



IAPD Report

Timothy Gary Long

CRD# 2138850

<u>Section Title</u>	<u>Page(s)</u>
Report Summary	1
Qualifications	2 - 5
Registration and Employment History	6 - 7
Disclosure Information	8



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

Timothy Gary Long (CRD# 2138850)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **07/13/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	CETERA WEALTH SERVICES, LLC	CRD# 13572	02/20/2025
IA	CETERA INVESTMENT ADVISERS LLC	CRD# 105644	02/20/2025

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **20** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	CONCOURSE FINANCIAL GROUP ADVISORS	15708	Chambersburg, PA	04/04/2006 - 02/20/2025
B	CONCOURSE FINANCIAL GROUP SECURITIES, INC.	15708	Chambersburg, PA	08/15/1995 - 02/20/2025
B	INVEST FINANCIAL CORPORATION	12984	APPLETON, WI	01/25/1994 - 08/18/1995

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative?

Yes

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **20** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **CETERA WEALTH SERVICES, LLC**

Main Address: 2301 ROSECRANS AVE #5100
EL SEGUNDO, CA 90245

Firm ID#: 13572

	Regulator	Registration	Status	Date
	FINRA	General Securities Representative	Approved	02/20/2025
	FINRA	Invest. Co and Variable Contracts	Approved	02/20/2025
	Alabama	Agent	Approved	02/20/2025
	Arizona	Agent	Approved	02/20/2025
	Colorado	Agent	Approved	02/20/2025
	Connecticut	Agent	Approved	09/23/2025
	Delaware	Agent	Approved	02/20/2025
	Florida	Agent	Approved	02/20/2025
	Georgia	Agent	Approved	02/20/2025
	Indiana	Agent	Approved	02/20/2025
	Maryland	Agent	Approved	02/20/2025
	Minnesota	Agent	Approved	02/20/2025
	New Jersey	Agent	Approved	02/20/2025



Qualifications

	Regulator	Registration	Status	Date
B	North Carolina	Agent	Approved	02/20/2025
B	Ohio	Agent	Approved	02/20/2025
B	Oklahoma	Agent	Approved	02/20/2025
B	Oregon	Agent	Approved	02/20/2025
B	Pennsylvania	Agent	Approved	02/20/2025
B	Tennessee	Agent	Approved	07/13/2026
B	Vermont	Agent	Approved	06/10/2025
B	Virginia	Agent	Approved	02/20/2025
B	Washington	Agent	Approved	08/04/2025

Branch Office Locations

CETERA ADVISOR NETWORKS LLC
4225 Molly Pitcher Highway South
Suite 100
Chambersburg, PA 17202-7366

CETERA ADVISOR NETWORKS LLC
29 DORSEY HOTEL ROAD
GRANTSVILLE, MD 21536

Employment 2 of 2

Firm Name: **CETERA INVESTMENT ADVISERS LLC**
Main Address: 1450 AMERICAN LANE
6TH FLOOR, SUITE 650
SCHAUMBURG, IL 60173-2096
Firm ID#: 105644

	Regulator	Registration	Status	Date
IA	Maryland	Investment Adviser Representative	Approved	11/11/2025
IA	Pennsylvania	Investment Adviser Representative	Approved	02/20/2025

Branch Office Locations



Qualifications

CETERA INVESTMENT ADVISERS LLC
4225 MOLLY PITCHER HIGHWAY SOUTH
SUITE 100
CHAMBERSBURG, PA 17202-7366

CETERA INVESTMENT ADVISERS LLC
29 DORSEY HOTEL ROAD
GRANTSVILLE, MD 21536



Qualifications



PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
------	----------	------

No information reported.

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
B General Securities Representative Examination (S7)	Series 7	02/15/1996
B Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	05/07/1991

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination (S65)	Series 65	05/03/2001
B Uniform Securities Agent State Law Examination (S63)	Series 63	05/07/1991



PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **1** professional designation(s).

Certified Financial Planner

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	04/04/2006 - 02/20/2025	CONCOURSE FINANCIAL GROUP ADVISORS	CRD# 15708	Chambersburg, PA
B	08/15/1995 - 02/20/2025	CONCOURSE FINANCIAL GROUP SECURITIES, INC.	CRD# 15708	Chambersburg, PA
B	01/25/1994 - 08/18/1995	INVEST FINANCIAL CORPORATION	CRD# 12984	APPLETON, WI
B	05/08/1991 - 12/18/1992	PML SECURITIES COMPANY	CRD# 4082	NEWARK, DE

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
02/2025 - Present	CETERA INVESTMENT ADVISERS LLC	INVESTMENT ADVISOR REPRESENTATIVE	Y	SCHAUMBURG, IL, United States
02/2025 - Present	CETERA WEALTH SERVICES, LLC	REGISTERED REPRESENTATIVE	Y	Chambersburg, PA, United States
01/2014 - Present	(dba) Cornerstone Financial (Advisors at Cornerstone Financial)	President	Y	Chambersburg, PA, United States
04/2006 - 02/2025	Concourse Financial Group Securities Inc	Investment Adviser Representative	Y	Chambersburg, PA, United States
08/1995 - 02/2025	Concourse Financial Group Securities Inc	Registered Representative	Y	Chambersburg, PA, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

THE ADVISORS AT CORNERSTONE FINANCIAL,LLC, dba CORNERSTONE FINANCIAL; Investment Related; 4225 Molly Pitcher Highway South, Chambersburg, PA 17202; Financial Planning and Investments; President; Start Date 01/2014; 50 hours per month with 40 of those hours per occurring during trading hours; Founder and sole owner of financial services firm. >> CORNERSTONE FINANCIAL HEALTH ADVISORY; Investment Related; 4225 Molly Pitcher Highway South, Chambersburg, PA 17202; Financial Planning; President; Start Date 10/2019; 2 hours per month with those 2 hours per month occurring during trading hours; Help clients choose the best Part D Plan and enroll them online. >> SHIPPENSBURG UNIVERSITY; Investment Related; 1871 Old Main Drive, Shippensburg, PA 17257; Education; Adjunct Professor of Financial Planning; Start Date 01/2018;



Registration & Employment History



OTHER BUSINESS ACTIVITIES

40 hours per month with no hours per month occurring during trading hours; Teach one three-hour per week course on financial planning. >> SHIPPENSBURG UNIVERSITY - COLLEGE OF BUSINESS FINANCIAL ADVISORY COUNCIL; Non-Investment Related; 1871 Old Main Drive, Shippensburg, PA 17257; Education; Member; Start Date 02/2020; Provide advice, insight and guidance on college issues and financial support to aid the college's finance program for students, faculty professional development, equipment, research, etc. as well as provide oversight to the investment management program (IMP) class. >> PROJECT GROS MANGLES FOUNDATION; Non-Investment Related; c/o Shippensburg University, Shippensburg, PA 17257; Foundation; Board Member - Corporate Secretary; Start Date 01/2021; 2 hours per month with no hours per month occurring during trading hours; Sign legal documents, keep corporate records, and attend board meetings.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 1

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	ProEquities Securities
Allegations:	Client is concerned regarding investment performance, cost, and lack of liquidity regarding investments purchased in 2013.
Product Type:	Oil & Gas Other: Business Development Corp. & 529 plans
Alleged Damages:	\$33,000.00
Alleged Damages Amount Explanation (if amount not exact):	Firm estimate
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	07/28/2020
Complaint Pending?	No
Status:	Settled
Status Date:	12/07/2020



Settlement Amount: \$924.00

Individual Contribution Amount: \$924.00

Broker Statement All of the allegations were denied. Settlement was made for \$924 on the 529 investments, even though the client withdrew funds earlier than what was communicated when purchased.



End of Report

This page is intentionally left blank.