



IAPD Report

KELLY J CARTIER

CRD# 2938908

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

KELLY J CARTIER (CRD# 2938908)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **12/10/2025**.

CURRENT EMPLOYERS

| | Firm | CRD# | Registered Since |
|-----------|--|-------------|------------------|
| B | CAMBRIDGE INVESTMENT RESEARCH, INC. | CRD# 39543 | 07/24/2009 |
| IA | CAMBRIDGE INVESTMENT RESEARCH ADVISORS, INC. | CRD# 134139 | 08/25/2009 |

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **19** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

| | FIRM | CRD# | LOCATION | REGISTRATION DATES |
|-----------|----------------------------|-------|--------------|-------------------------|
| B | WELLS FARGO ADVISORS, LLC | 19616 | CLERMONT, FL | 01/01/2008 - 07/28/2009 |
| IA | WELLS FARGO ADVISORS, LLC | 19616 | CLERMONT, FL | 01/01/2008 - 07/28/2009 |
| B | A. G. EDWARDS & SONS, INC. | 4 | CLERMONT, FL | 10/13/1997 - 01/03/2008 |

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

| Type | Count |
|------------------|-------|
| Customer Dispute | 2 |



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **19** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **CAMBRIDGE INVESTMENT RESEARCH, INC.**
Main Address: 1776 PLEASANT PLAIN RD.
FAIRFIELD, IA 52556-8757
Firm ID#: 39543

| | Regulator | Registration | Status | Date |
|----------|---------------|-------------------------------------|----------|------------|
| B | FINRA | General Securities Representative | Approved | 07/24/2009 |
| B | FINRA | General Securities Sales Supervisor | Approved | 07/24/2009 |
| B | FINRA | General Securities Principal | Approved | 01/29/2010 |
| B | California | Agent | Approved | 06/08/2010 |
| B | Colorado | Agent | Approved | 07/24/2009 |
| B | Florida | Agent | Approved | 07/24/2009 |
| B | Georgia | Agent | Approved | 01/05/2010 |
| B | Idaho | Agent | Approved | 04/22/2021 |
| B | Iowa | Agent | Approved | 03/12/2020 |
| B | Maryland | Agent | Approved | 01/19/2016 |
| B | Massachusetts | Agent | Approved | 04/23/2025 |
| B | Michigan | Agent | Approved | 07/24/2009 |
| B | Minnesota | Agent | Approved | 08/06/2012 |



Qualifications

| Regulator | Registration | Status | Date |
|-------------------------|--------------|----------|------------|
| B Missouri | Agent | Approved | 10/14/2016 |
| B New Jersey | Agent | Approved | 07/24/2009 |
| B New York | Agent | Approved | 07/24/2009 |
| B North Carolina | Agent | Approved | 07/24/2009 |
| B Ohio | Agent | Approved | 01/04/2010 |
| B Pennsylvania | Agent | Approved | 07/24/2009 |
| B South Carolina | Agent | Approved | 07/24/2009 |
| B Texas | Agent | Approved | 01/03/2018 |
| B Virginia | Agent | Approved | 07/24/2009 |

Branch Office Locations

CAMBRIDGE INVESTMENT RESERARCH, INC.
 510 W MONTROSE ST
 CLERMONT, FL 34711

Employment 2 of 2

Firm Name: **CAMBRIDGE INVESTMENT RESEARCH ADVISORS, INC.**
 Main Address: 1776 PLEASANT PLAIN RD.
 FAIRFIELD, IA 52556-8757
 Firm ID#: 134139

| Regulator | Registration | Status | Date |
|-------------------|-----------------------------------|---------------------|------------|
| IA Florida | Investment Adviser Representative | Approved | 08/25/2009 |
| IA Texas | Investment Adviser Representative | Restricted Approval | 01/03/2018 |

Branch Office Locations

CAMBRIDGE INVESTMENT RESEARCH ADVISORS, INC.



Qualifications

CLERMONT, FL



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 4 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

| Exam | Category | Date |
|--|-----------|------------|
| General Securities Principal Examination (S24) | Series 24 | 01/02/2023 |
| General Securities Principal Sales Supervisor (S23) | Series 23 | 01/28/2010 |
| General Securities Sales Supervisor - General Module Examination (S10) | Series 10 | 04/03/2003 |
| General Securities Sales Supervisor - Options Module Examination (S9) | Series 9 | 02/25/2003 |

General Industry/Product Exams

| Exam | Category | Date |
|--|----------|------------|
| Securities Industry Essentials Examination (SIE) | SIE | 10/01/2018 |
| General Securities Representative Examination (S7) | Series 7 | 10/10/1997 |

State Securities Law Exams

| Exam | Category | Date |
|--|-----------|------------|
| Uniform Securities Agent State Law Examination (S63) | Series 63 | 10/17/1997 |

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **1** professional designation(s).

Certified Financial Planner

This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities



Administrators Association at <http://www.nasaa.org>



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

| | Registration Dates | Firm Name | ID# | Branch Location |
|----|-------------------------|----------------------------|---------------|-----------------|
| B | 01/01/2008 - 07/28/2009 | WELLS FARGO ADVISORS, LLC | CRD# 19616 | CLERMONT, FL |
| IA | 01/01/2008 - 07/28/2009 | WELLS FARGO ADVISORS, LLC | CRD# 19616 | CLERMONT, FL |
| B | 10/13/1997 - 01/03/2008 | A. G. EDWARDS & SONS, INC. | CRD# 4 | CLERMONT, FL |
| IA | 10/16/1997 - 01/01/2008 | A. G. EDWARDS & SONS, INC. | CRD# 4 | CLERMONT, FL |

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

| Employment Dates | Employer Name | Position | Investment Related | Employer Location |
|-------------------|---|----------|--------------------|------------------------------|
| 07/2009 - Present | CAMBRIDGE INVESTMENT RESEARCH ADVISORS, INC | IA REP | Y | FAIRFIELD, IA, United States |
| 07/2009 - Present | CAMBRIDGE INVESTMENT RESEARCH, INC | REG REP | Y | FAIRFIELD, IA, United States |

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- 1) CARTIER FINANCIAL LLC, 1320 W LAKESHORE DR CLERMONT FL, 8/2009, INDEPENDENT INSURANCE AGENT FOR VARIOUS INDEPENDENT INSURANCE COMPANIES. INV REL, 5/WK- 5/TRADING.
- 2) RLC INVESTMENT PROPERTIES LLC, 1320 W LAKESHORE DR CLERMONT FL 34711, 5/08 AS PROPERTY MANAGER/OWNER. NIR, 2 HRS/MO 0/TRADE.
- 3) GREATER CLERMONT CANCER FOUNDATION, PO BOX 443, MINNEOLA, FL, 12/01/2023, BOARD MEMBER, Board Member/Officer/Director/Committee Member/Board Trustee, NIR, 5 HRS/MO 1 HR/MO DURING TRADING
- 4) KELLY CARTIER, 510 W. MONTROSE ST CLERMONT FL 34711, 04/2014 AS PRESIDENT/REP. INV REL, 2 HOURS/MO 2 HR/MO TRADING
- 5) COMPANIONS FOR COURAGE INC, 400 W WOODWARD AVE EUSTIS FL 32726, 09/2017, SECRETARY, VOLUNTEER, INV REL, 3 HR/MO 0 HR/MO TRADING
- 6) KELLY CARTIER, 510 W MONTROSE ST CLERMONT FL, BUSINESS CONSULTING, 07/2020, NIR, 20/YR 10/TRADING
- 7) CIRA, 1776 PLEASANT PLAIN RD, FAIRFIELD, IA, AS ADVISORY REP OF A RIA. INV REL, 15/WK 15/TRADING. 07/24/09



Registration & Employment History



OTHER BUSINESS ACTIVITIES

8) KELLY JEAN CARTIER, Clermont FL 34711, 07/2009, INDEPENDENT INSURANCE AGENT FOR VARIOUS INDEPENDENT INSURANCE COMPANIES, INV REL, 4 HR/MO - 4 Trading



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

| Type | Count |
|------------------|-------|
| Customer Dispute | 2 |

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

| | |
|--|--|
| Reporting Source: | Firm |
| Employing firm when activities occurred which led to the complaint: | WACHOVIA SECURITIES, LLC N/K/A WELLS FARGO ADVISORS |
| Allegations: | CLAIMANT, A FLORIDA RESIDENT, ALLEGES BETWEEN 2007 THROUGH 2008 FA MADE UNSUITABLE AND INAPPROPRIATE INVESTMENT RECOMMENDATIONS. CLAIMANT IS SEEKING COMPENSATORY DAMAGES OF NOT LESS THAN \$70,000. |
| Product Type: | Debt-Corporate |
| Alleged Damages: | \$0.00 |
| Alleged Damages Amount Explanation (if amount not exact): | CLAIMANT IS SEEKING COMPENSATORY DAMAGES OF NOT LESS THAN \$70,000. |
| Is this an oral complaint? | No |
| Is this a written complaint? | Yes |
| Is this an arbitration/CFTC reparation or civil litigation? | Yes |
| Arbitration/Reparation forum or court name and location: | FINRA |
| Docket/Case #: | 09-06259 |
| Filing date of arbitration/CFTC reparation or civil litigation: | 11/06/2009 |

**Customer Complaint Information**

Date Complaint Received: 11/10/2009

Complaint Pending? No

Status: Settled

Status Date: 02/08/2011

Settlement Amount: \$23,500.00

Individual Contribution Amount: \$0.00

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: WACHOVIA SECURITIES, LLC N/K/A WELLS FARGO ADVISORS

Allegations: CLAIMANT, A FLORIDA RESIDENT, ALLEGES BETWEEN 2007 THROUGH 2008 FA MADE UNSUITABLE AND INAPPROPRIATE INVESTMENT RECOMMENDATIONS. CLAIMANT IS SEEKING COMPENSATORY DAMAGES OF NOT LESS THAN \$70,000.

Product Type: Debt-Corporate

Alleged Damages: \$0.00

Alleged Damages Amount Explanation (if amount not exact): CLAIMANT IS SEEKING COMPENSATORY DAMAGES OF NOT LESS THAN \$70,000.

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? Yes

Arbitration/Reparation forum or court name and location: FINRA

Docket/Case #: 09-06259

Filing date of arbitration/CFTC reparation or civil litigation: 11/06/2009

Customer Complaint Information

Date Complaint Received: 11/10/2009

Complaint Pending? No

Status: Settled

Status Date: 02/08/2011

Settlement Amount: \$23,500.00

Individual Contribution Amount: \$0.00

Broker Statement CLIENT WANTED INDIVIDUAL SECURITIES, NAMELY INVESTMENT GRADE FIXED INCOME TO SUPPLEMENT CLIENT'S OTHER INCOME. SOME OF



THESE ISSUES INCLUDED THE FINANCIALS THAT DID NOT SURVIVE THE FINANCIAL CRISIS. RR HAD OFFERED OTHER INVESTMENTS SUCH AS MUTUAL FUNDS AND CLOSED END FUNDS FOR DIVERSIFICATION, BUT CLIENT DECIDED NOT TO USE THESE INVESTMENTS, AND PREFERRED TO STAY WITH INDIVIDUAL SECURITIES.

Disclosure 2 of 2

Reporting Source:

Individual

Employing firm when activities occurred which led to the complaint:

A.G. EDWARDS/WACHOVIA SECURITIES

Allegations:

CLIENT OPENED HIS IRA ACCOUNT WITH ME IN FEB. 2007. AT THAT TIME, CLIENT INDICATED THAT HIS INVESTMENT OBJECTIVE WAS BETWEEN MODERATE AND MODERATE AGGRESSIVE. WE INVESTED IN A WELL DIVERSIFIED BALANCED PORTFOLIO. WITH THE MARKET DECLINE THAT BEGAN IN LATE 2007 TO EARLY 2009, CLIENT BECAME UPSET WITH HIS INVESTMENT PERFORMANCE AND TRANSFERRED HIS ACCOUNT. MY BRANCH OFFICE RECEIVED INSTRUCTIONS TO LIQUIDATE HIS INVESTMENTS AFTER OUR HOME OFFICE HAD RECEIVED INSTRUCTIONS TO TRANSFER THE ACCOUNT. AT THAT TIME I CALLED HIM AND LET HIM KNOW THE TRANSFER WAS IN PROCESS AND I WAS UNABLE TO COMPLETE HIS LIQUIDATION INSTRUCTIONS. WHEN THE RECEIVING FIRM REJECTED THE TRANSFER AND THE ASSETS WERE RETURNED, I LIQUIDATED THE ASSETS. HE STATED THAT THE TRANSFER TOOK TOO LONG AND THEREFORE HE SHOULD BE COMPENSATED FOR ANY LOSS DUE TO THIS DELAY. HE ALSO HAD CONCERNS ABOUT THE MANAGEMENT FEE AND THE TRANSFER FEE. ON MAY 14TH, HE WROTE A LETTER TO WACHOVIA EXPRESSING HIS CONCERNS.

Product Type:

Mutual Fund

Alleged Damages:

\$0.00

Alleged Damages Amount Explanation (if amount not exact):

NO DOLLAR FIGURE STATED.

Is this an oral complaint?

No

Is this a written complaint?

Yes

Is this an arbitration/CFTC reparation or civil litigation?

No

Customer Complaint Information

Date Complaint Received:

05/14/2009

Complaint Pending?

No

Status:

Denied

Status Date:

06/09/2009

Settlement Amount:**Individual Contribution Amount:****Broker Statement**

WACHOVIA SECURITIES RESPONDED TO THE CLIENTS AND STATED THAT THEY WERE UNABLE TO FIND EVIDENCE THAT HE REPRESENTED HIMSELF



AS A CONSERVATIVE INVESTOR, AND THAT HIS CLIENT AGREEMENT AND INVESTOR PROFILE QUESTIONNAIRE SHOWS HIS INVESTMENT STRATEGY AS MORE MODERATE THAN CONSERVATIVE. THE FIRM ALSO EXPLAINED THAT THE CLIENT HAD AGREED TO THE MANAGEMENT AND TRANSFER FEES WHEN SIGNING THE AGREEMENTS. THE FIRM ALSO EXPLAINED THE REASONS WHY THE TRANSFER TOOK SO LONG DUE TO THE ORDER OF INSTRUCTIONS WE RECEIVED. THE FIRM'S LETTER WAS DATED JUNE 9, 2009. TO MY KNOWLEDGE, CLIENT HAS NOT RESPONDED.



End of Report

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