



## IAPD Report

# CHARLES ROBERT HANNA III

CRD# 2547275

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Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### CHARLES ROBERT HANNA III (CRD# 2547275)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **12/18/2025**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
<b>B</b>	CAMBRIDGE INVESTMENT RESEARCH, INC.	CRD# 39543	05/01/2017
<b>IA</b>	CAMBRIDGE INVESTMENT RESEARCH ADVISORS, INC.	CRD# 134139	05/03/2017

### QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **6** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
<b>B</b>	COMMONWEALTH FINANCIAL NETWORK	8032	COLUMBUS, OH	02/14/2003 - 05/02/2017
<b>IA</b>	COMMONWEALTH FINANCIAL NETWORK	8032	COLUMBUS, OH	02/14/2003 - 05/02/2017
<b>B</b>	LINCOLN FINANCIAL ADVISORS CORPORATION	3978	FORT WAYNE, IN	10/31/1994 - 02/19/2003

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Criminal	1
Customer Dispute	2
Financial	1



## Report Summary



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 6 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

#### Employment 1 of 2

Firm Name: **CAMBRIDGE INVESTMENT RESEARCH, INC.**  
Main Address: 1776 PLEASANT PLAIN RD.  
FAIRFIELD, IA 52556-8757  
Firm ID#: 39543

Regulator	Registration	Status	Date
<b>B</b> FINRA	Invest. Co and Variable Contracts	Approved	05/01/2017
<b>B</b> Florida	Agent	Approved	05/01/2017
<b>B</b> North Carolina	Agent	Approved	05/01/2017
<b>B</b> Ohio	Agent	Approved	05/01/2017
<b>B</b> Pennsylvania	Agent	Approved	05/01/2017
<b>B</b> South Carolina	Agent	Approved	05/16/2017
<b>B</b> Tennessee	Agent	Approved	06/27/2017

#### Branch Office Locations

**CAMBRIDGE INVESTMENT RESEARCH, INC.**  
4196 Laet Dr  
Columbus, OH 43219

#### Employment 2 of 2

Firm Name: **CAMBRIDGE INVESTMENT RESEARCH ADVISORS, INC.**  
Main Address: 1776 PLEASANT PLAIN RD.  
FAIRFIELD, IA 52556-8757  
Firm ID#: 134139



## Qualifications

Regulator	Registration	Status	Date
IA Ohio	Investment Adviser Representative	Approved	05/03/2017

### Branch Office Locations

**CAMBRIDGE INVESTMENT RESEARCH ADVISORS, INC.**  
4196 Laet Dr  
Columbus, OH 43219



## Qualifications

### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.**

#### Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

#### General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	10/28/1994

#### State Securities Law Exams

Exam	Category	Date
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Uniform Securities Agent State Law Examination (S63)	Series 63	11/05/1996
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### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



## Registration & Employment History

### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	02/14/2003 - 05/02/2017	COMMONWEALTH FINANCIAL NETWORK	CRD# 8032	COLUMBUS, OH
IA	02/14/2003 - 05/02/2017	COMMONWEALTH FINANCIAL NETWORK	CRD# 8032	COLUMBUS, OH
B	10/31/1994 - 02/19/2003	LINCOLN FINANCIAL ADVISORS CORPORATION	CRD# 3978	FORT WAYNE, IN
B	10/31/1994 - 02/19/2003	THE LINCOLN NATIONAL LIFE INSURANCE COMPANY	CRD# 2580	FORT WAYNE, IN

### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
05/2017 - Present	Cambridge Investment Research Advisors, Inc.	Investment Adviser Representative	Y	Fairfield, IA, United States
05/2017 - Present	Cambridge Investment Research, Inc.	Registered Representative	Y	Fairfield, IA, United States
02/2003 - Present	RETIREMENT WEALTH STRATEGIES, LLC	UNKNOWN	Y	COLUMBUS, OH, United States
02/2003 - 05/2017	COMMONWEALTH FINANCIAL NETWORK	REGISTERED REPRESENTATIVE	Y	WALTHAM, MA, United States

### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- 1) CIRA, 1776 PLEASANT PLAIN RD FAIRFIELD IA, 05/2017, AS ADVISORY REP OF A RIA. INV REL, 80 HR/MO 80 HR/MO TRADING
- 2) RETIREMENT WEALTH STRATEGIES LLC, 4196 LAET DR COLUMBUS OH, 05/2017, AS INDEPENDENT INSURANCE AGENT FOR VARIOUS INDEPENDENT INSURANCE COMPANIES. INV REL, 5 HR/WK 5 HR/TRADING
- 3) RETIREMENT WEALTH STRATEGIES LLC, 4196 LAET DR COLUMBUS OH 43219, United States, 05/17/2017, IAR, DBA, INV REL, 20 HR/MO 20 HR/MO TRADING



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Criminal	1
Customer Dispute	2
Financial	1

### Criminal

This disclosure event involves a criminal charge against the Investment Adviser Representative that has resulted in a dismissal, plea, acquittal or conviction. The criminal matter may relate to any felony or certain misdemeanor offenses (e.g., bribery, perjury, forgery, counterfeiting, extortion, fraud, wrongful taking of property).

#### Disclosure 1 of 1

<b>Reporting Source:</b>	Individual
<b>Formal Charges were brought in:</b>	State Court
<b>Name of Court:</b>	Bowling Green Municipal Court
<b>Location of Court:</b>	Bowling Green, Ohio
<b>Docket/Case #:</b>	8104
<b>Charge Date:</b>	04/18/1968
<b>Charge(s) 1 of 1</b>	
<b>Formal Charge(s)/Description:</b>	Petty Larceny
<b>No of Counts:</b>	1
<b>Felony or Misdemeanor:</b>	Misdemeanor
<b>Plea for each charge:</b>	Guilty
<b>Disposition of charge:</b>	Pled guilty
<b>Current Status:</b>	Final
<b>Status Date:</b>	04/19/1968
<b>Disposition Date:</b>	04/19/1968
<b>Sentence/Penalty:</b>	Paid fine of \$150.00, 1 year probation.
<b>Broker Statement</b>	DURING COLLEGE SOPHMORE YEAR, FRATERNITY BROTHERS AND I HAD BECOME INEBRIATED ONE AFTERNOON AND WALKED PASSED A ROY ROGER'S RESTAURANT. WE DECIDED TO GO IN AND WHEN LEAVING



A BOTTLE OF HOT SAUCE WAS PUT INTO MY TROUSERS' POCKET. EVIDENTLY, A POLICE OFFICER SAW ME WITH THIS AND PROMPTLY ARRESTED ME FOR AN APPARENT "THEFT". I HAD NOT INTENDED TAKING THIS AND WAS SORRY THAT THIS INCIDENT OCCURED. ALSO, IT WAS MY UNDERSTANDING AFTER THE JUDGE TALKED TO ME THAT THIS WOULD NOT GO ON MY RECORD. I WAS UNDER THE IMPRESSION, I WOULD NEVER HAVE TO REPORT IT ANYTIME BECAUSE OF WHAT THE JUDGE TOLD ME.



### Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

#### Disclosure 1 of 2

**Reporting Source:** Firm

**Employing firm when activities occurred which led to the complaint:** LINCOLN FINANCIAL ADVISORS CORP

**Allegations:** THE CLIENT ALLEGES THE REPRESENTATIVE ENGAGED IN MISREPRESENTATIONS AND MISLEADING SALES PRACTICES RECOMMENDING AN INAPPROPRIATE INVESTMENT STRATEGY AND SELLING HER AN UNSUITABLE ANNUITY.

**Product Type:** Mutual Fund(s)

**Other Product Type(s):** VARIABLE ANNUITY

**Alleged Damages:** \$200,000.00

#### Customer Complaint Information

**Date Complaint Received:** 07/11/2007

**Complaint Pending?** No

**Status:** Arbitration/Reparation

**Status Date:** 07/11/2007

**Settlement Amount:**

**Individual Contribution Amount:**

#### Arbitration Information

**Arbitration/Reparation Claim filed with and Docket/Case No.:** NASD - CASE NUMBER 07-01965

**Date Notice/Process Served:** 07/11/2007

**Arbitration Pending?** No

**Disposition:** Settled

**Disposition Date:** 05/14/2008

**Monetary Compensation Amount:** \$20,000.00

**Individual Contribution Amount:** \$5,000.00

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**Reporting Source:** Individual



**Employing firm when activities occurred which led to the complaint:** LINCOLN FINANCIAL ADVISORS CORP

**Allegations:** THE CLIENT ALLEGES THE REPRESENTATIVE ENGAGED IN MISREPRESENTATIONS AND MISLEADING SALES PRACTICES RECOMMENDING AN INAPPROPRIATE INVESTMENT STRATEGY AND SELLING HER AN UNSUITABLE ANNUITY.

**Product Type:** Mutual Fund(s)

**Other Product Type(s):** VARIABLE ANNUITY

**Alleged Damages:** \$200,000.00

### Customer Complaint Information

**Date Complaint Received:** 07/11/2007

**Complaint Pending?** No

**Status:** Arbitration/Reparation

**Status Date:** 07/11/2007

**Settlement Amount:**

**Individual Contribution Amount:**

### Arbitration Information

**Arbitration/Reparation Claim filed with and Docket/Case No.:** NASD - CASE NUMBER 07-01965

**Date Notice/Process Served:** 07/11/2007

**Arbitration Pending?** No

**Disposition:** Settled

**Disposition Date:** 05/14/2008

**Monetary Compensation Amount:** \$20,000.00

**Individual Contribution Amount:** \$5,000.00

### Disclosure 2 of 2

**Reporting Source:** Firm

**Employing firm when activities occurred which led to the complaint:** LINCOLN FINANCIAL ADVISORS CORP.

**Allegations:** ATTORNEY ON BEHALF OF CLIENT ALLEGES REPRESENTATIVES PROVIDED UNSUITABLE INVESTMENT RECOMMENDATIONS TO HIS CLIENT AS WELL AS OTHER MEAD CORPORATION EMPLOYEES BETWEEN 1996 AND 2000.

**Product Type:** Annuity(ies) - Variable

**Alleged Damages:** \$70,000.00

### Customer Complaint Information



**Date Complaint Received:** 07/22/2004  
**Complaint Pending?** No  
**Status:** Arbitration/Reparation  
**Status Date:** 01/14/2005

**Settlement Amount:**

**Individual Contribution Amount:**

**Arbitration Information**

**Arbitration/Reparation Claim filed with and Docket/Case No.:** NASD ARBITRATION NO. 04-08731

**Date Notice/Process Served:** 01/14/2005

**Arbitration Pending?** No

**Disposition:** Settled

**Disposition Date:** 08/02/2007

**Monetary Compensation Amount:** \$452,500.00

**Individual Contribution Amount:** \$83,750.00

**Firm Statement**

COUNSEL ON BEHALF OF LFA RESPONDED, INDICATING THAT WOUTHOUT ADDITIONAL INFORMATION SUPPLEMENTING THE ATTORNEY'S GENERAL CLAIMS, LFA IS UNABLE TO FULLY INVESTIGATE AND EVALUATE HIS CLIENT'S CLAIMS FAIRLY. PREVIOUS DRP WITH CUSTOMER NAME "[CUSTOMER]" HAD INCORRECT CUSTOMER NAME-IT SHOULD HAVE BEEN "[CUSTOMER]" AS SHOWN ON THIS DRP.

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**Reporting Source:** Firm

**Employing firm when activities occurred which led to the complaint:** LINCOLN FINANCIAL ADVISORS CORP.

**Allegations:** ATTORNEY ON BEHALF OF CLIENT ALLEGES REPRESENTATIVES PROVIDED UNSUITABLE INVESTMENT RECOMMENDATIONS TO HIS CLIENT AS WELL AS OTHER MEAD CORPORATION EMPLOYEES BETWEEN 1996 AND 2000.

**Product Type:** Annuity(ies) - Variable

**Alleged Damages:** \$70,000.00

**Customer Complaint Information**

**Date Complaint Received:** 07/22/2004

**Complaint Pending?** No

**Status:** Arbitration/Reparation

**Status Date:** 01/14/2005

**Settlement Amount:**



**Individual Contribution Amount:**

### Arbitration Information

**Arbitration/Reparation Claim filed with and Docket/Case No.:** NASD ARBITRATION NO. 04-08731

**Date Notice/Process Served:** 01/14/2005

**Arbitration Pending?** Yes

**Firm Statement** COUNSEL ON BEHALF OF LFA RESPONDED, INDICATING THAT WITHOUT ADDITIONAL INFORMATION SUPPLEMENTING THE ATTORNEY'S GENERAL CLAIMS, LFA IS UNABLE TO FULLY INVESTIGATE AND EVALUATE HIS CLIENT'S CLAIMS FAIRLY. PREVIOUS DRP WITH CUSTOMER NAME [CUTOMER] HAD INCORRECT CUSTOMER NAME-IT SHOULD HAVE BEEN [CUSTOMER] " AS SHOWN ON THIS CORRECTED DRP.

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**Reporting Source:** Individual

**Employing firm when activities occurred which led to the complaint:** LINCOLN FINANCIAL ADVISORS CORP.

**Allegations:** ATTORNEY ON BEHALF OF CLIENT ALLEGES REPRESENTATIVES PROVIDED UNSUITABLE INVESTMENT RECOMMENDATIONS TO HIS CLIENT AS WELL AS OTHER MEAD CORPORATION EMPLOYEES BETWEEN 1996 AND 2000.

**Product Type:** Annuity(ies) - Variable

**Alleged Damages:** \$70,000.00

### Customer Complaint Information

**Date Complaint Received:** 07/22/2004

**Complaint Pending?** No

**Status:** Arbitration/Reparation

**Status Date:** 01/14/2005

**Settlement Amount:**

**Individual Contribution Amount:**

### Arbitration Information

**Arbitration/Reparation Claim filed with and Docket/Case No.:** NASD ARBITRATION NO. 04-08731

**Date Notice/Process Served:** 01/14/2005

**Arbitration Pending?** No

**Disposition:** Settled

**Disposition Date:** 11/07/2006

**Monetary Compensation Amount:** \$452,500.00



**Individual Contribution Amount:**

\$83,750.00

**Broker Statement**

COUNSEL ON BEHALF OF LFA RESPONDED, INDICATING THAT WITHOUT ADDITIONAL INFORMATION SUPPLEMENTING THE ATTORNEY'S GENERAL CLAIMS, LFA IS UNABLE TO FULLY INVESTIGATE AND EVALUATE HIS CLIENT'S CLAIMS FAIRLY. PREVIOUS DRP WITH CUSTOMER NAME "[CUSTOMER]" HAD INCORRECT CUSTOMER NAME-IT SHOULD HAVE BEEN "[CUSTOMER]" AS SHOWN ON THEIR DRP. LINCOLN FINANCIAL ADVISORS SETTLED SEPARATELY WITH CLAIMANTS IN NASD ARBITRATION NO. 04-08731 FOR A TOTAL SETTLEMENT AMOUNT OF \$285,000.00. THE FIRM RECEIVED THE EXECUTED SETTLEMENT AGREEMENTS ON 11/07/2006.



## Financial

This disclosure event involves a final bankruptcy, compromise with one or more creditors, or Securities Investor Protection Corporation liquidation that occurred within the last 10 years and that involved the Investment Adviser Representative or an organization/investment adviser that the Investment Adviser Representative controlled that occurred within the last 10 years.

### Disclosure 1 of 1

<b>Reporting Source:</b>	Individual
<b>Action Type:</b>	Bankruptcy
<b>Bankruptcy:</b>	Chapter 13
<b>Action Date:</b>	01/16/2024
<b>Organization Investment-Related?</b>	
<b>Type of Court:</b>	Federal Court
<b>Name of Court:</b>	United States Bankruptcy Court
<b>Location of Court:</b>	Southern District of Ohio
<b>Action Pending?</b>	Yes



## End of Report

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