



IAPD Report

DONALD THOMAS FETSKO JR

CRD# 2878731

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

DONALD THOMAS FETSKO JR (CRD# 2878731)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **09/29/2020**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	CAMBRIDGE INVESTMENT RESEARCH, INC.	CRD# 39543	03/11/2019
IA	CAMBRIDGE INVESTMENT RESEARCH ADVISORS, INC.	CRD# 134139	03/11/2019

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **3** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	TRUSTMONT ADVISORY GROUP, INC.	106015	Connellsville, PA	08/01/2017 - 03/20/2019
B	TRUSTMONT FINANCIAL GROUP, INC.	18312	CONNELLSVILLE, PA	08/01/2017 - 03/20/2019
B	CITIZENS SECURITIES, INC.	39550	LATROBE, PA	04/25/2017 - 08/01/2017

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	4



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 3 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **CAMBRIDGE INVESTMENT RESEARCH, INC.**
Main Address: 1776 PLEASANT PLAIN RD.
FAIRFIELD, IA 52556-8757
Firm ID#: 39543

Regulator	Registration	Status	Date
B FINRA	General Securities Representative	Approved	03/11/2019
B FINRA	Invest. Co and Variable Contracts	Approved	03/11/2019
B FINRA	Investment Co./Variable Contracts Prin	Approved	03/11/2019
B Pennsylvania	Agent	Approved	03/11/2019
B South Carolina	Agent	Approved	10/06/2020
B West Virginia	Agent	Approved	03/11/2019

Branch Office Locations

CAMBRIDGE INVESTMENT RESERARCH, INC.
1509 N. El Camino Real
Ste. 7
San Clemente, CA 92672

Employment 2 of 2

Firm Name: **CAMBRIDGE INVESTMENT RESEARCH ADVISORS, INC.**
Main Address: 1776 PLEASANT PLAIN RD.
FAIRFIELD, IA 52556-8757
Firm ID#: 134139

Regulator	Registration	Status	Date
IA Pennsylvania	Investment Adviser Representative	Approved	03/11/2019



Qualifications

Branch Office Locations

CAMBRIDGE INVESTMENT RESEARCH ADVISORS, INC.
815 C Memorial Blvd
Connellsville, PA 15425




Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 1 principal/supervisory exam, 3 general industry/product exams, and 2 state securities law exams.



Principal/Supervisory Exams

Exam	Category	Date
 Investment Company Products/Variable Contracts Principal Examination (S26)	Series 26	07/15/2002

General Industry/Product Exams

Exam	Category	Date
 Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
 General Securities Representative Examination (S7)	Series 7	04/14/1998
 Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	02/28/1998

State Securities Law Exams

Exam	Category	Date
 Uniform Investment Adviser Law Examination (S65)	Series 65	07/31/2001
 Uniform Securities Agent State Law Examination (S63)	Series 63	03/13/1998

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	08/01/2017 - 03/20/2019	TRUSTMONT ADVISORY GROUP, INC.	CRD# 106015	Connellsville, PA
B	08/01/2017 - 03/20/2019	TRUSTMONT FINANCIAL GROUP, INC.	CRD# 18312	CONNELLSVILLE, PA
B	04/25/2017 - 08/01/2017	CITIZENS SECURITIES, INC.	CRD# 39550	LATROBE, PA
IA	04/25/2017 - 08/01/2017	CITIZENS SECURITIES, INC.	CRD# 39550	LATROBE, PA
IA	11/15/2013 - 04/27/2017	TRUSTMONT ADVISORY GROUP, INC.	CRD# 106015	GREENSBURG, PA
B	11/08/2013 - 04/27/2017	TRUSTMONT FINANCIAL GROUP, INC.	CRD# 18312	CONNELLSVILLE, PA
IA	03/04/2009 - 10/17/2013	LPL FINANCIAL LLC	CRD# 6413	UNIONTOWN, PA
B	03/03/2009 - 10/17/2013	LPL FINANCIAL LLC	CRD# 6413	UNIONTOWN, PA
IA	03/28/2003 - 03/10/2009	INVEST FINANCIAL CORPORATION	CRD# 12984	UNIONTOWN, PA
B	12/12/2002 - 03/10/2009	INVEST FINANCIAL CORPORATION	CRD# 12984	UNIONTOWN, PA
B	11/20/2001 - 11/29/2002	FUTURESHARE FINANCIAL LLC	CRD# 47268	JERSEY CITY, NJ
B	01/04/1999 - 11/12/2001	NATCITY INSURANCE SERVICES, INC.	CRD# 16989	CLEVELAND, OH
B	07/28/1998 - 11/12/2001	NATCITY INVESTMENTS, INC.	CRD# 17490	CLEVELAND, OH
B	08/06/1998 - 01/04/1999	LIBERTY SECURITIES CORPORATION	CRD# 14416	PURCHASE, NY



Registration & Employment History

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
03/2019 - Present	Cambridge Investment Research Advisors, Inc.	Investment Advisor Representative	Y	Fairfield, IA, United States
03/2019 - Present	Cambridge Investment Research, Inc.	Registered Representative	Y	Fairfield, IA, United States
08/2017 - 03/2019	TRUSTMONT ADVISORY GROUP, INC.	INVESTMENT ADVISOR REPRESENTATIVE	Y	GREENSBURG, PA, United States
08/2017 - 03/2019	TRUSTMONT FINANCIAL GROUP, INC.	REGISTERED REPRESENTATIVE	Y	GREENSBURG, PA, United States
04/2017 - 08/2017	CITIZENS SECURITIES, INC.	FINANCIAL CONSULTANT	Y	LATROBE, PA, United States
11/2013 - 04/2017	TRUSTMONT ADVISORY GROUP, INC.	INVESTMENT ADVISOR REPRESENTATIVE	Y	GREENSBURG, PA, United States
11/2013 - 04/2017	TRUSTMONT FINANCIAL GROUP, INC.	REGISTRERED REPRESENTATIVE	Y	GREENSBURG, PA, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1. RENTAL PROPERTY OWNER, CONNELLSVILLE, PA, 02/2001. RENTAL PROPERTY OWNER. NIR-8/WK-0/TRADING.
2. A&I FIRE, 60 W FAYETTE ST, UNIONTOWN, PA, 03/2014. MARKETING DIRECTOR, MARKETING OF PRODUCTS IN FAMILY OWNED BUSINESS. NIR-8/WK-0/TRADING.
3. CIRA, 1776 PLEASANT PLAIN RD, FAIRFIELD, IA, AS ADVISORY REP OF A RIA. INV REL-20/WK-20/TRADING. SEE EMPLOYMENT FOR START DATE.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	4

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 4

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	NATCITY INVESTMENTS, INC.
Allegations:	MISREPRESENTATION IN THE FEBRUARY 2001 1035 EXCHANGE OF A \$63,500.00 FORTIS FIXED ANNUITY TO A PACIFIC LIFE VARIABLE ANNUITY.
Product Type:	Annuity(ies) - Variable
Alleged Damages:	\$9,600.00

Customer Complaint Information

Date Complaint Received:	08/19/2002
Complaint Pending?	No
Status:	Settled
Status Date:	02/03/2003
Settlement Amount:	\$8,904.44
Individual Contribution Amount:	\$0.00

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	NATCITY INVESTMENTS, INC.



Allegations: MISREPRESENTATION IN THE FEBRUARY 2001 1035 EXCHANGE OF A \$63500.00 FORTIS FIXED ANNUITY TO A PACIFIC LIFE VARIABLE ANNUITY.

Product Type: Annuity-Variable

Alleged Damages: \$9,600.00

Customer Complaint Information

Date Complaint Received: 08/19/2002

Complaint Pending? No

Status: Settled

Status Date: 02/03/2003

Settlement Amount: \$8,904.44

Individual Contribution Amount: \$0.00

Civil Litigation Information

Disposition: Settled

Disposition Date: 02/03/2003

Broker Statement A THOROUGH INVESTIGATION WAS NEVER CONDUCTED. I WAS NOT GIVEN AN ADEQUATE OPPORTUNITY TO RESPOND. THESE COMPLAINTS WERE SETTLED WITHOUT MY KNOWLEDGE AND AUTHORIZATION. I DID NOT CONTRIBUTE IN ANY WAY TO THE SETTLEMENT AND WAS NOT ASKED TO CONTRIBUTE.

Disclosure 2 of 4

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: NATCITY INVESTMENTS, INC.

Allegations: CUSTOMER ALLEGES INVESTMENT WAS NOT ADEQUATELY EXPLAINED.

Product Type: Annuity(ies) - Variable

Alleged Damages: \$11,824.53

Customer Complaint Information

Date Complaint Received: 07/22/2002

Complaint Pending? No

Status: Denied

Status Date: 07/22/2002

Settlement Amount:

Individual Contribution Amount:

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: NATCITY INVESTMENTS, INC.



Allegations: CUSTOMER ALLEGES INVESTMENT WAS NOT ADEQUATELY EXPLAINED

Product Type: Annuity-Variable

Alleged Damages: \$11,824.53

Customer Complaint Information

Date Complaint Received: 07/22/2002

Complaint Pending? No

Status: Denied

Status Date: 07/22/2002

Settlement Amount:

Individual Contribution Amount:

Civil Litigation Information

Disposition: Denied

Disposition Date: 07/22/2002

Broker Statement COMPLAINT DENIED 07/22/2002

Disclosure 3 of 4

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: NATCITY INVESTMENTS, INC.

Allegations: CUSTOMER ALLEGED MISREPRESENTATION REGARDING THE EXPECTED RETURNS ON MUTUAL FUNDS, AND FAILURE TO DISCLOSE DEFERRED SALES CHARGE S ON MUTUAL FUNDS.

Product Type: Mutual Fund(s)

Alleged Damages: \$41,144.00

Customer Complaint Information

Date Complaint Received: 03/21/2002

Complaint Pending? No

Status: Settled

Status Date: 08/02/2002

Settlement Amount: \$21,920.00

Individual Contribution Amount: \$0.00

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: NATCITY INVESTMENTS

Allegations: CUSTOMER ALLEGED MISREPRESENTATION REGARDING EXPECTED RETURNS ON MUTUAL FUNDS AND FAILURE TO DISCLOSE DEFERRED



SALES CHARGE ON MUTUAL FUNDS.

Product Type: Mutual Fund

Alleged Damages: \$41,144.00

Customer Complaint Information

Date Complaint Received: 03/21/2002

Complaint Pending? No

Status: Settled

Status Date: 08/02/2002

Settlement Amount: \$21,920.00

Individual Contribution Amount: \$0.00

Civil Litigation Information

Disposition: Denied

Disposition Date: 09/25/2001

Broker Statement A THOROUGH INVESTIGATION WAS NEVER CONDUCTED. I WAS NOT GIVEN AN ADEQUATE OPPORTUNITY TO RESPOND. THESE COMPLAINTS WERE SETTLED WITHOUT MY KNOWLEDGE AND AUTHORIZATION. I DID NOT CONTRIBUTE IN ANY WAY TO THE SETTLEMENT AND WAS NOT ASKED TO CONTRIBUTE.

Disclosure 4 of 4

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: NATCITY INVESTMENTS, INC. AND NATCITY INSURANCE SERVICES, INC.

Allegations: CUSTOMER CLAIMS MISREPRESENTATION OF THE MUTUAL FUND RECOMMENDED.

Product Type: Mutual Fund(s)

Alleged Damages: \$8,000.00

Customer Complaint Information

Date Complaint Received: 08/23/2001

Complaint Pending? No

Status: Denied

Status Date: 09/25/2001

Settlement Amount:

Individual Contribution Amount:

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: NATCITY INVESTMENTS, INC. & NATCITY INSURANCE SERVICES, INC.



Allegations: CUSTOMER CLAIMS MISREPRESENTATION OF THE MUTUAL FUND RECOMMENDED.

Product Type: Mutual Fund(s)

Alleged Damages: \$8,000.00

Customer Complaint Information

Date Complaint Received: 08/23/2001

Complaint Pending? No

Status: Denied

Status Date: 09/25/2001

Settlement Amount:

Individual Contribution Amount:



End of Report

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