



IAPD Report

ROBERT MARK COTTER

CRD# 2315691

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

ROBERT MARK COTTER (CRD# 2315691)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **03/31/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	WELLS FARGO ADVISORS	CRD# 11025	09/18/2025
B	WELLS FARGO ADVISORS FINANCIAL NETWORK, LLC	CRD# 11025	09/18/2025

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **25** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	WELLS FARGO ADVISORS	19616	WORCESTER, MA	08/29/2008 - 09/18/2025
B	WELLS FARGO CLEARING SERVICES, LLC	19616	WORCESTER, MA	08/01/2008 - 09/18/2025
B	CITIGROUP GLOBAL MARKETS INC.	7059	WORCESTER, MA	02/21/2006 - 08/14/2008

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **25** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **WELLS FARGO ADVISORS**
Main Address: ONE NORTH JEFFERSON AVENUE
MAIL CODE: H0004-05E
ST. LOUIS, MO 63103-2205
Firm ID#: 11025

	Regulator	Registration	Status	Date
B	FINRA	General Securities Representative	Approved	09/18/2025
B	FINRA	General Securities Sales Supervisor	Approved	09/18/2025
B	Alabama	Agent	Approved	09/22/2025
B	Arkansas	Agent	Approved	09/18/2025
B	California	Agent	Approved	09/18/2025
B	Colorado	Agent	Approved	09/18/2025
B	Connecticut	Agent	Approved	09/18/2025
B	Florida	Agent	Approved	09/18/2025
B	Georgia	Agent	Approved	09/18/2025
B	Illinois	Agent	Approved	09/24/2025
B	Maine	Agent	Approved	09/18/2025
B	Maryland	Agent	Approved	09/18/2025
B	Massachusetts	Agent	Approved	09/19/2025



Qualifications

Regulator	Registration	Status	Date
B Montana	Agent	Approved	09/18/2025
B Nevada	Agent	Approved	09/18/2025
B New Hampshire	Agent	Approved	09/19/2025
B New Jersey	Agent	Approved	09/18/2025
B New York	Agent	Approved	09/18/2025
B North Carolina	Agent	Approved	09/18/2025
B Pennsylvania	Agent	Approved	09/18/2025
B Rhode Island	Agent	Approved	09/18/2025
B South Carolina	Agent	Approved	09/18/2025
B Texas	Agent	Approved	09/18/2025
IA Texas	Investment Adviser Representative	Restricted Approval	09/18/2025
B Utah	Agent	Approved	09/18/2025
B Vermont	Agent	Approved	09/18/2025
B Virginia	Agent	Approved	09/18/2025
B Washington	Agent	Approved	09/18/2025

Branch Office Locations

WELLS FARGO ADVISORS
 100 FRONT ST SUITE 610
 6TH FLOOR
 WORCESTER, MA 01608

WELLS FARGO ADVISORS
 NAPLES, FL






Qualifications

PASSED INDUSTRY EXAMS




This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 3 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.



Principal/Supervisory Exams

Exam	Category	Date
 General Securities Sales Supervisor - Options Module Examination (S9)	Series 9	01/02/2023
 General Securities Sales Supervisor - General Module Examination (S10)	Series 10	01/02/2023
 General Securities Sales Supervisor Examination (Options Module & General Module) (S8)	Series 8	02/03/1997

General Industry/Product Exams

Exam	Category	Date
 Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
 Futures Managed Funds Examination (S31)	Series 31	10/05/1993
 General Securities Representative Examination (S7)	Series 7	02/19/1993

State Securities Law Exams

Exam	Category	Date
 Uniform Investment Adviser Law Examination (S65)	Series 65	11/03/2000
 Uniform Securities Agent State Law Examination (S63)	Series 63	03/02/1993

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	08/29/2008 - 09/18/2025	WELLS FARGO ADVISORS	CRD# 19616	WORCESTER, MA
B	08/01/2008 - 09/18/2025	WELLS FARGO CLEARING SERVICES, LLC	CRD# 19616	WORCESTER, MA
B	02/21/2006 - 08/14/2008	CITIGROUP GLOBAL MARKETS INC.	CRD# 7059	WORCESTER, MA
B	11/01/1996 - 02/21/2006	LEGG MASON WOOD WALKER, INCORPORATED	CRD# 6555	BALTIMORE, MD
B	02/23/1993 - 11/06/1996	DEAN WITTER REYNOLDS INC.	CRD# 7556	PURCHASE, NY

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
09/2025 - Present	WELLS FARGO ADVISORS FINANCIAL NETWORK, LLC	REGISTERED REP	Y	WORCESTER, MA, United States
11/2016 - 09/2025	WELLS FARGO CLEARING SERVICES, LLC	REGISTERED REP	Y	WORCESTER, MA, United States
05/2009 - 11/2016	WELLS FARGO ADVISORS LLC	REGISTERED REP	Y	WORCESTER, MA, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

TOWN OF BOYLSTON, MA ZONING BOARD OF APPEALS; NOT INV. RELATED; BOYLSTON, MA; START DATE 2007; LESS THAN 1 HR PER MONTH; 0 HRS DURING TRADING; DUTIES; HEARING APPEALS FROM CITIZENS OF THE DECISIONS MADE BY THE ZONING BOARD ON ZONING ISSUES AND VOTING TO RESOLVE ISSUES.

TRUSTEE FOR MOTHER; INV RELATED; WORCESTER, MA; START: 9/11/18; 0 HR/MO; 0 DURING TRADING.

IKON PRIVATE WEALTH, LLC; INV RELATED; WORCESTER, MA; 50% OWNERSHIP; 09/2025; 15 HOURS PER MONTH; 0 DURING TRADING; FINET PRACTICE.

DUSTY, INC.; INV RELATED; BOYLSTON, MA; FINET PRACTICE; 100% OWNERSHIP; START DATE: 09/22/2025; 160 HRS PER MONTH; 160 HRS DURING TRADING;



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	LEGG MASON WOOD WALKER, INC.
Allegations:	FA ALLEGEDLY PURCHASED UNSUITABLE STOCK FOR CLIENT
Product Type:	Equity Listed (Common & Preferred Stock)
Alleged Damages:	\$35,800.00

Customer Complaint Information

Date Complaint Received:	06/18/2001
Complaint Pending?	No
Status:	Denied
Status Date:	07/06/2001
Settlement Amount:	
Individual Contribution Amount:	

Disclosure 2 of 2

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	DEAN WITTER REYNOLDS INC.



Allegations: CUSTOMER ALLEGED UNSUITABILITY AND NEGLIGENCE WITH RESPECT TO THE PURCHASE OF QUARTERDECK OFFICE SYSTEMS AND SEEKS COMPENSATORY DAMAGES OF \$8,250.00

Product Type:

Alleged Damages: \$8,250.00

Customer Complaint Information

Date Complaint Received: 02/10/1998

Complaint Pending? No

Status: Denied

Status Date:

Settlement Amount:

Individual Contribution Amount:

Firm Statement COMPLAINT REJECTED BY FIRM THE BROKER STATES THAT THE CLAIM IS FALSE AND INACCURATE. THE ACTUAL AMOUNT PERFORMANCE DURING THE RELEVANT TIME FRAME WAS A NET GAIN OF \$10,261.00

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: DEAN WITTER REYNOLDS INC.

Allegations: MR. COTTER RECOMMENDED QUARTERDECK OFFICE SYSTEMS TO CUSTOMER IN FEBRUARY 1996. MR. COTTER SUBSEQUENTLY LEFT THE EMPLOY OF DEAN WITTER AND CUSTOMER WAS ASSIGNED ANOTHER DEAN WITTER BROKER. DESPITE HAVING SPECULATION AS AN INVESTMENT OBJECTIVE AND A SPECULATIVE TRADING HISTORY, CUSTOMER IS SEEKING \$8,250 IN DAMAGES BECAUSE QUARTERDECK OFFICE SYSTEMS FALLED TO PERFORM AS HE EXPECTED, CLAIMING THE STOCK WAS MISREPRESENTED TO HIM.

Product Type:

Alleged Damages: \$8,250.00

Customer Complaint Information

Date Complaint Received: 02/10/1998

Complaint Pending? No

Status: Denied

Status Date:

Settlement Amount:

Individual Contribution Amount:



Broker Statement

NOT PROVIDED
CUSTOMER ALLEGATIONS ARE FALSE AND INACCURATE. CUSTOMER WAS AWARE OF THE RISKS INVOLVED WITH TRADING INDIVIDUAL STOCKS AND HAD INCURRED LOSSES IN THE PAST. HIS ACCOUNT WAS RE-ASSIGNED TO ANOTHER BROKER WHEN MR. COTTER LEFT DEAN WITTER, AT WHICH TIME, THE LOSS WAS LESS THAN \$6000. CUSTOMER CHOSE TO STAY WITH DEAN WITTER AND HOLD THE STOCK, RATHER THAN SELL. ADDITIONALLY, CUSTOMER MISREPRESENTED THE OVERALL ACCOUNT PERFORMANCE; OVER \$19,900 IN PROFITS WAS REALIZED DURING THE TIME PERIOD. NET ACCOUNT PERFORMANCE WAS IN EXCESS OF \$10,000 IN PROFITS.



End of Report

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