



IAPD Report

THEODORE MICHAEL TERZIAN JR

CRD# 2208785

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

THEODORE MICHAEL TERZIAN JR (CRD# 2208785)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **02/11/2022**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	BLUE WATER ASSET MANAGEMENT	CRD# 175362	06/12/2015
B	SILVER OAK SECURITIES, INCORPORATED	CRD# 46947	01/31/2022

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **9** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	LPL FINANCIAL LLC	6413	LANSING, MI	02/14/2018 - 02/04/2022
IA	LPL FINANCIAL LLC	6413	LANSING, MI	02/14/2018 - 08/17/2018
IA	INVEST FINANCIAL CORPORATION	12984	LANSING, MI	02/17/2012 - 02/14/2018

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1
Termination	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works.

This individual is currently registered with **9** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **SILVER OAK SECURITIES, INC.**

Main Address: 403 N. PARKWAY
STE. 101
JACKSON, TN 38305

Firm ID#: 46947

	Regulator	Registration	Status	Date
B	FINRA	Invest. Co and Variable Contracts	Approved	01/31/2022
B	California	Agent	Approved	01/31/2022
B	Colorado	Agent	Approved	01/31/2022
B	Florida	Agent	Approved	02/01/2022
B	Illinois	Agent	Approved	02/23/2022
B	Michigan	Agent	Approved	02/07/2022
B	Nevada	Agent	Approved	02/09/2022
B	North Carolina	Agent	Approved	02/08/2022
B	Oregon	Agent	Approved	02/17/2022
B	Tennessee	Agent	Approved	02/11/2022

Branch Office Locations

SILVER OAK SECURITIES, INC.
431 S Capitol Ave
Lansing, MI 48933

Employment 2 of 2



Qualifications

Firm Name: **BLUE WATER ASSET MANAGEMENT**

Main Address: 4120 E. BELTLINE AVE.
SUITE 100
GRAND RAPIDS, MI 49525

Firm ID#: 175362

	Regulator	Registration	Status	Date
IA	Michigan	Investment Adviser Representative	Approved	06/12/2015

Branch Office Locations

BLUE WATER ASSET MANAGEMENT

431 S. CAPITOL AVE
LANSING, MI 48933



Qualifications



PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
B Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	02/06/1992

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination (S65)	Series 65	12/08/1999
B Uniform Securities Agent State Law Examination (S63)	Series 63	02/06/1992



PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	02/14/2018 - 02/04/2022	LPL FINANCIAL LLC	CRD# 6413	LANSING, MI
IA	02/14/2018 - 08/17/2018	LPL FINANCIAL LLC	CRD# 6413	LANSING, MI
IA	02/17/2012 - 02/14/2018	INVEST FINANCIAL CORPORATION	CRD# 12984	LANSING, MI
B	03/24/2011 - 02/14/2018	INVEST FINANCIAL CORPORATION	CRD# 12984	LANSING, MI
IA	12/08/2011 - 08/31/2015	CAPITAL ASSET ADVISORY SERVICES, LLC	CRD# 110929	LANSING, MI
B	07/06/2000 - 04/21/2011	PRIMEVEST FINANCIAL SERVICES, INC.	CRD# 15340	LANSING, MI
B	12/04/1998 - 07/07/2000	SII INVESTMENTS, INC.	CRD# 2225	APPLETON, WI
B	02/07/1992 - 11/05/1998	EQ FINANCIAL CONSULTANTS, INC.	CRD# 6627	NEW YORK, NY
B	02/07/1992 - 11/05/1998	THE EQUITABLE LIFE ASSURANCE SOCIETY OF THE UNITED STATES	CRD# 4039	NEW YORK, NY

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
01/2022 - Present	Silver Oak Securities, Inc.	Registered Representative	Y	Lansing, MI, United States
06/2015 - Present	BLUE WATER ASSET MANAGEMENT	INVESTMENT ADVISER REPRESENTATIVE	Y	LANSING, MI, United States
02/2018 - 01/2021	LPL FINANCIAL LLC	REGISTERED REPRESENTATIVE	Y	LANSING, MI, United States
03/2011 - 02/2018	INVEST FINANCIAL CORPORATION	REGISTERED REPRESENTATIVE	Y	LANSING, MI, United States



Registration & Employment History



OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- 1) BlueWater Asset Management,Is Investment Related,,RIA,IAR,2015-06-01,160 hours per month,0 hours per month during trading hours,Fee Based Compensation,Investment Advisory Rep
- 2) Theodore Terzian,Is Not Investment Related,,Life insurance,Sales,1992-02-01,10 hours per month,0 hours per month during trading hours,Commission Compensation,non variable life ins sales



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1
Termination	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 1

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: AXA ADVISORS

Allegations: PLAINTIFFS ALLEGE THAT THE AGENT COMPLETED THE BENEFICIARY INFORMATION FOR THE FIRST ANNUITY INCONSISTENT WITH THE ANNUITANT'S WISHES AND PROVIDED FALSE INFORMATION TO THE ANNUITANT AS TO WHO WAS LISTED AS BENEFICIARY. PLAINTIFFS ALLEGE AGENT OBTAINED THE ANNUITY OWNER'S SIGNATURE ON A CHANGE OF BENEFICIARY FORM AND SUBSEQUENTLY IDENTIFIED HIMSELF AND TWO OTHER UNAUTHORIZED INDIVIDUALS. PLAINTIFFS FURTHER ALLEGE THAT WHEN PROCESSING WITHDRAWAL REQUESTS, THE AGENT MADE WITHDRAWALS FROM A SECOND ANNUITY WHICH DID NOT NAME AGENT AS BENEFICIARY. PLAINTIFFS SEEK DAMAGES IN EXCESS OF \$100,000.

Product Type: Annuity-Variable

Alleged Damages: \$100,000.00

Customer Complaint Information

Date Complaint Received: 02/14/2008

Complaint Pending? No

Status: Settled

Status Date: 04/04/2011

Settlement Amount: \$50,000.00



Individual Contribution Amount: \$50,000.00

Civil Litigation Information

Type of Court: State Court

Name of Court: THE TRIAL COURT - PROBATE AND FAMILY COURT DEPARTMENT

Location of Court: MIDDLESEX COUNTY, MA

Docket/Case #: 08E-0000 GC1

Date Notice/Process Served: 02/14/2008

Litigation Pending? No

Disposition: Settled

Disposition Date: 04/04/2011

Monetary Compensation Amount: \$50,000.00

Individual Contribution Amount: \$50,000.00

Firm Statement WITHOUT ADMITTING FAULT OR LIABILITY, THE LITIGATION MATTER WAS SETTLED. THE SETTLEMENT OF \$50,000 WAS PAID SOLELY BY FORMER REGISTERED REPRESENTATIVE THEODORE TERZIAN.

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Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: AXA ADVISORS

Allegations: PLAINTIFFS ALLEGE THAT THE AGENT COMPLETED THE BENEFICIARY INFORMATION FOR THE FIRST ANNUITY INCONSISTENT WITH THE ANNUITANTS WISHES AND PROVIDED FALSE INFORMATION TO THE ANNUITANT AS TO WHO WAS LISTED AS THE BENEFICIARY. PLAINTIFFS ALLEGE AGENT OBTAINED THE ANNUITY OWNER'S SIGNATURE ON A CHANGE OF BENEFICIARY FORM AND SUBSEQUENTLY IDENTIFIED HIMSELF AND TWO OTHER UNAUTHORIZED INDIVIDUALS. PLAINTIFFS FURTHER ALLEGE THAT WHEN PROCESSING WITHDRAWAL REQUESTS, THE AGENT MADE WITHDRAWALS FROM A SECOND ANNUITY WHICH DID NOT NAME AGENT AS BENEFICIARY. PLAINTIFFS SEEK DAMAGES IN EXCESS OF \$100,000.

Product Type: Annuity-Variable

Alleged Damages: \$100,000.00

Customer Complaint Information

Date Complaint Received: 02/14/2008

Complaint Pending? No

Status: Evolved into Civil litigation (the individual is a named party)

Status Date: 02/14/2008

Settlement Amount:

Individual Contribution Amount:



Civil Litigation Information

Type of Court:	State Court
Name of Court:	THE TRIAL COURT - PROBATE AND FAMILY COURT DEPARTMENT
Location of Court:	MIDDLESEX COUNTY MA
Docket/Case #:	08E-000GCI
Date Notice/Process Served:	02/14/2008
Litigation Pending?	No
Disposition:	Settled
Disposition Date:	04/04/2011
Monetary Compensation Amount:	\$50,000.00
Individual Contribution Amount:	\$50,000.00
Broker Statement	I CHOSE TO PAY THE AMOUNT INDICATED TO DISMISS BECAUSE IT WOULD HAVE BEEN MUCH MORE COSTLY FOR US TO PURSUE IT IN COURT.



Termination

This disclosure event involves a situation where the Investment Adviser Representative voluntarily resigned, was discharged or was permitted to resign after allegations were made that accused the Investment Adviser Representative of violating investment-related statutes, regulations, rules or industry standards of conduct; fraud or the wrongful taking of property; or failure to supervise in connection with investment-related statutes, regulations, rules or industry standards of conduct.

Disclosure 1 of 1

Reporting Source: Firm
Firm Name: PRIMEVEST FINANCIAL SERVICES, INC
Termination Type: Voluntary Resignation
Termination Date: 03/22/2011
Allegations: VIOLATION OF FIRM POLICY WITH REGARD TO THE SALE OF INDEXED ANNUITY.
Product Type: Annuity-Fixed

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Reporting Source: Individual
Firm Name: PRIMEVEST FINANCIAL SERVICES
Termination Type: Voluntary Resignation
Termination Date: 03/22/2011
Allegations: VIOLATION OF FIRM POLICY WITH REGARD TO SALE OF INDEXED ANNUITY.
Product Type: Annuity-Fixed
Broker Statement MR. TERZIAN HAS ENGAGED COUNSEL TO INVESTIGATE PRIMEVEST AND ITS ALLEGATIONS.



End of Report

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