



## IAPD Report

# MICHAEL JOHN GRAHAM

CRD# 2114201

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Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### MICHAEL JOHN GRAHAM (CRD# 2114201)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **01/02/2026**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
<b>B</b>	LASALLE ST SECURITIES, L.L.C.	CRD# 7191	10/21/2003
<b>IA</b>	LASALLE ST. INVESTMENT ADVISORS, L.L.C.	CRD# 109701	01/12/2006

### QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **13** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
<b>B</b>	SECURITIES AMERICA, INC.	10205	LAVISTA, NE	08/21/1998 - 10/16/2003
<b>B</b>	FERRIS, BAKER WATTS INCORPORATED	285	BALTIMORE, MD	05/25/1995 - 08/19/1998
<b>B</b>	H.J. MEYERS & CO., INC.	15609	ROCHESTER, NY	07/10/1992 - 05/25/1995

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **13** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

### Employment 1 of 2

Firm Name: **LASALLE ST SECURITIES, L.L.C.**  
Main Address: 940 N. INDUSTRIAL DR.  
ELMHURST, IL 60126-1131  
Firm ID#: 7191

Regulator	Registration	Status	Date
<b>B</b> FINRA	General Securities Principal	Approved	10/21/2003
<b>B</b> FINRA	General Securities Representative	Approved	10/21/2003
<b>B</b> California	Agent	Approved	11/17/2021
<b>B</b> Delaware	Agent	Approved	01/05/2026
<b>B</b> Florida	Agent	Approved	11/04/2025
<b>B</b> Idaho	Agent	Approved	01/05/2022
<b>B</b> Maryland	Agent	Approved	10/21/2003
<b>B</b> Massachusetts	Agent	Approved	06/13/2012
<b>B</b> North Carolina	Agent	Approved	05/30/2017
<b>B</b> Texas	Agent	Approved	08/01/2025
<b>B</b> Virginia	Agent	Approved	10/21/2003
<b>B</b> West Virginia	Agent	Approved	10/12/2021

### Branch Office Locations



### Qualifications

2000 Duke Street  
Suite 300  
Alexandria, VA 22314

#### Employment 2 of 2

Firm Name: **LASALLE ST. INVESTMENT ADVISORS, L.L.C.**  
Main Address: 940 N. INDUSTRIAL DR.  
ELMHURST, IL 60126-1131  
Firm ID#: 109701

Regulator	Registration	Status	Date
IA California	Investment Adviser Representative	Approved	05/11/2017
IA Florida	Investment Adviser Representative	Approved	07/11/2017
IA Maryland	Investment Adviser Representative	Approved	01/12/2006
IA Massachusetts	Investment Adviser Representative	Approved	09/09/2015
IA New York	Investment Adviser Representative	Approved	04/22/2021
IA North Carolina	Investment Adviser Representative	Approved	05/11/2017
IA Oregon	Investment Adviser Representative	Approved	08/09/2017
IA South Carolina	Investment Adviser Representative	Approved	09/21/2018
IA Texas	Investment Adviser Representative	Restricted Approval	07/31/2025
IA Virginia	Investment Adviser Representative	Approved	01/18/2006
IA West Virginia	Investment Adviser Representative	Approved	11/23/2020

#### Branch Office Locations

**LASALLE ST. INVESTMENT ADVISORS, L.L.C.**  
2000 Duke Street  
Suite 300  
Alexandria, VA 22314




## Qualifications

### PASSED INDUSTRY EXAMS



This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 1 principal/supervisory exam, 2 general industry/product exams, and 2 state securities law exams.**




#### Principal/Supervisory Exams

Exam	Category	Date
 General Securities Principal Examination (S24)	Series 24	07/13/1992

#### General Industry/Product Exams

Exam	Category	Date
 Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
 General Securities Representative Examination (S7)	Series 7	12/19/1990

#### State Securities Law Exams

Exam	Category	Date
  Uniform Combined State Law Examination (S66)	Series 66	11/22/2005
 Uniform Securities Agent State Law Examination (S63)	Series 63	12/20/1990

### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



## Registration & Employment History

### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	08/21/1998 - 10/16/2003	SECURITIES AMERICA, INC.	CRD# 10205	LAVISTA, NE
B	05/25/1995 - 08/19/1998	FERRIS, BAKER WATTS INCORPORATED	CRD# 285	BALTIMORE, MD
B	07/10/1992 - 05/25/1995	H.J. MEYERS & CO., INC.	CRD# 15609	ROCHESTER, NY
B	01/11/1991 - 07/10/1992	J. W. GANT & ASSOCIATES, INC.	CRD# 7963	

### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
10/2003 - Present	LASALLE ST. SECURITIES, L.L.C.	REGISTERED REP.	Y	Arlington, VA, United States

### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

FIXED INSURANCE;

LASALLE ST. INVESTMENT ADVISORS, L.L.C.- RIA;

UNITED HEALTH ONE - 11/5/10. INDIANAPOLIS, IN 46278. TITLE: HEALTH INS AGENT. DUTIES: SELLING SUITABLE HEALTH INS PLANS TO INTERESTED CONSUMERS. 2HRS/MOS DURING NON TRADING HRS. COMPENSATION VARIES, NOT INVESTMENT RELATED;

SOLE PROPRIETOR, BUYING & SELLING COLLECTIBLE COINS THROUGH ONLINE AUCTION SITES, 100% FINANCIAL INTEREST IN BUSINESS, NO TIME M/F. APPROX INCOME \$10,000 PER YEAR. REP IS ONLY EMPLOYEE.;

GUILFORD RENTAL (PEERSPACE)



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1

### Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

#### Disclosure 1 of 1

**Reporting Source:** Regulator

**Employing firm when activities occurred which led to the complaint:** THOMAS JAMES AND ASSOCIATES

**Allegations:** SUITABILITY; EXECUTIONS-FAILURE TO EXECUTE; CHURNING; ACCOUNT RELATED-NEGLIGENCE

**Product Type:**

**Alleged Damages:** \$37,000.00

#### Arbitration Information

**Arbitration/Reparation Claim filed with and Docket/Case No.:** [UNKNOWN - CASE #94-01522](#)

**Date Notice/Process Served:** 07/28/1994

**Arbitration Pending?** No

**Disposition:** Other

**Disposition Date:** 04/28/1995

**Disposition Detail:** AWARD AGAINST PARTY  
\*\*\*GRAHAM WAS LIABLE FOR \$15,852.00 EXCLUSIVE OF INTEREST IN DAMAGES, JOINTLY AND SEVERALLY LIABLE FOR \$727.00 EXCLUSIVE OF INTEREST IN DAMAGES\*\*\*

**Reporting Source:** Firm



**Employing firm when activities occurred which led to the complaint:** THOMAS JAMES AND ASSOCIATES

**Allegations:** ALLEGED DAMAGES \$37,000

**Product Type:**

**Alleged Damages:** \$37,000.00

### Customer Complaint Information

**Date Complaint Received:**

**Complaint Pending?** No

**Status:** Arbitration/Reparation

**Status Date:** 04/28/1995

**Settlement Amount:**

**Individual Contribution Amount:**

### Arbitration Information

**Arbitration/Reparation Claim filed with and Docket/Case No.:** [NASD; 94-01522](#)

**Date Notice/Process Served:** 07/28/1994

**Arbitration Pending?** No

**Disposition:** Award to Customer

**Disposition Date:** 04/28/1995

**Monetary Compensation Amount:** \$16,579.00

**Individual Contribution Amount:** \$16,579.00

**Firm Statement** REPRESENTATIVE REQUIRED TO PAY \$15,852 TO CLIENT AND \$1,600 TO NASD AND AN ADDITIONAL \$363.50.  
Not Provided

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**Reporting Source:** Individual

**Employing firm when activities occurred which led to the complaint:** JW GANT AND ASSOC.

**Allegations:** THE ARBITRATION CLAIM WAS FILED IMMEDIATELY AFTER THE CLAIMANTS UNEXPECTED RETIREMENT AND HER PURSUANT FINANCIAL NEEDS BUT PRIOR TO THE AVAILABILITY OF HER \$190,000 PENSION RETIREMENT ACCOUNT. CLAIMANT OFFERED TO SETTLE FOR \$5,000; RESPONDENTS REJECTED THIS OFFER AN ADVICE OF COUNSEL. NASD AWARD WAS GRANTED IN SPITE OF CLAIMANT'S SWORN TESTIMONY THAT SHE: AUTHORIZED ALL TRADES, WAS AN ACCOUNTING MANAGER FOR 10+ YEARS, SIGNED NEW ACCOUNT FORMS WITH SPECULATION OF GROWTH IN RISK AS HER OBJECTIVES, RECEIVED ALL ACCOUNT STATEMENTS AND TRADE CONFIRMATIONS, RECEIVED 200+ PAGES OF BACKGROUND INFORMATION ON HER INVESTMENTS, INVESTED \$8,000 IN HER OWN



COMPANY, AND MADE \$7,000 IN CHARITABLE CONTRIBUTIONS DURING THE SAME PERIOD AS HER CLAIM, HAD EXISTING RELATIONSHIPS WITH AN ATTORNEY AND TAS PREPARER, AND HER FORMER HUSBAND WAS A STOCKBROKER.

**Product Type:** Equity Listed (Common & Preferred Stock)

**Alleged Damages:** \$32,000.00

**Customer Complaint Information**

**Date Complaint Received:** 03/14/1994

**Complaint Pending?** No

**Status:** Arbitration/Reparation

**Status Date:** 04/28/1995

**Settlement Amount:**

**Individual Contribution Amount:**

**Arbitration Information**

**Arbitration/Reparation Claim filed with and Docket/Case No.:** [NASD; 94-01522](#)

**Date Notice/Process Served:** 07/28/1994

**Arbitration Pending?** No

**Disposition:** Award to Customer

**Disposition Date:** 04/28/1995

**Monetary Compensation Amount:** \$16,579.00

**Individual Contribution Amount:** \$15,582.00



## End of Report

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