



IAPD Report

Robert Olson

CRD# 3179940

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

Robert Olson (CRD# 3179940)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **01/13/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	THE LEADERS GROUP, INC.	CRD# 37157	02/18/2025
IA	TLG ADVISORS, INC.	CRD# 111052	02/28/2025

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **18** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	KESTRA ADVISORY SERVICES, LLC	283330	PHOENIX, AZ	02/01/2018 - 02/18/2025
B	KESTRA INVESTMENT SERVICES, LLC	42046	PHOENIX, AZ	02/01/2018 - 02/18/2025
IA	M HOLDINGS SECURITIES, INC.	43285	PHOENIX, AZ	02/11/2011 - 02/01/2018

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **18** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **THE LEADERS GROUP, INC.**
Main Address: 475 SPRINGFIELD AVE
SUMMIT, NJ 07901
Firm ID#: 37157

	Regulator	Registration	Status	Date
B	FINRA	General Securities Representative	Approved	02/18/2025
B	Arizona	Agent	Approved	02/18/2025
B	California	Agent	Approved	02/18/2025
B	Colorado	Agent	Approved	02/18/2025
B	Florida	Agent	Approved	02/18/2025
B	Georgia	Agent	Approved	02/18/2025
B	Hawaii	Agent	Approved	03/10/2025
B	Idaho	Agent	Approved	02/18/2025
B	Michigan	Agent	Approved	02/18/2025
B	Nevada	Agent	Approved	02/18/2025
B	New Jersey	Agent	Approved	02/18/2025
B	North Carolina	Agent	Approved	02/20/2025
B	North Dakota	Agent	Approved	02/18/2025



Qualifications

Regulator	Registration	Status	Date
B Ohio	Agent	Approved	02/18/2025
B South Carolina	Agent	Approved	02/18/2025
B Texas	Agent	Approved	02/18/2025
B Utah	Agent	Approved	02/18/2025
B Virginia	Agent	Approved	02/18/2025
B Washington	Agent	Approved	02/18/2025

Branch Office Locations

Scottsdale, AZ

Tempe, AZ

Employment 2 of 2

Firm Name: **TLG ADVISORS, INC.**
 Main Address: 475 SPRINGFIELD AVE
 SUMMIT, NJ 07901
 Firm ID#: 111052

Regulator	Registration	Status	Date
IA Arizona	Investment Adviser Representative	Approved	02/28/2025

Branch Office Locations

TLG ADVISORS, INC.
 Scottsdale, AZ



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
General Securities Representative Examination (S7)	Series 7	10/11/1999
Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	02/12/1999

State Securities Law Exams

Exam	Category	Date
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Uniform Investment Adviser Law Examination (S65)	Series 65	10/15/1999
Uniform Securities Agent State Law Examination (S63)	Series 63	02/15/1999

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	02/01/2018 - 02/18/2025	KESTRA ADVISORY SERVICES, LLC	CRD# 283330	PHOENIX, AZ
B	02/01/2018 - 02/18/2025	KESTRA INVESTMENT SERVICES, LLC	CRD# 42046	PHOENIX, AZ
IA	02/11/2011 - 02/01/2018	M HOLDINGS SECURITIES, INC.	CRD# 43285	PHOENIX, AZ
B	01/20/2011 - 02/01/2018	M HOLDINGS SECURITIES, INC.	CRD# 43285	PHOENIX, AZ
IA	02/20/2001 - 01/14/2011	EAGLE STRATEGIES LLC	CRD# 110826	SCOTTSDALE, AZ
B	02/01/2000 - 01/14/2011	NYLIFE SECURITIES LLC	CRD# 5167	SCOTTSDALE, AZ
B	02/16/1999 - 01/31/2000	TRANSAMERICA FINANCIAL RESOURCES, INC.	CRD# 3600	LOS ANGELES, CA
B	01/28/2000 - 01/28/2000	NYLIFE SECURITIES INC.	CRD# 5167	NEW YORK, NY

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
12/2025 - Present	Polaris Insurance Advisors	Life Insurance and Annuities sales	N	Tempe, AZ, United States
02/2025 - Present	The Leaders Group Inc	Registered Representative	Y	Summit, NJ, United States
06/2006 - Present	Pivotal Insurance & Financial	President	Y	Scottsdale, AZ, United States
12/2009 - 12/2025	WealthPoint	Associate	Y	Phoenix, AZ, United States
02/2018 - 02/2025	KESTRA ADVISORY SERVICES, LLC	INVESTMENT ADVISOR REPRESENTATIVE	Y	PHEONIX, AZ, United States
02/2018 - 02/2025	KESTRA INVESTMENT SERVICES, LLC	REGISTERED REPRESENTATIVE	Y	PHEONIX, AZ, United States
01/2011 - 01/2018	M HOLDINGS SECURITIES, INC.	REGISTERED REPRESENTATIVE	Y	PORTLAND, OR, United States



Registration & Employment History

EMPLOYMENT HISTORY

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- 1.) KESTRA ADVISORY SERVICES LLC - 2/1/18 - 2398 W Camelback Road, Suite 320, Phoenix, AZ 85016 - Partner, Helping clients with their financial situation, Invt Rel, RA business, 96 hrs/mo; 84 hrs/mo (during trading hours).
- 2.) PIVOTAL FINANCIAL & INSURANCE PLLC - 11/28/99 - 1377 E Knight Lane, Tempe, AZ 85284 - Owner, Sell insurance & consult clients on business solutions, Invt Rel, Insurance business, 160 hrs/mo; 84 hrs/mo (during trading hours).
- 3.) TLG ADVISORS INC - 2/18/25 - 475 Springfield Avenue, Summit, NJ 07901- IAR Rep, Invt Rel, RA business, 0 hrs/mo; 0 hrs/mo (during trading hours).
- 4.) POLARIS INSURANCE ADVISORS - 12/19/2025 - 1137 E Knight Lane, Tempe, AZ 85284 - Fixed Insurance Sales, Sell life insurance and annuities, Not Invt Rel, Insurance Business, 150 hrs/mo; 150 hrs/mo (during trading hours).



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 3

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: NYLIFE SECURITIES LLC

Allegations: WITH REGARDS TO THE PURCHASE OF A VARIABLE UNIVERSAL LIFE INSURANCE POLICY IN MARCH 2006, THE CUSTOMER ALLEGES THE RR MISREPRESENTED THE POLICY AND THAT IT WAS UNSUITABLE FOR HIM SINCE IT WAS INTENDED AS A MEANS OF SAVINGS AND INVESTMENT. THE CUSTOMER FURTHER ALLEGES THAT THE RR ALSO SOLD HIM TWO VARIABLE ANNUITIES IN APRIL 2006 WHICH HE IS UNABLE TO ROLL OVER INTO OTHER IRAS WITHOUT PENALTIES.

Product Type: Annuity-Variable Insurance

Alleged Damages: \$21,993.30

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 03/01/2010

Complaint Pending? No

Status: Denied

Status Date: 04/12/2010

**Settlement Amount:****Individual Contribution Amount:****Disclosure 2 of 3****Reporting Source:** Individual**Employing firm when activities occurred which led to the complaint:** NYLIFE SECURITIES INC.**Allegations:** WITH REGARD TO TWO VARIABLE LIFE INSURANCE POLICIES PURCHASED IN SEPTEMBER 2001 AND FEBRUARY 2002, THE CUSTOMERS ALLEGE THEY WERE TOLD THAT THE INVESTMENTS WERE "EXTREMELY SAFE AND RISK FREE." THE CUSTOMERS NOW FIND THAT THEY LOST MONEY AND REQUEST A RESOLUTION TO THE MATTER.**Product Type:** Insurance**Other Product Type(s):** VARIABLE LIFE INSURANCE**Alleged Damages:** \$15,762.28**Customer Complaint Information****Date Complaint Received:** 02/06/2004**Complaint Pending?** No**Status:** Denied**Status Date:** 03/09/2004**Settlement Amount:****Individual Contribution Amount:****Broker Statement** UPON REVIEW OF POLICY RECORDS AND DATA, NEW YORK LIFE DID NOT FIND SUFFICIENT EVIDENCE TO SUPPORT THE CUSTOMER'S CLAIMS. NO OFFER OF COMPENSATION HAS BEEN MADE TO THE CUSTOMER.**Disclosure 3 of 3****Reporting Source:** Individual**Employing firm when activities occurred which led to the complaint:** NYLIFE SECURITIES INC.**Allegations:** WITH REGARD TO A VARIABLE ANNUITY PURCHASED IN MARCH 2000, CUSTOMER ALLEGES HE REQUESTED THE "MOST CONSERVATIVE INVESTMENTS POSSIBLE" AND NOW CLAIMS THAT THE INVESTMENTS ARE "HIGHLY SPECULATIVE" AND AS A RESULT, HAS SUFFERED A LOSS.**Product Type:** Annuity(ies) - Variable**Alleged Damages:** \$17,605.10**Customer Complaint Information****Date Complaint Received:** 10/17/2002**Complaint Pending?** No



Status:	Denied
Status Date:	11/15/2002
Settlement Amount:	
Individual Contribution Amount:	
Broker Statement	UPON REVIEW OF POLICY RECORDS AND DATA, NEW YORK LIFE DID NOT FIND SUFFICIENT EVIDENCE TO SUPPORT THE CUSTOMER'S CLAIMS. NO OFFER OF COMPENSATION HAS BEEN MADE TO THE CUSTOMER.



End of Report

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