# IAPD Report

# Bernard Barry Salzman

CRD# 409665



When communicating online or investing with any professional, make sure you know who you're dealing with. Imposters might link to sites like BrokerCheck from phishing or similar scam websites, or through social media, trying to steal your personal information or your money.

Please contact FINRA with any concerns.

# IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

**What is included in a IAPD report?**

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

**Where did this information come from?**

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

**How current is this information?**

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

**Need help interpreting this report?**

For help understanding how to read this report, please consult NASAA's IAPD Tips page http://www.nasaa.org/IAPD/IARReports.cfm

**What if I want to check the background of an Individual Broker or Brokerage Firm?**

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

**Are there other resources I can use to check the background of investment professionals?**

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association http://www.nasaa.org

User Guidance

www.adviserinfo.sec.gov

# Report Summary

## Bernard Barry Salzman (CRD# 409665)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **03/31/2026**.

## CURRENT EMPLOYERS

| | Firm | CRD# | Registered Since |
|---|---|---|---|
| IA | STEWARD PARTNERS INVESTMENT ADVISORY, LLC | CRD# 283004 | 11/07/2017 |
| B | STEWARD PARTNERS INVESTMENT SOLUTIONS, LLC | CRD# 1254 | 05/27/2022 |

## QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **27** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.
Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

## REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

| | FIRM | CRD# | LOCATION | REGISTRATION DATES |
|---|---|---|---|---|
| B | RAYMOND JAMES FINANCIAL SERVICES, INC. | 6694 | BALTIMORE, MD | 10/20/2017 - 05/27/2022 |
| B | MORGAN STANLEY | 149777 | BALTIMORE, MD | 06/01/2009 - 10/24/2017 |
| IA | MORGAN STANLEY | 149777 | BALTIMORE, MD | 06/01/2009 - 10/24/2017 |

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

## DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

| Type | Count |
|---|---|
| Regulatory Event | 1 |
| Customer Dispute | 2 |

 

# Qualifications

## REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works.
This individual is currently registered with **27** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

### Employment 1 of 2

Firm Name: **STEWARD PARTNERS INVESTMENT SOLUTIONS, LLC**

Main Address: 15495 SW SEQUOIA PARKWAY
SUITE 150
PORTLAND, OR 97224

Firm ID#: 1254

| | Regulator | Registration | Status | Date |
|---|---|---|---|---|
| B | FINRA | General Securities Representative | Approved | 05/27/2022 |
| B | FINRA | General Securities Sales Supervisor | Approved | 05/27/2022 |
| B | Arizona | Agent | Approved | 05/27/2022 |
| B | California | Agent | Approved | 05/27/2022 |
| B | Colorado | Agent | Approved | 05/27/2022 |
| B | Delaware | Agent | Approved | 05/27/2022 |
| B | District of Columbia | Agent | Approved | 05/27/2022 |
| B | Florida | Agent | Approved | 05/31/2022 |
| B | Georgia | Agent | Approved | 05/27/2022 |
| B | Idaho | Agent | Approved | 05/27/2022 |
| B | Louisiana | Agent | Approved | 05/22/2023 |
| B | Maine | Agent | Approved | 05/27/2022 |
| B | Maryland | Agent | Approved | 05/27/2022 |

 

## Qualifications

| | Regulator | Registration | Status | Date |
|---|---|---|---|---|
| B | Massachusetts | Agent | Approved | 05/27/2022 |
| B | Michigan | Agent | Approved | 05/27/2022 |
| B | Missouri | Agent | Approved | 05/27/2022 |
| B | Nevada | Agent | Approved | 05/27/2022 |
| B | New Jersey | Agent | Approved | 05/27/2022 |
| B | New Mexico | Agent | Approved | 05/27/2022 |
| B | New York | Agent | Approved | 05/27/2022 |
| B | North Carolina | Agent | Approved | 05/27/2022 |
| B | Oregon | Agent | Approved | 05/27/2022 |
| B | Pennsylvania | Agent | Approved | 05/27/2022 |
| B | South Carolina | Agent | Approved | 11/02/2022 |
| B | Texas | Agent | Approved | 11/08/2025 |
| B | Virginia | Agent | Approved | 05/27/2022 |
| B | Washington | Agent | Approved | 05/27/2022 |
| B | West Virginia | Agent | Approved | 05/27/2022 |
| B | Wisconsin | Agent | Approved | 12/09/2022 |

### Branch Office Locations

**STEWARD PARTNERS INVESTMENT SOLUTIONS, LLC**
100 INTERNATIONAL DRIVE
21st FLOOR
BALTIMORE, MD 21202

**STEWARD PARTNERS INVESTMENT SOLUTIONS, LLC**
BALTIMORE, MD

# Qualifications

## Employment 2 of 2

Firm Name: **STEWARD PARTNERS INVESTMENT ADVISORY, LLC**

Main Address: 400 ATLANTIC STREET
FLOOR 10, SUITE 1020
STAMFORD, CT 06901-3512

Firm ID#: 283004

| | Regulator | Registration | Status | Date |
|---|---|---|---|---|
| IA | Louisiana | Investment Adviser Representative | Approved | 05/22/2023 |
| IA | Maryland | Investment Adviser Representative | Approved | 11/07/2017 |
| IA | Texas | Investment Adviser Representative | Restricted Approval | 11/08/2025 |

### Branch Office Locations

**STEWARD PARTNERS INVESTMENT ADVISORY, LLC**
100 INTERNATIONAL DRIVE
23RD FLOOR
BALTIMORE, MD 21202

**STEWARD PARTNERS INVESTMENT ADVISORY, LLC**
BALTIMORE, MD

 

# Qualifications

## PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 6 principal/supervisory exams, 7 general industry/product exams, and 2 state securities law exams.**

### Principal/Supervisory Exams

| | Exam | Category | Date |
|---|---|---|---|
| B | General Securities Sales Supervisor - Options Module Examination (S9) | Series 9 | 01/02/2023 |
| B | General Securities Sales Supervisor - General Module Examination (S10) | Series 10 | 01/02/2023 |
| B | General  Securities Sales Supervisor Examination (Options Module & General Module) (S8) | Series 8 | 04/09/1996 |
| B | Registered Options Principal Examination (S4) | Series 4 | 08/16/1988 |
| B | Financial Principal Examination (F04) | F04 | 12/17/1973 |
| B | General Securities Principal Examination (S00) | Series 00 | 12/17/1973 |

### General Industry/Product Exams

| | Exam | Category | Date |
|---|---|---|---|
| B | General Securities Representative Examination (S7TO) | Series 7TO | 01/02/2023 |
| B | Securities Industry Essentials Examination (SIE) | SIE | 10/01/2018 |
| B | Foreign Currency Options Examination (S15) | Series 15 | 11/15/1982 |
| B | Interest Rate Options Examination (S5) | Series 5 | 10/20/1981 |
| B | AMEX Put and Call Exam (PC) | PC | 06/02/1977 |
| B | General Securities Principal Examination (S000) | Series 000 | 04/21/1969 |
| B | Registered Representative Examination (S1) | Series 1 | 03/27/1968 |

# Qualifications

## PASSED INDUSTRY EXAMS

### State Securities Law Exams

| | Exam | Category | Date |
|---|---|---|---|
| IA | Uniform Investment Adviser Law Examination (S65) | Series 65 | 10/15/1992 |
| B | Uniform Securities Agent State Law Examination (S63) | Series 63 | 06/13/1984 |

## PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at IARD and NASAA.

# Registration & Employment History

## PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

| | Registration Dates | Firm Name | ID# | Branch Location |
|---|---|---|---|---|
| B | 10/20/2017 - 05/27/2022 | RAYMOND JAMES FINANCIAL SERVICES, INC. | CRD# 6694 | BALTIMORE, MD |
| B | 06/01/2009 - 10/24/2017 | MORGAN STANLEY | CRD# 149777 | BALTIMORE, MD |
| IA | 06/01/2009 - 10/24/2017 | MORGAN STANLEY | CRD# 149777 | BALTIMORE, MD |
| B | 08/11/2008 - 06/01/2009 | MORGAN STANLEY & CO. INCORPORATED | CRD# 8209 | BALTIMORE, MD |
| IA | 08/11/2008 - 06/01/2009 | MORGAN STANLEY & CO. INCORPORATED | CRD# 8209 | BALTIMORE, MD |
| B | 05/05/2003 - 08/21/2008 | UBS FINANCIAL SERVICES INC. | CRD# 8174 | BALTIMORE, MD |
| IA | 05/05/2003 - 08/21/2008 | UBS FINANCIAL SERVICES INC. | CRD# 8174 | BALTIMORE, MD |
| B | 04/29/2002 - 05/19/2003 | RYAN BECK & CO. | CRD# 3248 | FLORHAM PARK, NJ |
| IA | 10/22/1993 - 05/19/2003 | RYAN BECK & CO. | CRD# 3248 | BALTIMORE, MD |
| B | 11/30/1979 - 05/20/2002 | GRUNTAL & CO., L.L.C. | CRD# 372 | NEW YORK, NY |
| B | 06/01/1976 - 12/30/1979 | BLYTH EASTMAN DILLON & CO. INCORPORATED | CRD# 6361 | |
| B | 02/14/1974 - 10/01/1976 | JANUS SECURITIES INC | CRD# 1000006 | |
| B | 04/13/1971 - 02/26/1974 | BACHE & CO INCORPORATED | CRD# 7058 | |
| B | 09/08/1970 - 05/13/1971 | ALEX. BROWN & SONS | CRD# 20 | |

## EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

| Employment Dates | Employer Name | Position | Investment Related | Employer Location |
|---|---|---|---|---|
| 05/2022 - Present | STEWARD PARTNERS INVESTMENT SOLUTIONS, LLC | REGISTERED REPRESENTATIVE | Y | BALTIMORE, MD, United States |

# Registration & Employment History

## EMPLOYMENT HISTORY

| Employment Dates | Employer Name | Position | Investment Related | Employer Location |
|---|---|---|---|---|
| 10/2017 - Present | STEWARD PARTNERS GLOBAL ADVISORY, LLC | EMPLOYEE | N | BALTIMORE, MD, United States |
| 10/2017 - Present | STEWARD PARTNERS INVESTMENT ADVISORY, LLC | INVESTMENT ADVISER REPRESENTATIVE | Y | NEW YORK, NY, United States |
| 10/2017 - 05/2022 | RAYMOND JAMES FINANCIAL SERVICES | REGISTERED REPRESENTATIVE | Y | Baltimore, MD, United States |
| 01/2015 - 10/2017 | MORGAN STANLEY PRIVATE BANK, NATIONAL ASSOCIATION | FINANCIAL ADVISOR | Y | NEW YORK, NY, United States |
| 06/2009 - 10/2017 | MORGAN STANLEY | FINANCIAL ADVISOR | Y | BALTIMORE, MD, United States |

## OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

(1)Name of Business: SMH Capital Group Address: 100 International Dr Ste 21100, Baltimore, MD, 21230, United States Activity Type: Support Company - Owner Position/Title: Other Investment Related: No Start Date: 10/20/2017 Hours per month devoted to this business: 81+ Hours per month devoted to this business during trading hours: 21-40 Description of duties: Financial Advisor

(2)Name of Business: Steward Partners Global Advisory Address: 100 International Dr Ste 21100, Baltimore, MD, United States Activity Type: Non-variable Insurance Position/Title: Agent Investment Related: No Start Date: 12/01/2017 Hours per month devoted to this business: 0-1 Hours per month devoted to this business during trading hours: 0-1 Description of duties: fixed life, disability health, immediate and fixed annuities and long term care

(3)Name of Business: Steward Partners Investment Advisory LLC Address: 100 International Dr Ste 21100, Baltimore, MD, 21230, United States Activity Type: Independent RIA Position/Title: Advisor, Partner Investment Related: Yes Start Date: 10/20/2017 Hours per month devoted to this business: 81+ Hours per month devoted to this business during trading hours: 81+ Description of duties: Advisory services for clients

# Disclosure Summary

## Disclosure Information

**What you should know about reported disclosure events:**

**(1) Certain thresholds must be met before an event is reported to IARD, for example:**

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least $5,000.

**(2) Disclosure events in IAPD reports come from different sources:**

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

**(3) There are different statuses and dispositions for disclosure events:**

- A disclosure event may have a status of *pending, on appeal,* or *final*.
    - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
    - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
    - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated, settled* or *otherwise resolved*.
    - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
    - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
    - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

**(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.**

 

## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

| Type | Count |
|---|---|
| Regulatory Event | 1 |
| Customer Dispute | 2 |

### Regulatory Event

This disclosure event may include a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, a federal regulator such as the Securities and Exchange Commission or the Commodities Futures Trading Commission, or a foreign financial regulatory body) for a violation of investment-related rules or regulations. This disclosure event may also include a revocation or suspension of an Investment Adviser Representative's authority to act as an attorney, accountant or federal contractor.

#### Disclosure 1 of 1

| | |
|---|---|
| **Reporting Source:** | Regulator |
| **Regulatory Action Initiated By:** | NATIONAL ASSOCIATION OF SECURITIES DEALERS, INC. |
| **Sanction(s) Sought:** | |
| **Other Sanction(s) Sought:** | |
| **Date Initiated:** | 03/03/1975 |
| **Docket/Case Number:** | W-303 |
| **Employing firm when activity occurred which led to the regulatory action:** | JANUS SECURITIES INC. |
| **Product Type:** | |
| **Other Product Type(s):** | |
| **Allegations:** | |
| **Current Status:** | Final |
| **Resolution:** | Decision & Order of Offer of Settlement |
| **Resolution Date:** | 06/25/1975 |
| **Sanctions Ordered:** | Monetary/Fine $500.00 |
| **Other Sanctions Ordered:** | |
| **Sanction Details:** | |
| **Regulator Statement** | COMPLAINT NO. W-303 FILED MARCH 3, 1975 BY DISTRICT NO. 10 |

AGAINST JANUS SECURITIES, INC., ROBERT T. DAVID, AND B. BARRY SALZMON ALLEGING VIOLATIONS OF ARTICLE III, SECTION 1 OF THE RULES OF FAIR PRACTICE IN THAT RESPONDENTS VIOLATED THE SEC NET
CAPITAL RULE AS OF JULY 3, 1974 AND OCTOBER 31, 1974.

ON JUNE 25, 1975, THE DECISION AND ORDER OF ACCEPTANCE OF OFFER OF SETTLEMENT SUBMITTED BY THE RESPONDENTS WAS ISSUED; THEREFORE, RESPONDENTS MEMBER, DAVID AND SALZMON ARE FINED $500, JOINTLY AND SEVERALLY.

FINES & COSTS 7-8-75 FC #6205 PD $500 J & S.
COMPLAINT NO. W-303 FILED MARCH 3, 1975 BY DISTRICT NO. 10 AGAINST RESPONDENTS JANUS SECURITIES, INC. ROBERT T. DAVID AND BARRY SALZMON ALLEGING VIOLATIONS OF ARTICLE III, SECTION 1 OF THE RULES OF FAIR PRACTICE IN THAT RESPONDENT MEMBER, ACTING THROUGH RESPONDENTS DAVID AND SALZMON, CONDUCTED A SECURITIES
BUSINESS WHILE FAILING TO MAINTAIN ITS MINIMUM REQUIRED NET CAPITAL. DECISION RENDERED JUNE 25, 1975 WHEREIN THE OFFER OF SETTLEMENT SUBMITTED BY RESPONDENTS MEMBER, DAVID AND SALZMON
WAS ISSUED; THEREFORE, THE RESPONDENTS ARE FINED $500, JOINTLY AND SEVERALLY.

| | |
|---|---|
| **Reporting Source:** | Individual |
| **Regulatory Action Initiated By:** | NASD |
| **Sanction(s) Sought:** | |
| **Other Sanction(s) Sought:** | |
| **Date Initiated:** | 03/03/1975 |
| **Docket/Case Number:** | W-303 |
| **Employing firm when activity occurred which led to the regulatory action:** | JANUS SECURITIES INC. |
| **Product Type:** | |
| **Other Product Type(s):** | |
| **Allegations:** | FIRM IN WHICH I WAS A PRINCIPAL WAS FINE<br>$500.00 FOR BEING UNDER CAPITAL REQUIREMENT FOR ONE DAY. |
| **Current Status:** | Final |
| **Resolution:** | Decision & Order of Offer of Settlement |
| **Resolution Date:** | 06/25/1975 |
| **Sanctions Ordered:** | Monetary/Fine $500.00 |
| **Other Sanctions Ordered:** | |
| **Sanction Details:** | FIRM WAS FINED $500.00 |

## Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

### Disclosure 1 of 2

| | |
|---|---|
| **Reporting Source:** | Firm |
| **Employing firm when activities occurred which led to the complaint:** | UBS FINANCIAL SERVICES INC. |
| **Allegations:** | CLIENT ALLEGES THAT THE FA FAILED TO APPROPRIATELY INVEST HIS FUNDS BY AGGRESSIVELY INVESTING THE ACCOUNT. DAMAGES ESTIMATED TO BE IN EXCESS OF $5,000. |
| **Product Type:** | Unit Investment Trust(s) |
| **Alleged Damages:** | $5,000.00 |

## Customer Complaint Information

| | |
|---|---|
| **Date Complaint Received:** | 09/05/2008 |
| **Complaint Pending?** | No |
| **Status:** | Denied |
| **Status Date:** | 02/23/2009 |
| **Settlement Amount:** | |
| **Individual Contribution Amount:** | |

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| | |
|---|---|
| **Reporting Source:** | Individual |
| **Employing firm when activities occurred which led to the complaint:** | UBS FINANCIAL SERVICES INC. |
| **Allegations:** | CLIENT ALLEGES THAT THE FA FAILED TO APPROPRIATELY INVEST HIS FUNDS BY AGGRESSIVELY INVESTING THE ACCOUNT. DAMAGES ESTIMATED TO BE IN EXCESS OF $5,000. |
| **Product Type:** | Unit Investment Trust(s) |
| **Alleged Damages:** | $5,000.00 |

## Customer Complaint Information

| | |
|---|---|
| **Date Complaint Received:** | 09/05/2008 |
| **Complaint Pending?** | No |
| **Status:** | Denied |
| **Status Date:** | 02/23/2009 |
| **Settlement Amount:** | |

 

**Individual Contribution Amount:**

**Broker Statement** FINANCIAL ADVISOR STATES THE FOLLOWING: CLIENT MADE PURCHASE ON 7/3/2007 OF THE VAN KAMPEN SELECT 20 RAFE PORTFOLIO. THIS PORTFOLIO CONSISTED OF 20 LARGE CAP VALUE STOCKS IN THE INTERNATIONAL MARKET. SHE WAS FULLY INFORMED AS TO THE INVESTMENT, INCLUDING RECEIVING A PROSPECTUS AND FACT CARD. ALSO PURCHASED A UIT CALLED FOCUS FOUR - VERY DIVERSIFIED ASSETS.

### Disclosure 2 of 2

**Reporting Source:** Individual

**Employing firm when activities occurred which led to the complaint:** GRUNTAL & CO., L.L.C.

**Allegations:** ALTHOUGH MR SALZMAN MAINTAINED WRITTEN DISCRETIONARY AUTHORITY OVER THE CLIENT`S ACCOUNT, THE CLIENT ALLEGED THAT MR SALZMAN LIQUIDATED 100 SHARES OF KLAC AND 200 SHARES OF UWST WITHOUT AUTHORITY IN APRIL AND MAY 1997. THE CLIENT ALLEGED THAT HE AND MR SALZMAN VERBALLY AGREED NOT TO SELL SHARES IN THE CLIENT`S ACCOUNT WHILE THE CLIENT WAS TRAVELING. DAMAGES WERE UNSPECIFIED.

**Product Type:**

**Alleged Damages:**

## Customer Complaint Information

**Date Complaint Received:** 08/21/1997

**Complaint Pending?** No

**Status:** Denied

**Status Date:**

**Settlement Amount:**

**Individual Contribution Amount:**

**Broker Statement** GRUNTAL & CO LLC INVESTIGATED THE CLIENT`S ALLEGATIONS AND DETERMINED THAT THEY WERE COMPLETELY WITHOUT MERIT. PREVIOUSLY, THE CLIENT HAD VERBALLY ALLEGED THAT HE INSTRUCTED MR SALZMAN, IN WRITING, NOT TO SELL SHARES IN HIS ABSENCE. CONTRARY TO THE CLIENT`S ALLEGATIONS, THIS LETTER DIRECTED MR SALZMAN TO CONTINUE TO USE HIS DISCRETION. WHEN CONFRONTED WITH THE TRUE CONTENTS OF HIS LETTER, THE CLIENT AGREED THAT IT CONTAINED NO LIMITATION ON SALES AND DID NOT MODIFY THE EXISTING TRADING AUTHORIZATION. THE CLIENT THEN WROTE TWO RESCISSION LETTERS, ONE TO MR SALZMAN AND THE OTHER TO THE COMPLIANCE DEPARTMENT OF GRUNTAL, BY WHICH HE WITHDREW ANY AND ALL ALLEGATIONS OF UNAUTHORIZED ACTIVITY AND APOLOGIZED FOR HIS MISSTATEMENT. SUBSEQUENTLY, THE CLIENT WAS REQUESTED TO REMOVE HIS ACCOUNT FROM GRUNTAL. THEREAFTER, THE CLIENT

 

WROTE THE CURRENT LETTER BY WHICH HE ATTEMPTED TO REASSERT THE
ALLEGATION THAT THE SALES WERE UNAUTHROIZED. GRUNTAL HAS ATTEMPTED TO CONTACT THE CLIENT WITHOUT SUCCESS. GRUNTAL`S POSITION IS THAT THE CLIENT`S LETTER WAS WRITTEN SOLELY OUT OF VINDICTIVENESS TO TARNISH MR SALZMAN`S REPUTATION AFTER THE CLIENT WAS REQUESTED TO REMOVE HIS ACCOUNT FROM GRUNTAL.
THE CLIENT GRANTED ME WRITTEN DISCRETIONARY
AUTHORITY OVER HIS ACCOUNT WHICH BY AGREEMENT COULD ONLY BE REVOKED IN WRITING. I VEHEMENTLY DENY RECEIVING EITHER WRITTEN REVOCATION OR ANY INSTRUCTION FROM THE CLIENT NOT TO SELL SHARES IN THE ACCOUNT DURING THE CLIENT`S ABSENCE. A LETTER WRITTEN BY THE CLIENT PRIOR TO THE SALES DIRECTLY CONTRADICTS THE CLIENT`S ALLEGATION OF UNAUTHORIZED SALES. THE
CLIENT`S ALLEGATIONS ARE UNSUPPORTED AND COMPLETELY WITHOUT MERIT.

 

# End of Report

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