



IAPD Report

PAUL STEPHEN WOOD

CRD# 2540164

| <u>Section Title</u> | <u>Page(s)</u> |
|-------------------------------------|-----------------------|
| Report Summary | 1 |
| Qualifications | 2 - 6 |
| Registration and Employment History | 7 - 8 |
| Disclosure Information | 9 |

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

PAUL STEPHEN WOOD (CRD# 2540164)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **03/13/2026**.

CURRENT EMPLOYERS

| | Firm | CRD# | Registered Since |
|-----------|--|-------------|------------------|
| B | RAYMOND JAMES FINANCIAL SERVICES, INC. | CRD# 6694 | 04/21/2006 |
| IA | RAYMOND JAMES FINANCIAL SERVICES ADVISORS, INC | CRD# 149018 | 06/25/2009 |

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **52** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

| | FIRM | CRD# | LOCATION | REGISTRATION DATES |
|-----------|----------------------------------|--------|--------------------|-------------------------|
| IA | 401KAPOW | 159726 | ORLANDO, FL | 04/13/2012 - 12/09/2015 |
| IA | RAYMOND JAMES FINANCIAL SERVICES | 6694 | MAITLAND, FL | 05/25/2006 - 10/10/2009 |
| B | RAYMOND JAMES & ASSOCIATES, INC. | 705 | ST. PETERSBURG, FL | 12/15/2000 - 05/04/2006 |

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

| Type | Count |
|------------------|-------|
| Customer Dispute | 1 |



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **52** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **RAYMOND JAMES FINANCIAL SERVICES, INC.**
Main Address: 880 CARILLON PARKWAY
ST. PETERSBURG, FL 33716
Firm ID#: 6694

| Regulator | Registration | Status | Date |
|-------------------------------|-------------------------------------|----------|------------|
| B FINRA | General Securities Representative | Approved | 04/21/2006 |
| B FINRA | General Securities Sales Supervisor | Approved | 04/21/2006 |
| B FINRA | Invest. Co and Variable Contracts | Approved | 04/21/2006 |
| B Alabama | Agent | Approved | 05/24/2011 |
| B Alaska | Agent | Approved | 12/21/2021 |
| B Arizona | Agent | Approved | 06/06/2011 |
| B Arkansas | Agent | Approved | 07/05/2019 |
| B California | Agent | Approved | 04/18/2008 |
| B Colorado | Agent | Approved | 04/21/2006 |
| B Connecticut | Agent | Approved | 11/22/2017 |
| B Delaware | Agent | Approved | 02/16/2018 |
| B District of Columbia | Agent | Approved | 06/08/2011 |
| B Florida | Agent | Approved | 04/21/2006 |



Qualifications

| Regulator | Registration | Status | Date |
|------------------------|--------------|----------|------------|
| B Georgia | Agent | Approved | 06/20/2007 |
| B Hawaii | Agent | Approved | 01/25/2023 |
| B Idaho | Agent | Approved | 04/15/2021 |
| B Illinois | Agent | Approved | 09/30/2013 |
| B Indiana | Agent | Approved | 05/10/2006 |
| B Iowa | Agent | Approved | 03/02/2021 |
| B Kansas | Agent | Approved | 04/24/2018 |
| B Kentucky | Agent | Approved | 08/07/2018 |
| B Louisiana | Agent | Approved | 01/22/2014 |
| B Maine | Agent | Approved | 12/16/2022 |
| B Maryland | Agent | Approved | 10/02/2013 |
| B Massachusetts | Agent | Approved | 10/02/2013 |
| B Michigan | Agent | Approved | 12/06/2018 |
| B Minnesota | Agent | Approved | 06/18/2013 |
| B Mississippi | Agent | Approved | 04/08/2014 |
| B Missouri | Agent | Approved | 04/16/2015 |
| B Montana | Agent | Approved | 04/13/2021 |
| B Nebraska | Agent | Approved | 03/12/2020 |
| B Nevada | Agent | Approved | 11/28/2017 |



Qualifications

| Regulator | Registration | Status | Date |
|-------------------------|--------------|----------|------------|
| B New Hampshire | Agent | Approved | 10/01/2013 |
| B New Jersey | Agent | Approved | 09/30/2013 |
| B New Mexico | Agent | Approved | 12/18/2017 |
| B New York | Agent | Approved | 09/30/2013 |
| B North Carolina | Agent | Approved | 07/23/2013 |
| B North Dakota | Agent | Approved | 04/19/2021 |
| B Ohio | Agent | Approved | 07/01/2009 |
| B Oklahoma | Agent | Approved | 08/19/2020 |
| B Oregon | Agent | Approved | 12/05/2018 |
| B Pennsylvania | Agent | Approved | 04/21/2008 |
| B Puerto Rico | Agent | Approved | 09/11/2020 |
| B Rhode Island | Agent | Approved | 09/30/2013 |
| B South Carolina | Agent | Approved | 07/11/2007 |
| B South Dakota | Agent | Approved | 04/28/2021 |
| B Tennessee | Agent | Approved | 02/04/2016 |
| B Texas | Agent | Approved | 05/30/2012 |
| B Utah | Agent | Approved | 09/09/2019 |
| B Vermont | Agent | Approved | 04/05/2021 |
| B Virginia | Agent | Approved | 05/05/2006 |



Qualifications

| Regulator | Registration | Status | Date |
|------------------------|--------------|----------|------------|
| B Washington | Agent | Approved | 10/19/2016 |
| B West Virginia | Agent | Approved | 10/02/2013 |
| B Wisconsin | Agent | Approved | 09/30/2013 |
| B Wyoming | Agent | Approved | 03/17/2021 |

Branch Office Locations

RAYMOND JAMES FINANCIAL SERVICES
 720 RUGBY ST
 SUITE 200
 ORLANDO, FL 32804

Employment 2 of 2

Firm Name: **RAYMOND JAMES FINANCIAL SERVICES ADVISORS, INC**
 Main Address: 880 CARILLON PARKWAY
 SAINT PETERSBURG, FL 33716
 Firm ID#: 149018

| Regulator | Registration | Status | Date |
|-------------------|-----------------------------------|---------------------|------------|
| IA Florida | Investment Adviser Representative | Approved | 06/25/2009 |
| IA Texas | Investment Adviser Representative | Restricted Approval | 10/25/2016 |

Branch Office Locations

RAYMOND JAMES FINANCIAL SERVICES ADVISORS, INC
 720 RUGBY STREET
 SUITE 200
 ORLANDO, FL 32804





Qualifications

PASSED INDUSTRY EXAMS



This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 2 principal/supervisory exams, 3 general industry/product exams, and 1 state securities law exam.


Principal/Supervisory Exams

| Exam | Category | Date |
|--|-----------|------------|
|  General Securities Sales Supervisor - General Module Examination (S10) | Series 10 | 03/04/2002 |
|  General Securities Sales Supervisor - Options Module Examination (S9) | Series 9 | 02/19/2002 |

General Industry/Product Exams

| Exam | Category | Date |
|--|----------|------------|
|  Securities Industry Essentials Examination (SIE) | SIE | 10/01/2018 |
|  General Securities Representative Examination (S7) | Series 7 | 11/14/2000 |
|  Investment Company Products/Variable Contracts Representative Examination (S6) | Series 6 | 10/13/1994 |

State Securities Law Exams

| Exam | Category | Date |
|--|-----------|------------|
|  Uniform Securities Agent State Law Examination (S63) | Series 63 | 05/10/1996 |

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

| | Registration Dates | Firm Name | ID# | Branch Location |
|----|-------------------------|----------------------------------|-------------|--------------------|
| IA | 04/13/2012 - 12/09/2015 | 401KAPOW | CRD# 159726 | ORLANDO, FL |
| IA | 05/25/2006 - 10/10/2009 | RAYMOND JAMES FINANCIAL SERVICES | CRD# 6694 | MAITLAND, FL |
| B | 12/15/2000 - 05/04/2006 | RAYMOND JAMES & ASSOCIATES, INC. | CRD# 705 | ST. PETERSBURG, FL |
| IA | 12/15/2000 - 05/04/2006 | RAYMOND JAMES & ASSOCIATES, INC. | CRD# 705 | ORLANDO, FL |
| B | 12/08/1995 - 12/18/2000 | INVESTACORP, INC. | CRD# 7684 | MIAMI, FL |
| B | 10/14/1994 - 12/13/1995 | FIRST INVESTORS CORPORATION | CRD# 305 | EDISON, NJ |

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

| Employment Dates | Employer Name | Position | Investment Related | Employer Location |
|-------------------|---|---------------------------|--------------------|----------------------------|
| 01/2009 - Present | RAYMOND JAMES FINANCIAL SERVICES ADVISORS INC | INVESTMENT ADVISOR | Y | ORLANDO, FL, United States |
| 04/2006 - Present | RAYMOND JAMES FINANCIAL SERVICES | REGISTERED REPRESENTATIVE | Y | ORLANDO, FL, United States |
| 08/2018 - 05/2025 | Agility Advisor Group | Other | N | Orlando, FL, United States |
| 05/2012 - 05/2022 | K BRAIN | ADVISOR | Y | ORLANDO, FL, United States |
| 05/2006 - 05/2022 | INDEPENDENT CONTRACTOR | INDEPENDENT CONTRACTOR | Y | ORLANDO, FL, United States |
| 05/2006 - 02/2022 | ATT | TEACHER | Y | ORLANDO, FL, United States |

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

(1)Name of Business: Agility Wealth Management Address: 720 Rugby St Ste 200, Orlando, FL, 32804, United States Activity Type: Support Company - Owner Position/Title: Other Investment Related: No Start Date: 12/15/2020 Hours per month devoted to this business: 2-10 Hours per month devoted to this business during trading hours: 2-10 Description of duties: This is my Team



Registration & Employment History



OTHER BUSINESS ACTIVITIES

marketing name support company. I manage the entire team

(2)Name of Business: Agility Wealth Management Casper Address: 720 Rugby St Ste 200, Orlando, FL, 32804, United States Activity Type: Support Company - Owner Position/Title: Officer - CEO Investment Related: No Start Date: 04/06/2021 Hours per month devoted to this business: 2-10 Hours per month devoted to this business during trading hours: 2-10 Description of duties: Owner Support Company for our Casper WY Branch

(3)Name of Business: BCW Financial Consultants, LLC Address: 720 Rugby St Ste 200, Orlando, FL, 32804, United States Activity Type: Support Company - Owner Position/Title: Other Investment Related: No Start Date: 01/23/2012 Hours per month devoted to this business: 0-1 Hours per month devoted to this business during trading hours: 0-1 Description of duties: Help with payroll and benefits offered to our employees

(4)Name of Business: BCW Property Mangement, LLC Address: 720 Rugby St, Orlando, FL, 32804, United States Activity Type: Business Owner Position/Title: Owner/Proprietor Investment Related: Yes Start Date: 06/02/2014 Hours per month devoted to this business: 2-10 Hours per month devoted to this business during trading hours: 0-1 Description of duties: This is an LLC that I own with Scott Brown. We purchased a commercial building that we use for our wealth management practice.

(5)Name of Business: NA Address: 720 Rugby St #200 Orlando FL 32804, Orlando, FL, 32804, United States Activity Type: Non-variable Insurance Position/Title: Agent Investment Related: Yes Start Date: 10/30/2006 Hours per month devoted to this business: 0-1 Hours per month devoted to this business during trading hours: 0-1 Description of duties: 401K Plan that was sold over 15 yrs ago that is a split between me and a non RJ broker.

(6)Name of Business: Paul S Wood PA Address: 720 Rugby St Ste 200, Orlando, FL, 32804, United States Activity Type: Support Company - Owner Position/Title: Officer - CEO Investment Related: No Start Date: 03/03/2014 Hours per month devoted to this business: 0-1 Hours per month devoted to this business during trading hours: 0-1 Description of duties: personal s corp that I deposit 1099 incoem from RJ and then pay my business expenses.

(7)Name of Business: WMM Group, LLC Address: 720 Rugby St Ste 200, Orlando, FL, 32804, United States Activity Type: Support Company - Owner Position/Title: Other Investment Related: No Start Date: 05/01/2017 Hours per month devoted to this business: 2-10 Hours per month devoted to this business during trading hours: 0-1 Description of duties: Owner of S-Corp that we opened for our Jacksonville practice and pay bills and payroll for the practice.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

| Type | Count |
|------------------|-------|
| Customer Dispute | 1 |

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 1

| | |
|--|--|
| Reporting Source: | Regulator |
| Employing firm when activities occurred which led to the complaint: | (1) INVESTACORP, INC., AND (2) RAYMOND JAMES & ASSOCIATES, INC. |
| Allegations: | UNSUITABILITY; BREACH OF FIDUCIARY DUTY; NEGLIGENCE; AND GROSS NEGLIGENCE. |
| Product Type: | Annuity(ies) - Variable |
| Other Product Type(s): | MUTUAL FUNDS |
| Alleged Damages: | \$433,173.00 |

Arbitration Information

| | |
|---|---|
| Arbitration/Reparation Claim filed with and Docket/Case No.: | NASD - CASE #03-04371 |
| Date Notice/Process Served: | 06/12/2003 |
| Arbitration Pending? | No |
| Disposition: | Award |
| Disposition Date: | 10/27/2004 |
| Disposition Detail: | RESPONDENT WOOD IS JOINTLY AND SEVERALLY LIABLE ON THE SUITABILITY CLAIM AND SHALL PAY THE COMPENSATORY DAMAGES IN THE TOTAL AMOUNT OF \$226896.25. |

| | |
|--------------------------|------|
| Reporting Source: | Firm |
|--------------------------|------|



Employing firm when activities occurred which led to the complaint: INVESTACORP, INC.

Allegations: CLAIMANTS ALLEGE THAT PAUL WOOD ACTED IMPROPERLY IN THE SALE OF MUTUAL FUNDS AND VARIABLE ANNUITIES.

Product Type: Annuity(ies) - Variable

Other Product Type(s): MUTUAL FUNDS

Alleged Damages: \$434,173.00

Customer Complaint Information

Date Complaint Received: 07/02/2003

Complaint Pending? No

Status: Arbitration/Reparation

Status Date: 07/02/2003

Settlement Amount:

Individual Contribution Amount:

Arbitration Information

Arbitration/Reparation Claim filed with and Docket/Case No.: [NASD- FLORIDA \(BOCA RATON\) CASE #03-04371](#)

Date Notice/Process Served: 07/02/2003

Arbitration Pending? No

Disposition: Award to Customer

Disposition Date: 10/27/2004

Monetary Compensation Amount: \$226,896.25

Individual Contribution Amount: \$0.00

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: RAYMOND JAMES & ASSOCIATES, INC.

Allegations: **SUITABILITY, VIOLATIONS OF CHAPTER 517, BREACH OF FIDUCIARY DUTY, NEGLIGENCE, GROSS NEGLIGENCE** CLAIMANTS ALLEGE THAT LOSSES SUSTAINED IN THE ACCOUNTS ARE DUE TO UNSUITABLE INVESTMENTS, AND THAT BROKER FAILED TO CORRECTLY ADVISE THEM REGARDING SECTION 72(T) OF THE INTERNAL REVENUE CODE GOVERNING EARLY DISTRIBUTIONS FROM QUALIFIED PLANS. PRODUCT TYPES ARE MUTUAL FUNDS (OPEN END) ANNUITIES-FIXED & VARIABLES.

Product Type: Mutual Fund(s)

Alleged Damages: \$434,000.00

Customer Complaint Information



| | |
|---|--|
| Date Complaint Received: | 07/02/2003 |
| Complaint Pending? | No |
| Status: | Arbitration/Reparation |
| Status Date: | 07/02/2003 |
| Settlement Amount: | |
| Individual Contribution Amount: | |
| Arbitration Information | |
| Arbitration/Reparation Claim filed with and Docket/Case No.: | NASD-FLORIDA (BOCA RATON) CASE# 03-04371 |
| Date Notice/Process Served: | 07/02/2003 |
| Arbitration Pending? | No |
| Disposition: | Award to Customer |
| Disposition Date: | 11/01/2004 |
| Monetary Compensation Amount: | \$226,896.25 |
| Individual Contribution Amount: | \$0.00 |



End of Report

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