



IAPD Report

JOSEPH AUGUSTINE CONNOR IV

CRD# 2599157

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

JOSEPH AUGUSTINE CONNOR IV (CRD# 2599157)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **10/17/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	PURSHE KAPLAN STERLING INVESTMENTS	CRD# 35747	01/21/2011
IA	CONNOR CAPITAL MANAGEMENT, LLC	CRD# 155893	01/21/2011

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **8** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	UBS FINANCIAL SERVICES INC.	8174	VIENNA, VA	11/15/2007 - 01/31/2011
IA	UBS FINANCIAL SERVICES INC.	8174	VIENNA, VA	11/15/2007 - 01/31/2011
IA	WACHOVIA SECURITIES, LLC	19616	BETHESDA, MD	06/27/2003 - 11/16/2007

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **8** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **PURSHE KAPLAN STERLING INVESTMENTS**
Main Address: 80 STATE STREET
ALBANY, NY 12207
Firm ID#: 35747

Regulator	Registration	Status	Date
B FINRA	General Securities Representative	Approved	01/21/2011
B FINRA	General Securities Sales Supervisor	Approved	01/21/2011
B FINRA	Operations Professional	Approved	11/17/2011
B Colorado	Agent	Approved	02/10/2014
B Florida	Agent	Approved	01/13/2016
B Idaho	Agent	Approved	02/12/2014
B Maryland	Agent	Approved	01/21/2011
B Massachusetts	Agent	Approved	11/15/2013
B Texas	Agent	Approved	08/23/2024
B Virginia	Agent	Approved	01/21/2011
B Wisconsin	Agent	Approved	10/21/2025

Branch Office Locations

8300 BOONE BLVD
SUITE 500



Qualifications

VIENNA, VA 22182

Employment 2 of 2

Firm Name: **CONNOR CAPITAL MANAGEMENT, LLC**
Main Address: 8300 BOONE BLVD.
SUITE 500
VIENNA, VA 22182
Firm ID#: 155893

	Regulator	Registration	Status	Date
IA	Texas	Investment Adviser Representative	Restricted Approval	03/03/2025
IA	Virginia	Investment Adviser Representative	Approved	01/21/2011

Branch Office Locations

CONNOR CAPITAL MANAGEMENT, LLC
8300 BOONE BLVD.
SUITE 500
VIENNA, VA 22182





Qualifications

PASSED INDUSTRY EXAMS




This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 2 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.



Principal/Supervisory Exams

Exam	Category	Date
 General Securities Sales Supervisor - General Module Examination (S10)	Series 10	05/23/2007
 General Securities Sales Supervisor - Options Module Examination (S9)	Series 9	05/15/2007

General Industry/Product Exams

Exam	Category	Date
 Operations Professional Examination (S99TO)	Series 99TO	01/02/2023
 Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
 General Securities Representative Examination (S7)	Series 7	03/23/1995

State Securities Law Exams

Exam	Category	Date
 Uniform Investment Adviser Law Examination (S65)	Series 65	04/20/1995
 Uniform Securities Agent State Law Examination (S63)	Series 63	04/07/1995

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	11/15/2007 - 01/31/2011	UBS FINANCIAL SERVICES INC.	CRD# 8174	VIENNA, VA
IA	11/15/2007 - 01/31/2011	UBS FINANCIAL SERVICES INC.	CRD# 8174	VIENNA, VA
IA	06/27/2003 - 11/16/2007	WACHOVIA SECURITIES, LLC	CRD# 19616	BETHESDA, MD
B	06/26/2003 - 11/16/2007	WACHOVIA SECURITIES, LLC	CRD# 19616	BETHESDA, MD
IA	04/15/2003 - 07/08/2003	OPPENHEIMER ASSET MANAGEMENT INC.	CRD# 105559	NEW YORK, NY
B	01/03/2003 - 06/10/2003	FAHNESTOCK & CO. INC.	CRD# 249	NEW YORK, NY
IA	01/03/2003 - 04/15/2003	FAHNESTOCK ASSET MANAGEMENT	CRD# 249	WASHINGTON, DC
IA	08/06/1999 - 01/03/2003	CIBC WORLD MARKETS CORP.	CRD# 630	NEW YORK, NY
B	07/09/1999 - 01/03/2003	CIBC WORLD MARKETS CORP.	CRD# 630	NEW YORK, NY
B	05/05/1999 - 07/22/1999	SCOTT & STRINGFELLOW, INC.	CRD# 6255	RICHMOND, VA
B	03/24/1995 - 05/05/1999	SCOTT & STRINGFELLOW, INC.	CRD# 3309	RICHMOND, VA

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
01/2011 - Present	CONNOR CAPITAL MANAGEMENT LLC	INVESTMENT ADVISER	Y	FAIRFAX, VA, United States
01/2011 - Present	PURSHE KAPLAN STERLING INVESTMENTS	REGISTERED REP	Y	ALBANY, NY, United States



Registration & Employment History



OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1. CONNOR CAPITAL MGMT LLC, PRESIDENT,RIA, INVESTMENT RELATED, 8300 BOONE BLVD, STE 500, VIENNA VA 22182, 40HRS PER WEEK. 01/2011.
2. Intelligent Divorce Solutions, LLC. Not Investment Related. 8300 Boone Blvd, Suite 500, Vienna, VA 22182. Divorce Consulting. President. 11/2016. 10 Hrs/Mo; 5 Hrs/Mo During Trading Hours. Financial Related Divorce Consulting Services. Helping People Prepare Financial Affidavits, Division of Property, Pension Calculations, QDRO Prep, etc.
3. SuperLeaders-Not investment related-2127 G Street NW, Washington, DC 20052-Non-profit helping at risk youth in the DC area-Board member-1 hr/mth-0 during trading hrs-Helping fund raise and mentor youth member



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 1

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	CIBC WORLD MARKETS CORP.
Allegations:	CLAIMANTS ALLEGE THAT MR. CONNOR RECOMMENDED UNSUITABLE INVESTMENTS, EXCESSIVELY TRADE CLAIMANTS' ACCOUNT AND FAILED TO ADVISE CLAIMANTS OF THE RISKS OF THEIR TRADING ACCOUNT.
Product Type:	Equity - OTC
Alleged Damages:	\$6,000,000.00

Customer Complaint Information

Date Complaint Received:	05/01/2003
Complaint Pending?	No
Status:	Arbitration/Reparation
Status Date:	05/01/2003

Settlement Amount:

Individual Contribution Amount:

Arbitration Information

Arbitration/Reparation Claim filed with and Docket/Case No.:	NASD 03-02464
Date Notice/Process Served:	05/01/2003



Arbitration Pending? No
Disposition: Settled
Disposition Date: 11/15/2004
Monetary Compensation Amount: \$750,000.00
Individual Contribution Amount: \$0.00
Firm Statement WITHOUT ADMITTING ANY LIABILITY, CIBC PAID CLAIMANTS \$750,000 IN FULL AND FINAL SETTLEMENT OF ALL CLAIMS AGAINST CIBC AND MR. CONNOR.

Reporting Source: Individual
Employing firm when activities occurred which led to the complaint: CIBC WORLD MARKETS

Allegations: CLIENT ALLEGES THAT UNSUITABLE INVESTMENTS WERE RECOMMENDED/MAINTAINED IN ACCOUNT OVER A THREE YEAR PERIOD FROM 10/1999 TO 11/2002 RESULTING IN MONETARY LOSSES. CLIENT ALSO ALLEGES THAT DISCRETION WAS EXERCISED WITHOUT THE PROPER PAPERWORK.

Product Type: Options
Other Product Type(s): EQUITIES
Alleged Damages: \$6,000,000.00

Customer Complaint Information

Date Complaint Received: 05/01/2003
Complaint Pending? No
Status: Arbitration/Reparation
Status Date: 05/01/2003
Settlement Amount:

Individual Contribution Amount:

Arbitration Information

Arbitration/Reparation Claim filed with and Docket/Case No.: NASD DOCKET # 03-02464
Date Notice/Process Served: 05/01/2003
Arbitration Pending? No
Disposition: Settled
Disposition Date: 11/15/2004
Monetary Compensation Amount: \$750,000.00
Individual Contribution Amount: \$0.00



Broker Statement

REGISTERED REPRESENTATIVE DENIES ANY WRONG DOING AND DID NOT WISH TO SETTLE. REGISTERED REPRESENTATIVE WAS NOT CONSULTED REGARDING THE SETTLEMENT NOR ASKED TO CONTRIBUTE.



End of Report

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