



## IAPD Report

# JONATHAN ALLEN ZULAUF

CRD# 2697880

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Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### JONATHAN ALLEN ZULAUF (CRD# 2697880)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **02/05/2026**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
<b>B</b>	LPL FINANCIAL LLC	CRD# 6413	02/04/2005
<b>IA</b>	LPL FINANCIAL LLC	CRD# 6413	08/01/2005

### QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **29** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
<b>B</b>	RAYMOND JAMES FINANCIAL SERVICES, INC.	6694	ST. PETERSBURG, FL	01/24/2005 - 01/28/2005
<b>B</b>	EDWARD JONES	250	ST. LOUIS, MO	12/16/1998 - 01/28/2005
<b>B</b>	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	7691	NEW YORK, NY	08/27/1997 - 12/03/1998

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Termination	1



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **29** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

### Employment 1 of 1

Firm Name: **LPL FINANCIAL LLC**  
Main Address: 1055 LPL WAY  
FORT MILL, SC 29715  
Firm ID#: 6413

	Regulator	Registration	Status	Date
<b>B</b>	FINRA	General Securities Representative	Approved	02/04/2005
<b>B</b>	FINRA	General Securities Principal	Approved	03/03/2006
<b>B</b>	Alabama	Agent	Approved	04/21/2021
<b>B</b>	Arizona	Agent	Approved	05/21/2019
<b>B</b>	Arkansas	Agent	Approved	01/05/2015
<b>B</b>	California	Agent	Approved	02/04/2005
<b>B</b>	Colorado	Agent	Approved	03/25/2010
<b>B</b>	Florida	Agent	Approved	03/09/2005
<b>B</b>	Georgia	Agent	Approved	02/04/2005
<b>B</b>	Illinois	Agent	Approved	02/04/2005
<b>IA</b>	Illinois	Investment Adviser Representative	Approved	08/01/2005
<b>B</b>	Indiana	Agent	Approved	10/23/2020
<b>B</b>	Iowa	Agent	Approved	01/09/2017



### Qualifications

Regulator	Registration	Status	Date
B Kentucky	Agent	Approved	02/04/2005
B Maryland	Agent	Approved	01/17/2025
B Michigan	Agent	Approved	02/04/2005
B Minnesota	Agent	Approved	08/21/2014
B Mississippi	Agent	Approved	09/22/2015
B Nevada	Agent	Approved	07/29/2022
B New Jersey	Agent	Approved	05/30/2018
B New Mexico	Agent	Approved	09/17/2020
B New York	Agent	Approved	03/21/2021
B North Carolina	Agent	Approved	10/02/2013
B Ohio	Agent	Approved	02/06/2026
B Oklahoma	Agent	Approved	09/11/2018
B Oregon	Agent	Approved	08/02/2005
B Pennsylvania	Agent	Approved	02/04/2005
B South Carolina	Agent	Approved	08/19/2016
B Texas	Agent	Approved	08/09/2013
IA Texas	Investment Adviser Representative	Restricted Approval	08/09/2013
B Virginia	Agent	Approved	01/08/2018



### Qualifications

Regulator	Registration	Status	Date
<b>B</b> Washington	Agent	Approved	05/24/2017
<b>B</b> Wisconsin	Agent	Approved	02/04/2005

### Branch Office Locations

**LPL FINANCIAL LLC**  
333 PIERCE ROAD, SUITE 405  
ITASCA, IL 60143




## Qualifications

### PASSED INDUSTRY EXAMS




This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 1 principal/supervisory exam, 3 general industry/product exams, and 2 state securities law exams.**



#### Principal/Supervisory Exams

	Exam	Category	Date
	General Securities Principal Examination (S24)	Series 24	03/01/2006

#### General Industry/Product Exams

	Exam	Category	Date
	Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
	General Securities Representative Examination (S7)	Series 7	05/02/1996
	Municipal Securities Representative Examination (S52)	Series 52	01/17/1996

#### State Securities Law Exams

	Exam	Category	Date
	Uniform Investment Adviser Law Examination (S65)	Series 65	07/27/2005
	Uniform Securities Agent State Law Examination (S63)	Series 63	01/30/1996

### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



### Registration & Employment History

#### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	01/24/2005 - 01/28/2005	RAYMOND JAMES FINANCIAL SERVICES, INC.	CRD# 6694	ST. PETERSBURG, FL
B	12/16/1998 - 01/28/2005	EDWARD JONES	CRD# 250	ST. LOUIS, MO
B	08/27/1997 - 12/03/1998	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	NEW YORK, NY
B	02/06/1996 - 07/30/1997	OLDE DISCOUNT CORPORATION	CRD# 5979	DETROIT, MI

#### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
02/2005 - Present	LPL FINANCIAL, LLC	REGISTERED REPRESENTATIVE	Y	ITASCA, IL, United States

#### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- 12/20/2006: OTHER-NOTARY - NOTARY PUBLIC IN THE STATE OF ILLINOIS. - 1 % TIME SPENT - ITASCA, IL.
- 4/19/2010: OTHER-SET UP LLC - STRATEGIC INVESTMENT PARTNERS, LLC - PER THE ADVICE OF OUR ATTORNEY, WE SET UP AN L LC(STRATEGIC INVESTMENT PARTNERS) FOR THE SOLE PURPOSE OF PAYING OUR JOINT OFFICE EXPENSES. - TIME SPENT 1% - ITASCA, IL.
- 5/5/2011: FOR TAX PURPOSES ONLY - ZULAUF FINANCIAL SERVICES - ZULAUF FINANCIAL SERVICES WILL ONLY BE USED FOR BILL PAYING AND TAX REPORTING ITEMS. I AM NOT HOLDING THAT NAME OUT AS MY DBA. LPL FINANCIAL IS MY DBA - TIME SPENT 1% - ITASCA, IL.
- 6/18/2013: OTHER-TOM IZZO'S BASKETBALL CAMP - TOM IZZO SUMMER BASKETBALL CAMP - COACHING AT TOM IZZO'S SUMMER BASKETBALL CAMP...WORKING WITH KIDS ON THEIR BASKETBALL SKILLS. WORKING THE CAMP AROUND THE 3RD WEEK OF JUNE EVERY SUMMER INCLUDING THIS ONE. - TIME SPENT 1%.
- 08/17/2015 - TIME FINANCIAL (A CRUMP COMPANY) - NON-VARIABLE INSURANCE - INV REL - AT REPORTED BUSINESS LOCATION(S) - START 08/15/2015 - 1 HR/MO DURING SECS TRDG HRS.
- 10/3/2018 - United Health Group - Investment Related - Location/Address: n/a - Other-Health Insurance - Servicing Agent - 1 Hour Per Month/1 Hour During Securities Trading - I would act as a servicing agent on my own health insurance plan.
- 09/09/2024 - Zulauf Financial Services - DBA for LPL Business (entity for LPL business) - Investment Related - At Reported



## Registration & Employment History



### OTHER BUSINESS ACTIVITIES

Business location(s) - Start Date 08/28/2024 - 160 Hours per Month/ 7 Hours during Trading



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Termination	1

### Termination

This disclosure event involves a situation where the Investment Adviser Representative voluntarily resigned, was discharged or was permitted to resign after allegations were made that accused the Investment Adviser Representative of violating investment-related statutes, regulations, rules or industry standards of conduct; fraud or the wrongful taking of property; or failure to supervise in connection with investment-related statutes, regulations, rules or industry standards of conduct.

#### Disclosure 1 of 1

**Reporting Source:** Individual

**Firm Name:** EDWARD JONES

**Termination Type:** Discharged

**Termination Date:** 01/19/2005

**Allegations:** DID NOT GET PRE-APPROVAL FOR MOVING A CLIENT FROM A LONG TERM INVESTMENT TO ANOTHER LONG TERM INVESTMENT.

**Product Type:** Annuity(ies) - Variable

**Other Product Types:**

**Broker Statement**

IN SEPTEMBER, 2004, I DID NOT RECEIVE PRE-APPROVAL TO TRANSFER A CUSTOMER FROM AN ANNUITY WITH "B" SHARES TO AN ANNUITY WITH "A" SHARES WHICH WAS A NET BENEFIT TO THE CLIENT AFTER TWO YEARS. I SENT A REQUEST FOR PRE-APPROVAL AND AFTER SUBMITTING THE REQUEST, I LEARNED THAT MY SUPERVISOR HAD LEFT EDWARD JONES AND THAT A NEW REPLACEMENT WASN'T NAMED YET. EDWARD JONES HELD MY REQUEST FOR PRE-APPROVAL FOR A FEW DAYS UNTIL THE NEW SUPERVISOR WAS NAMED. I ASSUMED THE TRANSACTION WAS GOING TO BE APPROVED AS THE OTHERS HAD IN THE PAST. AFTER REVIEWING THE DETAILS WITH MY CLIENT, INCLUDING THE UPFRONT FEE, MY CLIENT TOLD ME HE WISHED TO COMPLETE THE EXCHANGE. TO MY SURPRISE, MY NEW SUPERVISOR DID NOT APPROVE THE TRANSACTION AT THAT TIME. HE DID APPROVE IT LATER, IN WRITING, STATING THAT THE TRANSACTION WAS IN THE BEST INTEREST AND ECONOMICALLY BENEFICIAL FOR MY CLIENT. I RESIGNED VIA LETTER ON JANUARY 18, 2005. HOWEVER, EDWARD JONES TERMINATED ME ON JANUARY 19, 2005, BEFORE HAVING RECEIVED IT. I BELIEVE I WAS TERMINATED BECAUSE INDIVIDUALS IN MY REGION THOUGHT I WAS LEAVING TO GO TO A COMPETITOR.



## End of Report

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