



IAPD Report

MARK STUART SCHAFFER

CRD# 2447250

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

MARK STUART SCHAFFER (CRD# 2447250)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **01/08/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	ARMSTRONG ADVISORY GROUP INC.	CRD# 318662	05/03/2022

QUALIFICATIONS

This representative is currently registered in **0** SRO(s) and **4** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	SECURITIES AMERICA ADVISORS, INC.	110518	WALLINGFORD, CT	10/31/2017 - 06/02/2022
B	SECURITIES AMERICA, INC.	10205	WALLINGFORD, CT	10/31/2017 - 06/02/2022
IA	SCOTTRADE INVESTMENT MANAGEMENT	169988	SAINT LOUIS, MO	09/07/2016 - 10/31/2017

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2



Qualifications

REGISTRATIONS



This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **4** jurisdiction(s) and **0** SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **ARMSTRONG ADVISORY GROUP INC.**

Main Address: 144 GOULD STREET
SUITE 210
NEEDHAM, MA 02494

Firm ID#: 318662

	Regulator	Registration	Status	Date
	Connecticut	Investment Adviser Representative	Approved	06/01/2022
	Massachusetts	Investment Adviser Representative	Approved	05/03/2022
	Texas	Investment Adviser Representative	Approved	01/08/2026
	Washington	Investment Adviser Representative	Approved	04/07/2025

Branch Office Locations

ARMSTRONG ADVISORY GROUP INC.
WASHOUGAL, WA



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 2 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
General Securities Principal Examination (S24)	Series 24	10/13/1998
Investment Company Products/Variable Contracts Principal Examination (S26)	Series 26	11/23/1994

General Industry/Product Exams

Exam	Category	Date
Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
General Securities Representative Examination (S7)	Series 7	03/06/1995
Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	01/31/1994

State Securities Law Exams

Exam	Category	Date
Uniform Investment Adviser Law Examination (S65)	Series 65	06/15/1998
Uniform Securities Agent State Law Examination (S63)	Series 63	11/14/1994

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **2** professional designation(s).

Certified Financial Planner

Chartered Financial Consultant

This representative holds or did hold **2** professional designation(s) that may have been used to qualify as an Investment Advisor



representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	10/31/2017 - 06/02/2022	SECURITIES AMERICA ADVISORS, INC.	CRD# 110518	WALLINGFORD, CT
B	10/31/2017 - 06/02/2022	SECURITIES AMERICA, INC.	CRD# 10205	WALLINGFORD, CT
IA	09/07/2016 - 10/31/2017	SCOTTRADE INVESTMENT MANAGEMENT	CRD# 169988	SAINT LOUIS, MO
B	09/07/2016 - 10/31/2017	SCOTTRADE, INC.	CRD# 8206	MANCHESTER, CT
IA	05/05/2016 - 07/15/2016	3D ASSET MANAGEMENT, INC.	CRD# 139595	EAST HARTFORD, CT
IA	09/02/2014 - 01/28/2016	SECURITIES AMERICA ADVISORS, INC.	CRD# 110518	WATERBURY, CT
B	09/02/2014 - 01/28/2016	SECURITIES AMERICA, INC.	CRD# 10205	WATERBURY, CT
B	02/25/2014 - 08/23/2014	INFINEX INVESTMENTS, INC.	CRD# 35371	ELLINGTON, CT
IA	02/25/2014 - 08/23/2014	INFINEX INVESTMENTS, INC.	CRD# 35371	ELLINGTON, CT
B	02/03/2014 - 02/14/2014	SECURITIES SERVICE NETWORK, INC.	CRD# 13318	EAST HARTFORD, CT
IA	08/10/2011 - 10/10/2013	EDELMAN FINANCIAL SERVICES LLC	CRD# 113299	FARMINGTON, CT
B	08/10/2011 - 10/10/2013	SANDERS MORRIS HARRIS INC.	CRD# 20580	FARMINGTON, CT
B	06/05/2007 - 08/01/2011	RDM INVESTMENT SERVICES, INC.	CRD# 104266	WESTPORT, CT
IA	06/05/2007 - 08/01/2011	RETIREMENT DESIGN & MANAGEMENT INC	CRD# 106067	WESTPORT, CT
IA	08/30/2005 - 05/23/2007	ROBERT J. REBY & COMPANY INC.	CRD# 126140	DANBURY, CT
B	08/03/2005 - 05/22/2007	ROYAL ALLIANCE ASSOCIATES, INC.	CRD# 22121	DANBURY, CT



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	04/28/1999 - 07/21/2005	ING FINANCIAL PARTNERS, INC	CRD# 2882	NORTH HAVEN, CT
B	04/13/1999 - 07/21/2005	ING FINANCIAL PARTNERS, INC.	CRD# 2882	WINDSOR, CT
B	12/02/1998 - 03/30/1999	ESSEX NATIONAL SECURITIES, INC.	CRD# 25454	NAPA, CA
B	01/02/1997 - 12/02/1998	FIS SECURITIES, INC.	CRD# 30533	BOSTON, MA
B	10/26/1994 - 12/31/1996	MDS SECURITIES INCORPORATED	CRD# 29367	CARMEL, IN
B	02/21/1994 - 10/12/1994	PRUCO SECURITIES CORPORATION	CRD# 5685	NEWARK, NJ

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
05/2022 - Present	Armstrong Advisory Group Inc.	Financial Advisor	Y	Needham, MA, United States
10/2017 - 05/2022	SECURITIES AMERICA ADVISORS, INC.	INVESTMENT ADVISOR REPRESENTATIVE	Y	WALLINGFORD, CT, United States
10/2017 - 05/2022	SECURITIES AMERICA, INC.	REGISTERED REPRESENTATIVE	Y	WALLINGFORD, CT, United States
09/2016 - 10/2017	SCOTTRADE, INC.	INVESTMENT CONSULTANT	Y	MANCHESTER, CT, United States
07/2016 - 09/2016	Unemployed	Unemployed	N	CHESHIRE, CT, United States
02/2016 - 06/2016	3D ASSET MANAGEMENT, INC.	RETIREMENT INCOME SPECIALIST	Y	EAST HARTFORD, CT, United States



Registration & Employment History



OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

(1) INSURANCE SALES: Starting 04/07/2025 Mr. Schaffer does not conduct insurance business although continues to maintain active individual agent/producer insurance licenses.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	SECURITIES AMERICA, INC.
Allegations:	Customer alleges financial professional's recommendation resulted in negative tax consequences.
Product Type:	Other: Managed/Wrap Accounts (In-House Money Mgr.)
Alleged Damages:	\$5,000.00
Alleged Damages Amount Explanation (if amount not exact):	The firm has made a good faith determination that the damages from the alleged conduct would be greater than \$5,000.
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	10/20/2022
Complaint Pending?	No
Status:	Denied
Status Date:	12/10/2024
Settlement Amount:	



Individual Contribution Amount:

Firm Statement

This filing is intended to update the status of the incident reported under Securities America, Inc. on 12/02/2022 as U5 Amendment-Filing ID: 60171758.

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Reporting Source:

Firm

Employing firm when activities occurred which led to the complaint:

SECURITIES AMERICA, INC.

Allegations:

Customer alleges financial professional's recommendation resulted in negative tax consequences.

Product Type:

Other: Managed/Wrap Accounts (In-House Money Mgr.)

Alleged Damages:

\$5,000.00

Alleged Damages Amount Explanation (if amount not exact):

The firm has made a good faith determination that the damages from the alleged conduct would be greater than \$5,000.

Is this an oral complaint?

No

Is this a written complaint?

Yes

Is this an arbitration/CFTC reparation or civil litigation?

No

Customer Complaint Information

Date Complaint Received:

10/20/2022

Complaint Pending?

Yes

Settlement Amount:

Individual Contribution Amount:

Disclosure 2 of 2

Reporting Source:

Individual

Employing firm when activities occurred which led to the complaint:

SECURITIES AMERICA, INC.

Allegations:

Customer alleged that investment adviser representative failed to consider tax consequences related to capital gains.

Product Type:

No Product

Alleged Damages:

\$18,000.00

Is this an oral complaint?

No

Is this a written complaint?

Yes

Is this an arbitration/CFTC reparation or civil litigation?

No

Customer Complaint Information

Date Complaint Received:

10/05/2022



Complaint Pending?	No
Status:	Denied
Status Date:	10/26/2022
Settlement Amount:	
Individual Contribution Amount:	
Broker Statement	Customer alleged that Representative managed Customer's portfolio with "?no regard to tax consequences?". Upon review, it has been determined that alleged activity occurred at the prior place of registration. In addition, firm reviewed documentation on file and found no evidence supporting Customer statements. Allegations found without merit. Matter is closed.



End of Report

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