



IAPD Report

MICHAEL CHARLES LEONARD

CRD# 2725363

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

MICHAEL CHARLES LEONARD (CRD# 2725363)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **04/20/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	MML INVESTORS SERVICES, LLC	CRD# 10409	03/25/2017
IA	MML INVESTORS SERVICES, LLC	CRD# 10409	03/25/2017

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **32** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	MSI FINANCIAL SERVICES, INC.	14251	CHARLESTON, SC	12/06/2005 - 03/25/2017
B	MSI FINANCIAL SERVICES, INC.	14251	CHARLESTON, SC	12/02/2005 - 03/25/2017
B	METROPOLITAN LIFE INSURANCE COMPANY 4095		NEW YORK, NY	12/02/2005 - 07/09/2007

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **32** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **MML INVESTORS SERVICES, LLC**
Main Address: 1295 STATE STREET
SPRINGFIELD, MA 01111-0001
Firm ID#: 10409

	Regulator	Registration	Status	Date
B	FINRA	Invest. Co and Variable Contracts	Approved	03/25/2017
B	FINRA	Investment Co./Variable Contracts Prin	Approved	03/25/2017
B	Alabama	Agent	Approved	01/11/2018
B	Arizona	Agent	Approved	06/07/2024
B	Arkansas	Agent	Approved	03/19/2020
B	California	Agent	Approved	10/15/2020
B	Colorado	Agent	Approved	07/12/2021
B	Delaware	Agent	Approved	10/14/2025
B	District of Columbia	Agent	Approved	04/20/2026
B	Florida	Agent	Approved	03/25/2017
B	Georgia	Agent	Approved	03/25/2017
B	Hawaii	Agent	Approved	10/21/2025
B	Illinois	Agent	Approved	03/17/2022



Qualifications

	Regulator	Registration	Status	Date
B	Indiana	Agent	Approved	09/23/2024
B	Kentucky	Agent	Approved	03/21/2023
B	Maryland	Agent	Approved	05/04/2023
B	Massachusetts	Agent	Approved	09/11/2025
B	Michigan	Agent	Approved	01/07/2021
B	Minnesota	Agent	Approved	02/02/2023
B	New Jersey	Agent	Approved	10/18/2022
B	New York	Agent	Approved	01/26/2021
B	North Carolina	Agent	Approved	03/25/2017
B	Ohio	Agent	Approved	11/14/2022
B	Oklahoma	Agent	Approved	10/16/2024
B	Oregon	Agent	Approved	01/07/2021
B	Pennsylvania	Agent	Approved	01/22/2020
B	Rhode Island	Agent	Approved	06/13/2023
B	South Carolina	Agent	Approved	03/25/2017
IA	South Carolina	Investment Adviser Representative	Approved	03/25/2017
B	Tennessee	Agent	Approved	01/29/2024
B	Texas	Agent	Approved	06/19/2020
IA	Texas	Investment Adviser Representative	Restricted Approval	06/22/2020



Qualifications

Regulator	Registration	Status	Date
B Utah	Agent	Approved	04/17/2020
B Virginia	Agent	Approved	03/02/2023
B Washington	Agent	Approved	02/15/2023
B West Virginia	Agent	Approved	10/13/2020

Branch Office Locations

MML INVESTORS SERVICES, LLC

2265 Clements Ferry Rd
Ste 206
Charleston, SC 29492



Qualifications



PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 1 principal/supervisory exam, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
B Investment Company Products/Variable Contracts Principal Examination (S26)	Series 26	10/19/1999

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
B Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	07/02/1996

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination (S65)	Series 65	05/12/2005
B Uniform Securities Agent State Law Examination (S63)	Series 63	04/25/1996



PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	12/06/2005 - 03/25/2017	MSI FINANCIAL SERVICES, INC.	CRD# 14251	CHARLESTON, SC
B	12/02/2005 - 03/25/2017	MSI FINANCIAL SERVICES, INC.	CRD# 14251	CHARLESTON, SC
B	12/02/2005 - 07/09/2007	METROPOLITAN LIFE INSURANCE COMPANY	CRD# 4095	NEW YORK, NY
IA	05/17/2005 - 12/31/2005	CITISTREET FINANCIAL SERVICES LLC	CRD# 107311	GREENVILLE, SC
B	05/11/2004 - 12/31/2005	CITISTREET EQUITIES LLC	CRD# 7447	SOMERSET, NJ
B	07/03/1996 - 06/01/2004	PFS INVESTMENTS INC.	CRD# 10111	DULUTH, GA

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
03/2017 - Present	MML INVESTORS SERVICES, LLC	REGISTERED REPRESENTATIVE	Y	CHARLESTON, SC, United States
07/2016 - Present	MASSMUTUAL LIFE INSURANCE CO	AGENT	Y	CHARLESTON, SC, United States
01/2006 - 03/2017	METLIFE RESOURCES	FINANCIAL SERVICES REPRESENTATIVE	Y	ATLANTA, GA, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

Name: Michael Leonard Inv rel: Y Add: 2265 Clements Ferry Road, Ste 206, Charleston, SC 29492 Nature: Outside Insurance Sales Position: Agent Start date: 09/10/2019 No. HR/MO: 0 No. HR/MO during sec trading: 0 Describe duties: Life, Annuities, and Health Insurance.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	MML INVESTORS SERVICES, LLC
Allegations:	The complainant alleges that the registered representative failed to act in the complainant's best interest, with regards to the variable annuity he was sold on or about, December 12, 2022, and as a result, has cost him a large tax liability, and prevented him from earning investment gains on his funds to pay the tax liability.
Product Type:	Annuity-Variable
Alleged Damages:	\$11,653.00
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	10/12/2023
Complaint Pending?	No
Status:	Denied
Status Date:	10/30/2023
Settlement Amount:	
Individual Contribution Amount:	

**Broker Statement**

Internal Case #202310040045

Disclosure 2 of 2**Reporting Source:**

Individual

Employing firm when activities occurred which led to the complaint:

METLIFE

Allegations:

CUSTOMER ALLEGES WHEN HE MET WITH THE REPRESENTATIVE IN SEPTEMBER 2008 TO DISCUSS REALLOCATING THE FUNDS IN HIS EXISTING RETIREMENT PLAN, THE REPRESENTATIVE DID NOT MENTION HE WAS PURCHASING A VARIABLE ANNUITY WITH WITHDRAWAL CHARGES AND OTHER FEES. NO SPECIFIC COMPENSATORY DAMAGES WERE ALLEGED.

Product Type:

Annuity(ies) - Variable

Alleged Damages:

\$0.00

Customer Complaint Information**Date Complaint Received:**

01/05/2009

Complaint Pending?

No

Status:

Denied

Status Date:

01/14/2009

Settlement Amount:**Individual Contribution Amount:**



End of Report

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