



IAPD Report

DEREK MICHAEL GREENE

CRD# 2757786

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

DEREK MICHAEL GREENE (CRD# 2757786)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **06/23/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	ROBERT W. BAIRD & CO. INCORPORATED	CRD# 8158	03/17/2006
IA	ROBERT W. BAIRD & CO. INCORPORATED	CRD# 8158	03/17/2006

QUALIFICATIONS

This representative is currently registered in **4** SRO(s) and **28** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	WACHOVIA SECURITIES, LLC	19616	JANESVILLE, WI	07/07/2000 - 03/20/2006
B	WACHOVIA SECURITIES, LLC	19616	ST. LOUIS, MO	03/09/1998 - 03/20/2006

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative?

Yes

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	4



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **28** jurisdiction(s) and 4 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **ROBERT W. BAIRD & CO. INCORPORATED**

Main Address: 777 E. WISCONSIN AVENUE
MILWAUKEE, WI 53202-5391

Firm ID#: 8158

	Regulator	Registration	Status	Date
B	FINRA	General Securities Representative	Approved	03/17/2006
B	NYSE American LLC	General Securities Representative	Approved	03/17/2006
B	Nasdaq Stock Market	General Securities Representative	Approved	07/12/2006
B	New York Stock Exchange	General Securities Representative	Approved	03/17/2006
B	Alaska	Agent	Approved	01/19/2010
B	Arizona	Agent	Approved	03/17/2006
B	California	Agent	Approved	03/17/2006
B	Colorado	Agent	Approved	06/02/2025
B	Delaware	Agent	Approved	12/01/2014
B	District of Columbia	Agent	Approved	10/04/2022
B	Florida	Agent	Approved	03/17/2006
IA	Florida	Investment Adviser Representative	Approved	08/14/2018
B	Georgia	Agent	Approved	03/17/2006



Qualifications

	Regulator	Registration	Status	Date
B	Illinois	Agent	Approved	03/17/2006
IA	Illinois	Investment Adviser Representative	Approved	03/17/2006
B	Indiana	Agent	Approved	11/14/2013
B	Iowa	Agent	Approved	03/17/2006
B	Kansas	Agent	Approved	03/17/2006
B	Kentucky	Agent	Approved	03/17/2006
B	Maryland	Agent	Approved	06/05/2025
B	Michigan	Agent	Approved	07/12/2024
B	Minnesota	Agent	Approved	03/17/2006
B	Missouri	Agent	Approved	02/26/2015
B	Montana	Agent	Approved	11/02/2020
B	Nebraska	Agent	Approved	03/17/2006
B	New Mexico	Agent	Approved	03/17/2006
B	New York	Agent	Approved	03/17/2006
B	Ohio	Agent	Approved	02/26/2026
B	Oregon	Agent	Approved	10/24/2017
B	Pennsylvania	Agent	Approved	07/08/2013
B	Tennessee	Agent	Approved	06/24/2026
B	Texas	Agent	Approved	03/17/2006



Qualifications

	Regulator	Registration	Status	Date
IA	Texas	Investment Adviser Representative	Restricted Approval	07/05/2017
B	Virginia	Agent	Approved	03/17/2006
B	Wisconsin	Agent	Approved	03/17/2006
IA	Wisconsin	Investment Adviser Representative	Approved	03/17/2006

Branch Office Locations

ROBERT W. BAIRD & CO. INCORPORATED

14 N Parker Drive
Suite 200
Janesville, WI 53545

ROBERT W. BAIRD & CO. INCORPORATED

Janesville, WI



Qualifications



PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
B General Securities Representative Examination (S7)	Series 7	03/06/1998

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination (S65)	Series 65	04/13/1998
B Uniform Securities Agent State Law Examination (S63)	Series 63	03/20/1998



PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	07/07/2000 - 03/20/2006	WACHOVIA SECURITIES, LLC	CRD# 19616	JANESVILLE, WI
B	03/09/1998 - 03/20/2006	WACHOVIA SECURITIES, LLC	CRD# 19616	ST. LOUIS, MO

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
03/2006 - Present	ROBERT W BAIRD	FINANCIAL ADVISER	Y	JANESVILLE, WI, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

Name/Address: Dog breeding/training Janesville WI 53542

Start Date: 3/1/22 Hours Spent: 0-2 hours/month

Hours Spent During Trading: Zero

Role/Responsibility: Dog owner/breeder Non Investment Related

Name/Address: Boy Scouts of America, 5846 Manufacturers Dr, Madison WI 53704

Start date: 2/1/1999

Hours spent: 1-5

Hours spent during trading Hours: 0

Role/Responsibility: Director

Not Investment related



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	4

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 4

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	WELLS FARGO ADVISORS, LLC
Allegations:	THE CLIENT ALLEGES THAT HER FINANCIAL ADVISOR LET HER ANNUITY ANNUITIZE WITHOUT EXPLAINING ALL OF HER INVESTMENT OPTIONS. (09/01/2005)
Product Type:	Annuity-Variable
Alleged Damages:	\$79,400.00
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	10/07/2010
Complaint Pending?	No
Status:	Denied
Status Date:	11/10/2010
Settlement Amount:	

Individual Contribution
Amount:



Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: WELLS FARGO ADVISORS, LLC

Allegations: THE CLIENT ALLEGES THAT HER FINANCIAL ADVISOR LET HER ANNUITY ANNUITIZE WITH OUT EXPLAINING ALL OF HER INVESTMENT OPTIONS. (09/01/2005)

Product Type: Annuity-Variable

Alleged Damages: \$79,400.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 12/03/2010

Complaint Pending? No

Status: Denied

Status Date: 12/03/2010

Settlement Amount:

Individual Contribution Amount:

Disclosure 2 of 4

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: ROBERT W. BAIRD & CO. INCORPORATED

Allegations: AMONG OTHER CLAIMS, POA ALLEGES THAT CLIENT FAILED TO RECEIVE THE CONTRACT FOR MANAGED PROGRAM AND DEMANDS RESCISSION AND REIMBURSEMENT.

Product Type: Other: MANAGED/WRAP ACCOUNTS (IN-HOUSEMONEY MANAGER)

Alleged Damages: \$23,632.87

Alleged Damages Amount Explanation (if amount not exact): CLIENT DOES NOT ALLEGE SPECIFIC DAMAGE AMOUNT.

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 07/28/2010



Complaint Pending?	No
Status:	Settled
Status Date:	12/29/2010
Settlement Amount:	\$8,750.00
Individual Contribution Amount:	\$1,250.00
Broker Statement	THIS COMPLAINT WAS BROUGHT BY THE HOLDER OF THE POWER OF ATTORNEY FOR HER TWO ELDERLY AUNTS (CLIENTS) WHO LIVED NEXT DOOR TO EACH OTHER, IN CONJUNCTION WITH ANOTHER REPORTABLE SETTLEMENT OF THE SAME DATE. AT THE SAME TIME, THE POA ALSO MADE A COMPLAINT AGAINST GREENE WITH HIS FORMER FIRM, WELLS FARGO. AS REPORTED HEREIN, THAT CLAIM WAS DENIED. THE COMPANY DETERMINED THAT IT WAS IN THE PARTIES' BEST INTEREST TO SETTLE THIS MATTER FOR COST OF DEFENSE AND AS A NUISANCE TO AVOID ANY ADDITIONAL, UNWARRANTED DISTRACTIONS ARISING FROM ALLEGATIONS VIEWED AS MERITLESS. BAIRD AND GREENE DENY ANY WRONGDOING.

Disclosure 3 of 4

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	ROBERT W. BAIRD & CO. INCORPORATED
Allegations:	CLIENT, THROUGH HER POA, EXPRESSED CONCERN THAT THE CURRENT MUTUAL FUND PROGRAM AND SOME HISTORICAL INVESTMENTS WERE NOT SUITABLE FOR HER. AS A RESULT, CLIENT IS DEMANDING THAT THE CURRENT PROGRAM BE DISCONTINUED AND THAT SHE BE REIMBURSED FOR MARKET LOSS.
Product Type:	Other: MANAGED/WRAP ACCOUNTS (IN-HOUSE MONEY MANGER)
Alleged Damages:	\$57,512.32
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	07/12/2010
Complaint Pending?	No
Status:	Settled
Status Date:	12/29/2010
Settlement Amount:	\$26,250.00
Individual Contribution Amount:	\$1,250.00
Broker Statement	THIS COMPLAINT WAS BROUGHT BY THE HOLDER OF THE POWER OF ATTORNEY FOR HER TWO ELDERLY AUNTS (CLIENTS) WHO LIVED NEXT DOOR TO EACH OTHER, IN CONJUNCTION WITH ANOTHER REPORTABLE



SETTLEMENT OF THE SAME DATE. AT THE SAME TIME, THE POA ALSO MADE A COMPLAINT AGAINST GREENE WITH HIS FORMER FIRM, WELLS FARGO. AS REPORTED HEREIN, THAT CLAIM WAS DENIED. THE COMPANY DETERMINED THAT IT WAS IN THE PARTIES' BEST INTEREST TO SETTLE THIS MATTER FOR COST OF DEFENSE AND AS A NUISANCE TO AVOID ANY ADDITIONAL, UNWARRANTED DISTRACTIONS ARISING FROM ALLEGATIONS VIEWED AS MERITLESS. BAIRD AND GREENE DENY ANY WRONGDOING.

Disclosure 4 of 4**Reporting Source:**

Firm

Employing firm when activities occurred which led to the complaint:

WACHOVIA SECURITIES, LLC

Allegations:

WISCONSIN CLIENT STATES THAT HIS FORMER WACHOVIA SECURITIES FINANCIAL ADVISORS, [THIRD PARTY] AND DEREK GREENE, RECOMMENDED HE SWITCH FROM A HARTFORD ANNUITY TO AN AMERICAN SKANDIA ANNUITY IN 2004 ON GROUNDS THAT THE NEW POLICY WAS BETTER AND LOWER COST. CLIENT STATES THAT HE LATER FOUND THIS TO BE INCORRECT. CLIENT ESTIMATES THE HARTFORD SURRENDER CHARGE INCURRED AS A RESULT AT \$4,000. CLIENT ALSO STATES THAT [THIRD PARTY] AND GREENE RECOMMENDED THE SUBSEQUENT PURCHASE OF A HARTFORD VARIABLE UNIVERSAL LIFE POLICY THAT HE DID NOT NEED GIVEN HIS AGE AND INCOME. CLIENT ESTIMATES THE CURRENT LOSS ON THE HARTFORD VARIABLE UNIVERSAL LIFE POLICY AT \$4,000. TOTAL DAMAGES CLAIMED BY CLIENT ON THE TWO ISSUES COMBINED ARE \$8,000.

Product Type:

Annuity(ies) - Variable

Alleged Damages:

\$8,000.00

Customer Complaint Information**Date Complaint Received:**

08/07/2006

Complaint Pending?

No

Status:

Denied

Status Date:

10/12/2006

Settlement Amount:**Individual Contribution Amount:****Firm Statement**

DENIED BY FIRM ON OCTOBER 12, 2006. ON REVIEW IT APPEARS THAT CLIENT'S ANNUITIES HAVE SHOWN A GAIN OF OVER \$50,000 AND THAT HIS VARIABLE UNIVERSAL LIFE INSURANCE INVESTMENT WAS PURCHASED AS PART OF A REASONABLE WEALTH REPLACEMENT ESTATE PLANNING PLAN.

Reporting Source:

Individual

Employing firm when activities occurred which led to the complaint:

WACHOVIA SECURITIES, LLC

Allegations:

WISCONSIN CLIENT STATES THAT HIS FORMER WACHOVIA SECURITIES



FINANCIAL ADVISORS, [THIRD PARTY] AND DEREK GREENE, RECOMMENDED HE SWITCH FROM A HARTFORD ANNUITY TO AN AMERICAN SKANDIA ANNUITY IN 2004 ON GROUNDS THAT THE NEW POLICY WAS BETTER AND LOWER COST. CLIENT STATES THAT HE LATER FOUND THIS TO BE INCORRECT. CLIENT ESTIMATES THE HARTFORD SURRENDER CHARGE INCURRED AS A RESULT AT \$4,000. CLIENT ALSO STATES THAT [THIRD PARTY] AND GREENE RECOMMENDED THE SUBSEQUENT PURCHASE OF A HARTFORD VARIABLE UNIVERSAL LIFE POLICY THAT HE DID NOT NEED GIVEN HIS AGE AND INCOME. CLIENT ESTIMATES THE CURRENT LOSS ON THE HARTFORD VARIABLE UNIVERSAL LIFE POLICY AT \$4,000. TOTAL DAMAGES CLAIMED BY CLIENT ON THE TWO ISSUES COMBINED ARE \$8,000.

Product Type: Annuity(ies) - Variable

Alleged Damages: \$8,000.00

Customer Complaint Information

Date Complaint Received: 08/07/2006

Complaint Pending? No

Status: Denied

Status Date: 10/12/2006

Settlement Amount:

Individual Contribution Amount:

Broker Statement

DENIED BY FIRM ON OCTOBER 12, 2006. ON REVIEW IT APPEARS THAT CLIENT'S ANNUITIES HAVE SHOWN A GAIN OF OVER \$50,000 AND THAT HIS VARIABLE UNIVERSAL LIFE INSURANCE INVESTMENT WAS PURCHASED AS PART OF A REASONABLE WEALTH REPLACEMENT ESTATE PLANNING PLAN.



End of Report

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