



## IAPD Report

# LOUIS JOHN LANZALOTTO

CRD# 2508782

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### LOUIS JOHN LANZALOTTO (CRD# 2508782)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **01/29/2026**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
<b>B</b>	AMERIPRISE FINANCIAL SERVICES, LLC	CRD# 6363	07/08/1994
<b>IA</b>	AMERIPRISE FINANCIAL SERVICES, LLC	CRD# 6363	07/14/2003

### QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **30** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
<b>B</b>	IDS LIFE INSURANCE COMPANY	6321	MINNEAPOLIS, MN	07/08/1994 - 07/03/2006

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	7



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **30** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

### Employment 1 of 1

Firm Name: **AMERIPRISE FINANCIAL SERVICES, LLC**  
Main Address: 901 3RD AVENUE SOUTH  
MINNEAPOLIS, MN 55402  
Firm ID#: 6363

	Regulator	Registration	Status	Date
<b>B</b>	FINRA	General Securities Representative	Approved	07/08/1994
<b>B</b>	Arizona	Agent	Approved	05/17/2021
<b>B</b>	Arkansas	Agent	Approved	09/17/2024
<b>B</b>	California	Agent	Approved	07/11/2017
<b>B</b>	Colorado	Agent	Approved	01/23/2023
<b>B</b>	Delaware	Agent	Approved	08/05/1997
<b>B</b>	Florida	Agent	Approved	08/25/2003
<b>B</b>	Georgia	Agent	Approved	07/23/2019
<b>B</b>	Illinois	Agent	Approved	06/02/2020
<b>B</b>	Indiana	Agent	Approved	07/08/1994
<b>B</b>	Maine	Agent	Approved	11/18/2025
<b>B</b>	Maryland	Agent	Approved	12/20/2006
<b>B</b>	Massachusetts	Agent	Approved	01/06/2021



## Qualifications

	Regulator	Registration	Status	Date
B	Michigan	Agent	Approved	07/03/2024
B	Minnesota	Agent	Approved	12/21/2011
B	Montana	Agent	Approved	07/05/2022
B	Nevada	Agent	Approved	06/07/2021
B	New Jersey	Agent	Approved	08/30/1994
B	New York	Agent	Approved	03/29/1996
B	North Carolina	Agent	Approved	07/11/2019
B	Ohio	Agent	Approved	01/28/2013
B	Oregon	Agent	Approved	08/24/2020
B	Pennsylvania	Agent	Approved	01/30/1995
IA	Pennsylvania	Investment Adviser Representative	Approved	07/14/2003
B	South Carolina	Agent	Approved	07/17/2020
B	South Dakota	Agent	Approved	04/08/2024
B	Tennessee	Agent	Approved	12/02/2024
B	Texas	Agent	Approved	11/13/2017
IA	Texas	Investment Adviser Representative	Restricted Approval	11/13/2017
B	Vermont	Agent	Approved	03/23/2023
B	Virginia	Agent	Approved	09/12/2005



### Qualifications

Regulator	Registration	Status	Date
<b>B</b> Washington	Agent	Approved	07/21/2020
<b>B</b> West Virginia	Agent	Approved	08/08/2017

### Branch Office Locations

**AMERIPRISE FINANCIAL SERVICES, LLC**  
Malvern, PA



## Qualifications

### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.**

#### Principal/Supervisory Exams


Exam	Category	Date
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No information reported.

#### General Industry/Product Exams


Exam	Category	Date
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 Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
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 General Securities Representative Examination (S7)	Series 7	11/01/1993
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#### State Securities Law Exams

Exam	Category	Date
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 Uniform Investment Adviser Law Examination (S65)	Series 65	11/26/1993
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 Uniform Securities Agent State Law Examination (S63)	Series 63	11/05/1993
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### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



## Registration & Employment History

### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
<b>B</b>	07/08/1994 - 07/03/2006	IDS LIFE INSURANCE COMPANY	CRD# 6321	MINNEAPOLIS, MN

### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
03/2020 - Present	Ameriprise Financial Services, LLC	Registered Rep	Y	Downingtown, PA, United States
09/2005 - 03/2020	Ameriprise Financial Services, Inc.	Registered Rep	Y	Downingtown, PA, United States

### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

Board of Directors; Malvern Borough Park & Rec Board; Member; first ave, , malvern, PA, 19355; Not Investment-Related; 10/15/2025; 1 to 9 hours per month; 0 during trading hours.



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	7

### Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

#### Disclosure 1 of 7

<b>Reporting Source:</b>	Individual
<b>Employing firm when activities occurred which led to the complaint:</b>	Ameriprise Financial Services, Inc.
<b>Allegations:</b>	The client alleged a variable annuity product purchased in July 2017 was misrepresented.
<b>Product Type:</b>	Annuity-Variable
<b>Alleged Damages:</b>	\$17,486.86
<b>Is this an oral complaint?</b>	No
<b>Is this a written complaint?</b>	Yes
<b>Is this an arbitration/CFTC reparation or civil litigation?</b>	No

### Customer Complaint Information

<b>Date Complaint Received:</b>	10/09/2017
<b>Complaint Pending?</b>	No
<b>Status:</b>	Denied
<b>Status Date:</b>	11/06/2017

#### Settlement Amount:

**Individual Contribution Amount:**

**Disclosure 2 of 7**

**Reporting Source:** Individual

**Employing firm when activities occurred which led to the complaint:** AMERIPRISE FINANCIAL SERVICES,INC

**Allegations:** CLIENT ALLEGED HER SIGNATURE WAS FORGED ON VARIOUS DOCUMENTS INCLUDING ACCOUNT APPLICATIONS, AND THE SELLING OF STOCKS AND SECURITIES

**Product Type:** Mutual Fund(s)

**Other Product Type(s):** BROKERAGE

**Alleged Damages:** \$0.00

**Customer Complaint Information**

**Date Complaint Received:** 05/22/2006

**Complaint Pending?** No

**Status:** Closed/No Action

**Status Date:** 06/23/2006

**Settlement Amount:**

**Individual Contribution Amount:**

**Broker Statement** THE CLIENT WAS UNABLE TO PROVIDE DETAILS AS TO THE ALLEGATIONS. DUE TO THE INDISTINGUISHABLE CLAIMS AND GIVEN OUR REVIEW WE WERE UNABLE TO SUBSTANTIATE FORGERY AND WE WERE UNABLE TO SUBSTANTIATE ACTIVITIES SHE DID NOT AGREE TO.

**Disclosure 3 of 7**

**Reporting Source:** Individual

**Employing firm when activities occurred which led to the complaint:** AMERIPRISE FINANCIAL SERVICES

**Allegations:** CLIENT ALLEGED SHE WAS NEVER INFORMED SHE HAD PURCHASED AND ANNUITY CONTRACT IN JULY 2005. IT WAS HER UNDERSTANDING THAT SHE HAD PURCHASED MUTUAL FUNDS. SHE REQUESTED THE SURRENDER CHARGES BE WAIVED.

**Product Type:** Annuity(ies) - Variable

**Other Product Type(s):** BROKERAGE ACCOUNT

**Alleged Damages:** \$18,519.89

**Customer Complaint Information**

**Date Complaint Received:** 01/27/2006

**Complaint Pending?** No

**Status:** Settled

**Status Date:** 03/16/2006

**Settlement Amount:** \$18,519.89



**Individual Contribution Amount:** \$13,900.00

#### Disclosure 4 of 7

**Reporting Source:** Individual

**Employing firm when activities occurred which led to the complaint:** AMERICAN EXPRESS FINANCIAL ADVISORS

**Allegations:** CLAIMANT ALLEGES THAT IN DECEMBER 1999 AEFA AND I RECOMMENDED HIS FUNDS BE INVESTED IN UNSUITABLE HIGH-RISK MUTUAL FUNDS, "B" SHARE. CLAIMANT ALLEGES AEFA AND I DISCLOSED CONFIDENTIAL INFORMATION. CLAIMANT SEEKS DAMAGES FOR MARKET LOSSES IN THE AMOUNT OF \$99729.00.

**Product Type:** Mutual Fund(s)

**Alleged Damages:** \$99,729.00

#### Customer Complaint Information

**Date Complaint Received:** 10/27/2003

**Complaint Pending?** No

**Status:** Arbitration/Reparation

**Status Date:** 10/27/2003

**Settlement Amount:**

**Individual Contribution Amount:**

#### Arbitration Information

**Arbitration/Reparation Claim filed with and Docket/Case No.:** NASD 03-07589

**Date Notice/Process Served:** 10/27/2003

**Arbitration Pending?** No

**Disposition:** Settled

**Disposition Date:** 11/09/2004

**Monetary Compensation Amount:** \$55,000.00

**Individual Contribution Amount:** \$0.00

**Broker Statement** AEFA SETTLED THIS MATTER FOR \$55,000 IN ORDER TO AVOID THE COSTS ASSOCIATED WITH ARBITRATION. I WAS DISMISSED FROM THE CASE AS PART OF THE SETTLEMENT AND I CONTRIBUTED NOTHING TO THE SETTLEMENT AMOUNT.

#### Disclosure 5 of 7

**Reporting Source:** Individual



**Employing firm when activities occurred which led to the complaint:** AMERICAN EXPRESS FINANCIAL ADVISORS

**Allegations:** THE CLIENT'S ATTORNEY ALLEGED HE WAS SOLD B SHARES OF MUTUAL FUNDS WHEN HE COULD HAVE PURCHASED A SHARES AND NAV.

**Product Type:** Mutual Fund(s)

**Alleged Damages:** \$90,000.00

### Customer Complaint Information

**Date Complaint Received:** 03/17/2003

**Complaint Pending?** No

**Status:** Denied

**Status Date:** 05/30/2003

**Settlement Amount:**

**Individual Contribution Amount:**

**Broker Statement** THE FIRM CALCULATED THAT THE CLIENT WAS IN FACT BETTER OFF BY PURCHASING CLASS B SHARES VERSUS CLASS A SHARES. THE CLIENT'S ATTORNEY WAS NOTIFIED OF THEIR FINDINGS AND A COPY WAS FORWARDED TO THE STATE OF PENNSYLVANIA, AS THE ATTORNEY HAD COPIED HIS COMPLAINT TO THEIR OFFICE.

### Disclosure 6 of 7

**Reporting Source:** Individual

**Employing firm when activities occurred which led to the complaint:** AMERICAN EXPRESS FINANCIAL ADVISORS

**Allegations:** THE CLIENT ALLEGED THAT I DID NOT FOLLOW HER INSTRUCTIONS TO SELL HER POSITIONS WHEN THE VALUE OF HER PORTFOLIO DECLINED TO A SPECIFIC DOLLAR AMOUNT.

**Product Type:** Annuity(ies) - Variable

**Other Product Type(s):** AXP MUTUAL FUNDS, AXP BROKERAGE ACCOUNTS, STRATEGIC PORTFOLIO SERVICE ACCOUNTS

**Alleged Damages:** \$94,500.00

### Customer Complaint Information

**Date Complaint Received:** 10/29/2001

**Complaint Pending?** No

**Status:** Denied

**Status Date:** 12/27/2001

**Settlement Amount:**

**Individual Contribution Amount:**

**Broker Statement** THE REVIEW FOUND THAT THE ADVISOR PROVIDED TE CLIENT WITH INFORMATION TO ALLOW THE CLIENT TO MONITOR HER ACCOUNT AND TO



REPOSITION THE PORTFOLIO WHEN THE VALUE REACHED A CERTAIN VALUE. IN ADDITION, THE ADVISOR INFORMED THE CLIENT THAT HE COULD NOT GUARANTEE THAT THE ACCOUNTS WOULD BE REPOSITIONED AT THAT SPECIFIC DOLLAR AMOUNT.

**Disclosure 7 of 7**

**Reporting Source:** Individual  
**Employing firm when activities occurred which led to the complaint:** AMERICAN EXPRESS FINANCIAL ADVISORS

**Allegations:** THE CLIENT'S ATTORNEY, ON BEHALF OF THE CLIENTS, ALLEGED THE CLIENT'S WERE SOLD AN ANNUITY WHICH WAS UNSUITABLE IN TERMS OF GROWTH AND DENIED THEM THE ABILITY TO USE THIER INVESTMENT TO DEAL WITH THEIR CURRENT DEBT. THE CLIENT'S ATTORNEY FURTHER ALLEGED THE CLIENTS SUFFERED DAMAGES IN EXCESS OF \$180000.00 DURING A PERIOD OF APRIL 1999 THROUGH SEPTEMBER 2000.

**Product Type:** Annuity(ies) - Fixed

**Alleged Damages:** \$180,000.00

**Customer Complaint Information**

**Date Complaint Received:** 10/17/2001

**Complaint Pending?** No

**Status:** Denied

**Status Date:** 12/20/2001

**Settlement Amount:** \$0.00

**Individual Contribution Amount:** \$0.00

**Broker Statement** THE FIRM FOUND THE ANNUITY WAS SUITABLE FOR THE CLIENT GIVEN HIS GOALS AND OBJECTIVES AND THAT THE CLIENT HAD RECEIVED FULL AND FAIR DISCLOSURE REGARDING THE ANNUITY. FUTHER, THE FIRM FOUND THE CLIENT HAD DISCUSSED A NUMBER OF OPTIONS TO LOWER HIS DEBT AT THE TIME HE PURCHASED THE ANNUITY WITHOUT USING HIS RETIREMENT SAVINGS.



## End of Report

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