



IAPD Report

Lauri Ranae Grovich

CRD# 2415173

<u>Section Title</u>	<u>Page(s)</u>
Report Summary	1
Qualifications	2 - 4
Registration and Employment History	5
Disclosure Information	7



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

Lauri Ranae Grovich (CRD# 2415173)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **06/22/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	CONCORDE INVESTMENT SERVICES, LLC	CRD# 151604	01/08/2024
IA	CONCORDE ASSET MANAGEMENT, LLC	CRD# 140367	01/24/2024

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **6** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	LPL FINANCIAL LLC	6413	PHOENIX, AZ	05/22/2019 - 08/01/2023

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative?

Yes

The following types of events are disclosed about this representative:

Type	Count
Criminal	1
Termination	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works.

This individual is currently registered with **6** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **CONCORDE INVESTMENT SERVICES, LLC**

Main Address: 3909 RESEARCH PARK DRIVE
SUITE 200
ANN ARBOR, MI 48108

Firm ID#: 151604

	Regulator	Registration	Status	Date
	FINRA	General Securities Representative	Approved	01/08/2024
	Arizona	Agent	Approved	01/24/2024
	California	Agent	Approved	01/09/2024
	Colorado	Agent	Approved	02/15/2024
	Ohio	Agent	Approved	01/08/2024
	Oregon	Agent	Approved	01/09/2024
	Texas	Agent	Approved	02/02/2024

Branch Office Locations

8390 E. Via de Ventura
Suite F205
Scottsdale, AZ 85258

Employment 2 of 2

Firm Name: **CONCORDE ASSET MANAGEMENT, LLC**

Main Address: 3909 RESEARCH PARK DRIVE
SUITE 200
ANN ARBOR, MI 48108

Firm ID#: 140367



Qualifications

Regulator	Registration	Status	Date
 Arizona	Investment Adviser Representative	Approved	01/24/2024

Branch Office Locations

CONCORDE ASSET MANAGEMENT, LLC

8390 E Via de Ventura
Suite F205
Scottsdale, AZ 85258



Qualifications



PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
------	----------	------

No information reported.

General Industry/Product Exams

Exam	Category	Date
B General Securities Representative Examination (S7TO)	Series 7TO	05/22/2019
B Securities Industry Essentials Examination (SIE)	SIE	03/01/2019

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination (S65)	Series 65	10/25/2023
B Uniform Securities Agent State Law Examination (S63)	Series 63	08/26/2020



PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	05/22/2019 - 08/01/2023	LPL FINANCIAL LLC	CRD# 6413	PHOENIX, AZ

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
01/2024 - Present	CONCORDE ASSET MANAGMENT, LLC	REGISTERED INVESTMENT ADVISOR	Y	LIVONIA, MI, United States
01/2024 - Present	CONCORDE INVESTMENT SERVICES, LLC	REGISTERED REPRESENTATIVE	Y	LIVONIA, MI, United States
04/2019 - 12/2023	LPL FINANCIAL, LLC	REGISTERED REPRESENTATIVE	Y	PHOENIX, AZ, United States
04/2018 - 04/2019	UNEMPLOYED	HOMEMAKER	N	PHOENIX, AZ, United States
10/2017 - 04/2018	VOYA FINANCIAL ADVISORS, INC.	REGISTERED REPRESENTATIVE	Y	PHOENIX, AZ, United States
02/2007 - 10/2017	UNEMPLOYED	HOMEMAKER	N	PHOENIX, AZ, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- 4/16/2019 - No Business Name - Investment Related - At Reported Business Location(s) - Non-Variable Insurance - Started 10/01/2016 - 2 Hours Per Month - Time Spent 5% - Life insurance, annuity.
- 10/04/2022 - No Business Name - Investment Related - At Reported Business Location(s) - Tax Prep/Accounting/CPA - Start Date - 02/16/2022 - 2 Hours Per Month/2 Hours During Securities Trading
- Concorde Asset Management, Investment related, Investment advisory services, Registered Investment Advisor, back office paperwork, account opening beneficiary updates or changes, review of client portfolios. Start Date 01/01/2024, 21-40 hours/month during non business hours, 40 hours month during business hours.
- Concorde Insurance Agency , Investment related, Insurance product sales, Producer/Agent, Start Date 01/02/2024, 1-5 hours/month during non business hours, 1-5 hours month during business hours.
- MCRC, Maricopa County Republican Committee, Non Investment related, Maricopa County AZ, attend committee meetings, vote on member election and committee business relating to MCRC. State and precinct committeeman for AZ Legislative District 4. Committee leadership and bylaws, engage in community outreach, voter registration, education. Start 02/23/2024, 1-5 hours/month during non trading hours, 1-5 hours/month during trading hours.
- Lauri Grovich, Non Investment related, 8390 E Via de Ventura F205, Scottsdale AZ 85258, Fixed Indexed Annuities, Sales Representative, Back office and strategy changes with indexes. Start date 01/01/2024, 1-5 hours/month during non trading hours, 1-5 hours/month during trading hours.





Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Criminal	1
Termination	1

Criminal

This disclosure event involves a criminal charge against the Investment Adviser Representative that has resulted in a dismissal, plea, acquittal or conviction. The criminal matter may relate to any felony or certain misdemeanor offenses (e.g., bribery, perjury, forgery, counterfeiting, extortion, fraud, wrongful taking of property).

Disclosure 1 of 1

Reporting Source:	Individual
Formal Charges were brought in:	El Paso, TX
Name of Court:	El Paso, TX
Location of Court:	El Paso, TX
Docket/Case #:	EPPD204509
Charge Date:	10/05/1985
Charge(s) 1 of 1	
Formal Charge(s)/Description:	THEFT
No of Counts:	1
Felony or Misdemeanor:	Misdemeanor
Plea for each charge:	OTHER
Disposition of charge:	I HAVE NO RECOLLECTION OF GOING IN FRONT OF A JUDGE OR GETTING A SENTENCE.
Current Status:	Final
Status Date:	10/05/1985
Disposition Date:	10/05/1985
Sentence/Penalty:	THERE WAS NO FINE PAID OR SENTENCE SERVED.
Broker Statement	MY BEST RECALL IS THAT I WAS WITH FRIENDS SHOPLIFTING AT JC PENNEY. I TURNED 18 TWO WEEKS PRIOR. WE WERE CAUGHT AND OUR PARENTS WERE CALLED. I REMEMBER GOING HOME AS DID THE OTHER GIRLS, BUT MY MOM REMEMBERS ASKING THE POLICEMAN TO SCARE ME.



I DO HAVE A MEMORY OF BEING IN A JAIL CELL, YET NOT GOING IN FRONT OF A JUDGE OR DOING ANYTHING AFTER MY MOM TOOK ME HOME.



Termination

This disclosure event involves a situation where the Investment Adviser Representative voluntarily resigned, was discharged or was permitted to resign after allegations were made that accused the Investment Adviser Representative of violating investment-related statutes, regulations, rules or industry standards of conduct; fraud or the wrongful taking of property; or failure to supervise in connection with investment-related statutes, regulations, rules or industry standards of conduct.

Disclosure 1 of 1

Reporting Source: Firm
Firm Name: LPL FINANCIAL LLC
Termination Type: Discharged
Termination Date: 07/06/2023
Allegations: Acted as trustee for deceased clients' trust account without Firm approval.
Product Type: No Product

.....

Reporting Source: Individual
Firm Name: LPL FINANCIAL CORPORATION
Termination Type: Discharged
Termination Date: 07/06/2023
Allegations: Acted as trustee for deceased clients' trust account without Firm approval.
Product Type: No Product



End of Report

This page is intentionally left blank.