



IAPD Report

STACY LYNN LONG

CRD# 2705881

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

STACY LYNN LONG (CRD# 2705881)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **04/07/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	LASALLE ST SECURITIES, L.L.C.	CRD# 7191	09/27/2023
IA	LASALLE ST. INVESTMENT ADVISORS, L.L.C.	CRD# 109701	09/27/2023

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **8** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	COMMONWEALTH FINANCIAL NETWORK	8032	VIRGINIA BEACH, VA	05/29/2009 - 08/09/2023
IA	COMMONWEALTH FINANCIAL NETWORK	8032	VIRGINIA BEACH, VA	05/29/2009 - 08/09/2023
IA	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	7691	NORFOLK, VA	04/15/2004 - 06/01/2009

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative?

Yes

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2
Termination	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works.

This individual is currently registered with **8** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **LASALLE ST SECURITIES, L.L.C.**

Main Address: 940 N. INDUSTRIAL DR.
ELMHURST, IL 60126-1131

Firm ID#: 7191

	Regulator	Registration	Status	Date
	FINRA	General Securities Representative	Approved	09/27/2023
	Florida	Agent	Approved	01/12/2024
	Michigan	Agent	Approved	11/17/2023
	North Carolina	Agent	Approved	04/08/2026
	Ohio	Agent	Approved	08/01/2025
	Tennessee	Agent	Approved	10/03/2023
	Virginia	Agent	Approved	09/28/2023
	Washington	Agent	Approved	11/29/2023

Branch Office Locations

780 Lynnhaven Pkwy
Ste 400
Virginia Beach, VA 23452

Employment 2 of 2

Firm Name: **LASALLE ST. INVESTMENT ADVISORS, L.L.C.**

Main Address: 940 N. INDUSTRIAL DR.
ELMHURST, IL 60126-1131

Firm ID#: 109701



Qualifications

	Regulator	Registration	Status	Date
IA	Maryland	Investment Adviser Representative	Approved	11/21/2024
IA	Michigan	Investment Adviser Representative	Approved	01/11/2024
IA	Ohio	Investment Adviser Representative	Approved	03/11/2024
IA	Virginia	Investment Adviser Representative	Approved	09/27/2023

Branch Office Locations

LASALLE ST. INVESTMENT ADVISORS, L.L.C.

780 Lynnhaven Pkwy
Ste 400
Virginia Beach, VA 23452



Qualifications



PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
B General Securities Representative Examination (S7)	Series 7	10/25/1996
B Municipal Securities Representative Examination (S52)	Series 52	03/22/1996

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination (S65)	Series 65	08/03/1998
B Uniform Securities Agent State Law Examination (S63)	Series 63	03/28/1996



PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **1** professional designation(s).

Certified Financial Planner

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	05/29/2009 - 08/09/2023	COMMONWEALTH FINANCIAL NETWORK	CRD# 8032	VIRGINIA BEACH, VA
IA	05/29/2009 - 08/09/2023	COMMONWEALTH FINANCIAL NETWORK	CRD# 8032	VIRGINIA BEACH, VA
IA	04/15/2004 - 06/01/2009	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	NORFOLK, VA
B	06/25/1998 - 06/01/2009	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	NORFOLK, VA
B	03/25/1996 - 06/10/1998	OLDE DISCOUNT CORPORATION	CRD# 5979	DETROIT, MI

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
09/2023 - Present	LaSalle St. Investment Advisors, LLC	IAR	Y	Elmhurst, IL, United States
09/2023 - Present	LaSalle St. Securities, LLC	Registered Representative	Y	Elmhurst, IL, United States
05/2009 - 09/2023	COMMONWEALTH FINANCIAL NETWORK	REGISTERED REP	Y	WALTHAM, MA, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1.FIXED INSURANCE SALES UNDER NAME NTRUST WEALTH MANAGEMENT, CONDUCTED AT BRANCH, INVESTMENT RELATED. 2. DBA- INTRUST Financial MANAGEMENT, A PRIVATE ENTITY CREATED FOR OPERATING YOUR SECURITIES AND INVESTMENT ADVISORY BUSINESS, AS MEMBER AND 100% OWNER, CONDUCTED AT BRANCH, INVESTMENT RELATED. 3. CHRIS LONG & STACY L. LONG, LLC - RENTAL PROPERTY HOLDING COMPANY; NOT INVESTMENT RELATED; NOT CONDUCTED AT BRANCH 4. STACY L. LONG, LLC; PRESIDENT; FINANCIAL SERVICES, PLANNING, INSURANCE 5, Medicare Advantage Agent- helping people sign up for a Medicare Advantage Health Plan. Sustaining Advisor to The Junior League of Norfolk-Virgina Beach Board



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2
Termination	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	MERRILL LYNCH, PIERCE, FENNER AND SMITH INC.
Allegations:	CLIENTS ALLEGE THAT THE AT&T CANADA BONDS THEIR FINANCIAL ADVISOR RECOMMENDED WERE INAPPROPRIATE. IN ADDITION, CLIENTS ALLEGE THAT THEY WERE NOT TOLD THE COMPANY WAS NOT HEALTHY WHEN THEY MADE THE PURCHASE.
Product Type:	Debt - Corporate
Alleged Damages:	\$34,000.00

Customer Complaint Information

Date Complaint Received:	04/24/2003
Complaint Pending?	No
Status:	Settled
Status Date:	10/20/2003
Settlement Amount:	\$9,000.00
Individual Contribution Amount:	\$0.00
Broker Statement	CLIENTS' ALLEGATIONS WERE DENIED IN THEIR ENTIRETY. MS. LONG'S DISCUSSIONS REGARDING SUITABLE INVESTMENTS DID INCLUDE CERTIFICATES OF DEPOSIT. HOWEVER, CLIENTS WERE NOT SATISFIED



WITH THE INTEREST RATES ON CDS AND ASKED FOR A HIGHER YIELDING INSTRUMENT. THEY ALSO WANTED AN INVESTMENT WITH AN INVESTMENT GRADE RATING. MS. LONG'S INVESTMENT RECOMMENDATION WAS INVESTMENT GRADE AND THUS CONSISTENT WITH THE CLIENTS' INSTRUCTIONS. NEVERTHELESS, WE SETTLED CLIENTS' ALLEGATIONS WERE DENIED IN THEIR ENTIRETY. MS. LONG'S DISCUSSIONS REGARDING SUITABLE INVESTMENTS DID INCLUDE YIELDING INSTRUMENT. THEY ALSO WANTED AN INVESTMENT WITH AN INVESTMENT GRADE RATING. MS. LONG'S INVESTMENT RECOMMENDATION WAS INVESTMENT GRADE AND THUS CONSISTENT WITH THE CLIENTS' INSTRUCTIONS. NEVERTHELESS, WE SETTLED THIS MATTER AS A COMPROMISE WITH LONG TIME CLIENTS.

Disclosure 2 of 2

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED

Allegations: [CUSTOMER] ALLEGED THAT MS. STAINAKER SOLD 500 SHARES OF THE GLOBE COMMON STOCK ON JANUARY 28, 1999, WITHOUT HIS AUTHORIZATION.

Product Type: Other

Other Product Type(s): COMMON STOCK

Alleged Damages: \$12,953.73

Customer Complaint Information

Date Complaint Received: 07/20/1999

Complaint Pending? No

Status: Arbitration/Reparation

Status Date: 03/08/1999

Settlement Amount:

Individual Contribution Amount:

Arbitration Information

Arbitration/Reparation Claim filed with and Docket/Case No.: NYSE DOCKET # 1999-007874

Date Notice/Process Served: 07/20/1999

Arbitration Pending? No

Disposition: Settled

Disposition Date: 08/16/1999

Monetary Compensation Amount: \$11,000.00

Individual Contribution Amount: \$0.00

Broker Statement ALTHOUGH MS. STALNAKER BELIEVES THAT SHE RECEIVED A FIRM ORDER TO SELL THE GLOBE COMMON STOCK, TO AVOID THE COSTS AND



UNCERTAINTIES OF LITIGATION, MERRILL LYNCH MAKE A BUSINESS
DECISION TO SETTLE THIS MATTER FOR \$11,000.



Termination

This disclosure event involves a situation where the Investment Adviser Representative voluntarily resigned, was discharged or was permitted to resign after allegations were made that accused the Investment Adviser Representative of violating investment-related statutes, regulations, rules or industry standards of conduct; fraud or the wrongful taking of property; or failure to supervise in connection with investment-related statutes, regulations, rules or industry standards of conduct.

Disclosure 1 of 1

Reporting Source: Firm
Firm Name: COMMONWEALTH FINANCIAL NETWORK
Termination Type: Permitted to Resign
Termination Date: 08/07/2023
Allegations: Impersonating two clients via telephone calls placed to a third party vendor
Product Type: No Product

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Reporting Source: Individual
Firm Name: Commonwealth Financial Network
Termination Type: Permitted to Resign
Termination Date: 08/07/2023
Allegations: Impersonating two clients via telephone calls placed to a third party.
Product Type: No Product



End of Report

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