



## IAPD Report

# JOHN DOUGLAS LETOURNEAU

CRD# 2612725

<b><u>Section Title</u></b>	<b><u>Page(s)</u></b>
Report Summary	1
Qualifications	2 - 6
Registration and Employment History	7 - 8
Disclosure Information	9



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### JOHN DOUGLAS LETOURNEAU (CRD# 2612725)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **11/28/2025**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
<b>B</b>	MORGAN STANLEY	CRD# 149777	04/17/2025
<b>IA</b>	MORGAN STANLEY	CRD# 149777	04/17/2025

### QUALIFICATIONS

This representative is currently registered in **4** SRO(s) and **53** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
<b>B</b>	RBC CAPITAL MARKETS, LLC	31194	Sarasota, FL	02/19/2015 - 05/02/2025
<b>IA</b>	RBC CAPITAL MARKETS, LLC	31194	Sarasota, FL	02/19/2015 - 05/02/2025
<b>B</b>	MORGAN STANLEY	149777	SARASOTA, FL	06/01/2009 - 03/03/2015

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	4



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **53** jurisdiction(s) and 4 SRO(s) through his or her employer(s).

### Employment 1 of 1

Firm Name: **MORGAN STANLEY**  
Main Address: 2000 WESTCHESTER AVENUE  
PURCHASE, NY 10577-2530  
Firm ID#: 149777

	Regulator	Registration	Status	Date
<b>B</b>	FINRA	General Securities Representative	Approved	04/17/2025
<b>B</b>	FINRA	General Securities Sales Supervisor	Approved	04/17/2025
<b>B</b>	NYSE American LLC	General Securities Representative	Approved	04/17/2025
<b>B</b>	NYSE American LLC	General Securities Sales Supervisor	Approved	04/17/2025
<b>B</b>	Nasdaq Stock Market	General Securities Representative	Approved	04/17/2025
<b>B</b>	Nasdaq Stock Market	General Securities Sales Supervisor	Approved	04/17/2025
<b>B</b>	New York Stock Exchange	General Securities Representative	Approved	04/17/2025
<b>B</b>	New York Stock Exchange	General Securities Sales Supervisor	Approved	04/17/2025
<b>B</b>	Alabama	Agent	Approved	05/15/2025
<b>B</b>	Alaska	Agent	Approved	09/11/2025
<b>B</b>	Arizona	Agent	Approved	04/24/2025
<b>B</b>	Arkansas	Agent	Approved	09/11/2025
<b>B</b>	California	Agent	Approved	04/17/2025



### Qualifications

Regulator	Registration	Status	Date
B Colorado	Agent	Approved	04/17/2025
B Connecticut	Agent	Approved	04/17/2025
B Delaware	Agent	Approved	04/17/2025
B District of Columbia	Agent	Approved	09/11/2025
B Florida	Agent	Approved	04/17/2025
IA Florida	Investment Adviser Representative	Approved	04/18/2025
B Georgia	Agent	Approved	04/17/2025
B Hawaii	Agent	Approved	09/11/2025
B Idaho	Agent	Approved	09/11/2025
B Illinois	Agent	Approved	09/11/2025
B Indiana	Agent	Approved	06/26/2025
B Iowa	Agent	Approved	09/11/2025
B Kansas	Agent	Approved	09/11/2025
B Kentucky	Agent	Approved	04/17/2025
B Louisiana	Agent	Approved	04/17/2025
B Maine	Agent	Approved	04/17/2025
B Maryland	Agent	Approved	04/17/2025
B Massachusetts	Agent	Approved	09/11/2025
B Michigan	Agent	Approved	09/11/2025



### Qualifications

Regulator	Registration	Status	Date
<b>B</b> Minnesota	Agent	Approved	09/11/2025
<b>B</b> Mississippi	Agent	Approved	09/11/2025
<b>B</b> Missouri	Agent	Approved	09/11/2025
<b>B</b> Montana	Agent	Approved	09/16/2025
<b>B</b> Nebraska	Agent	Approved	04/17/2025
<b>B</b> Nevada	Agent	Approved	04/17/2025
<b>B</b> New Hampshire	Agent	Approved	04/17/2025
<b>B</b> New Jersey	Agent	Approved	04/17/2025
<b>B</b> New Mexico	Agent	Approved	09/11/2025
<b>B</b> New York	Agent	Approved	04/17/2025
<b>B</b> North Carolina	Agent	Approved	04/17/2025
<b>B</b> North Dakota	Agent	Approved	09/11/2025
<b>B</b> Ohio	Agent	Approved	04/17/2025
<b>B</b> Oklahoma	Agent	Approved	09/11/2025
<b>B</b> Oregon	Agent	Approved	04/17/2025
<b>B</b> Pennsylvania	Agent	Approved	04/17/2025
<b>B</b> Puerto Rico	Agent	Approved	09/11/2025
<b>B</b> Rhode Island	Agent	Approved	09/11/2025
<b>B</b> South Carolina	Agent	Approved	04/24/2025



### Qualifications

Regulator	Registration	Status	Date
<b>B</b> South Dakota	Agent	Approved	09/11/2025
<b>B</b> Tennessee	Agent	Approved	04/17/2025
<b>IA</b> Tennessee	Investment Adviser Representative	Approved	04/21/2025
<b>B</b> Texas	Agent	Approved	04/17/2025
<b>IA</b> Texas	Investment Adviser Representative	Restricted Approval	04/17/2025
<b>B</b> Utah	Agent	Approved	09/11/2025
<b>B</b> Vermont	Agent	Approved	09/11/2025
<b>B</b> Virgin Islands	Agent	Approved	09/11/2025
<b>B</b> Virginia	Agent	Approved	04/17/2025
<b>B</b> Washington	Agent	Approved	09/11/2025
<b>B</b> West Virginia	Agent	Approved	09/11/2025
<b>B</b> Wisconsin	Agent	Approved	09/11/2025
<b>B</b> Wyoming	Agent	Approved	09/11/2025

### Branch Office Locations

**MORGAN STANLEY**  
333 South Tamiami Trail  
Suite 199  
Venice, FL 34285

**MORGAN STANLEY**  
2 North Tamiami Trail  
Suite 1100  
Sarasota, FL 34236





## Qualifications

### PASSED INDUSTRY EXAMS




This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 2 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.**



#### Principal/Supervisory Exams

Exam	Category	Date
 General Securities Sales Supervisor - General Module Examination (S10)	Series 10	06/12/2015
 General Securities Sales Supervisor - Options Module Examination (S9)	Series 9	05/15/2015

#### General Industry/Product Exams

Exam	Category	Date
 Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
 National Commodity Futures Examination (S3)	Series 3	08/30/2001
 General Securities Representative Examination (S7)	Series 7	05/09/1995

#### State Securities Law Exams

Exam	Category	Date
 Uniform Investment Adviser Law Examination (S65)	Series 65	06/13/1995
 Uniform Securities Agent State Law Examination (S63)	Series 63	06/13/1995

### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



## Registration & Employment History

### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	02/19/2015 - 05/02/2025	RBC CAPITAL MARKETS, LLC	CRD# 31194	Sarasota, FL
IA	02/19/2015 - 05/02/2025	RBC CAPITAL MARKETS, LLC	CRD# 31194	Sarasota, FL
B	06/01/2009 - 03/03/2015	MORGAN STANLEY	CRD# 149777	SARASOTA, FL
IA	06/01/2009 - 03/03/2015	MORGAN STANLEY	CRD# 149777	SARASOTA, FL
IA	01/24/2008 - 06/01/2009	MORGAN STANLEY & CO. INCORPORATED	CRD# 8209	SARASOTA, FL
B	01/18/2008 - 06/01/2009	MORGAN STANLEY & CO. INCORPORATED	CRD# 8209	SARASOTA, FL
B	03/08/2006 - 01/23/2008	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	SARASOTA, FL
IA	03/08/2006 - 01/23/2008	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	SARASOTA, FL
IA	03/02/2005 - 03/08/2006	ADVEST, INC.	CRD# 10	SARASOTA, FL
B	02/18/2005 - 03/08/2006	ADVEST, INC.	CRD# 10	SARASOTA, FL
B	09/04/1998 - 03/14/2005	UBS FINANCIAL SERVICES INC.	CRD# 8174	WEEHAWKEN, NJ
IA	09/04/1998 - 03/14/2005	UBS FINANCIAL SERVICES INC.	CRD# 8174	SARASOTA, FL
B	06/01/1995 - 09/15/1998	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	NEW YORK, NY
B	05/10/1995 - 05/24/1995	AMERICAN EXPRESS FINANCIAL ADVISORS INC.	CRD# 6363	MINNEAPOLIS, MN
B	05/10/1995 - 05/24/1995	IDS LIFE INSURANCE COMPANY	CRD# 6321	MINNEAPOLIS, MN



## Registration & Employment History

### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
05/2025 - Present	Morgan Stanley Private Bank, N.A	Financial Advisor	Y	New York, NY, United States
04/2025 - Present	MORGAN STANLEY SMITH BARNEY LLC	Branch Manager, Producing	Y	Venice, FL, United States
04/2025 - 09/2025	MORGAN STANLEY SMITH BARNEY LLC	FINANCIAL ADVISOR	Y	DANDRIDGE, TN, United States
09/2016 - 04/2025	CITY NATIONAL BANK	EMPLOYEE OF AN AFFILIATE	Y	SARASOTA, FL, United States
02/2015 - 04/2025	RBC CAPITAL MARKETS, LLC	FINANCIAL ADVISOR / BRANCH DIRECTOR	Y	SARASOTA, FL, United States

### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

No information reported.



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	4

### Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

#### Disclosure 1 of 4

<b>Reporting Source:</b>	Individual
<b>Employing firm when activities occurred which led to the complaint:</b>	RBC Capital Markets, LLC
<b>Allegations:</b>	Client claimed in an email that she did not order the liquidation of investments in her trust account. Time frame is 1/23/2017 to 1/24/2017.
<b>Product Type:</b>	Equity Listed (Common & Preferred Stock) Mutual Fund
<b>Alleged Damages:</b>	\$0.00
<b>Alleged Damages Amount Explanation (if amount not exact):</b>	No damage amount is stated, but the firm believes that the claim could exceed \$5,000.00.
<b>Is this an oral complaint?</b>	No
<b>Is this a written complaint?</b>	Yes
<b>Is this an arbitration/CFTC reparation or civil litigation?</b>	No

### Customer Complaint Information

<b>Date Complaint Received:</b>	02/24/2017
<b>Complaint Pending?</b>	No
<b>Status:</b>	Denied
<b>Status Date:</b>	07/12/2017



**Settlement Amount:**

**Individual Contribution Amount:**

**Disclosure 2 of 4**

**Reporting Source:** Firm

**Employing firm when activities occurred which led to the complaint:** UBS FINANCIAL SERVICES INC.

**Allegations:** CONTINUING CORRESPONDENCE ON PRIOR CUSTOMER COMPLAINT MAKES A CLAIM FOR COMPENSATORY DAMAGES. PRIOR CORRESPONDENCE FROM CLIENT'S REPRESENTATIVE WITH POWER OF ATTORNEY STATED: "FROM THE BEGINNING OF MY MOTHER'S RELATIONSHIP WITH MR. LETOURNEAU SHE MADE IT CLEAR THAT SHE HAD LITTLE TOLERANCE FOR RISK. SHE DIRECTED HIM TO INVEST HER MONEY IN SAFE, CONSERVATIVE INVESTMENTS. . . . I THINK [THE FA] SOLD ALL MY MOTHER'S SECURITIES ON JUNE 3, WITHOUT ANY REGARD FOR WHAT WAS BEST FOR HER, BUT, RATHER SO HE COULD PUT ALL HER MONEY IN UBS FUNDS. SUBSEQUENT CORRESPONDENCE FROM THE CLIENT'S POA REPRESENTATIVE STATES: "MY MOTHER SAID SHE SPECIFICALLY TOLD [THE FA] NOT TO SELL HER DISNEY AND TECO HOLDINGS" AND THAT "TO SUIT HIS OWN PURPOSES, [THE FA] CHECKED THREE FALSE ANSWERS ON THE PACE INVESTOR PROFILE QUESTIONNAIRE THAT HE FILLED OUT FOR MY MOTHER." TIME PERIOD IS 2004.

**Product Type:** Equity - OTC

**Alleged Damages:** \$13,153.00

**Customer Complaint Information**

**Date Complaint Received:** 08/13/2004

**Complaint Pending?** No

**Status:** Denied

**Status Date:** 12/14/2005

**Settlement Amount:**

**Individual Contribution Amount:**

**Reporting Source:** Individual

**Employing firm when activities occurred which led to the complaint:** UBS FINANCIAL SERVICES INC.

**Allegations:** CONTINUING CORRESPONDENCE ON PRIOR CUSTOMER COMPLAINT MAKES A CLAIM FOR COMPENSATORY DAMAGES. PRIOR CORRESPONDENCE FROM CLIENT'S REPRESENTATIVE WITH POWER OF ATTORNEY STATED: "FROM THE BEGINNING OF MY MOTHER'S RELATIONSHIP WITH MR. LETOURNEAU SHE MADE IT CLEAR THAT SHE HAD LITTLE TOLERANCE FOR RISK. SHE DIRECTED HIM TO INVEST HER MONEY IN SAFE, CONSERVATIVE INVESTMENTS. . . . I THINK [THE FA] SOLD ALL MY MOTHER'S SECURITIES ON JUNE 3, WITHOUT ANY REGARD



FOR WHAT WAS BEST FOR HER, BUT, RATHER SO HE COULD PUT ALL HER MONEY IN UBS FUNDS. SUBSEQUENT CORRESPONDENCE FROM THE CLIENT'S POA REPRESENTATIVE STATES: "MY MOTHER SAID SHE SPECIFICALLY TOLD [THE FA] NOT TO SELL HER DISNEY AND TECO HOLDINGS" AND THAT "TO SUIT HIS OWN PURPOSES, [THE FA] CHECKED THREE FALSE ANSWERS ON THE PACE INVESTOR PROFILE QUESTIONNAIRE THAT HE FILLED OUT FOR MY MOTHER." TIME PERIOD IS 2004.

**Product Type:** Equity - OTC

**Alleged Damages:** \$13,153.00

**Customer Complaint Information**

**Date Complaint Received:** 08/13/2004

**Complaint Pending?** No

**Status:** Denied

**Status Date:** 12/14/2005

**Settlement Amount:** \$0.00

**Individual Contribution Amount:** \$0.00

**Disclosure 3 of 4**

**Reporting Source:** Firm

**Employing firm when activities occurred which led to the complaint:** MERRILL LYNCH, PIERCE, FENNER & SMITH INC.

**Allegations:** CUSTOMER ALLEGES THAT MR. LETOURNEAU BOUGHT AND SOLD STOCKS IN HIS WIFE'S TRUST ACCOUNT, FOR WHICH CUSTOMER IS THE TRUSTEE, WITHOUT HIS AUTHORIZATION. NO SPECIFIC DAMAGES ALLEGED.

**Product Type:** Equity Listed (Common & Preferred Stock)

**Alleged Damages:** \$0.00

**Customer Complaint Information**

**Date Complaint Received:** 04/13/2000

**Complaint Pending?** Yes

**Settlement Amount:**

**Individual Contribution Amount:**

**Reporting Source:** Individual

**Employing firm when activities occurred which led to the complaint:** MERRILL LYNCH, PIERCE, FENNER & SMITH, INC.

**Allegations:** CUSTOMER ALLEGES THAT MR. LETOURNEAU BOUGHT AND SOLD STOCKS IN HIS WIFE'S TRUST ACCOUNT, FOR WHICH HE IS THE TRUSTEE, WITHOUT HIS AUTHORIZATION. NO SPECIFIC DAMAGES ALLEGED.



**Product Type:** Equity Listed (Common & Preferred Stock)

**Alleged Damages:** \$0.00

### Customer Complaint Information

**Date Complaint Received:** 04/13/2000

**Complaint Pending?** No

**Status:** Closed/No Action

**Status Date:** 06/05/2006

**Settlement Amount:**

**Individual Contribution Amount:**

**Broker Statement** MERRILL LYNCH AND MR. LETOURNEAU DENY [CUSTOMER'S] ALLEGATIONS. [CUSTOMER] ALLEGED THAT MR. LETOURNEAU BOUGHT AND SOLD STOCKS WITHOUT HIS AUTHORIZATION EVEN THOUGH MANY OF THE TRADE INSTRUCTIONS WERE IN WRITING.

### Disclosure 4 of 4

**Reporting Source:** Individual

**Employing firm when activities occurred which led to the complaint:** PAINWEBBER

**Allegations:** CLIENT ALLEGES THAT THE PURCHASES OF AN ANNUITY AND VARIOUS SECURITIES WAS UNAUTHORIZED. NO DAMAGES ALLEGED BUT SURRENDER CHARGE IN THE ANNUITY EXCEEDS \$ 5,000.

**Product Type:** Annuity(ies) - Fixed

**Alleged Damages:**

### Customer Complaint Information

**Date Complaint Received:** 03/20/2000

**Complaint Pending?** No

**Status:** Denied

**Status Date:** 05/24/2000

**Settlement Amount:**

**Individual Contribution Amount:**

**Broker Statement** CLIENTS ALLEGE THAT I MADE UNAUTHORIZED TRADES IN THEIR ACCOUNTS AS WELL AS DISPUTING THE ASSET-BASED FEES CHARGED FOR THEIR ACCOUNTS. I VEHEMENTLY DENY BOTH ALLEGATIONS AND SUBSTANTIAL WRITTEN DOCUMENTATION EXISTS VERIFYING CLIENTS APPROVED ALL OF THE TRADES MADE IN THEIR ACCOUNTS AS WELL AS THE FEE STRUCTURE AGREED UPON FOR THEIR ACCOUNTS. THE MAJORITY OF THE TRADES IN QUESTION OCCURRED BETWEEN JULY THROUGH SEPTEMBER OF 1999 AND SIX ADDITIONAL TRADES OCCURRED IN DECEMBER, 1999. THE ALLEGATIONS BEGAN IN MARCH, 2000. PRIOR TO THESE ALLEGATIONS, THE RELATIONSHIP WITH CLIENTS WAS VERY POSITIVE. WHEN THE ALLEGATIONS BEGAN, THE CLIENTS CLAIMED THAT ALL TRADES MADE IN THEIR ACCOUNTS WERE UNAUTHORIZED



ALTHOUGH I HAD CONDUCTED SEVERAL COMPLETE PORTFOLIO REVIEWS WITH THE CLIENTS WHEREBY WE ANALYZED EACH INVESTMENT IN THEIR PORTFOLIOS. I CONDUCTED THESE REVIEWS ON AN ONGOING BASIS WITH THE CLIENTS SINCE THE INCEPTION OF THE ACCOUNTS.



## End of Report

This page is intentionally left blank.