



## IAPD Report

**GORDANA SCHIFANELLI**

CRD# 4129312

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Please contact FINRA with any concerns.



## **IAPD Information About Representatives**

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### **What is included in a IAPD report?**

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### **Where did this information come from?**

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### **How current is this information?**

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### **Need help interpreting this report?**

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### **What if I want to check the background of an Individual Broker or Brokerage Firm?**

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### **Are there other resources I can use to check the background of investment professionals?**

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### GORDANA SCHIFANELLI (CRD# 4129312)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **12/09/2025**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
<b>B</b>	B.B. GRAHAM & COMPANY, INC.	CRD# 41533	06/02/2011
<b>IA</b>	B.B. GRAHAM & COMPANY, INC.	CRD# 41533	10/28/2025

### QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **2** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
<b>IA</b>	ALLSOURCE WEALTH MANAGEMENT, LLC	157661	STEVENSVILLE, MD	06/29/2015 - 12/15/2025
<b>IA</b>	ALLSOURCE FINANCIAL MANAGEMENT, LLC	157661	ANNAPOLIS, MD	06/06/2011 - 12/31/2014
<b>B</b>	RBC CAPITAL MARKETS, LLC	31194	ANNAPOLIS, MD	01/06/2010 - 06/10/2011

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative?

**Yes**

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works.

This individual is currently registered with 2 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

### Employment 1 of 1

Firm Name: **B.B. GRAHAM & COMPANY, INC.**

Main Address: 1700 W. KATELLA AVE.  
ORANGE, CA 92867

Firm ID#: 41533

	Regulator	Registration	Status	Date
<b>B</b>	FINRA	General Securities Representative	Approved	06/02/2011
<b>B</b>	Colorado	Agent	Approved	09/21/2018
<b>IA</b>	Colorado	Investment Adviser Representative	Approved	10/28/2025
<b>B</b>	Maryland	Agent	Approved	06/02/2011
<b>IA</b>	Maryland	Investment Adviser Representative	Approved	10/28/2025

### Branch Office Locations

**B.B. GRAHAM & COMPANY, INC.**  
Stevensville, MD



## Qualifications



### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.**

#### Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

#### General Industry/Product Exams

Exam	Category	Date
<b>B</b> Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
<b>B</b> General Securities Representative Examination (S7)	Series 7	02/14/2000

#### State Securities Law Exams

Exam	Category	Date
<b>IA</b> <b>B</b> Uniform Combined State Law Examination (S66)	Series 66	03/23/2000



### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



## Registration & Employment History

### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	06/29/2015 - 12/15/2025	ALLSOURCE WEALTH MANAGEMENT, LLC	CRD# 157661	STEVENSVILLE, MD
IA	06/06/2011 - 12/31/2014	ALLSOURCE FINANCIAL MANAGEMENT, LLC	CRD# 157661	ANNAPOLIS, MD
B	01/06/2010 - 06/10/2011	RBC CAPITAL MARKETS, LLC	CRD# 31194	ANNAPOLIS, MD
IA	01/06/2010 - 06/10/2011	RBC CAPITAL MARKETS, LLC	CRD# 31194	ANNAPOLIS, MD
B	05/11/2011 - 05/11/2011	B.B. GRAHAM & COMPANY, INC.	CRD# 41533	ORANGE, CA
B	02/26/2009 - 01/07/2010	WELLS FARGO ADVISORS, LLC	CRD# 19616	BALTIMORE, MD
IA	02/26/2009 - 01/07/2010	WELLS FARGO ADVISORS, LLC	CRD# 19616	BALTIMORE, MD
IA	04/05/2000 - 03/04/2009	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	ANNAPOLIS, MD
B	02/16/2000 - 03/04/2009	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	ANNAPOLIS, MD

### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
06/2011 - Present	B.B. GRAHAM & CO.	REGISTERED REPRESENTATIVE	Y	ORANGE, CA, United States
03/2011 - 11/2025	ALLSOURCE FINANCIAL MANAGEMENT, LLC/ALLSOURCE WEALTH MANAGEMENT	PRESIDENT	Y	ANNAPOLIS, MD, United States



## Registration & Employment History



### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

MANAGING DIRECTOR AT SCHIFANELLI & ASSOCIATES, LLC, ATTORNEYS AT LAW



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.





## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1

### Regulatory Event

This disclosure event may include a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, a federal regulator such as the Securities and Exchange Commission or the Commodities Futures Trading Commission, or a foreign financial regulatory body) for a violation of investment-related rules or regulations. This disclosure event may also include a revocation or suspension of an Investment Adviser Representative's authority to act as an attorney, accountant or federal contractor.

#### Disclosure 1 of 1

<b>Reporting Source:</b>	Regulator
<b>Regulatory Action Initiated By:</b>	Maryland
<b>Sanction(s) Sought:</b>	Civil and Administrative Penalty(ies)/Fine(s) Revocation
<b>Date Initiated:</b>	06/17/2015
<b>Docket/Case Number:</b>	2014-0453
<b>URL for Regulatory Action:</b>	
<b>Employing firm when activity occurred which led to the regulatory action:</b>	Allsource Financial Management, LLC
<b>Product Type:</b>	No Product
<b>Allegations:</b>	RESPONDENT VIOLATED SECTIONS 11-302(A)(2) AND (C), 11-302(D) AND 11-411(B), 11-302(F), 11-411(A), 11-411(C), 11-411(D), AND 11-401(B) OF THE MARYLAND SECURITIES ACT (THE "ACT"), AND COMAR 02.02.05.13, RESPECTIVELY, BY ENGAGING IN DISHONEST AND UNETHICAL PRACTICES INCLUDING MISREPRESENTING HOW ITS ADVISORY FEES WERE CHARGED AND FAILING TO PROVIDE PRO RATA REFUNDS TO CLIENTS, BY FAILING TO ANNUALLY DELIVER ITS UPDATED FORM ADV BROCHURE TO ADVISORY CLIENTS, BY FAILING TO ENGAGE AN INDEPENDENT CPA TO PERFORM A SURPRISE EXAMINATION OF CLIENT ASSETS OVER WHICH IT HAD CUSTODY, BY FAILING TO MAINTAIN CERTAIN BOOKS AND RECORDS, BY FAILING TO FILE WITH THE COMMISSIONER ITS AUDITED BALANCE SHEET FOR CALENDAR YEARS 2011 - 2013, BY FAILING TO FILE OR TIMELY FILE AMENDMENTS TO INFORMATION CONTAINED IN DOCUMENTS PREVIOUSLY FILED WITH THE COMMISSIONER, BY TRANSACTING BUSINESS AS AN UNREGISTERED INVESTMENT ADVISER, AND BY FAILING



TO ENFORCE CERTAIN COMPLIANCE PROCEDURES SET FORTH IN ITS SUPERVISORY GUIDELINES.

**Current Status:** Final

**Resolution:** Consent

**Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?** Yes

**Resolution Date:** 08/27/2015

**Sanctions Ordered:** Cease and Desist  
Civil and Administrative Penalty(ies)/Fine(s)  
Restitution  
Other: CEASE AND DESIST FROM VIOLATING SECTIONS 11-302(A)(2), (A)(3), (C), (D), AND (F), 11-303, 11-401(B), 11-402(B), AND 11-411(A), (B) AND (C) OF THE SECURITIES ACT.

**Monetary Sanction 1 of 1**

**Monetary Related Sanction:** Civil and Administrative Penalty(ies)/Fine(s)

**Total Amount:** \$10,578.00

**Portion Levied against individual:** \$10,578.00

**Payment Plan:**

**Is Payment Plan Current:**

**Date Paid by individual:** 09/21/2015

**Was any portion of penalty waived?** No

**Amount Waived:**

**Regulator Statement** COLLECTION OF MONETARY PENALTY IS REDUCED BY THE AMOUNT OF RESTITUTION MADE BY RESPONDENT TO FORMER CLIENTS LC AND HR.

**Reporting Source:** Individual

**Regulatory Action Initiated By:** MARYLAND DIVISION OF SECURITIES

**Sanction(s) Sought:** Bar  
Cease and Desist  
Censure  
Civil and Administrative Penalty(ies)/Fine(s)  
Denial  
Disgorgement  
Expulsion  
Monetary Penalty other than Fines  
Prohibition  
Reprimand  
Requalification  
Rescission  
Restitution



	Revocation Suspension Undertaking
<b>Date Initiated:</b>	06/17/2015
<b>Docket/Case Number:</b>	2014-0453
<b>Employing firm when activity occurred which led to the regulatory action:</b>	ALLSOURCE FINANCIAL MANAGEMENT, LLC
<b>Product Type:</b>	Investment Contract
<b>Allegations:</b>	RESPONDENT VIOLATED SECTIONS 11-302(A)(2) AND (C), 11-302(D) AND 11-411(B), 11-302(F), 11-411(A), 11-411(C), 11-411(D), AND 11-401(B) OF THE MARYLAND SECURITIES ACT (THE "ACT"), AND COMAR 02.02.05.13, RESPECTIVELY, BY ENGAGING IN DISHONEST AND UNETHICAL PRACTICES INCLUDING MISREPRESENTING HOW ITS ADVISORY FEES WERE CHARGED AND FAILING TO PROVIDE PRO RATA REFUNDS TO CLIENTS, BY FAILING TO ANNUALLY DELIVER ITS UPDATED FORM ADV BROCHURE TO ADVISORY CLIENTS, BY FAILING TO ENGAGE AN INDEPENDENT CPA TO PERFORM A SURPRISE EXAMINATION OF CLIENT ASSETS OVER WHICH IT HAD CUSTODY, BY FAILING TO MAINTAIN CERTAIN BOOKS AND RECORDS, BY FAILING TO FILE WITH THE COMMISSIONER ITS AUDITED BALANCE SHEET FOR CALENDAR YEARS 2011 - 2013, BY FAILING TO FILE OR TIMELY FILE AMENDMENTS TO INFORMATION CONTAINED IN DOCUMENTS PREVIOUSLY FILED WITH THE COMMISSIONER, BY TRANSACTING BUSINESS AS AN UNREGISTERED INVESTMENT ADVISER, AND BY FAILING TO ENFORCE CERTAIN COMPLIANCE PROCEDURES SET FORTH IN ITS SUPERVISORY GUIDELINES.
<b>Current Status:</b>	Final
<b>Resolution:</b>	Consent
<b>Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?</b>	Yes
<b>Resolution Date:</b>	08/27/2015
<b>Sanctions Ordered:</b>	Cease and Desist Civil and Administrative Penalty(ies)/Fine(s) Monetary Penalty other than Fines Restitution Undertaking
<b>Monetary Sanction 1 of 1</b>	
<b>Monetary Related Sanction:</b>	Restitution
<b>Total Amount:</b>	\$10,578.00
<b>Portion Levied against individual:</b>	\$10,578.00
<b>Payment Plan:</b>	
<b>Is Payment Plan Current:</b>	
<b>Date Paid by individual:</b>	09/19/2015



**Was any portion of penalty waived?**

No

**Amount Waived:**

**Broker Statement**

MARYLAND DIVISION OF SECURITIES DEMANDED THAT ALLSOURCE WEALTH MANAGEMENT, LLC REFUNDS FEES TO TWO CLIENTS WHO TRANSFERRED THEIR BILLABLE ACCOUNTS TO AN OUTSIDE BROKER-DEALER AND/OR ADVISOR DESPITE THE FACT THAT ALLSOURCE ADVISOR HAD CONTINUED TO WORK AND PROVIDE SERVICES TO THOSE SAME CLIENTS AFTER THEIR TRANSFER OF THEIR BILLABLE ACCOUNTS. MARYLAND DIVISION OF SECURITIES FURTHER DEMANDED THAT ADVISOR, ALLSOURCE WEALTH MANAGEMENT, LLC MUST CREATE A CONSULTING AGREEMENT DESPITE THE FACT THAT NO CONSULTING CLIENTS HAD EVER EXISTED AND THAT NO SUCH CONSULTING SERVICES HAD EVER BEEN PERFORMED TO ANYONE. INVESTMENT ADVISORY FEES WERE DETERMINED BASED ON THE VALUES OF THE LAST DAY OF THE PRIOR QUARTER AND DIVISION OF SECURITIES DEMANDED THAT THE FEES HAD TO BE CHARGED BASED ON THE VALUE PRINTED ON THE MONTHLY STATEMENT PRECEEDING THE BEGGINING OF THE NEXT QUARTER AND THAT ALLSOURCE MUST INCLUDE WORDS SUCH AS "FEES ARE CHARGED IN ADVANCE" AS OPPOSED TO "FEES ARE CHARGED EVERY JANUARY, APRIL, JULY AND OCTOBER". ALLSOURCE WAS CONDITIONED WITH DENIAL OF THE FIRMS ANNUAL RENEWAL UNLESS ALLSOURCE ACCEPS SUCH VIOLATIONS AS STATED IN THE CONSENT ORDER. NO CLIENT HAS EVEN COMPLAINED AGAINST THE ADVISOR OR REGISTERED REPRESENTATIVE IN RESPENCT TO THIS OR ANY OTHER INVESTMENT RELATED ACTION.



## End of Report

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