



## IAPD Report

# Ashley W Folkes

CRD# 3238082

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Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### Ashley W Folkes (CRD# 3238082)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **11/20/2025**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	TRUIST ADVISORY SERVICES, INC.	CRD# 283390	07/08/2025
B	TRUIST INVESTMENT SERVICES, INC.	CRD# 17499	07/09/2025

### QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **38** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	FARTHER	302050	Hoover, AL	06/21/2024 - 06/26/2025
IA	CETERA INVESTMENT ADVISERS LLC	105644	Birmingham, AL	03/21/2024 - 06/17/2024
B	CETERA ADVISORS LLC	10299	Birmingham, AL	07/28/2023 - 06/17/2024

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1
Financial	1



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **38** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

### Employment 1 of 2

Firm Name: **TRUIST INVESTMENT SERVICES, INC.**

Main Address: 303 PEACHTREE STREET  
2ND FLOOR  
ATLANTA, GA 30303

Firm ID#: 17499

Regulator	Registration	Status	Date
<b>B</b> FINRA	General Securities Representative	Approved	07/09/2025
<b>B</b> Alabama	Agent	Approved	07/09/2025
<b>B</b> Arkansas	Agent	Approved	11/21/2025
<b>B</b> California	Agent	Approved	11/20/2025
<b>B</b> Colorado	Agent	Approved	11/21/2025
<b>B</b> District of Columbia	Agent	Approved	11/26/2025
<b>B</b> Florida	Agent	Approved	11/21/2025
<b>B</b> Georgia	Agent	Approved	11/21/2025
<b>B</b> Hawaii	Agent	Approved	11/21/2025
<b>B</b> Illinois	Agent	Approved	11/25/2025
<b>B</b> Kansas	Agent	Approved	11/21/2025
<b>B</b> Kentucky	Agent	Approved	11/20/2025
<b>B</b> Louisiana	Agent	Approved	11/21/2025



## Qualifications

	Regulator	Registration	Status	Date
B	Maryland	Agent	Approved	11/19/2025
B	Massachusetts	Agent	Approved	11/21/2025
B	Michigan	Agent	Approved	11/24/2025
B	Minnesota	Agent	Approved	11/25/2025
B	Mississippi	Agent	Approved	11/25/2025
B	Missouri	Agent	Approved	01/14/2026
B	Montana	Agent	Approved	11/25/2025
B	Nebraska	Agent	Approved	11/20/2025
B	Nevada	Agent	Approved	11/20/2025
B	New Hampshire	Agent	Approved	11/24/2025
B	New Jersey	Agent	Approved	12/09/2025
B	New Mexico	Agent	Approved	11/21/2025
B	New York	Agent	Approved	11/20/2025
B	North Carolina	Agent	Approved	11/21/2025
B	Ohio	Agent	Approved	11/20/2025
B	Oklahoma	Agent	Approved	11/20/2025
B	Pennsylvania	Agent	Approved	11/24/2025
B	South Carolina	Agent	Approved	11/21/2025
B	South Dakota	Agent	Approved	11/21/2025



### Qualifications

Regulator	Registration	Status	Date
<b>B</b> Tennessee	Agent	Approved	11/21/2025
<b>B</b> Texas	Agent	Approved	11/24/2025
<b>B</b> Utah	Agent	Approved	11/21/2025
<b>B</b> Virginia	Agent	Approved	11/21/2025
<b>B</b> Washington	Agent	Approved	11/20/2025
<b>B</b> West Virginia	Agent	Approved	11/25/2025
<b>B</b> Wisconsin	Agent	Approved	11/26/2025

### Branch Office Locations

**SUNTRUST INVESTMENT SERVICES, INC.**  
 2501 20TH PL S  
 STE 101  
 BIRMINGHAM, AL 35223

**SUNTRUST INVESTMENT SERVICES, INC.**  
 HOOVER, AL

### Employment 2 of 2

Firm Name: **TRUIST ADVISORY SERVICES, INC.**  
 Main Address: 303 PEACHTREE STREET  
 2ND FLOOR  
 ATLANTA, GA 30303  
 Firm ID#: 283390

Regulator	Registration	Status	Date
<b>IA</b> Alabama	Investment Adviser Representative	Approved	07/08/2025

### Branch Office Locations

**TRUIST ADVISORY SERVICES, INC.**  
 2501 20TH PL S  
 STE 101  
 BIRMINGHAM, AL 35223



## Qualifications

### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 2 principal/supervisory exams, 4 general industry/product exams, and 2 state securities law exams.**

#### Principal/Supervisory Exams

Exam	Category	Date
Municipal Fund Securities Principal Examination (S51)	Series 51	10/31/2017
General Securities Principal Examination (S24)	Series 24	09/05/2017

#### General Industry/Product Exams

Exam	Category	Date
Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
Futures Managed Funds Examination (S31)	Series 31	02/03/2006
General Securities Representative Examination (S7)	Series 7	06/19/2000
Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	06/15/1999

#### State Securities Law Exams

Exam	Category	Date
Uniform Securities Agent State Law Examination (S63)	Series 63	11/11/2022
Uniform Combined State Law Examination (S66)	Series 66	12/28/2005

### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **1** professional designation(s).

Certified Financial Planner

This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor



representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



### Registration & Employment History

#### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	06/21/2024 - 06/26/2025	FARTHER	CRD# 302050	Hoover, AL
IA	03/21/2024 - 06/17/2024	CETERA INVESTMENT ADVISERS LLC	CRD# 105644	Birmingham, AL
B	07/28/2023 - 06/17/2024	CETERA ADVISORS LLC	CRD# 10299	Birmingham, AL
IA	07/28/2023 - 03/21/2024	CETERA ADVISORS LLC	CRD# 10299	Birmingham, AL
B	05/25/2023 - 08/01/2023	ONEAMERICA SECURITIES, INC.	CRD# 4173	Hoover, AL
IA	05/24/2023 - 08/01/2023	ONEAMERICA SECURITIES, INC.	CRD# 4173	Hoover, AL
IA	11/29/2022 - 05/15/2023	PARK AVENUE SECURITIES LLC	CRD# 46173	BIRMINGHAM, AL
B	11/01/2022 - 05/15/2023	PARK AVENUE SECURITIES LLC	CRD# 46173	BIRMINGHAM, AL
IA	08/09/2021 - 08/01/2022	BRIDGEWORTH WEALTH MANAGEMENT	CRD# 164100	BIRMINGHAM, AL
IA	12/17/2018 - 01/28/2020	MOORS & CABOT, INC	CRD# 594	PHOENIX, AZ
B	12/03/2018 - 01/28/2020	MOORS & CABOT, INC.	CRD# 594	PHOENIX, AZ
IA	06/19/2018 - 12/07/2018	AXA ADVISORS, LLC	CRD# 6627	SCOTTSDALE, AZ
B	06/15/2018 - 12/07/2018	AXA ADVISORS, LLC	CRD# 6627	SCOTTSDALE, AZ
IA	01/23/2013 - 06/18/2018	VALIC FINANCIAL ADVISORS, INC.	CRD# 42803	ALBUQUERQUE, NM
B	01/22/2013 - 06/18/2018	VALIC FINANCIAL ADVISORS, INC.	CRD# 42803	ALBUQUERQUE, NM
IA	02/02/2012 - 03/05/2012	SYNOVUS SECURITIES, INC.	CRD# 14023	DOTHAN, AL



## Registration & Employment History

### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	02/01/2012 - 03/05/2012	SYNOVUS SECURITIES, INC.	CRD# 14023	DOTHAN, AL
IA	01/12/2011 - 12/16/2011	FIFTH THIRD SECURITIES, INC.	CRD# 628	ATLANTA, GA
B	12/21/2010 - 12/16/2011	FIFTH THIRD SECURITIES, INC.	CRD# 628	ATLANTA, GA
IA	09/19/2005 - 12/22/2010	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	ATLANTA, GA
B	08/13/2004 - 12/22/2010	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	ATLANTA, GA
B	07/03/2001 - 08/05/2004	SOUTHTRUST SECURITIES, INC.	CRD# 17922	BIRMINGHAM, AL
B	06/04/2001 - 07/03/2001	BB&T INVESTMENT SERVICES, INC.	CRD# 33856	CHARLOTTE, NC
B	08/10/2000 - 06/01/2001	INVEST FINANCIAL CORPORATION	CRD# 12984	APPLETON, WI
B	06/20/2000 - 08/15/2000	WACHOVIA SECURITIES, INC.	CRD# 431	CHARLOTTE, NC
B	06/16/1999 - 04/12/2000	FIRST UNION BROKERAGE SERVICES, INC.	CRD# 8112	CHARLOTTE, NC

### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
07/2025 - Present	TRUIST ADVISORY SERVICES, INC.	FINANCIAL PLANNING OFFICER	Y	BIRMINGHAM, AL, United States
07/2025 - Present	TRUIST INVESTMENT SERVICES, INC.	FINANCIAL PLANNING OFFICER	Y	BIRMINGHAM, AL, United States
06/2024 - 06/2025	Farther Finance Advisors	Certified Financial Planner-Client Relationship Manager	Y	Hoover, AL, United States
07/2023 - 06/2024	Cetera Advisors, LLC	Sr Wealth Director	Y	ST CLOUD, MN, United States
05/2023 - 07/2023	OneAmerica Securities	Registered Rep	Y	Hoover, AL, United States



## Registration & Employment History

### EMPLOYMENT HISTORY

Employment Dates	Employer Name	Position	Investment Related	Employer Location
08/2022 - 07/2023	Park Ave Securities	Director of Wealth Management-Dr. Wealth Management Advisor	Y	Birmingham, AL, United States
08/2021 - 08/2022	Bridgeworth Wealth Management	Director of Growth Strategies and Marketing/Investment Adviser Representative	Y	Birmingham, AL, United States
02/2020 - 08/2021	PNC Private bank	Senior Vice President/Senior Portfolio Manager	Y	Birmingham, AL, United States
11/2018 - 02/2020	Moors & Cabot Inc	Sr VP of Investments-Regional Director	Y	Phoenix, AZ, United States
06/2018 - 12/2018	AXA Advisors-Equitable	VP-Financial Advisor-Manager	Y	Scottsdale, AZ, United States
01/2013 - 06/2018	AIG/Valic	District VP-Senior Advisor	Y	Scottsdale, AZ, United States

### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

No information reported.



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1
Financial	1

### Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

#### Disclosure 1 of 1

<b>Reporting Source:</b>	Firm
<b>Employing firm when activities occurred which led to the complaint:</b>	VALIC Financial Advisors, Inc.
<b>Allegations:</b>	Customer alleges unsuitable indexed annuity recommendation.
<b>Product Type:</b>	Other: Annuity - Indexed
<b>Alleged Damages:</b>	\$5,688.36
<b>Is this an oral complaint?</b>	No
<b>Is this a written complaint?</b>	Yes
<b>Is this an arbitration/CFTC reparation or civil litigation?</b>	No

### Customer Complaint Information

<b>Date Complaint Received:</b>	08/02/2017
<b>Complaint Pending?</b>	No
<b>Status:</b>	Denied
<b>Status Date:</b>	08/16/2017
<b>Settlement Amount:</b>	
<b>Individual Contribution Amount:</b>	



**Reporting Source:** Individual

**Employing firm when activities occurred which led to the complaint:** VALIC Financial Advisors, Inc.

**Allegations:** Customer alleged unsuitable indexed annuity recommendation.

**Product Type:** Annuity-Variable

**Alleged Damages:** \$5,688.36

**Is this an oral complaint?** No

**Is this a written complaint?** Yes

**Is this an arbitration/CFTC reparation or civil litigation?** No

**Customer Complaint Information**

**Date Complaint Received:** 08/16/2017

**Complaint Pending?** No

**Status:** Denied

**Status Date:** 08/16/2017

**Settlement Amount:**

**Individual Contribution Amount:**

**Broker Statement** Representative denies allegations. All documentation on suitability provided and signed by the client



## Financial

This disclosure event involves a final bankruptcy, compromise with one or more creditors, or Securities Investor Protection Corporation liquidation that occurred within the last 10 years and that involved the Investment Adviser Representative or an organization/investment adviser that the Investment Adviser Representative controlled that occurred within the last 10 years.

### Disclosure 1 of 1

**Reporting Source:** Individual

**Action Type:** Compromise

**Action Date:** 05/17/2018

**Organization Investment-Related?**

**Action Pending?** No

**Disposition:** Satisfied/Released

**Disposition Date:** 05/17/2018

**If a compromise with creditor, provide:**

**Name of Creditor:** PROGRESSIVE INSURANCE COMPANY

**Original Amount Owed:** \$156.00

**Terms Reached with Creditor:** Settled payment in full of \$105

### Broker Statement

Item is related to an insurance premium bill issued during the transfer to a new carrier in which notice was never received. The \$105 outstanding balance was sent to collection and representative paid \$150 to settle matter in full.



## End of Report

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