



## IAPD Report

# BRIAN SOISTMANN

CRD# 2816687

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Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### BRIAN SOISTMANN (CRD# 2816687)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **03/31/2026**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
<b>B</b>	FIDELITY BROKERAGE SERVICES LLC	CRD# 7784	04/21/2023
<b>IA</b>	STRATEGIC ADVISERS LLC	CRD# 104555	03/31/2025

### QUALIFICATIONS

This representative is currently registered in **2** SRO(s) and **12** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
<b>IA</b>	FIDELITY PERSONAL AND WORKPLACE ADVISORS	288590	MIDLOTHIAN, VA	10/24/2023 - 03/31/2025
<b>IA</b>	CHARLES SCHWAB & CO., INC.	5393	MOORESTOWN, NJ	04/21/2010 - 04/25/2011
<b>B</b>	CHARLES SCHWAB & CO., INC.	5393	MOORESTOWN, NJ	04/14/2010 - 04/25/2011

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Criminal	1
Customer Dispute	1



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **12** jurisdiction(s) and 2 SRO(s) through his or her employer(s).

### Employment 1 of 2

Firm Name: **FIDELITY BROKERAGE SERVICES LLC**  
Main Address: 900 SALEM STREET  
SMITHFIELD, RI 02917  
Firm ID#: 7784

Regulator	Registration	Status	Date
<b>B</b> FINRA	General Securities Representative	Approved	04/21/2023
<b>B</b> New York Stock Exchange	General Securities Representative	Approved	04/21/2023
<b>B</b> California	Agent	Approved	06/02/2023
<b>B</b> Florida	Agent	Approved	06/05/2023
<b>B</b> Georgia	Agent	Approved	06/06/2023
<b>B</b> Illinois	Agent	Approved	06/08/2023
<b>B</b> Maryland	Agent	Approved	06/06/2023
<b>B</b> New York	Agent	Approved	06/03/2023
<b>B</b> North Carolina	Agent	Approved	06/05/2023
<b>B</b> Oregon	Agent	Approved	01/28/2026
<b>B</b> Pennsylvania	Agent	Approved	04/06/2026
<b>B</b> South Carolina	Agent	Approved	11/06/2023
<b>B</b> Virginia	Agent	Approved	05/19/2023



## Qualifications

### Branch Office Locations

**FIDELITY BROKERAGE SERVICES, LLC**  
15521 MIDLOTHIAN TPKE  
SUITE 101  
MIDLOTHIAN, VA 23113

**FIDELITY BROKERAGE SERVICES, LLC**  
FOREST, VA

### Employment 2 of 2

Firm Name: **STRATEGIC ADVISERS LLC**  
Main Address: 155 SEAPORT BLVD  
BOSTON, MA 02210-2698  
Firm ID#: 104555

Regulator	Registration	Status	Date
IA Texas	Investment Adviser Representative	Restricted Approval	03/31/2025
IA Virginia	Investment Adviser Representative	Approved	03/31/2025

### Branch Office Locations

**STRATEGIC ADVISERS LLC**  
15521 MIDLOTHIAN TPKE  
SUITE 101  
MIDLOTHIAN, VA 23113-7312

**STRATEGIC ADVISERS LLC**  
FOREST, VA





## Qualifications

### PASSED INDUSTRY EXAMS




This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 2 principal/supervisory exams, 3 general industry/product exams, and 3 state securities law exams.**





#### Principal/Supervisory Exams

Exam	Category	Date
 General Securities Sales Supervisor - General Module Examination (S10)	Series 10	06/03/2004
 General Securities Sales Supervisor - Options Module Examination (S9)	Series 9	05/10/2004

#### General Industry/Product Exams

Exam	Category	Date
 General Securities Representative Examination (S7TO)	Series 7TO	04/21/2023
 Securities Industry Essentials Examination (SIE)	SIE	03/10/2023
 General Securities Representative Examination (S7)	Series 7	12/10/1996

#### State Securities Law Exams

Exam	Category	Date
  Uniform Combined State Law Examination (S66)	Series 66	05/18/2023
 Uniform Investment Adviser Law Examination (S65)	Series 65	01/03/1997
 Uniform Securities Agent State Law Examination (S63)	Series 63	12/20/1996

### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



## Registration & Employment History

### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	10/24/2023 - 03/31/2025	FIDELITY PERSONAL AND WORKPLACE ADVISORS	CRD# 288590	MIDLOTHIAN, VA
IA	04/21/2010 - 04/25/2011	CHARLES SCHWAB & CO., INC.	CRD# 5393	MOORESTOWN, NJ
B	04/14/2010 - 04/25/2011	CHARLES SCHWAB & CO., INC.	CRD# 5393	MOORESTOWN, NJ
B	06/24/2005 - 04/09/2009	LPL FINANCIAL CORPORATION	CRD# 6413	EGG HARBOR TWP, NJ
IA	06/24/2005 - 04/09/2009	LPL FINANCIAL CORPORATION	CRD# 6413	EGG HARBOR TWP, NJ
IA	04/12/2005 - 06/24/2005	WACHOVIA SECURITIES FINANCIAL NETWORK, LLC	CRD# 11025	MARLTON, NJ
B	03/17/2004 - 06/24/2005	WACHOVIA SECURITIES FINANCIAL NETWORK, LLC	CRD# 11025	ST. LOUIS, MO
B	08/14/2003 - 03/18/2004	WACHOVIA SECURITIES, LLC	CRD# 19616	ST. LOUIS, MO
IA	08/14/2003 - 03/18/2004	WACHOVIA SECURITIES, LLC	CRD# 19616	OCEAN CITY, NJ
IA	06/12/2002 - 08/13/2003	UBS FINANCIAL SERVICES INC.	CRD# 8174	NORTHFIELD, NJ
B	07/21/1999 - 08/13/2003	UBS FINANCIAL SERVICES INC.	CRD# 8174	WEEHAWKEN, NJ
B	12/11/1996 - 07/27/1999	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	NEW YORK, NY

### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
03/2025 - Present	Fidelity Investments	Mass Transfer	Y	BOSTON, MA, United States
02/2023 - Present	FIDELITY INVESTMENTS	FINANCIAL REPRESENTATIVE	Y	RICHMOND, VA, United States



## Registration & Employment History

### EMPLOYMENT HISTORY

Employment Dates	Employer Name	Position	Investment Related	Employer Location
01/2023 - 02/2023	COLORADO TECHNICAL UNIVERSITY	ONLINE ADJUNCT INSTRUCTOR	N	COLORADO SPRINGS, CO, United States
03/2012 - 02/2023	LIBERTY UNIVERSITY SCHOOL OF BUSINESS	ONLINE ADJUNCT INSTRUCTOR	N	LYNCHBURG, VA, United States
04/2011 - 09/2022	LIBERTY UNIVERSITY	SENIOR STRATEGIC & OPERATIONAL ANALYST	N	LYNCHBURG, VA, United States

### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

OBA-96290|OrgNm:Liberty University|Org Addr:Lynchburg,Virginia,US|OBA Nature:adjunct online professor of bu|Invst Rel:N|Title:online instructor|Duties:online adjunct the majority of activities is grading and responding to student's emails|StrtDt:03-05-12|TotHrs/mon:20|TrdHrs/mon:0|OBA-96279|OrgNm:Colorado Technical University|Org Addr:Colorado S,Colorado,US|OBA Nature:Colorado Technical Univesity i|Invst Rel:N|Title:online instructor|Duties:online adjunct the majority of activities is grading and responding to students' emails|StrtDt:01-17-23|TotHrs/mon:20|TrdHrs/mon:0



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Criminal	1
Customer Dispute	1

### Criminal

This disclosure event involves a criminal charge against the Investment Adviser Representative that has resulted in a dismissal, plea, acquittal or conviction. The criminal matter may relate to any felony or certain misdemeanor offenses (e.g., bribery, perjury, forgery, counterfeiting, extortion, fraud, wrongful taking of property).

#### Disclosure 1 of 1

<b>Reporting Source:</b>	Individual
<b>Court Details:</b>	ROANAKE COUNTY CRIMINAL COURT HOUSE ROANOKE, VA CASE NO 920958
<b>Charge Date:</b>	04/05/1992
<b>Charge Details:</b>	THROWING MISSILE AT AN OCCUPIED VEHICLE. 1 COUNT FELONY. PLED GUILTY TO MISDEMEANOR.
<b>Felony?</b>	Yes
<b>Current Status:</b>	Final
<b>Status Date:</b>	05/28/1992
<b>Disposition Details:</b>	THE CHARGED WAS REDUCED TO-INTERFERE WITH THE RIGHTS OF ANOTHER 5/28/1992. PLED GUILTY. PAID A FINE OF \$25.00 ON 5/28/1992.
<b>Broker Statement</b>	I WAS RETURNING FROM A WEEKEND MEETING WITH A PUBLISHING COMPANY I HAD WORKED FOR AS AN INTERN FOR THE SUMMER. WE WERE ABOUT AN HOUR FROM HOME WHEN WE STOPPED FOR A BREAK. WE WERE SUPRISED THAT IT HAD SNOWED, SO WE WERE THROWING SNOWBALLS AT EACH OTHER. WE THEN DECIDED TO PUT SOME SNOW IN A COOLER. WHEN WE WERE BACK ON THE HIGHWAY FOR SOME REASON WE MADE A FEW SNOW BALLS AND THREW THEM AT ANOTHER CAR. A STATE TROOPER PULLED US OVER AND ARRESTED ME.



### Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

#### Disclosure 1 of 1

**Reporting Source:** Firm

**Employing firm when activities occurred which led to the complaint:** UBS FINANCIAL SERVICES INC.

**Allegations:** CLIENT ALLEGES THAT IT" THE NINE WEEKS THAT IT TOOK YOU TO MOVE MY MONEY MY ACCOUNT DROPPED..." AND THAT THE ANNUITY WAS NOT "A SUITABLE INVESTMENT FOR ME." REQUESTS REFUND OF MONEY "LOST WHILE YOU WERE HOLDING MY MONEY." DAMAGES ESTIMATED TO EXCEED \$5000.

**Product Type:** Annuity(ies) - Variable

**Alleged Damages:**

#### Customer Complaint Information

**Date Complaint Received:** 03/19/2003

**Complaint Pending?** No

**Status:** Denied

**Status Date:** 11/26/2003

**Settlement Amount:**

**Individual Contribution Amount:**

**Reporting Source:** Individual

**Employing firm when activities occurred which led to the complaint:** UBS FINANCIAL SERVICES INC.

**Allegations:** CLIENT ALLEGES THAT IT "THE NINE WEEKS THAT IT TOOK YOU TO MOVE MY MONEY MY ACCOUNT DROPPED..." AND THAT THE ANNUITY WAS NOT "A SUITABLE INVESTMENT FOR ME." REQUESTS REFUND OF MONEY "LOST WHILE YOU WERE HOLDING MY MONEY." DAMAGES ESTIMATED TO EXCEED \$5000.

**Product Type:** Annuity(ies) - Variable

**Alleged Damages:** \$0.00

#### Customer Complaint Information

**Date Complaint Received:** 03/19/2003

**Complaint Pending?** No

**Status:** Denied



**Status Date:** 11/26/2003

**Settlement Amount:**

**Individual Contribution Amount:**

**Broker Statement**

THIS COMPLAINT WAS AN OPERATIONAL MATTER. THE CUSTOMER WAS UPSET BECAUSE THE TIME IT TOOK TO TRANSFER HER ACCOUNT.



## End of Report

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