



## IAPD Report

# THEODORE THOMAS BALTHAZOR

CRD# 2845163

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Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### THEODORE THOMAS BALTHAZOR (CRD# 2845163)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **11/19/2025**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
<b>B</b>	OSAIC WEALTH, INC.	CRD# 23131	09/01/2023
<b>IA</b>	OSAIC WEALTH, INC.	CRD# 23131	09/01/2023

### QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **13** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
<b>B</b>	SAGEPOINT FINANCIAL, INC.	133763	APPLETON, WI	11/09/2018 - 09/01/2023
<b>IA</b>	SAGEPOINT FINANCIAL, INC.	133763	APPLETON, WI	11/09/2018 - 09/01/2023
<b>IA</b>	PACKERLAND BROKERAGE SERVICES, INC.	37031	APPLETON, WI	08/29/2005 - 11/09/2018

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1
Customer Dispute	1



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **13** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

#### Employment 1 of 1

Firm Name: **OSAIC WEALTH, INC.**  
Main Address: 18700 N. HAYDEN ROAD  
SUITE 255  
SCOTTSDALE, AZ 85255  
Firm ID#: 23131

	Regulator	Registration	Status	Date
<b>B</b>	FINRA	General Securities Representative	Approved	09/01/2023
<b>B</b>	FINRA	Invest. Co and Variable Contracts	Approved	09/01/2023
<b>B</b>	Arizona	Agent	Approved	09/01/2023
<b>B</b>	Delaware	Agent	Approved	09/01/2023
<b>B</b>	Florida	Agent	Approved	09/01/2023
<b>B</b>	Idaho	Agent	Approved	10/24/2023
<b>B</b>	Indiana	Agent	Approved	09/01/2023
<b>B</b>	Kentucky	Agent	Approved	09/01/2023
<b>B</b>	Michigan	Agent	Approved	09/27/2023
<b>B</b>	Minnesota	Agent	Approved	09/01/2023
<b>B</b>	New Hampshire	Agent	Approved	09/02/2025
<b>B</b>	New York	Agent	Approved	08/17/2025
<b>B</b>	North Carolina	Agent	Approved	09/01/2023



### Qualifications

Regulator	Registration	Status	Date
<b>B</b> Ohio	Agent	Approved	09/01/2023
<b>B</b> Wisconsin	Agent	Approved	09/01/2023
<b>IA</b> Wisconsin	Investment Adviser Representative	Approved	09/01/2023

### Branch Office Locations

**OSAIC WEALTH, INC.**  
2 N SYSTEMS DR  
APPLETON, WI 54914



## Qualifications

### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 1 state securities law exam.**

#### Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

#### General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
General Securities Representative Examination (S7)	Series 7	11/07/2001
Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	03/06/1997

#### State Securities Law Exams

Exam	Category	Date
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Uniform Securities Agent State Law Examination (S63)	Series 63	07/21/1997
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### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



### Registration & Employment History

#### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	11/09/2018 - 09/01/2023	SAGEPOINT FINANCIAL, INC.	CRD# 133763	APPLETON, WI
IA	11/09/2018 - 09/01/2023	SAGEPOINT FINANCIAL, INC.	CRD# 133763	APPLETON, WI
IA	08/29/2005 - 11/09/2018	PACKERLAND BROKERAGE SERVICES, INC.	CRD# 37031	APPLETON, WI
B	08/24/2005 - 11/09/2018	PACKERLAND BROKERAGE SERVICES, INC.	CRD# 37031	APPLETON, WI
B	03/07/1997 - 08/26/2005	METLIFE SECURITIES INC.	CRD# 14251	SPRINGFIELD, MA
B	03/07/1997 - 08/26/2005	METROPOLITAN LIFE INSURANCE COMPANY	CRD# 4095	NEW YORK, NY
IA	08/24/2005 - 08/24/2005	PACKERLAND BROKERAGE SERVICES, INC.	CRD# 37031	APPLETON, WI

#### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
09/2023 - Present	OSAIC WEALTH, INC.	Mass Transfer	Y	APPLETON, WI, United States
11/2018 - Present	SAGEPOINT FINANCIAL, INC.	REGISTERED REPRESENTATIVE	Y	APPLETON, WI, United States
08/2005 - 11/2018	PACKERLAND BROKERAGE SERVICES, INC.	REGISTERED REPRESENTATIVE	Y	GREEN BAY, WI, United States

#### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1) OWNER/INDEPENDENT INS. AGENT/ BALTHAZOR & STRUBE FINANCIAL & INS. SERVICES, APPLETON WI 54912. APPOINTED W/ VARIOUS COMPANIES, START DATE 2/1997, INVEST. RELATED, TYPE OF PRODUCTS LIFE, HEALTH, LTC, DISABILITY, HEALTH AND FIXED & EQUITY INDEXED ANNUITIES. 45 HRS A MONTH TIME DEVOTED.



## Registration & Employment History



### OTHER BUSINESS ACTIVITIES

2) BALTHAZOR STRUBE FINANCIAL

POSITION: president NATURE: LLC INVESTMENT RELATED: Yes NUMBER OF HOURS: 140 SECURITIES TRADING

HOURS: 120 START DATE: 01/05/1997

ADDRESS: 2 N. Systems Drive, Appleton WI 54914, United States

DESCRIPTION: paperwork, prospecting, compliance, and meeting w clients



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1
Customer Dispute	1

### Regulatory Event

This disclosure event may include a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, a federal regulator such as the Securities and Exchange Commission or the Commodities Futures Trading Commission, or a foreign financial regulatory body) for a violation of investment-related rules or regulations. This disclosure event may also include a revocation or suspension of an Investment Adviser Representative's authority to act as an attorney, accountant or federal contractor.

#### Disclosure 1 of 1

<b>Reporting Source:</b>	Individual
<b>Regulatory Action Initiated By:</b>	State of Wisconsin Office of the Commissioner of Insurance
<b>Sanction(s) Sought:</b>	Monetary Penalty other than Fines Restitution Revocation Suspension
<b>Date Initiated:</b>	08/05/2016
<b>Docket/Case Number:</b>	16-C41155
<b>Employing firm when activity occurred which led to the regulatory action:</b>	Packerland Brokerage Services, Inc.
<b>Product Type:</b>	Annuity-Fixed
<b>Allegations:</b>	On or about October 10, 2012, respondents recommended a fixed indexed annuity replacing a Jackson National (JNL) variable annuity. The carrier, Fidelity & Guaranty Life Ins. Company (FDLIC) denied the application. On or about December 18, 2012, respondents submitted new application to FDLIC to be funded by 10% free withdrawal from JNL VA. On or about January 17, 2013, respondents recommended full liquidation of JNL VA which was sent by check to customer and forwarded to FDLIC to be added to account. On or about February 5, 2013, FDLIC offered to re-issue annuity to take advantage of premium bonus and other rider benefits, but respondents denied. Allegation is that respondents denied re-issuance of contract in order to avoid FDLIC suitability review that would deny the contract in its entirety.
<b>Current Status:</b>	Final



<b>Resolution:</b>	Stipulation and Order
<b>Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?</b>	Yes
<b>Resolution Date:</b>	11/10/2016
<b>Sanctions Ordered:</b>	Monetary Penalty other than Fines Restitution Other: Ordered to comply with replacement and suitability laws in effect in State of Wisconsin as well as guidelines imposed by companies. Also ordered to not make any recommendation to replace, withdraw, surrender, or otherwise transfer funds held in FDLIC products that were sold by respondents and that are subject to surrender penalty.
<b>Monetary Sanction 1 of 2</b>	
<b>Monetary Related Sanction:</b>	Restitution
<b>Total Amount:</b>	\$4,862.03
<b>Portion Levied against individual:</b>	\$4,862.03
<b>Payment Plan:</b>	6 months
<b>Is Payment Plan Current:</b>	Yes
<b>Date Paid by individual:</b>	
<b>Was any portion of penalty waived?</b>	No
<b>Amount Waived:</b>	
<b>Monetary Sanction 2 of 2</b>	
<b>Monetary Related Sanction:</b>	Monetary Penalty other than Fines
<b>Total Amount:</b>	\$2,886.33
<b>Portion Levied against individual:</b>	\$2,886.33
<b>Payment Plan:</b>	6 months
<b>Is Payment Plan Current:</b>	Yes
<b>Date Paid by individual:</b>	
<b>Was any portion of penalty waived?</b>	No
<b>Amount Waived:</b>	
<b>Broker Statement</b>	Respondent denies the allegations of the Commissioner. Therefore, Respondent and the Commissioner agree and stipulate to the terms and conditions.



## Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

### Disclosure 1 of 1

<b>Reporting Source:</b>	Individual
<b>Employing firm when activities occurred which led to the complaint:</b>	SAGEPOINT FINANCIAL, INC.
<b>Allegations:</b>	Client alleges trades were effected without authorization.
<b>Product Type:</b>	Equity Listed (Common & Preferred Stock)
<b>Alleged Damages:</b>	\$28,000.00
<b>Is this an oral complaint?</b>	No
<b>Is this a written complaint?</b>	Yes
<b>Is this an arbitration/CFTC reparation or civil litigation?</b>	No

### Customer Complaint Information

<b>Date Complaint Received:</b>	03/31/2023
<b>Complaint Pending?</b>	No
<b>Status:</b>	Denied
<b>Status Date:</b>	07/17/2023
<b>Settlement Amount:</b>	
<b>Individual Contribution Amount:</b>	



## End of Report

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