



## IAPD Report

# JAY RICHARD SANFORD

CRD# 2853124

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Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### JAY RICHARD SANFORD (CRD# 2853124)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **12/26/2025**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	LPL FINANCIAL LLC	CRD# 6413	11/29/2012
IA	GLOBAL RETIREMENT PARTNERS LLC	CRD# 172011	11/13/2015
B	HUB INTERNATIONAL INVESTMENT SERVICES INC.	CRD# 150252	06/25/2025

### QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **15** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	LPL FINANCIAL LLC	6413	NORTHBROOK, IL	11/29/2012 - 11/13/2015
IA	MML INVESTORS SERVICES, LLC	10409	MCLEAN, VA	05/15/2000 - 12/05/2012
B	MML INVESTORS SERVICES, LLC	10409	MCLEAN, VA	02/21/1997 - 12/05/2012

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Financial	2



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 15 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

#### Employment 1 of 3

Firm Name: **HUB INTERNATIONAL INVESTMENT SERVICES INC.**  
Main Address: 900 S CAPITAL OF TX HIGHWAY  
SUITE 350  
AUSTIN, TX 78746  
Firm ID#: 150252

Regulator	Registration	Status	Date
<b>B</b> FINRA	General Securities Representative	Approved	06/25/2025

#### Branch Office Locations

**HUB INTERNATIONAL INVESTMENT SERVICES INC. (HIIS)**  
8300 Greensboro Drive, Suite 700  
McLean, VA 22102

#### Employment 2 of 3

Firm Name: **LPL FINANCIAL LLC**  
Main Address: 1055 LPL WAY  
FORT MILL, SC 29715  
Firm ID#: 6413

Regulator	Registration	Status	Date
<b>B</b> FINRA	General Securities Representative	Approved	11/29/2012
<b>B</b> FINRA	Invest. Co and Variable Contracts	Approved	11/29/2012
<b>B</b> California	Agent	Approved	11/29/2012
<b>B</b> Delaware	Agent	Approved	06/14/2023
<b>B</b> District of Columbia	Agent	Approved	11/29/2012
<b>B</b> Florida	Agent	Approved	11/29/2012



### Qualifications

Regulator	Registration	Status	Date
<b>B</b> Georgia	Agent	Approved	11/29/2012
<b>B</b> Illinois	Agent	Approved	11/29/2012
<b>B</b> Louisiana	Agent	Approved	10/27/2022
<b>B</b> Maryland	Agent	Approved	11/29/2012
<b>B</b> New Jersey	Agent	Approved	01/10/2025
<b>B</b> New York	Agent	Approved	11/29/2012
<b>B</b> North Carolina	Agent	Approved	02/06/2013
<b>B</b> Pennsylvania	Agent	Approved	11/29/2012
<b>B</b> South Carolina	Agent	Approved	03/14/2025
<b>B</b> Virginia	Agent	Approved	11/29/2012
<b>B</b> Wisconsin	Agent	Approved	11/29/2012

### Branch Office Locations

**LPL FINANCIAL LLC**  
 8300 GREENSBORO DRIVE # 700  
 MCLEAN, VA 22102

### Employment 3 of 3

Firm Name: **GLOBAL RETIREMENT PARTNERS LLC**  
 Main Address: 4340 REDWOOD HIGHWAY  
 SUITE B-60  
 SAN RAFAEL, CA 94903  
 Firm ID#: 172011

Regulator	Registration	Status	Date
<b>IA</b> District of Columbia	Investment Adviser Representative	Approved	12/10/2015



## Qualifications

Regulator	Registration	Status	Date
IA Maryland	Investment Adviser Representative	Approved	12/03/2015
IA Virginia	Investment Adviser Representative	Approved	11/13/2015

## Branch Office Locations

**GLOBAL RETIREMENT PARTNERS LLC**  
8300 Greensboro Drive, Suite 700  
MCLEAN, VA 22102



## Qualifications

### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.**




#### Principal/Supervisory Exams

Exam	Category	Date
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No information reported.



#### General Industry/Product Exams

Exam	Category	Date
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 Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
 General Securities Representative Examination (S7)	Series 7	04/05/1999
 Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	02/20/1997

#### State Securities Law Exams

Exam	Category	Date
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 Uniform Investment Adviser Law Examination (S65)	Series 65	04/26/2000
 Uniform Securities Agent State Law Examination (S63)	Series 63	03/06/1997

### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



## Registration & Employment History

### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	11/29/2012 - 11/13/2015	LPL FINANCIAL LLC	CRD# 6413	NORTHBROOK, IL
IA	05/15/2000 - 12/05/2012	MML INVESTORS SERVICES, LLC	CRD# 10409	MCLEAN, VA
B	02/21/1997 - 12/05/2012	MML INVESTORS SERVICES, LLC	CRD# 10409	MCLEAN, VA

### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
06/2025 - Present	HUB International Investment Services	Registered Representative	Y	Kansas City, MO, United States
11/2015 - Present	GLOBAL RETIREMENT PARTNERS, LLC	INVESTMENT ADVISOR REPRESENTATIVE	Y	MCLEAN, VA, United States
11/2012 - Present	LPL FINANCIAL LLC	REGISTERED REPRESENTATIVE	Y	MCLEAN, VA, United States

### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- 09/14/2012 - Washington Financial Group - INV REL - AT REPORTED LOCATION - DBA for LPL Business (entity for LPL business) - 100% TIME SPENT
- 09/14/2012 - Non-Variable Insurance - INV REL - 2% TIME SPENT - Insurance agent selling longer term care, disability, life, and health insurance to clients when appropriate
- 9/12/2019 - HUB International - Investment Related - At Reported Business Location(s) - Outside/W-2 Employment - Start Date: 09/13/2019 - 160 Hours Per Month/160 Hours During Securities Trading - HUB International is buying 100% of my business and will be sole owner. My role and title will remain the same, but I will be an employee of HUB.
- 9/13/2019 - Hub International - DBA: Washington Financial Group, a division of HUB International - Investment Related - At Reported Business Location(s) - DBA for LPL Business (entity for LPL business) - Start Date: 09/13/2019 - 160 Hours Per Month/160 Hours During Securities Trading - HUB International is purchasing my practice and will be 100% owner.
- 9/26/2019 - Global Retirement Partners, LLC - Investment Related - At Reported Business Location(s) - Registered Investment Advisor Hybrid - IAR - Start Date: 09/13/2019 - 160 Hours Per Month/160 Hours During Securities Trading - HUB International is purchasing 100% of my practice. I will now be an employee of Hub International IAR.



## Registration & Employment History



### OTHER BUSINESS ACTIVITIES

6. 4/16/2021 - HUB International - DBA: HUB Retirement and Wealth Management - Investment Related - At Reported Business Location(s) - DBA for LPL Business (entity for LPL business) - Start Date: 01/01/2021 - 160 Hours Per Month/160 Hours During Securities Trading.
7. 5/7/2021 - Global Retirement Partners, LLC - DBA: (Hybrid) HUB Retirement and Wealth Management - Investment Related - At Reported Business Location(s) - Registered Investment Advisor DBA - Investment Advisor Representative - Start Date: 1/1/2021 - Service as an Investment Advisor Representative under the Global Retirement Partners RIA dba HUB Retirement and Wealth Management. Activities may include financial planning, rendering advice for a fee, retirement plan consulting, or other investment related financial consulting.
8. 06/21/2024 - HUB International Investment Services INC - Other - Accommodation Broker Dealer - Investment Related - At Reported Business Location(s) - Start Date 11/18/2019 - 0 Hours Per Month/ During Trading



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Financial	2

### Financial

This disclosure event involves a final bankruptcy, compromise with one or more creditors, or Securities Investor Protection Corporation liquidation that occurred within the last 10 years and that involved the Investment Adviser Representative or an organization/investment adviser that the Investment Adviser Representative controlled that occurred within the last 10 years.

#### Disclosure 1 of 2

**Reporting Source:** Individual

**Action Type:** Compromise

**Action Date:** 07/13/2018

**Organization Investment-Related?**

**Action Pending?** No

**Disposition:** Satisfied/Released

**Disposition Date:** 07/13/2018

**If a compromise with creditor, provide:**

**Name of Creditor:** BANK OF AMERICA

**Original Amount Owed:** \$110,000.00

**Terms Reached with Creditor:** SHORT SOLD/COMPROMISE FOR 10000.00

#### Disclosure 2 of 2

**Reporting Source:** Individual

**Action Type:** Compromise

**Action Date:** 07/13/2018

**Organization Investment-Related?**

**Action Pending?** No



**Disposition:** Satisfied/Released  
**Disposition Date:** 07/13/2018  
**If a compromise with creditor, provide:**  
**Name of Creditor:** SPECIALIZED LOAN SERVICING LLC  
**Original Amount Owed:** \$478,000.00  
**Terms Reached with Creditor:** SHORT SOLD/COMPROMISE FOR 440000.00



## End of Report

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