



IAPD Report

WILLIAM JOHN POULTER

CRD# 3248404

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

WILLIAM JOHN POULTER (CRD# 3248404)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **12/10/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	LPL FINANCIAL LLC	CRD# 6413	12/17/2002
IA	LPL FINANCIAL LLC	CRD# 6413	04/17/2008

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **14** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	CUNA BROKERAGE SERVICES, INC.	13941	WAVERLY, IA	06/20/2000 - 12/16/2002
B	BANC ONE SECURITIES CORPORATION	16999	CHICAGO, IL	03/02/2000 - 06/26/2000
B	ALLMERICA INVESTMENTS, INC.	3960	WORCESTER, MA	10/05/1999 - 02/22/2000

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **14** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **LPL FINANCIAL LLC**
Main Address: 1055 LPL WAY
FORT MILL, SC 29715
Firm ID#: 6413

	Regulator	Registration	Status	Date
B	FINRA	General Securities Representative	Approved	12/17/2002
B	FINRA	General Securities Principal	Approved	11/16/2005
B	Arizona	Agent	Approved	08/21/2025
B	Arkansas	Agent	Approved	01/22/2025
B	Florida	Agent	Approved	09/08/2016
B	Kansas	Agent	Approved	07/10/2014
B	Louisiana	Agent	Approved	12/17/2002
IA	Louisiana	Investment Adviser Representative	Approved	04/21/2008
B	Michigan	Agent	Approved	10/18/2012
B	Minnesota	Agent	Approved	03/10/2004
B	Mississippi	Agent	Approved	05/09/2003
B	New Jersey	Agent	Approved	10/22/2021
B	Pennsylvania	Agent	Approved	10/24/2025



Qualifications

Regulator	Registration	Status	Date
B South Carolina	Agent	Approved	08/20/2025
B Tennessee	Agent	Approved	01/17/2025
B Texas	Agent	Approved	09/29/2005
IA Texas	Investment Adviser Representative	Restricted Approval	04/17/2008
B Washington	Agent	Approved	10/23/2025

Branch Office Locations

LPL FINANCIAL LLC
11616 SOUTHFORK AVE STE 301
BATON ROUGE, LA 70816-5241



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 1 principal/supervisory exam, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

	Exam	Category	Date
	General Securities Principal Examination (S24)	Series 24	11/15/2005

General Industry/Product Exams

	Exam	Category	Date
	Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
	Futures Managed Funds Examination (S31)	Series 31	05/09/2006
	General Securities Representative Examination (S7)	Series 7	08/13/1999

State Securities Law Exams

	Exam	Category	Date
	Uniform Investment Adviser Law Examination (S65)	Series 65	02/19/2016
	Uniform Securities Agent State Law Examination (S63)	Series 63	05/07/2003

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	06/20/2000 - 12/16/2002	CUNA BROKERAGE SERVICES, INC.	CRD# 13941	WAVERLY, IA
B	03/02/2000 - 06/26/2000	BANC ONE SECURITIES CORPORATION	CRD# 16999	CHICAGO, IL
B	10/05/1999 - 02/22/2000	ALLMERICA INVESTMENTS, INC.	CRD# 3960	WORCESTER, MA
B	08/16/1999 - 10/07/1999	FINANCIAL NETWORK INVESTMENT CORPORATION	CRD# 13572	EL SEGUNDO, CA

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
12/2002 - Present	LPL Financial, LLC (Formerly: LINSICO/PRIVATE LEDGER CORP.)	REGISTERED REPRESENTATIVE	Y	BATON ROUGE, LA, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- 3/20/2014: Poulter Investment Advisors - Investment Related - At Reported Business Location(s) - DBA for LPL Business (entity for LPL business).
- 10/12/2015: Wjp Enterprises LLC dba Poulter Investment Advisors - Investment Related - 11616 Southfork Ave, Suite 101, Baton Rouge, La, 70816 - Real Estate Rental - Start 11/01/2015 - 1 Hours Per Month/0 During Securities Trading - Rep of record and responsible for the lease payments on the building. The Cpa firm would sublease office space for \$1800 per month beginning 11/01/2015. I am responsible for the \$3250 payment per month for 4 years.
- 10/12/2015: Wjp Enterprises LLC dba Poulter Investment Advisors - Investment Related - 11616 Southfork Ave, Suite 101, Baton Rouge, La. 70816 - Started 11/01/2014 - 1 Hours Per Month/0 Hours During Securities Trading - Attorney subleases office space in my place of business (office sharing agreement approved in Q3/Q4 Of 2014).
- 11/30/2018 - Jim Napper Estate Attorney (SouthFork Investments LLC) - investment Related - 11616 SouthFork Ave. , Suite 301, Baton Rouge , La. 70816 - Real Estate Rental - Started 12/15/2018 - 1 Hours Per Month/0 Hours During Securities Trading - Plan on purchasing new office with a CPA, sharing expenses. Will sublease on a month to month basis with an Estate attorney.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 1

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	LPL FINANCIAL LLC
Allegations:	The client alleges misrepresentation and suitability issues concerning the advisor's advice to purchase illiquid REITs and a BDC. Client also alleges improper fees and commissions charged on his accounts. Activity period 2008-2022.
Product Type:	Real Estate Security Other: BDC
Alleged Damages:	\$0.00
Alleged Damages Amount Explanation (if amount not exact):	Amount not stated, but believed to be over \$5,000
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	11/05/2021
Complaint Pending?	No
Status:	Evolved into Arbitration/CFTC reparation (the individual is a named party)
Status Date:	06/30/2022



Settlement Amount:

Individual Contribution Amount:

Arbitration Information

Arbitration/CFTC reparation claim filed with (FINRA, AAA, CFTC, etc.): FINRA

Docket/Case #: [22-01471](#)

Date Notice/Process Served: 06/30/2022

Arbitration Pending? No

Disposition: Settled

Disposition Date: 08/04/2023

Monetary Compensation Amount: \$20,000.00

Individual Contribution Amount: \$0.00

Broker Statement

This client's allegations were meritless and untrue. The features, benefits, and all risks of recommended investments were fully discussed with and acknowledged by the client prior to purchase. Furthermore, the client received, read, and acknowledged suitability and his understanding of the features, benefits, and all risks of recommended investments by signing applicable disclosure forms which detailed the potential for liquidity restrictions and the potential for investment losses. Alternative investments represented a small portion of the client's initial portfolio and were allocated to well within LPL's concentration percentage guidelines. Overall, the client's portfolio performed well and it provided proper diversification, liquidity, and income. LPL and I decided to settle the case without admitting any of the allegations, and for a small fraction of the client's claimed damages, to avoid the expenses of a trial. I was not asked to, and did not, contribute any amount to the settlement payment.



End of Report

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