



IAPD Report

JEFFREY S BALLEK

CRD# 2361063

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

JEFFREY S BALLEK (CRD# 2361063)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **07/03/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	OSAIC WEALTH, INC.	CRD# 23131	01/17/2024
IA	NWF ADVISORY SERVICES INC	CRD# 110410	05/21/2025

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **6** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	THE AMERIFLEX GROUP	305585	Woodbury, MN	01/26/2024 - 07/03/2025
IA	CROWN CAPITAL SECURITIES, L.P.	6312	Woodbury, MN	07/14/2020 - 01/24/2024
B	CROWN CAPITAL SECURITIES, L.P.	6312	Woodbury, MN	06/12/2020 - 01/24/2024

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative?

Yes

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **6** jurisdiction(s) and **1** SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **NWF ADVISORY SERVICES INC**
Main Address: 11835 W OLYMPIC BLVD
STE 1155 E.
LOS ANGELES, CA 90064
Firm ID#: 110410

	Regulator	Registration	Status	Date
IA	Minnesota	Investment Adviser Representative	Approved	05/21/2025

Branch Office Locations

NWF ADVISORY SERVICES INC
WOODBURY, MN

Employment 2 of 2

Firm Name: **OSAIC WEALTH, INC.**
Main Address: 18700 N. HAYDEN ROAD
SUITE 255
SCOTTSDALE, AZ 85255
Firm ID#: 23131

	Regulator	Registration	Status	Date
B	FINRA	General Securities Principal	Approved	01/17/2024
B	FINRA	General Securities Representative	Approved	01/17/2024
B	FINRA	Invest. Co and Variable Contracts	Approved	01/17/2024
B	Florida	Agent	Approved	01/17/2024
B	Minnesota	Agent	Approved	01/24/2024
B	Nevada	Agent	Approved	01/17/2024



Qualifications

Regulator	Registration	Status	Date
B New Jersey	Agent	Approved	01/17/2024
B Texas	Agent	Approved	01/17/2024
B Wisconsin	Agent	Approved	01/17/2024

Branch Office Locations

OSAIC WEALTH, INC.
WOODBURY, MN



Qualifications



PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 1 principal/supervisory exam, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

	Exam	Category	Date
B	General Securities Principal Examination (S24)	Series 24	10/07/2010

General Industry/Product Exams

	Exam	Category	Date
B	Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
B	General Securities Representative Examination (S7)	Series 7	07/06/2005
B	Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	11/22/1993

State Securities Law Exams

	Exam	Category	Date
IA	Uniform Investment Adviser Law Examination (S65)	Series 65	03/24/2005
B	Uniform Securities Agent State Law Examination (S63)	Series 63	11/22/1993



PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	01/26/2024 - 07/03/2025	THE AMERIFLEX GROUP	CRD# 305585	Woodbury, MN
IA	07/14/2020 - 01/24/2024	CROWN CAPITAL SECURITIES, L.P.	CRD# 6312	Woodbury, MN
B	06/12/2020 - 01/24/2024	CROWN CAPITAL SECURITIES, L.P.	CRD# 6312	Woodbury, MN
IA	07/25/2018 - 11/04/2019	BMO HARRIS FINANCIAL ADVISORS, INC	CRD# 137115	BURNSVILLE, MN
B	07/25/2018 - 11/04/2019	BMO HARRIS FINANCIAL ADVISORS, INC.	CRD# 137115	BURNSVILLE, MN
B	05/25/2017 - 07/24/2018	CROWN CAPITAL SECURITIES, L.P.	CRD# 6312	Woodbury, MN
IA	05/25/2017 - 07/24/2018	CROWN CAPITAL SECURITIES, L.P.	CRD# 6312	Woodbury, MN
IA	04/09/2010 - 05/26/2017	WADDELL & REED	CRD# 866	BLOOMINGTON, MN
B	02/25/2010 - 05/26/2017	WADDELL & REED	CRD# 866	BLOOMINGTON, MN
B	07/13/2007 - 02/05/2010	CROWN CAPITAL SECURITIES, L.P.	CRD# 6312	LAS VEGAS, NV
IA	07/13/2007 - 02/05/2010	CROWN CAPITAL SECURITIES, L.P.	CRD# 6312	LAS VEGAS, NV
B	04/26/2006 - 05/11/2007	INTERSECURITIES, INC.	CRD# 16164	LAS VEGAS, NV
IA	04/26/2006 - 05/11/2007	INTERSECURITIES, INC.	CRD# 16164	LAS VEGAS, NV
IA	04/04/2005 - 05/01/2006	WADDELL & REED, INC.	CRD# 866	LAS VEGAS, NV
B	11/04/1996 - 05/01/2006	WADDELL & REED, INC.	CRD# 866	LAS VEGAS, NV
B	08/06/1996 - 10/28/1996	SUNPOINT SECURITIES, INC.	CRD# 25442	LONGVIEW, TX
B	06/01/1996 - 06/12/1996	WALNUT STREET SECURITIES, INC.	CRD# 15840	EL SEGUNDO, CA



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	10/20/1994 - 06/01/1996	NORTH AMERICAN MANAGEMENT, INC.	CRD# 624	SIOUX FALLS, SD
B	11/24/1993 - 10/03/1994	FORESTERS EQUITY SERVICES, INC.	CRD# 18464	SAN DIEGO, CA

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
01/2024 - Present	OSAIC	REGISTERED REPRESENTATIVE	Y	WOODBURY, MN, United States
01/2024 - Present	The Ameriflex Group	Registered Investment Advisor	Y	Las Vegas, NV, United States
03/2020 - Present	Ballek Wealth Management LLC	Owner	N	Woodbury, MN, United States
06/2021 - 05/2024	KELLER WILLIAMS INTEGRITY REALTY	INDEPENDENT CONTRACTOR/AGENT	N	ROSEVILLE, MN, United States
06/2020 - 01/2024	Crown Capital Securities LP	Registered Rep	Y	Orange, CA, United States
04/2017 - 05/2021	COLDWELL BANKER BURNET	REALTOR	N	WOODBURY, MN, United States
07/2018 - 10/2019	BMO HARRIS FINANCIAL ADVISORS	FINANCIAL ADVISOR, VICE PRESIDENT - INVESTMENTS	Y	BURNSVILLE, MN, United States
05/2017 - 07/2018	CROWN CAPITAL SECURITIES, LP	Registered Representative	Y	Orange, CA, United States
05/2017 - 07/2018	LIFESMART, LLC	OWNER	N	WOODBURY, MN, United States
02/2010 - 07/2018	VARIOUS INSURANCE CARRIERS FOR W & R INSURANCE AGENCIES, INC	INSURANCE AGENT	Y	WOODBURY, MN, United States
02/2010 - 05/2017	WADDELL & REED, INC	ASSOCIATED PERSON	Y	DULUTH, MN, United States
09/2006 - 05/2017	LIFESMART, LLC	OWNER	N	LAS VEGAS, NV, United States
07/2006 - 04/2017	REAL ESTATE MASTERS	AGENT	N	DULUTH, MN, United States



Registration & Employment History



OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1. BALLEK WEALTH MANAGEMENT, LLC.

POSITION: Owner NATURE: Insurance Products INVESTMENT RELATED: Yes NUMBER OF HOURS: 10 SECURITIES

TRADING HOURS: 10 START DATE: 03/01/2020

ADDRESS: 2551 Grey Eagle Dr, Woodbury MN 55129, United States

DESCRIPTION: Sell Insurance Products

2. COLDWELL BANKER REALTY / NETWORK CONNECT (DBA)

POSITION: Realtor NATURE: Sole proprietorship, affiliation with Coldwell Banker for real estate INVESTMENT RELATED: Yes

NUMBER OF HOURS: 1 SECURITIES TRADING HOURS: 0 START DATE: 05/17/2024

ADDRESS: 7550 France Ave South, Suite 300, Edina MN 55435, United States

DESCRIPTION: Maintaining realtor's license, not actively selling real estate.

3. NWF ADVISORY SERVICES, INC.

POSITION: Independent Advisor Representative NATURE: Corporation, Registered Investment Advisor INVESTMENT

RELATED: Yes NUMBER OF HOURS: 90 SECURITIES TRADING HOURS: 90 START DATE: 06/09/2025

ADDRESS: 2551 Grey Eagle Dr, Woodbury MN 55129, United States

DESCRIPTION: I provide Advisory Services such as wrap; Fee accounts and Financial Plans devote a over half of my time to this business.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 1

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	WADDELL & REED, INC.
Allegations:	POA FOR CUSTOMER ALLEGES THAT RR FAILED TO MAKE SUITABLE INVESTMENT RECOMMENDATIONS FOR CUSTOMER. TIME PERIOD OF ALLEGED ACTIVITY: 07/1997 - 05/2005
Product Type:	Mutual Fund(s)
Alleged Damages:	\$35,319.55

Customer Complaint Information

Date Complaint Received:	10/28/2008
Complaint Pending?	No
Status:	Settled
Status Date:	12/13/2008
Settlement Amount:	\$12,338.14
Individual Contribution Amount:	\$0.00
Firm Statement	COMPLAINT OF ALLEGEDLY UNSUITABLE INVESTMENTS SETTLED BASED UPON ASSET ALLOCATION FROM MARCH 26, 2007
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Reporting Source:	Individual
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Employing firm when activities occurred which led to the complaint:

WADDELL & REED, INC

Allegations:

POA FOR CUSTOMER ALLEGES THAT RR FAILED TO MAKE SUITABLE INVESTMENT RECOMMENDATIONS FOR CUSTOMER, TIME PERIOD OF ALLEGED ACTIVITY: 07/1997-05/2005

Product Type:

Other

Alleged Damages:

\$35,319.55

Customer Complaint Information

Date Complaint Received:

10/28/2008

Complaint Pending?

No

Status:

Settled

Status Date:

12/13/2008

Settlement Amount:

\$12,338.14

Individual Contribution Amount:

\$0.00

Broker Statement

COMPLAINT OF ALLEGEDLY UNSUITABLE INVESTMENTS SETTLED BASED UPON ASSET ALLOCATION FROM MARCH 26, 2007



End of Report

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