



IAPD Report

MARK HEATH WOODWARD

CRD# 4064469

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

MARK HEATH WOODWARD (CRD# 4064469)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **05/12/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	KESTRA INVESTMENT SERVICES, LLC	CRD# 42046	03/15/2013
IA	KESTRA ADVISORY SERVICES, LLC	CRD# 283330	05/05/2016

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **19** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	NFP ADVISOR SERVICES, LLC	42046	McLean, VA	03/15/2013 - 09/22/2016
IA	AMERIPRISE FINANCIAL SERVICES, INC.	6363	VIENNA, VA	10/20/2004 - 03/22/2013
B	AMERIPRISE FINANCIAL SERVICES, INC.	6363	VIENNA, VA	10/08/2004 - 03/22/2013

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **19** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **KESTRA INVESTMENT SERVICES, LLC**
Main Address: 5707 SOUTHWEST PARKWAY
BUILDING 2, SUITE 400
AUSTIN, TX 78735
Firm ID#: 42046

Regulator	Registration	Status	Date
B FINRA	General Securities Representative	Approved	03/15/2013
B Arkansas	Agent	Approved	05/21/2026
B California	Agent	Approved	06/07/2023
B District of Columbia	Agent	Approved	03/15/2013
B Florida	Agent	Approved	03/15/2013
B Georgia	Agent	Approved	10/08/2024
B Illinois	Agent	Approved	03/15/2013
B Louisiana	Agent	Approved	10/20/2021
B Maryland	Agent	Approved	03/15/2013
B Massachusetts	Agent	Approved	05/15/2015
B Minnesota	Agent	Approved	08/15/2024
B Nebraska	Agent	Approved	08/29/2025
B North Carolina	Agent	Approved	03/15/2013



Qualifications

Regulator	Registration	Status	Date
B Pennsylvania	Agent	Approved	10/08/2024
B South Carolina	Agent	Approved	03/09/2022
B Tennessee	Agent	Approved	03/15/2013
B Texas	Agent	Approved	03/15/2013
B Virginia	Agent	Approved	03/15/2013
B Washington	Agent	Approved	07/09/2025
B West Virginia	Agent	Approved	07/12/2024

Branch Office Locations

NFP ADVISOR SERVICES, LLC
Tampa, FL

NFP ADVISOR SERVICES, LLC
8875 Hidden River Pkwy
Ste 300
Tampa, FL 33637

Employment 2 of 2

Firm Name: **KESTRA ADVISORY SERVICES, LLC**
Main Address: 5707 SOUTHWEST PARKWAY
BUILDING 2, SUITE 400
AUSTIN, TX 78735
Firm ID#: 283330

Regulator	Registration	Status	Date
IA Florida	Investment Adviser Representative	Approved	01/14/2022
IA Texas	Investment Adviser Representative	Restricted Approval	07/27/2023
IA Virginia	Investment Adviser Representative	Approved	05/05/2016

Branch Office Locations

KESTRA ADVISORY SERVICES, LLC
Tampa, FL



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
General Securities Representative Examination (S7)	Series 7	10/05/2004
Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	01/13/2000

State Securities Law Exams

Exam	Category	Date
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Uniform Combined State Law Examination (S66)	Series 66	10/16/2004
Uniform Securities Agent State Law Examination (S63)	Series 63	01/07/2000

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	03/15/2013 - 09/22/2016	NFP ADVISOR SERVICES, LLC	CRD# 42046	McLean, VA
IA	10/20/2004 - 03/22/2013	AMERIPRISE FINANCIAL SERVICES, INC.	CRD# 6363	VIENNA, VA
B	10/08/2004 - 03/22/2013	AMERIPRISE FINANCIAL SERVICES, INC.	CRD# 6363	VIENNA, VA
B	10/08/2004 - 07/03/2006	IDS LIFE INSURANCE COMPANY	CRD# 6321	MINNEAPOLIS, MN
B	01/17/2000 - 05/31/2002	METLIFE SECURITIES INC.	CRD# 14251	SPRINGFIELD, MA
B	01/17/2000 - 05/31/2002	METROPOLITAN LIFE INSURANCE COMPANY	CRD# 4095	NEW YORK, NY

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
04/2016 - Present	KESTRA ADVISORY SERVICES, LLC	INVESTMENT ADVISOR REPRESENTATIVE	Y	TAMPA, FL, United States
03/2013 - Present	KESTRA INVESTMENT SERVICES, LLC	REGISTERED REPRESENTATIVE	Y	TAMPA, FL, United States
08/2004 - Present	IDS LIFE INSURANCE COMPANY	INDEPENDENT CONTRACTOR OR EMPLOYEE FINANCIAL ADVISOR	Y	FRANKLIN, TN, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

Bus Name: Kestra Advisory Services, LLC Investment Related: Yes Address: 5707 Southwest Parkway Building 2, Suite 400 Austin TX 78735 Nature of Business: Investment Advisory services through Kestra Advisory Services, LLC Position, Title or Relationship: Investment Advisor Representative Start Date: 4/4/2016 Hours per month: Up to 100% (0 to 160 hours) Hours per month during trading hours: Up to 100% (0 to 160 hours) Duties: Investment advisory services

Bus Name: KANA Private Wealth Group, LLC Investment Related: Yes Address: 5655 Independence Circle Alexandria VA 22312 Nature of Business: Registered Rep Activities through Kestra Investment Services, LLC using a DBA name; Insurance;



Registration & Employment History



OTHER BUSINESS ACTIVITIES

Investment Advisory services through Kestra Advisory Services, LLC Position, Title or Relationship: Founder & CEO Start Date: 2/21/2019 Hours per month: 91% - 100% (145 - 160 hours) Hours per month during trading hours: 91% - 100% (127 - 140 hours) Duties: Financial Advisor and General Partner.

Bus Name: TAMPA PALMS COUNTRY CLUB POSITION: Board Member NATURE: Board position (Board of Directors, Board of Trustees, etc.) INVESTMENT RELATED: No # OF HOURS: 2 SECURITIES TRADING HOURS: 2 START DATE: 08/07/2023 ADDRESS: 5811 Tampa Palms Blvd., Tampa FL 33647 DESCRIPTION: Attend board meetings and work with other board members to solicit feedback from club members on how best the club can service their social and athletic needs as club members.

Bus Name: KOTERRA POSITION: Board Member NATURE: Board position (Board of Directors, Board of Trustees, etc.) INVESTMENT RELATED: No # OF HOURS: 8 SECURITIES TRADING HOURS: 8 START DATE: 04/17/2025 ADDRESS: 8875 Hidden River Parkway, Suite 300, Tampa FL 33637, United States DESCRIPTION: As a board member, I will be expected to help direct the activities of the charity, ensure the funds raised are put to best use for the benefit of our Veteran community and to help raise funds to support the charity and it's function of helping our Veteran warrior community.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	KESTRA INVESTMENT SERVICES, LLC
Allegations:	Claimants allege the FP recommended unsuitable alternative investments.
Product Type:	Direct Investment-DPP & LP Interests
Alleged Damages:	\$5,000.00
Alleged Damages Amount Explanation (if amount not exact):	The firm has made a good faith determination that the damages would be greater than \$5,000.
Is this an oral complaint?	No
Is this a written complaint?	No
Is this an arbitration/CFTC reparation or civil litigation?	Yes
Arbitration/Reparation forum or court name and location:	FINRA
Docket/Case #:	26-00557
Filing date of arbitration/CFTC reparation or civil litigation:	03/11/2026

Customer Complaint Information

Date Complaint Received:	03/16/2026
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Complaint Pending? Yes

Settlement Amount:

Individual Contribution Amount:

Disclosure 2 of 2

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: Kestra Investment Services LLC

Allegations: Claimants allege the financial professional made an unsuitable recommendation.

Product Type: Direct Investment-DPP & LP Interests

Alleged Damages: \$5,000.00

Alleged Damages Amount Explanation (if amount not exact): The firm has made a good faith estimate that damages would exceed \$5,000.

Is this an oral complaint? No

Is this a written complaint? No

Is this an arbitration/CFTC reparation or civil litigation? Yes

Arbitration/Reparation forum or court name and location: FINRA

Docket/Case #: 24-01802

Filing date of arbitration/CFTC reparation or civil litigation: 08/21/2024

Customer Complaint Information

Date Complaint Received: 08/21/2024

Complaint Pending? No

Status: Withdrawn

Status Date: 12/31/2024

Settlement Amount:

Individual Contribution Amount:



End of Report

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