



IAPD Report

PAUL ANDREW SCHMIDT

CRD# 2703069

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

PAUL ANDREW SCHMIDT (CRD# 2703069)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **05/19/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	OSAIC WEALTH, INC.	CRD# 23131	11/15/2019
IA	FOCUS FINANCIAL	CRD# 116140	03/26/2020

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **8** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	LPL FINANCIAL LLC	6413	SARTELL, MN	02/14/2018 - 11/20/2019
B	SII INVESTMENTS, INC.	2225	SARTELL, MN	02/25/2010 - 02/14/2018
B	VALIC FINANCIAL ADVISORS, INC.	42803	EDINA, MN	09/21/2009 - 03/09/2010

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works.

This individual is currently registered with **8** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **OSAIC WEALTH, INC.**
Main Address: 18700 N. HAYDEN ROAD
SUITE 255
SCOTTSDALE, AZ 85255
Firm ID#: 23131

	Regulator	Registration	Status	Date
B	FINRA	Direct Participation Programs	Approved	11/15/2019
B	FINRA	General Securities Representative	Approved	11/15/2019
B	California	Agent	Approved	02/22/2023
B	Colorado	Agent	Approved	09/12/2023
B	Idaho	Agent	Approved	02/05/2026
B	Illinois	Agent	Approved	12/09/2019
B	Maryland	Agent	Approved	11/15/2019
B	Minnesota	Agent	Approved	11/15/2019
B	Virginia	Agent	Approved	05/12/2025
B	Wisconsin	Agent	Approved	02/16/2021

Branch Office Locations

OSAIC WEALTH, INC.
SARTELL, MN

Employment 2 of 2

Firm Name: **FOCUS FINANCIAL**



Qualifications

Main Address: 1300 GODWARD STREET NE
SUITE 5500
MINNEAPOLIS, MN 55413

Firm ID#: 116140

Regulator	Registration	Status	Date
 Minnesota	Investment Adviser Representative	Approved	03/26/2020

Branch Office Locations

FOCUS FINANCIAL
SARTELL, MN



Qualifications



PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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B Direct Participation Programs Representative Examination (S22TO)	Series 22TO	01/02/2023
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B Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
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B General Securities Representative Examination (S7)	Series 7	02/14/1996
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State Securities Law Exams

Exam	Category	Date
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IA B Uniform Combined State Law Examination (S66)	Series 66	03/12/2020
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B Uniform Securities Agent State Law Examination (S63)	Series 63	02/27/1996
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PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	02/14/2018 - 11/20/2019	LPL FINANCIAL LLC	CRD# 6413	SARTELL, MN
B	02/25/2010 - 02/14/2018	SII INVESTMENTS, INC.	CRD# 2225	SARTELL, MN
B	09/21/2009 - 03/09/2010	VALIC FINANCIAL ADVISORS, INC.	CRD# 42803	EDINA, MN
B	11/26/2008 - 09/30/2009	SECURITIES AMERICA, INC.	CRD# 10205	SARTELL, MN
B	04/17/1999 - 12/22/2008	SII INVESTMENTS, INC.	CRD# 2225	SARTELL, MN
B	02/15/1996 - 04/09/1999	MILLER, JOHNSON & KUEHN, INCORPORATED	CRD# 8678	MINNEAPOLIS, MN

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
03/2020 - Present	FOCUS FINANCIAL	INVESTMENT ADVISER REPRESENTATIVE	Y	MINNEAPOLIS, MN, United States
11/2019 - Present	OSAIC WEALTH, INC.	Financial Advisor	Y	Jersey City, NJ, United States
02/2018 - 11/2019	LPL FINANCIAL LLC	REGISTERED REPRESENTATIVE	Y	SARTELL, MN, United States
02/2010 - 02/2018	SII INVESTMENTS, INC.	REGISTERED REPRESENTATIVE	Y	SARTELL, MN, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1. FOCUS FINANCIAL

POSITION: insurance agent NATURE: Insurance Agency INVESTMENT RELATED: Yes NUMBER OF HOURS: 5 SECURITIES TRADING HOURS: 5 START DATE: 11/21/2019

ADDRESS: 1608 Boulder Drive, Sartell MN 56377, United States

DESCRIPTION: Sales and service of fixed insurance products



Registration & Employment History



OTHER BUSINESS ACTIVITIES

2. FOCUS FINANCIAL NETWORK INC.

POSITION: Financial Advisor NATURE: RIA INVESTMENT RELATED: Yes NUMBER OF HOURS: 160 SECURITIES TRADING HOURS: 130 START DATE: 03/12/2020

ADDRESS: 1608 Boulder Drive, Sartell MN 56377, United States

DESCRIPTION: Portfolio construction Client Reviews Monitoring Markets Asset Allocation

3. PALISADE INVESTMENTS, INC.

POSITION: president NATURE: S-Corp established for tax purposes to pay myself a salary from securities related business

INVESTMENT RELATED: Yes NUMBER OF HOURS: 4 SECURITIES TRADING HOURS: 0 START DATE: 11/15/2019

ADDRESS: 1608 Boulder Drive, Sartell MN 56377, United States

DESCRIPTION: Established a S-Corp to pay myself a salary

4. PALISADE WEALTH

POSITION: Financial advisor NATURE: Marketing name I use INVESTMENT RELATED: Yes NUMBER OF HOURS: 0

SECURITIES TRADING HOURS: 0 START DATE: 05/14/2026

ADDRESS: 1608 Boulder Drive, Sartell MN 56377, United States

DESCRIPTION: Using Palisade Wealth as a marketing name to market the services I offer



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source:	Regulator
Employing firm when activities occurred which led to the complaint:	SII INVESTMENTS, INC.
Allegations:	breach of fiduciary duty; violation of Minnesota securities statutes; consumer fraud; common law fraud; negligent misrepresentation; breach of contract; violation of NYSE Rule 405; unsuitability
Product Type:	Oil & Gas Real Estate Security Other: Annuity
Alleged Damages:	\$660,000.00

Arbitration Information

Arbitration/Reparation Claim filed with and Docket/Case No.:	FINRA - CASE #14-01009
Date Notice/Process Served:	03/27/2014
Arbitration Pending?	No
Disposition:	Award
Disposition Date:	08/07/2015
Disposition Detail:	Schmidt and his firm are liable for and shall pay to Claimants the sum of \$72,048.00 in compensatory damages.

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Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	SII
Allegations:	CLIENT ALLEGES PURCHASES FROM 2007 IN REITS, TPAM, & LP WERE UNSUITABLE.
Product Type:	Oil & Gas Real Estate Security Other: TPAM
Alleged Damages:	\$530,000.00
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	Yes
Arbitration/Reparation forum or court name and location:	state of minnesota - county of sterns - 7th judicial district court
Docket/Case #:	not available
Filing date of arbitration/CFTC reparation or civil litigation:	11/05/2015

Customer Complaint Information

Date Complaint Received:	11/05/2015
Complaint Pending?	No
Status:	Arbitration Award/Monetary Judgment (for respondents/defendants)
Status Date:	08/15/2015
Settlement Amount:	
Individual Contribution Amount:	

Arbitration Information

Arbitration/CFTC reparation claim filed with (FINRA, AAA, CFTC, etc.):	state of minnesota - county of sterns - 7th judicial district court
Docket/Case #:	14-01009
Date Notice/Process Served:	03/27/2014
Arbitration Pending?	No
Disposition:	Award to Customer
Disposition Date:	08/15/2015
Monetary Compensation Amount:	\$72,048.00
Individual Contribution Amount:	\$0.00

Civil Litigation Information



Type of Court: State Court

Name of Court:

Location of Court:

Docket/Case #:

Date Notice/Process Served:

Litigation Pending? No

Disposition: Settled

Disposition Date: 12/09/2016

Monetary Compensation Amount: \$79,000.00

Individual Contribution Amount: \$0.00

Broker Statement

ALTHOUGH WE WERE SERVED, COUNSEL NEVER FILED LITIGATION PAPERWORK IN COURT ON 12/8/2014. CLIENT EVENTUALLY FILED CIVIL CASE FOR THOSE CLAIMS THAT WERE DISMISSED BU ARB PANEL. REPRESENTATIVE DISCUSSED SOLICITATION OF PRODUCT BASED ON FINANCIAL INFORMATION PROVIDED BY CLIENT, FAMILY MEMBERS AND TRUSTEE AT THE TIME OF PURCHASE. CLIENT EXPERIENCED SIGNIFICANT UNFORESEEN BUSINESS AND FINANCIAL CHANGES YEARS AFTER INVESTMENT PURCHASE RESULTING IN CLAIM FOR LOSSES INCURRED.

Disclosure 2 of 2

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: SII INVESTMENTS

Allegations: CLIENT ALLEGES HE WAS MISREPRESENTED ON THE ILLIQUIDITY OF A REIT PURCHASE IN 2008

Product Type: Real Estate Security

Alleged Damages: \$0.00

Alleged Damages Amount Explanation (if amount not exact): CLIENT DID NOT ALLEGE DAMAGE AMOUNT AND FIRM CANNOT DETERMINE IT WOULD BE LESS THAN 5000.

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 08/10/2010

Complaint Pending? No

Status: Denied

Status Date: 08/16/2010



Settlement Amount:

**Individual Contribution
Amount:**



End of Report

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