



IAPD Report

GERMAINE LOUISE BROUSSARD

CRD# 2684038

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

GERMAINE LOUISE BROUSSARD (CRD# 2684038)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **02/11/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	ARETE WEALTH ADVISORS, LLC	CRD# 145488	03/07/2017
B	ARETE WEALTH MANAGEMENT, LLC	CRD# 44856	03/09/2017

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **5** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	ARETE WEALTH ADVISORS, LLC	145488	CHICAGO, IL	02/21/2017 - 02/21/2017
B	MORGAN STANLEY	149777	MCLEAN, VA	06/01/2009 - 02/08/2017
IA	MORGAN STANLEY	149777	MCLEAN, VA	06/01/2009 - 02/08/2017

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Termination	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 5 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **ARETE WEALTH MANAGEMENT, LLC**
Main Address: 1115 W FULTON MARKET
3RD FLOOR
CHICAGO, IL 60607
Firm ID#: 44856

	Regulator	Registration	Status	Date
	FINRA	General Securities Representative	Approved	03/09/2017
	District of Columbia	Agent	Approved	03/09/2017
	New York	Agent	Approved	02/25/2025
	Virginia	Agent	Approved	04/04/2017

Branch Office Locations

8500 Leesburg Pike
Suite 210
Vienna, VA 22182

Employment 2 of 2

Firm Name: **ARETE WEALTH ADVISORS, LLC**
Main Address: 1115 W FULTON MARKET
3RD FLOOR
CHICAGO, IL 60607
Firm ID#: 145488

	Regulator	Registration	Status	Date
	District of Columbia	Investment Adviser Representative	Approved	03/09/2017
	Florida	Investment Adviser Representative	Approved	01/28/2021



Qualifications

	Regulator	Registration	Status	Date
IA	Pennsylvania	Investment Adviser Representative	Approved	01/04/2023
IA	Virginia	Investment Adviser Representative	Approved	04/04/2017

Branch Office Locations

ARETE WEALTH ADVISORS, LLC
8500 Leesburg Pike
Suite 210
Vienna, VA 22182



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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	Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
	General Securities Representative Examination (S7)	Series 7	12/06/1995

State Securities Law Exams

Exam	Category	Date
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	Uniform Investment Adviser Law Examination (S65)	Series 65	08/26/2008
	Uniform Securities Agent State Law Examination (S63)	Series 63	02/15/1996

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	02/21/2017 - 02/21/2017	ARETE WEALTH ADVISORS, LLC	CRD# 145488	CHICAGO, IL
B	06/01/2009 - 02/08/2017	MORGAN STANLEY	CRD# 149777	MCLEAN, VA
IA	06/01/2009 - 02/08/2017	MORGAN STANLEY	CRD# 149777	MCLEAN, VA
IA	08/27/2008 - 06/01/2009	CITIGROUP GLOBAL MARKETS INC.	CRD# 7059	MCLEAN, VA
B	12/07/1995 - 06/01/2009	CITIGROUP GLOBAL MARKETS INC.	CRD# 7059	MCLEAN, VA

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
02/2017 - Present	Arete Wealth Advisors, LLC	Investment Advisor Representative	Y	Chicago, IL, United States
02/2017 - Present	Arete Wealth Management, LLC	Registered Representative	Y	Chicago, IL, United States
01/2015 - 01/2017	MORGAN STANLEY PRIVATE BANK, NATIONAL ASSOCIATION	FINANCIAL ADVISOR	Y	NEW YORK, NY, United States
06/2009 - 01/2017	MORGAN STANLEY SMITH BARNEY	FINANCIAL ADVISOR	Y	MCLEAN, VA, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

TROOP TREATS: 501C3 CHARITY; FOUNDER & PRESIDENT - THE COOKIE LADY; 10 HRS/MTH; START DATE 09/2002; NOT INVESTMENT RELATED.

GLMSMC GEN, LAPIDARY & MINERAL SOCIETY OF MONTGOMERY COUNTY MD INC.: ROCK GROUP; SECRETARY; 5 HRS/MTH; START DATE 01/2023; NOT INVESTMENT RELATED.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.

**DISCLOSURE EVENT DETAILS**

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Termination	1

Termination

This disclosure event involves a situation where the Investment Adviser Representative voluntarily resigned, was discharged or was permitted to resign after allegations were made that accused the Investment Adviser Representative of violating investment-related statutes, regulations, rules or industry standards of conduct; fraud or the wrongful taking of property; or failure to supervise in connection with investment-related statutes, regulations, rules or industry standards of conduct.

Disclosure 1 of 1

Reporting Source: Firm

Firm Name: MSWM

Termination Type: Discharged

Termination Date: 01/09/2017

Allegations: Allegations relating to employee's (i) receipt of funds from a client's trust, which employee claims was a gift from the client, and (ii) being named by a co-worker as a beneficiary of employee's estate, and receiving funds from this benefit to purchase a house.

Product Type: No Product

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Reporting Source: Individual

Firm Name: Morgan Stanley

Termination Type: Discharged

Termination Date: 01/09/2017

Allegations: Concerns relating to employee's (i) receipt of funds from a client's trust, which employee claims was a gift from the client, and (ii) being named by a coworker as a beneficiary of employee's estate, and receiving funds from this benefit to purchase a house.

Product Type: No Product

Broker Statement Point 1 - Ms. Broussard has been a family friend of Mr. and Mrs. X for over 20 years. Tragically, Mrs. X. developed [REDACTED] and became debilitated over the course of years. In the later stages of Mrs. X's illness, Ms. Broussard was deeply involved with Mrs. X's medical care and personal needs. Ms. Broussard acted solely in the spirit of that friendship and love. After Mrs. X died, Mr. X and



his son decided to gift Ms. Broussard \$6,000 as a small token of their appreciation. This gift was truly intended to be a symbolic gesture as the family has millions in assets. Ms. Broussard in no way solicited this gift and was unaware of the family's intention until she received a check, which she initially declined to accept. The money was not in any way intended to be compensation to Ms. Broussard for her services as a financial advisor. The full amount of the gift has been returned to the Trust. The family clearly informed Morgan Stanley in writing that this was a token gift not intended as compensation for any financial services; nonetheless, that firm inexplicably implied that Ms. Broussard acted unprofessionally. Ms. Broussard has never been the subject of a customer complaint and no client funds were ever mishandled.

Point 2 - Ms. Broussard and Robert Fratkin have worked together and been close family friends for over 24 years. Mr. Fratkin, another financial advisor, named Ms. Broussard as a small beneficiary of his estate in his trust created in 1996. Mr. Fratkin intended to bequeath to Ms. Broussard a small amount of money based on the length of their business relationship (\$6,000 per year starting in 1993). In 2013, Ms. Broussard's rental townhouse complex was to be closed. Mr. Fratkin agreed to advance the bestowment so Ms. Broussard could purchase her own home. In exchange, Ms. Broussard signed a quitclaim on any future accumulation from the trust.



End of Report

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