



IAPD Report

VICTOR PHILLIP NAVARROLI

CRD# 2315457

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

VICTOR PHILLIP NAVARROLI (CRD# 2315457)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **02/02/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	UNITED PLANNERS' FINANCIAL SERVICES OF AMERICA A LIMITED PARTNER	CRD# 20804	03/14/2023
IA	UNITED PLANNERS' FINANCIAL SERVICES OF AMERICA A LIMITED PARTNER	CRD# 20804	03/14/2023

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **47** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	CAMBRIDGE INVESTMENT RESEARCH ADVISORS, INC.	134139	Chapel Hill, NC	06/22/2011 - 03/17/2023
B	CAMBRIDGE INVESTMENT RESEARCH, INC.	39543	Chapel Hill, NC	06/22/2011 - 03/17/2023
IA	LINCOLN FINANCIAL ADVISORS CORPORATION	3978	RALEIGH, NC	10/15/2007 - 06/24/2011

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **47** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **UNITED PLANNERS' FINANCIAL SERVICES OF AMERICA A LIMITED PARTNER**
Main Address: 7333 EAST DOUBLETREE RANCH RD, SUITE 120
SCOTTSDALE, AZ 85258
Firm ID#: 20804

Regulator	Registration	Status	Date
B FINRA	General Securities Principal	Approved	03/14/2023
B FINRA	General Securities Representative	Approved	03/14/2023
B Alabama	Agent	Approved	03/14/2023
B Alaska	Agent	Approved	01/26/2026
B Arizona	Agent	Approved	03/14/2023
B Arkansas	Agent	Approved	03/14/2023
B California	Agent	Approved	03/14/2023
B Colorado	Agent	Approved	03/14/2023
B Connecticut	Agent	Approved	03/14/2023
B Delaware	Agent	Approved	03/14/2023
B District of Columbia	Agent	Approved	03/14/2023
B Florida	Agent	Approved	03/14/2023
B Georgia	Agent	Approved	03/14/2023



Qualifications

Regulator	Registration	Status	Date
B Hawaii	Agent	Approved	04/27/2023
B Idaho	Agent	Approved	03/14/2023
B Illinois	Agent	Approved	04/13/2023
B Indiana	Agent	Approved	04/27/2023
B Iowa	Agent	Approved	03/14/2023
B Kansas	Agent	Approved	03/14/2023
B Kentucky	Agent	Approved	03/14/2023
B Louisiana	Agent	Approved	03/14/2023
IA Louisiana	Investment Adviser Representative	Approved	03/24/2023
B Maine	Agent	Approved	03/14/2023
B Maryland	Agent	Approved	03/14/2023
B Massachusetts	Agent	Approved	03/15/2023
B Michigan	Agent	Approved	03/14/2023
B Minnesota	Agent	Approved	03/14/2023
B Mississippi	Agent	Approved	03/14/2023
B Missouri	Agent	Approved	03/14/2023
B Montana	Agent	Approved	04/27/2023
B Nebraska	Agent	Approved	03/14/2023
IA Nebraska	Investment Adviser Representative	Approved	03/15/2023



Qualifications

Regulator	Registration	Status	Date
B Nevada	Agent	Approved	03/14/2023
B New Hampshire	Agent	Approved	03/14/2023
IA New Hampshire	Investment Adviser Representative	Approved	03/22/2023
B New Jersey	Agent	Approved	03/14/2023
B New York	Agent	Approved	03/14/2023
B North Carolina	Agent	Approved	03/14/2023
IA North Carolina	Investment Adviser Representative	Approved	03/14/2023
B Ohio	Agent	Approved	03/14/2023
B Oregon	Agent	Approved	04/27/2023
B Pennsylvania	Agent	Approved	03/14/2023
B Rhode Island	Agent	Approved	03/14/2023
B South Carolina	Agent	Approved	03/14/2023
B Tennessee	Agent	Approved	03/14/2023
B Texas	Agent	Approved	03/14/2023
IA Texas	Investment Adviser Representative	Approved	03/14/2023
B Utah	Agent	Approved	04/27/2023
B Vermont	Agent	Approved	03/14/2023
B Virginia	Agent	Approved	03/14/2023
B Washington	Agent	Approved	04/27/2023



Qualifications

Regulator	Registration	Status	Date
B West Virginia	Agent	Approved	03/14/2023
B Wisconsin	Agent	Approved	03/14/2023
B Wyoming	Agent	Approved	04/27/2023

Branch Office Locations

**UNITED PLANNERS' FINANCIAL SERVICES OF AMERICA A
LIMITED PARTNER**
50101 GOVERNORS DRIVE
STE. 280
CHAPEL HILL, NC 27517



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 1 principal/supervisory exam, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
General Securities Principal Examination (S24)	Series 24	10/02/2003

General Industry/Product Exams

Exam	Category	Date
Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
General Securities Representative Examination (S7)	Series 7	02/08/1993

State Securities Law Exams

Exam	Category	Date
Uniform Investment Adviser Law Examination (S65)	Series 65	01/22/1998
Uniform Securities Agent State Law Examination (S63)	Series 63	02/12/1993

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	06/22/2011 - 03/17/2023	CAMBRIDGE INVESTMENT RESEARCH ADVISORS, INC.	CRD# 134139	Chapel Hill, NC
B	06/22/2011 - 03/17/2023	CAMBRIDGE INVESTMENT RESEARCH, INC.	CRD# 39543	Chapel Hill, NC
IA	10/15/2007 - 06/24/2011	LINCOLN FINANCIAL ADVISORS CORPORATION	CRD# 3978	RALEIGH, NC
B	10/11/2007 - 06/24/2011	LINCOLN FINANCIAL ADVISORS CORPORATION	CRD# 3978	RALEIGH, NC
IA	06/11/2003 - 10/15/2007	AXA ADVISORS, LLC	CRD# 6627	CARY, NC
B	06/09/2003 - 10/15/2007	AXA ADVISORS, LLC	CRD# 6627	CARY, NC
IA	12/31/2001 - 06/11/2003	LINCOLN FINANCIAL ADVISORS CORPORATION	CRD# 3978	CARY, NC
B	09/07/2000 - 06/11/2003	LINCOLN FINANCIAL ADVISORS CORPORATION	CRD# 3978	FORT WAYNE, IN
B	09/07/2000 - 06/11/2003	THE LINCOLN NATIONAL LIFE INSURANCE COMPANY	CRD# 2580	FORT WAYNE, IN
B	06/07/2000 - 08/22/2000	METLIFE SECURITIES INC.	CRD# 14251	SPRINGFIELD, MA
B	06/07/2000 - 08/22/2000	METROPOLITAN LIFE INSURANCE COMPANY	CRD# 4095	NEW YORK, NY
B	03/22/1999 - 05/31/2000	FULCRUM FINANCIAL ADVISORS, INC.	CRD# 44972	BOSTON, MA
B	11/24/1998 - 12/08/1998	NATHAN & LEWIS SECURITIES, INC.	CRD# 8503	NEW YORK, NY
B	02/11/1993 - 03/31/1998	AMERICAN EXPRESS FINANCIAL ADVISORS INC.	CRD# 6363	MINNEAPOLIS, MN
B	02/11/1993 - 03/31/1998	IDS LIFE INSURANCE COMPANY	CRD# 6321	MINNEAPOLIS, MN



Registration & Employment History

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
03/2023 - Present	UNITED PLANNERS FINANCIAL SERVICES	REGISTERED REPRESENTATIVE	Y	SCOTTSDALE, AZ, United States
04/1993 - Present	Victor Navaroli	Agent	Y	Chapel Hill, NC, United States
06/2011 - 03/2023	CAMBRIDGE INVESTMENT RESEARCH ADVISORS, INC	IA REP	Y	FAIRFIELD, IA, United States
06/2011 - 03/2023	CAMBRIDGE INVESTMENT RESEARCH, INC	REG REP	Y	FAIRFIELD, IA, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- 1.) CAROLINA WEALTH PARTNERS - MANAGING PARTNER - DBA NAME FOR MARKETING PURPOSES - CHAPEL HILL, NC - SINCE 09/2000 - INVESTMENT RELATED
- 2.) VICTOR NAVARROLI - AGENT - NON-VARIABLE INSURANCE - CHAPEL HILL, NC - SINCE 04/1993 - INVESTMENT RELATED
- 3.) FESTA ITALIANA OF NORTH CAROLINA - BOARD MEMBER AT LARGE - NON-COMPENSATED POSITION TO HELP RUN EVENT - APEX, NC - SINCE 01/2026 - NOT INVESTMENT RELATED



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 1

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint:

Allegations: THE CLIENTS' ATTORNEY ALLGED THERE WAS A LACK OF SERVICE PROVIDED BY THE ADVISOR AFTER THEY TRANSFERRED THEIR IRA TO PURCHASE THREE FRANKLIN TEMPLETON FUNDS. HE REQUESTED AEFA REFUND THE SALES CHARGES OF \$8,537.52.

Product Type:

Alleged Damages: \$8,537.52

Customer Complaint Information

Date Complaint Received: 02/18/1999

Complaint Pending? No

Status: Settled

Status Date: 04/26/1999

Settlement Amount: \$5,000.00

Individual Contribution Amount:

Firm Statement IN THE INTEREST OF GOOD CLIENT RELATIONS, THE COMPANY OFFERED TO REIMBURSE THE CLIENTS \$5,000. THE ADVISOR TERMINATED HIS EMPLOYMENT SHORTLY AFTER THE PURCHASE AND THE



CLIENTS FELT THEY DID NOT RECEIVE THE SERCICE THEY EXPECTED. THE CLIENTS HAD SIGNED ALL APPLICATIONS ACKNOWLEDGING THEIR UNDERSTANDING OF THE SALES CHARGES. THEY ACCEPTED THE COMPANY'S OFFER OF \$5,000.
Not Provided

Reporting Source: Individual
Employing firm when activities occurred which led to the complaint: AMERICAN EXPRESS/IDS LIFE INSURANCE

Allegations: AFTER MY RESIGNATION FROM AMERICAN EXPRESS FINANCIAL ADVISORS NO ONE SPECIFICALLY ADDRESSED THE CUSTOMER'S CONCERNS OVER THE TRANSFER OF ASSETS. THE CUSTOMERS WERE UPSET WITH THE LACK OF FOLLOW UP BY AMERICAN EXPRESS AND FILED THE COMPLAINT.

Product Type: Mutual Fund(s)

Other Product Type(s): N/A

Alleged Damages: \$8,532.52

Customer Complaint Information

Date Complaint Received: 08/28/1998

Complaint Pending? No

Status: Settled

Status Date: 02/01/1999

Settlement Amount: \$5,000.00

Individual Contribution Amount: \$0.00

Broker Statement AMERICAN EXPRESS SETTLE FOR 5000.00. THE CUSTOMER'S ACCEPTED THE 5000.00 AND THE MATTER WAS CONCLUDED AS A SETTLEMENT FOR 5000.00



End of Report

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