBT

Alleged Damages: \$0.00

Alleged Damages Amount Explanation (if amount not exact): UNSPECIFIED

Is this an oral complaint? No

Is this a written complaint? Yes



Is this an arbitration/CFTC
reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 06/09/2009

Complaint Pending? No

Status: Settled

Status Date: 06/09/2009

Settlement Amount: \$250,000.00

Individual Contribution
Amount: \$0.00

Broker Statement

THIS MATTER INVOLVES THE SALE OF AUCTION RATE SECURITIES (ARS). THE TRANSACTION(S) AT ISSUE TOOK PLACE BEFORE MID-FEBRUARY 2008, WHEN THE ARS MARKET SUFFERED WIDESPREAD AUCTION FAILURES AND ILLIQUIDITY. THE FINANCIAL ADVISOR DID NOT CAUSE, CONTRIBUTE OR HAVE ANY CONTROL WHATSOEVER OVER THESE MARKET EVENTS. THE FIRM REACHED AGREEMENT WITH CERTAIN OF ITS REGULATORS, PURSUANT TO WHICH IT REPURCHASED ARS FOR THEIR FULL PAR VALUE FROM CERTAIN CLIENTS, INCLUDING THE INSTANT CLIENT, WHERE THEY COMPLAINED OR NOT. THE FINANCIAL ADVISOR WAS NOT A PARTY TO THAT AGREEMENT, DID NOT MAKE ANY PAYMENT TO THE CLIENT, AND WAS NOT ASKED TO AND DID NOT CONTRIBUTE TO THE REPURCHASE AMOUNT. THE SETTLEMENT AMOUNT IN ITEM 11 ABOVE REFLECTS THE PAR VALUE OF THE REPURCHASED ARS, AS REQUIRED BY FINRA REGULATORY NOTICE 09-12.

Disclosure 3 of 3

Reporting Source: Firm

Employing firm when
activities occurred which led
to the complaint: BANC OF AMERICA INVESTMENT SERVICES, INC.

Allegations: ATTORNEY FOR CUSTOMER ALLEGES THAT FINANCIAL ADVISOR INVESTED CUSTOMERS IN MANAGED ACCOUNT WITHOUT AUTHORIZATION. COMPENSATORY DAMAGES UNSPECIFIED.

Product Type: Other: MANAGED/WRAP ACCOUNTS (OUTSIDE MONEY MANAGER)

Alleged Damages: \$0.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC
reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 08/29/2008

Complaint Pending? No

Status: Closed/No Action

Status Date: 04/30/2010



Settlement Amount:

Individual Contribution Amount:
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Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: BANC OF AMERICA INVESTMENT SERVICES, INC.

Allegations: ATTORNEY FOR CUSTOMER ALLEGES THAT FINANCIAL ADVISOR INVESTED CUSTOMERS IN A MANAGED ACCOUNT WITHOUT AUTHORIZATION. COMPENSATORY DAMAGES UNSPECIFIED.

Product Type: Other: MANAGED/WRAP ACCOUNTS (OUTSIDE MONEY MANAGER)

Alleged Damages: \$0.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 08/29/2008

Complaint Pending? No

Status: Closed/No Action

Status Date: 04/30/2010

Settlement Amount:

Individual Contribution Amount:



End of Report

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