



IAPD Report

STEVEN BAE CHO

CRD# 2610257

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

STEVEN BAE CHO (CRD# 2610257)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **04/07/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	HERBERT J. SIMS & CO, INC.	CRD# 3420	02/01/2019
IA	HERBERT J. SIMS CAPITAL MANAGEMENT, INC.	CRD# 134510	08/18/2021

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **23** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	DAVID LERNER ASSOCIATES, INC.	5397	LAWRENCEVILLE, NJ	08/04/2009 - 02/04/2019

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **23** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **HERBERT J. SIMS & CO, INC.**

Main Address: 2150 POST ROAD
SUITE 301
FAIRFIELD, CT 06824

Firm ID#: 3420

	Regulator	Registration	Status	Date
B	FINRA	General Securities Representative	Approved	02/01/2019
B	Arizona	Agent	Approved	06/20/2023
B	California	Agent	Approved	11/18/2022
B	Colorado	Agent	Approved	02/08/2024
B	Connecticut	Agent	Approved	02/01/2019
B	Delaware	Agent	Approved	11/30/2022
B	Florida	Agent	Approved	02/01/2019
B	Georgia	Agent	Approved	12/05/2022
B	Indiana	Agent	Approved	10/07/2019
B	Maine	Agent	Approved	11/16/2021
B	Maryland	Agent	Approved	03/25/2026
B	Michigan	Agent	Approved	03/19/2026
B	New Jersey	Agent	Approved	02/01/2019



Qualifications

Regulator	Registration	Status	Date
B New York	Agent	Approved	02/01/2019
B North Carolina	Agent	Approved	02/01/2019
B Pennsylvania	Agent	Approved	02/01/2019
B Puerto Rico	Agent	Approved	05/19/2023
B Rhode Island	Agent	Approved	03/19/2026
B South Carolina	Agent	Approved	02/17/2026
B Tennessee	Agent	Approved	02/27/2019
B Texas	Agent	Approved	10/07/2019
B Virginia	Agent	Approved	02/01/2019
B Washington	Agent	Approved	11/21/2025
B Wisconsin	Agent	Approved	04/22/2026

Branch Office Locations

331 Newman Springs Road
Building 3, Suite 312- 3rd Floor
Red Bank, NJ 07701

Employment 2 of 2

Firm Name: **HERBERT J. SIMS CAPITAL MANAGEMENT, INC.**
Main Address: 2150 POST ROAD
SUITE 301
FAIRFIELD, CT 06824
Firm ID#: 134510

Regulator	Registration	Status	Date
IA Connecticut	Investment Adviser Representative	Approved	08/18/2021



Qualifications

Regulator	Registration	Status	Date
IA New Jersey	Investment Adviser Representative	Approved	08/23/2021

Branch Office Locations

HERBERT J. SIMS CAPITAL MANAGEMENT, INC.

331 Newman Springs Road
Building 2, Suite 312- 3rd Floor
REd Bank, NJ 07701



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
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General Securities Representative Examination (S7)	Series 7	08/03/2009
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State Securities Law Exams

Exam	Category	Date
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Uniform Investment Adviser Law Examination (S65)	Series 65	08/06/2021
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Uniform Securities Agent State Law Examination (S63)	Series 63	08/14/2009
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PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	08/04/2009 - 02/04/2019	DAVID LERNER ASSOCIATES, INC.	CRD# 5397	LAWRENCEVILLE, NJ

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
08/2021 - Present	HERBERT J. SIMS CAPITAL MANAGEMENT	INVESTMENT ADVISER	Y	RED BANK, NJ, United States
02/2019 - Present	HERBERT J. SIMS & CO, INC	Reg Rep	Y	RED BANK, NJ, United States
06/2009 - 02/2019	DAVID LERNER ASSOCIATES	INVESTMENT COUNSELOR	Y	PRINCETON, NJ, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1) Name: BGD Communications
 Compensated: Yes- residual
 Investment related: No
 Address: 2 Greenwich CT, Shoreham NY
 Nature of Business: Telecom
 Position: Agent
 Start date: 1999
 Hours Devoted to Business: None
 Hours devoted during trading hours: None
 Description: No duties/interactions to the other business; grandfathered residuals.

2) Steven Cho is an investment adviser representative of HJ Sims Capital Management ("HJSCM"), a SEC registered investment advisor and wholly owned subsidiary of HJ Sims & Co., Inc. HJSCM primarily provides customized investment management services to high-net worth individuals and associated trusts, estates, pension and profit-sharing plans, and other legal entities. Mr. Cho began his association with HJSCM in August 2021 and devotes approximately 45% of his time to HJSCM and approximately 5% to insurance-related business; however, Mr. Cho's primary business is providing brokerage services through the broker-dealer.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 3

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	HERBERT J. SIMS & CO, INC.
Allegations:	unsuitable, misrepresentation 4/29/2019 to 9/20/2020
Product Type:	Other: Private Investment Closed End Fund
Alleged Damages:	\$100,000.00
Is this an oral complaint?	No
Is this a written complaint?	No
Is this an arbitration/CFTC reparation or civil litigation?	Yes
Arbitration/Reparation forum or court name and location:	FINRA
Docket/Case #:	25-02731
Filing date of arbitration/CFTC reparation or civil litigation:	12/19/2025

Customer Complaint Information

Date Complaint Received:	12/30/2025
Complaint Pending?	Yes
Settlement Amount:	



Individual Contribution Amount:

Disclosure 2 of 3

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: DAVID LERNER ASSOCIATES, INC.

Allegations: Suitability

Product Type: Mutual Fund

Alleged Damages: \$378,679.92

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 08/14/2025

Complaint Pending? No

Status: Denied

Status Date: 09/12/2025

Settlement Amount:

Individual Contribution Amount:

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: DAVID LERNER ASSOCIATES, INC.

Allegations: Suitability

Product Type: Mutual Fund

Alleged Damages: \$378,679.92

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 08/14/2025

Complaint Pending? No

Status: Denied

Status Date: 09/12/2025



Settlement Amount:

Individual Contribution Amount:

Disclosure 3 of 3

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: DAVID LERNER ASSOCIATES, INC.

Allegations: unsuitability, misrepresentation/omission

Product Type: Other: private placement E11

Alleged Damages: \$29,501.00

Is this an oral complaint? No

Is this a written complaint? No

Is this an arbitration/CFTC reparation or civil litigation? Yes

Arbitration/Reparation forum or court name and location: FINRA

Docket/Case #: 21-02275

Filing date of arbitration/CFTC reparation or civil litigation: 09/07/2021

Customer Complaint Information

Date Complaint Received: 09/15/2021

Complaint Pending? No

Status: Settled

Status Date: 12/07/2021

Settlement Amount: \$13,000.00

Individual Contribution Amount: \$0.00

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: DAVID LERNER ASSOCIATES, INC.

Allegations: unsuitability, misrepresentation/omission

Product Type: Other: Private Placement

Alleged Damages: \$29,501.00

Is this an oral complaint? No

Is this a written complaint? No



**Is this an arbitration/CFTC
reparation or civil litigation?** Yes

**Arbitration/Reparation forum
or court name and location:** FINRA

Docket/Case #: 21-02275

**Filing date of
arbitration/CFTC reparation
or civil litigation:** 09/07/2021

Customer Complaint Information

Date Complaint Received: 09/15/2021

Complaint Pending? No

Status: Settled

Status Date: 12/07/2021

Settlement Amount: \$13,000.00

**Individual Contribution
Amount:** \$0.00

Broker Statement Steven Cho is not a named respondent in this claim. The arbitration is filed against the firm David Lerner Associates who named Steven Cho as the broker of record.



End of Report

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