



IAPD Report

Charles Dean Crist

CRD# 2737241

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

Charles Dean Crist (CRD# 2737241)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **01/29/2026**.

CURRENT EMPLOYERS

| | Firm | CRD# | Registered Since |
|-----------|----------------------------------|----------|------------------|
| B | RAYMOND JAMES & ASSOCIATES, INC. | CRD# 705 | 12/10/2020 |
| IA | RAYMOND JAMES & ASSOCIATES, INC. | CRD# 705 | 12/11/2020 |

QUALIFICATIONS

This representative is currently registered in **9** SRO(s) and **39** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

| | FIRM | CRD# | LOCATION | REGISTRATION DATES |
|-----------|---------------------------|--------|-------------------|-------------------------|
| IA | BB&T SECURITIES, LLC | 142785 | St. Augustine, FL | 09/02/2014 - 12/23/2020 |
| B | BB&T SECURITIES, LLC | 142785 | St. Augustine, FL | 08/29/2014 - 12/23/2020 |
| B | WELLS FARGO ADVISORS, LLC | 19616 | ST. AUGUSTINE, FL | 10/01/2000 - 09/08/2014 |

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

| Type | Count |
|------------------|-------|
| Criminal | 1 |
| Customer Dispute | 2 |



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **39** jurisdiction(s) and 9 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **RAYMOND JAMES & ASSOCIATES, INC.**
Main Address: 880 CARILLON PARKWAY
ST. PETERSBURG, FL 33716
Firm ID#: 705

| Regulator | Registration | Status | Date |
|----------------------------------|-----------------------------------|----------|------------|
| B FINRA | General Securities Representative | Approved | 12/10/2020 |
| B Investors' Exchange LLC | General Securities Representative | Approved | 11/17/2025 |
| B MEMX LLC | General Securities Representative | Approved | 11/17/2025 |
| B NYSE American LLC | General Securities Representative | Approved | 12/10/2020 |
| B NYSE Arca, Inc. | General Securities Representative | Approved | 11/17/2025 |
| B NYSE Texas, Inc. | General Securities Representative | Approved | 11/17/2025 |
| B Nasdaq PHLX LLC | General Securities Representative | Approved | 12/10/2020 |
| B Nasdaq Stock Market | General Securities Representative | Approved | 12/10/2020 |
| B New York Stock Exchange | General Securities Representative | Approved | 12/10/2020 |
| B Alabama | Agent | Approved | 12/10/2020 |
| B Arizona | Agent | Approved | 12/10/2020 |
| B Arkansas | Agent | Approved | 12/10/2020 |
| B California | Agent | Approved | 12/10/2020 |



Qualifications

| Regulator | Registration | Status | Date |
|-------------------------------|-----------------------------------|----------|------------|
| B Colorado | Agent | Approved | 12/10/2020 |
| B Connecticut | Agent | Approved | 12/10/2020 |
| B Delaware | Agent | Approved | 12/11/2020 |
| B District of Columbia | Agent | Approved | 12/10/2020 |
| B Florida | Agent | Approved | 12/10/2020 |
| IA Florida | Investment Adviser Representative | Approved | 12/11/2020 |
| B Georgia | Agent | Approved | 12/10/2020 |
| IA Georgia | Investment Adviser Representative | Approved | 01/30/2026 |
| B Illinois | Agent | Approved | 12/10/2020 |
| B Indiana | Agent | Approved | 02/24/2024 |
| B Iowa | Agent | Approved | 01/05/2022 |
| B Louisiana | Agent | Approved | 12/10/2020 |
| B Maine | Agent | Approved | 10/05/2022 |
| B Maryland | Agent | Approved | 12/10/2020 |
| B Massachusetts | Agent | Approved | 12/10/2020 |
| B Michigan | Agent | Approved | 12/10/2020 |
| B Minnesota | Agent | Approved | 02/26/2024 |
| B Mississippi | Agent | Approved | 12/04/2025 |
| B Missouri | Agent | Approved | 10/06/2022 |



Qualifications

| Regulator | Registration | Status | Date |
|-------------------------|-----------------------------------|---------------------|------------|
| B Montana | Agent | Approved | 04/25/2024 |
| B Nevada | Agent | Approved | 12/01/2025 |
| B New Hampshire | Agent | Approved | 10/13/2022 |
| B New Jersey | Agent | Approved | 01/03/2022 |
| B New Mexico | Agent | Approved | 07/14/2023 |
| B New York | Agent | Approved | 12/10/2020 |
| B North Carolina | Agent | Approved | 12/23/2020 |
| B Ohio | Agent | Approved | 02/13/2023 |
| B Pennsylvania | Agent | Approved | 12/10/2020 |
| B South Carolina | Agent | Approved | 12/10/2020 |
| B Tennessee | Agent | Approved | 12/10/2020 |
| B Texas | Agent | Approved | 12/10/2020 |
| IA Texas | Investment Adviser Representative | Restricted Approval | 12/21/2020 |
| B Vermont | Agent | Approved | 12/24/2020 |
| B Virgin Islands | Agent | Approved | 02/22/2023 |
| B Virginia | Agent | Approved | 12/10/2020 |
| B Washington | Agent | Approved | 10/05/2022 |
| B West Virginia | Agent | Approved | 12/10/2020 |



Qualifications

| Regulator | Registration | Status | Date |
|--------------------|--------------|----------|------------|
| B Wisconsin | Agent | Approved | 10/06/2022 |

Branch Office Locations

RAYMOND JAMES & ASSOCIATES, INC.
30 Epic Blvd Ste 110
Saint Augustine, FL 32086

RAYMOND JAMES & ASSOCIATES, INC.
Greensboro, GA



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

| Exam | Category | Date |
|------|----------|------|
|------|----------|------|

No information reported.

General Industry/Product Exams

| Exam | Category | Date |
|------|----------|------|
|------|----------|------|

| | | |
|--|-----------|------------|
| Securities Industry Essentials Examination (SIE) | SIE | 10/01/2018 |
| Futures Managed Funds Examination (S31) | Series 31 | 05/23/1996 |
| General Securities Representative Examination (S7) | Series 7 | 05/06/1996 |

State Securities Law Exams

| Exam | Category | Date |
|------|----------|------|
|------|----------|------|

| | | |
|--|-----------|------------|
| Uniform Investment Adviser Law Examination (S65) | Series 65 | 05/22/1996 |
| Uniform Securities Agent State Law Examination (S63) | Series 63 | 05/22/1996 |

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

| | Registration Dates | Firm Name | ID# | Branch Location |
|----|-------------------------|--------------------------------------|-------------|-------------------|
| IA | 09/02/2014 - 12/23/2020 | BB&T SECURITIES, LLC | CRD# 142785 | St. Augustine, FL |
| B | 08/29/2014 - 12/23/2020 | BB&T SECURITIES, LLC | CRD# 142785 | St. Augustine, FL |
| B | 10/01/2000 - 09/08/2014 | WELLS FARGO ADVISORS, LLC | CRD# 19616 | ST. AUGUSTINE, FL |
| IA | 10/01/2000 - 09/08/2014 | WELLS FARGO ADVISORS, LLC | CRD# 19616 | ST. AUGUSTINE, FL |
| B | 10/01/1998 - 10/01/2000 | FIRST UNION BROKERAGE SERVICES, INC. | CRD# 8112 | CHARLOTTE, NC |
| B | 05/07/1996 - 09/14/1998 | DEAN WITTER REYNOLDS INC. | CRD# 7556 | PURCHASE, NY |

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

| Employment Dates | Employer Name | Position | Investment Related | Employer Location |
|-------------------|----------------------------|-------------------|--------------------|------------------------------------|
| 12/2020 - Present | Raymond James & Associates | REGISTERED REP | Y | Saint Augustine, FL, United States |
| 08/2014 - 12/2020 | BB&T SECURITIES | FINANCIAL ADVISOR | Y | PONTE VEDRA, FL, United States |

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1.) UNITED WAY OF ST JOHNS COUNTY: CHAIRMAN OF THE BOARD, START 9/2012, NOT INVESTMENT RELATED, NOT PUBLICLY TRADED, 117 BRIDGE ST ST AUGUSTINE FL 32084, NON-PROFIT ORG, ORGANIZE AND LEAD BOARD MEETINGS AND ANNUAL FUNDRAISING CAMPAIGN, NOT DURING NORMAL BUSINESS HRS, NO COMPENSATION.

FLAGLER HEALTHCARE FOUNDATION PLANNED GIVING ADVISORY COUNCIL

POSITION: Advisory Council Member NATURE: Assist with cultivating and soliciting current and future gifts to the Foundation that require the use of estate planning techniques, or that have significant financial and tax consequences. INVESTMENT RELATED: No NUMBER OF HOURS: 2 SECURITIES TRADING HOURS: 0 START DATE: 12/02/2019 ADDRESS: 400 Healthpark Blvd, St. Augustine FL 32086



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

| Type | Count |
|------------------|-------|
| Criminal | 1 |
| Customer Dispute | 2 |

Criminal

This disclosure event involves a criminal charge against the Investment Adviser Representative that has resulted in a dismissal, plea, acquittal or conviction. The criminal matter may relate to any felony or certain misdemeanor offenses (e.g., bribery, perjury, forgery, counterfeiting, extortion, fraud, wrongful taking of property).

Disclosure 1 of 1

| | |
|-----------------------------|---|
| Reporting Source: | Individual |
| Court Details: | STATE OF FLORIDA 86-432-CF |
| Charge Date: | 07/22/1986 |
| Charge Details: | AGGRAVATED ASSAULT |
| Felony? | Yes |
| Current Status: | Final |
| Status Date: | 08/21/1986 |
| Disposition Details: | CASE WAS DISMISSED DUE TO NO EVIDENCE. ARRESTED BY OVERZEALOUS POLICE FORCE AND CHARGED WITH AGGRAVATED ASSAULT, CHARGES WERE DROPPED AND THERE WERE NO COURT PROCEEDINGS. |
| Broker Statement | ARRESTED AND CHARGED-THE STATE DROPPED THE CASE DUE TO NO EVIDENCE AGAINST ME. THEY FILED A ``NO INFORMATION``. THE POLICE SAY I USED THE WEAPON, BUT IT WAS ONE OF THE MEN WITH ME. IT WAS MY VEHICLE AND WEAPON BUT I DID NOT USE IT. THE GUN WAS FIRED IN THE AIR AS A WARNING, SINCE THE GUN WAS MINE AND WE WERE IN MY VEHICLE, THE POLICE TRIED TO PUT THE BLAME ON ME. I WOULD NOT SAY THAT MY FRIEND DID IT SO THEY BLAMED ME. THE WITNESS DIS NOT IDENTIFY ME AS THE ONE WHO DID IT. |



Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

| | |
|--|---|
| Reporting Source: | Individual |
| Employing firm when activities occurred which led to the complaint: | WELLS FARGO ADVISORS, LLC |
| Allegations: | CLIENT CLAIMS HE DID NOT UNDERSTAND THE ANNUITY HE PURCHASED AND THAT THE FA DID NOT EXPLAIN THE PRODUCT. DAMAGES UNSPECIFIED BUT HAVE BEEN DETERMINED TO EXCEED \$5,000.00. (07/14/2011) |
| Product Type: | Annuity-Variable |
| Alleged Damages: | \$0.00 |
| Alleged Damages Amount Explanation (if amount not exact): | DAMAGES UNSPECIFIED BUT HAVE BEEN DETERMINED TO EXCEED \$5,000.00. |
| Is this an oral complaint? | No |
| Is this a written complaint? | Yes |
| Is this an arbitration/CFTC reparation or civil litigation? | No |

Customer Complaint Information

| | |
|--|------------------|
| Date Complaint Received: | 01/31/2012 |
| Complaint Pending? | No |
| Status: | Closed/No Action |
| Status Date: | 02/09/2012 |
| Settlement Amount: | |
| Individual Contribution Amount: | |
| Broker Statement | |

WE HAD SEVERAL MEETINGS PRIOR TO HIM PURCHASING THE ANNUITY WHERE WE DISCUSSED THE PARTICULARS OF THE PRODUCT, INCLUDING THE SURRENDER PERIOD, SUB ACCOUNTS, 10 DAY FREE LOOK PRIVILEGE, INCOME GUARANTEES, AND MARKET FLUCTUATION. HE WANTED A GUARANTEED FUTURE INCOME STREAM, WHICH THIS ANNUITY WOULD HAVE GIVEN HIM. AT THE TIME HE PURCHASED THE ANNUITY ALL OF THE ABOVE INFORMATION WAS RE-DISCLOSED TO HIM AND HE WILLFULLY SIGNED ALL DISCLOSURES. IT BECAME APPARENT TO US SEVERAL WEEKS LATER THAT HE HAD DECIDED TO PURSUE A DIFFERENT INVESTMENT APPROACH, WHICH WAS CONTRADICTORY TO THE APPROACH HE WANTED FROM US.



Disclosure 2 of 2

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: FIRST UNION SECURITIES, INC

Allegations: CUSTOMER PURCHASED \$64,124 VARIABLE ANNUITY ON 08/30/00. CUSTOMER CLAIMS THE PRODUCT WAS NOT IN HER FINANCIAL BEST INTEREST.

Product Type: Annuity(ies) - Variable

Alleged Damages: \$21,342.41

Customer Complaint Information

Date Complaint Received: 07/30/2001

Complaint Pending? No

Status: Denied

Status Date: 09/05/2001

Settlement Amount:

Individual Contribution Amount:

Broker Statement INVESTIGATION REVEALED NO EVIDENCE TO SUPPORT ANY CLAIM OF UNSUITABILITY.



End of Report

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