



## IAPD Report

# Matthew Robert Cardella

CRD# 3181023

<b><u>Section Title</u></b>	<b><u>Page(s)</u></b>
Report Summary	1
Qualifications	2 - 5
Registration and Employment History	6 - 7
Disclosure Information	8



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



## **IAPD Information About Representatives**

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### **What is included in a IAPD report?**

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### **Where did this information come from?**

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### **How current is this information?**

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### **Need help interpreting this report?**

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### **What if I want to check the background of an Individual Broker or Brokerage Firm?**

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### **Are there other resources I can use to check the background of investment professionals?**

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### Matthew Robert Cardella (CRD# 3181023)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **05/23/2025**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
<b>B</b>	RAYMOND JAMES FINANCIAL SERVICES, INC.	CRD# 6694	06/12/2020
<b>IA</b>	RAYMOND JAMES FINANCIAL SERVICES ADVISORS, INC	CRD# 149018	06/12/2020

### QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **22** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
<b>IA</b>	EDWARD JONES	250	HINESVILLE, GA	11/13/2007 - 07/09/2020
<b>B</b>	EDWARD JONES	250	HINESVILLE, GA	10/17/2002 - 07/09/2020
<b>B</b>	NORTHWESTERN MUTUAL INVESTMENT SERVICES, LLC	2881	MILWAUKEE, WI	03/20/2000 - 10/09/2002

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative?

**Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2



## Qualifications

### REGISTRATIONS














This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **22** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

### Employment 1 of 2

Firm Name: **RAYMOND JAMES FINANCIAL SERVICES, INC.**

Main Address: 880 CARILLON PARKWAY  
ST. PETERSBURG, FL 33716

Firm ID#: 6694

	Regulator	Registration	Status	Date
	FINRA	General Securities Representative	Approved	06/12/2020
	FINRA	Invest. Co and Variable Contracts	Approved	06/12/2020
	Arizona	Agent	Approved	01/06/2025
	Colorado	Agent	Approved	06/12/2020
	Delaware	Agent	Approved	06/12/2020
	District of Columbia	Agent	Approved	05/28/2025
	Florida	Agent	Approved	06/12/2020
	Georgia	Agent	Approved	06/12/2020
	Hawaii	Agent	Approved	10/06/2020
	Idaho	Agent	Approved	01/22/2021
	Illinois	Agent	Approved	08/21/2024
	Kentucky	Agent	Approved	06/12/2020
	Massachusetts	Agent	Approved	06/10/2024



## Qualifications

	Regulator	Registration	Status	Date
B	Michigan	Agent	Approved	06/27/2022
B	Missouri	Agent	Approved	06/12/2020
B	New Mexico	Agent	Approved	05/08/2024
B	New York	Agent	Approved	06/12/2020
B	North Carolina	Agent	Approved	06/12/2020
B	Ohio	Agent	Approved	09/19/2022
B	Oklahoma	Agent	Approved	06/15/2020
B	South Carolina	Agent	Approved	06/12/2020
B	Tennessee	Agent	Approved	09/28/2021
B	Texas	Agent	Approved	06/12/2020
B	Virginia	Agent	Approved	06/12/2020

## Branch Office Locations

### RAYMOND JAMES FINANCIAL SERVICES

322 N. Main Street  
Hinesville, GA 31313

## Employment 2 of 2

Firm Name: RAYMOND JAMES FINANCIAL SERVICES ADVISORS, INC  
Main Address: 880 CARILLON PARKWAY  
SAINT PETERSBURG, FL 33716  
Firm ID#: 149018

	Regulator	Registration	Status	Date
IA	Georgia	Investment Adviser Representative	Approved	06/15/2020
IA	Texas	Investment Adviser Representative	Approved	06/12/2020



**Qualifications**

Regulator	Registration	Status	Date
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**Branch Office Locations**

**RAYMOND JAMES FINANCIAL SERVICES ADVISORS, INC**  
322 N. Main Street  
Hinesville, GA 31313



## Qualifications



### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.**

#### Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

#### General Industry/Product Exams

Exam	Category	Date
<b>B</b> Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
<b>B</b> General Securities Representative Examination (S7)	Series 7	12/12/2002
<b>B</b> Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	03/17/2000

#### State Securities Law Exams

Exam	Category	Date
<b>IA</b> <b>B</b> Uniform Combined State Law Examination (S66)	Series 66	10/26/2007
<b>B</b> Uniform Securities Agent State Law Examination (S63)	Series 63	03/17/2000



### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



## Registration & Employment History

### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	11/13/2007 - 07/09/2020	EDWARD JONES	CRD# 250	HINESVILLE, GA
B	10/17/2002 - 07/09/2020	EDWARD JONES	CRD# 250	HINESVILLE, GA
B	03/20/2000 - 10/09/2002	NORTHWESTERN MUTUAL INVESTMENT SERVICES, LLC	CRD# 2881	MILWAUKEE, WI
B	03/20/2000 - 01/01/2002	ROBERT W. BAIRD & CO. INCORPORATED	CRD# 8158	MILWAUKEE, WI

### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
09/2024 - Present	YRP Capital Group	Officer - President	N	Hinesville, GA, United States
09/2024 - Present	Your Real Plan Capital Group	Officer - President	N	Hinesville, GA, United States
06/2020 - Present	Raymond James Financial Services Advisors, Inc.	Investment Adviser Rep	Y	Hinesville, GA, United States
06/2020 - Present	Raymond James Financial Services, Inc.	Financial Advisor	Y	Hinesville, GA, United States
01/2020 - Present	The Matt Cardella Company LLC	Officer - CEO	N	Huntsville, GA, United States
02/2024 - 08/2024	Cardella Capital Group	Officer - CEO	N	Hinesville, GA, United States
01/2023 - 08/2024	Whoa Nelly Advisors LLC	Officer - CEO	Y	Hinesville, GA, United States
10/2002 - 06/2020	Edward Jones	Financial Advisor	Y	Hinesville, GA, United States

### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

(1)Name of Business: The Matt Cardella Company LLC Address: 801 Forest St, Hinesville, GA, 31313, United States Activity Type: Support Company - Owner Position/Title: Officer - CEO Investment Related: No Start Date: 01/01/2020 Hours per month devoted to this business: 0-1 Hours per month devoted to this business during trading hours: 0-1 Description of duties: This is the





## Registration & Employment History



### OTHER BUSINESS ACTIVITIES

LLC for my Raymond James business.

(2)Name of Business: The Matt Cardella Company LLC Address: 801 Forest St, Hinesville, GA, 31313, United States Activity Type: Business Owner Position/Title: Owner/Proprietor Investment Related: YesStart Date: 01/01/2021 Hours per month devoted to this business: 0-1 Hours per month devoted to this business during trading hours: 0-1 Description of duties: This is an LLC that owns nothing. It is open but holds no assets.

(3)Name of Business: Whoa Nelly Investments LLC Address: 801 Forest St, Hinesville, GA, 31313, United States Activity Type: Rental Real Estate Position/Title: Owner/Proprietor Investment Related: Yes Start Date: 01/01/2020 Hours per month devoted to this business: 0-1 Hours per month devoted to this business during trading hours: 0-1 Description of duties: The LLC owns my office building and I rent it from the LLC.

(4)Name of Business: Your Real Plan Capital Group Address: 322 N Main St, Hinesville, GA, 31313-2508, United States Activity Type: Support Company - Owner Position/Title: Officer - President Investment Related: No Start Date: 09/01/2024 Hours per month devoted to this business: 81+ Hours per month devoted to this business during trading hours: 81+ Description of duties: This is a dba for our RJ office.

(5)Name of Business: YRP Capital Group Address: 322 N Main St, Hinesville, GA, 31313-2508, United States Activity Type: Support Company - Owner Position/Title: Officer - President Investment Related: No Start Date: 09/01/2024 Hours per month devoted to this business: 81+ Hours per month devoted to this business during trading hours: 81+ Description of duties: This is the abbreviated version of the DBA for our RJ office. We use YRP and Your Real Plan interchangeably. We mainly use YRP, but sometimes people ask what YRP stands for and Your Real Plan is the answer.



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2

### Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

#### Disclosure 1 of 2

**Reporting Source:** Individual

**Employing firm when activities occurred which led to the complaint:** EDWARD JONES

**Allegations:** THE CLIENT ALLEGED THAT THE FINANCIAL ADVISOR SUGGESTED LIQUIDATING HIS THREE SCUDDER ANNUITIES, WHEN THE INTEREST RATE DECLINED FROM 6% TO 3%. THE CLIENT ADVISED THAT THERE WAS NEVER ANY CONVERSATION ABOUT TAXES AND IN FEBRUARY OF 2011, THE CLIENT RECEIVED 1099-RS FROM SCUDDER FOR APPROXIMATELY \$390,000.00 OF TAXABLE INCOME. THIS COST THE CLIENT \$110,000.00 IN FEDERAL AND STATE TAXES. THE CLIENT STATED THAT HE WAS NEVER ADVISED OF THIS TAXATION, WHEN THEY DISCUSSED LIQUIDATING THE ANNUITIES AND PUTTING THE FUNDS INTO MUTUAL FUNDS OUTSIDE OF THE ANNUITY.

**Product Type:** Annuity-Variable

**Alleged Damages:** \$5,000.00

**Alleged Damages Amount Explanation (if amount not exact):** ALLEGATIONS CLAIM DAMAGES THA APPEAR TO BE IN EXCESS OF \$5000.00.

**Is this an oral complaint?** No

**Is this a written complaint?** Yes

**Is this an arbitration/CFTC reparation or civil litigation?** No

### Customer Complaint Information



**Date Complaint Received:** 05/09/2011

**Complaint Pending?** No

**Status:** Settled

**Status Date:** 07/11/2011

**Settlement Amount:** \$50,000.00

**Individual Contribution Amount:** \$5,000.00

**Broker Statement** SINCE THESE ANNUITIES WERE NOT PURCHASED THROUGH EDWARD JONES OR HELD IN THE CLIENT'S ACCOUNT, THE FA WAS UNAWARE OF THE ORIGINAL COST BASIS ASSOCIATED WITH THESE ANNUITIES. THE ANNUITIES HAD BEEN PREVIOUSLY 1035 EXCHANGED CREATING A MUCH LOWER COST BASIS, WHICH COST THE CLIENT AN ADDITIONAL \$110,000.00 IN STATE AND FEDERAL TAXES. WE REACHED A SETTLEMENT AGREEMENT WITH THE CLIENT, WHEREBY WE CREDITED HIS ACCOUNT FOR \$50,000.00.

## Disclosure 2 of 2

**Reporting Source:** Firm

**Employing firm when activities occurred which led to the complaint:** NORTHWESTERN MUTUAL INVESTMENT SERVICES, LLC

**Allegations:** CUSTOMER ALLEGES REPRESENTATIVE MISREPRESENTED HOW CHANGING HIS VARIABLE LIFE POLICY TO A MODIFIED ENDOWMENT CONTRACT WOULD AFFECT THE TAX STATUS OF THE POLICY. DAMAGES NOT SPECIFIED.

**Product Type:** Insurance

**Alleged Damages:** \$0.00

## Customer Complaint Information

**Date Complaint Received:** 01/13/2003

**Complaint Pending?** No

**Status:** Settled

**Status Date:** 04/28/2003

**Settlement Amount:** \$3,241.00

**Individual Contribution Amount:** \$0.00

**Firm Statement** THE CUSTOMER CHOSE TO RESCIND THE VARIABLE COMP LIFE POLICY AND RESTORE THE PREVIOUS LIFE INSURANCE POLICY. PREMIUMS OF \$3241.00 WERE DUE FOR THAT POLICY WERE PAID BY THE CUSTOMER UPON RESCISSION REQUEST.

**Reporting Source:** Individual

**Employing firm when activities occurred which led to the complaint:** NORTHWESTERN MUTUAL INVESTMENT SERVICES, INC.

**Allegations:** PREVIOUS FIRMS COMPLAINT: CUSTOMER ALLEGES REPRESENTATIVE



MISREPRESENTED HOW CHANGING HIS VARIABLE LIFE POLICY TO A MODIFIED ENDOWMENT CONTRACT WOULD AFFECT THE TAX STATUS OF THE POLICY. DAMAGES NOT SPECIFIED.

**Product Type:** Insurance

**Alleged Damages:** \$0.00

**Customer Complaint Information**

**Date Complaint Received:** 01/13/2003

**Complaint Pending?** No

**Status:** Settled

**Status Date:** 04/28/2003

**Settlement Amount:** \$3,241.00

**Individual Contribution Amount:** \$0.00

**Broker Statement** PREVIOUS FIRM COMPLAINT RESOLUTION: THE CUSTOMER CHOSE TO RESCIND THE VARIABLE COMP LIFE POLICY AND RESTORE THE PREVIOUS LIFE INSURANCE POLICY. PREMIUMS OF \$3,241.00 WHICH WERE DUE FOR THAT POLICY WERE PAID BY HE CUSTOMER UPON RECISSION REQUEST.



## End of Report

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