



IAPD Report

RYAN SHANE CARLSON

CRD# 4209072

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

RYAN SHANE CARLSON (CRD# 4209072)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **11/19/2024**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	AMERICAN INDEPENDENT SECURITIES GROUP, LLC	CRD# 135288	08/18/2005
IA	AMERICAN INDEPENDENT SECURITIES GROUP, LLC	CRD# 135288	10/18/2005

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **35** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	SAMCO FINANCIAL SERVICES, INC.	30108	PHOENIX, AZ	03/04/2005 - 12/31/2005
IA	TD WATERHOUSE INVESTOR SERVICES, INC.	7870	BOISE, ID	04/28/2003 - 11/10/2004
B	TD WATERHOUSE INVESTOR SERVICES, INC.	7870	OMAHA, NE	06/04/2002 - 11/10/2004

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative?

Yes

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **35** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **AMERICAN INDEPENDENT SECURITIES GROUP, LLC**
Main Address: 664 S RIVERSHORE LANE STE 150
EAGLE, ID 83616
Firm ID#: 135288

	Regulator	Registration	Status	Date
B	FINRA	General Securities Principal	Approved	08/18/2005
B	FINRA	General Securities Representative	Approved	08/18/2005
B	FINRA	Introducing BD/Finan Operation Principal	Approved	07/11/2006
B	FINRA	Operations Professional	Approved	10/26/2012
B	FINRA	Compliance Officer	Approved	10/01/2018
B	Alabama	Agent	Approved	05/13/2014
B	Alaska	Agent	Approved	11/06/2014
B	Arizona	Agent	Approved	04/08/2008
IA	Arizona	Investment Adviser Representative	Approved	08/19/2009
B	Arkansas	Agent	Approved	06/28/2006
IA	California	Investment Adviser Representative	Approved	02/14/2006
B	California	Agent	Approved	08/04/2009
B	Colorado	Agent	Approved	08/04/2009



Qualifications

	Regulator	Registration	Status	Date
IA	Colorado	Investment Adviser Representative	Approved	08/06/2009
B	Connecticut	Agent	Approved	11/02/2010
B	Florida	Agent	Approved	03/02/2010
IA	Florida	Investment Adviser Representative	Approved	03/04/2010
B	Georgia	Agent	Approved	03/02/2010
IA	Georgia	Investment Adviser Representative	Approved	03/03/2010
B	Hawaii	Agent	Approved	04/11/2008
B	Idaho	Agent	Approved	08/19/2005
IA	Idaho	Investment Adviser Representative	Approved	10/18/2005
B	Illinois	Agent	Approved	08/04/2009
B	Indiana	Agent	Approved	03/29/2006
IA	Indiana	Investment Adviser Representative	Approved	08/06/2009
B	Iowa	Agent	Approved	08/04/2009
B	Kansas	Agent	Approved	09/04/2018
B	Louisiana	Agent	Approved	09/13/2013
B	Michigan	Agent	Approved	03/02/2010
B	Minnesota	Agent	Approved	03/02/2010
B	Mississippi	Agent	Approved	04/01/2009
B	Missouri	Agent	Approved	08/04/2009



Qualifications

	Regulator	Registration	Status	Date
IA	Montana	Investment Adviser Representative	Approved	11/21/2005
B	Montana	Agent	Approved	08/04/2009
B	Nevada	Agent	Approved	08/04/2009
IA	Nevada	Investment Adviser Representative	Approved	08/06/2009
B	New Hampshire	Agent	Approved	10/26/2020
B	New Mexico	Agent	Approved	03/02/2010
IA	New Mexico	Investment Adviser Representative	Approved	03/02/2010
B	New York	Agent	Approved	04/17/2017
B	North Carolina	Agent	Approved	03/03/2010
B	North Dakota	Agent	Approved	05/01/2019
B	Ohio	Agent	Approved	10/17/2006
IA	Ohio	Investment Adviser Representative	Approved	10/17/2006
IA	Oregon	Investment Adviser Representative	Approved	10/24/2005
B	Oregon	Agent	Approved	08/04/2009
B	Pennsylvania	Agent	Approved	03/22/2012
B	South Dakota	Agent	Approved	12/08/2015
B	Texas	Agent	Approved	03/02/2010
IA	Texas	Investment Adviser Representative	Restricted Approval	03/08/2010



Qualifications

	Regulator	Registration	Status	Date
B	Utah	Agent	Approved	03/02/2010
IA	Utah	Investment Adviser Representative	Approved	03/04/2010
IA	Washington	Investment Adviser Representative	Approved	12/19/2005
B	Washington	Agent	Approved	04/08/2008
B	Wisconsin	Agent	Approved	01/04/2012

Branch Office Locations

AMERICAN INDEPENDENT SECURITIES GROUP, LLC
664 S RIVERSHORE LANE
SUITE 150
EAGLE, ID 83616

AMERICAN INDEPENDENT SECURITIES GROUP, LLC
664 S Rivershore LN
Suite 150
EAGLE, ID 83616

AMERICAN INDEPENDENT SECURITIES GROUP, LLC
Meridian, ID



Qualifications



PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 3 principal/supervisory exams, 4 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

	Exam	Category	Date
B	Compliance Officer Examination (S14)	Series 14	01/02/2023
B	Introducing Broker/Dealer Financial Operations Principal Examination (S28)	Series 28	07/10/2006
B	General Securities Principal Examination (S24)	Series 24	04/08/2005

General Industry/Product Exams

	Exam	Category	Date
B	Operations Professional Examination (S99TO)	Series 99TO	01/02/2023
B	Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
B	Futures Managed Funds Examination (S31)	Series 31	08/17/2000
B	General Securities Representative Examination (S7)	Series 7	08/03/2000

State Securities Law Exams

	Exam	Category	Date
B	Uniform Securities Agent State Law Examination (S63)	Series 63	08/26/2000
IA	Uniform Investment Adviser Law Examination (S65)	Series 65	08/23/2000



PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	03/04/2005 - 12/31/2005	SAMCO FINANCIAL SERVICES, INC.	CRD# 30108	PHOENIX, AZ
IA	04/28/2003 - 11/10/2004	TD WATERHOUSE INVESTOR SERVICES, INC.	CRD# 7870	BOISE, ID
B	06/04/2002 - 11/10/2004	TD WATERHOUSE INVESTOR SERVICES, INC.	CRD# 7870	OMAHA, NE
IA	10/31/2000 - 05/29/2002	MORGAN STANLEY	CRD# 7556	BOISE, ID
B	08/04/2000 - 05/28/2002	MORGAN STANLEY DW INC.	CRD# 7556	PURCHASE, NY

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
12/2004 - Present	AMERICAN INDEPENDENT SECURITIES GROUP, LLC	PRINCIPAL	Y	EAGLE, ID, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

AGENT ON AISGS HEALTH POLICY, PAID BY COMMISSION. SPEND 1 HR MONTHLY. 11/2/2009-CURRENT.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1

Regulatory Event

This disclosure event may include a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, a federal regulator such as the Securities and Exchange Commission or the Commodities Futures Trading Commission, or a foreign financial regulatory body) for a violation of investment-related rules or regulations. This disclosure event may also include a revocation or suspension of an Investment Adviser Representative's authority to act as an attorney, accountant or federal contractor.

Disclosure 1 of 1

Reporting Source: Regulator

Regulatory Action Initiated By: FINRA

Sanction(s) Sought:

Date Initiated: 03/29/2021

Docket/Case Number: [2018060267902](#)

Employing firm when activity occurred which led to the regulatory action: American Independent Securities Group, LLC

Product Type: Other: CMOs

Allegations: Without admitting or denying the findings, Carlson consented to the sanctions and to the entry of findings that he failed to establish, maintain, and enforce a supervisory system, including WSPs, reasonably designed to achieve compliance with applicable rules relating to sales of collateralized mortgage obligations (CMOs). The findings stated that Carlson did not establish any procedures related to CMO transactions or the suitability of CMO recommendations. There was no reasonable process to evaluate and determine whether inverse floaters were appropriate for a given customer or to assess the size of the CMO investment that would be suitable. There was also no guidance addressing to whom CMOs could be offered, the extent to which a customer's account could be concentrated in inverse floaters or any other CMO tranche, or the percentage of a customer's net worth that could be invested in CMOs. The findings also stated that Carlson failed to take reasonable action to ensure a firm general securities principal properly executed delegated responsibilities and failed to respond to red flags. Carlson delegated to the principal the responsibility for supervising a registered representative and therefore was responsible for taking reasonable action to ensure the principal properly executed that responsibility. Carlson should have



been concerned about the representative's recommendations and the principal's supervision of them and should have acted on those concerns. Carlson was aware of red flags indicating that the representative's recommendations were unsuitable. Carlson further knew that the principal supervised the representative's CMO activity even though he had no specialized training relating to CMOs and inverse floaters and had no prior experience supervising sales of the product. Carlson also was aware that the representative's transactions repeatedly were setting off alerts in the firm's trade review system. Nonetheless, Carlson did not follow up on these red flags and took no action to address the obvious suitability issues or ensure that the supervisory responsibilities he had delegated to the principal were reasonably exercised. The findings also included that Carlson failed to reasonably supervise discretionary and senior accounts. The firm's procedures assigned to Carlson responsibility for ensuring that the firm considered an individual's investment objectives, experience, and account size before opening a discretionary account and then documented its rationale, order tickets noted whether discretion was exercised, discretionary accounts were reviewed semi-annually to ensure recommendations were suitable and accounts were not unduly concentrated, and principals of the firm spoke with each discretionary account client annually to determine his or her level of satisfaction and documented the conversations. The procedures also assigned to Carlson responsibility for ensuring that the firm conducted an annual review of senior accounts that focused on transactions that lacked liquidity or cases where investors had utilized retirement savings to invest in high risk investments. These procedures for discretionary and senior accounts, had they been enforced, would have highlighted the suitability red flags raised by the registered representative's recommendations. However, the procedures were ignored. The firm did not document its rationale for opening any discretionary account, order tickets failed to note whether discretion was exercised, firm principals did not speak with discretionary account clients, and nobody conducted the mandated reviews of discretionary and senior accounts.

Current Status:

Final

Resolution:

Acceptance, Waiver & Consent(AWC)

Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?

No

Resolution Date:

03/29/2021

Sanctions Ordered:

Civil and Administrative Penalty(ies)/Fine(s)

Suspension

Undertaking

Other: Carlson will attend and satisfactorily complete 20 hours of continuing education concerning supervisory responsibilities by a provider not unacceptable to FINRA.

If the regulator is the SEC, CFTC, or an SRO, did the action result in a finding of a willful violation or failure to supervise?

No



(1) willfully violated any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any of such Acts, or any of the rules of the Municipal Securities Rulemaking Board, or to have been unable to comply with any provision of such Act, rule or regulation?

(2) willfully aided, abetted, counseled, commanded, induced, or procured the violation by any person of any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any of such Acts, or any of the rules of the Municipal Securities Rulemaking Board? or

(3) failed reasonably to supervise another person subject to your supervision, with a view to preventing the violation by such person of any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any such Acts, or any of the rules of the Municipal Securities Rulemaking Board?

Sanction 1 of 1

Sanction Type:	Suspension
Capacities Affected:	any principal capacity
Duration:	60 days
Start Date:	04/19/2021



End Date: 06/17/2021

Monetary Sanction 1 of 1

Monetary Related Sanction: Civil and Administrative Penalty(ies)/Fine(s)

Total Amount: \$10,000.00

Portion Levied against individual: \$10,000.00

Payment Plan:

Is Payment Plan Current:

Date Paid by individual: 04/05/2021

Was any portion of penalty waived? No

Amount Waived:

.....

Reporting Source: Individual

Regulatory Action Initiated By: FINRA

Sanction(s) Sought: Civil and Administrative Penalty(ies)/Fine(s)
Suspension
Undertaking

Date Initiated: 03/29/2021

Docket/Case Number: [2018060267902](#)

Employing firm when activity occurred which led to the regulatory action: American Independent Securities Group, LLC

Product Type: Debt-Asset Backed

Allegations: Without admitting or denying the findings, Carlson consented to the sanctions and to the entry of findings that he failed to establish, maintain, and enforce a supervisory system, including WSPs, reasonably designed to achieve compliance with applicable rules relating to sales of collateralized mortgage obligations (CMOs). The findings stated that Carlson did not establish any procedures related to CMO transactions or the suitability of CMO recommendations. There was no reasonable process to evaluate and determine whether inverse floaters were appropriate for a given customer or to assess the size of the CMO investment that would be suitable. There was also no guidance addressing to whom CMOs could be offered, the extent to which a customer's account could be concentrated in inverse floaters or any other CMO tranche, or the percentage of a customer's net worth that could be invested in CMOs. The findings also stated that Carlson failed to take reasonable action to ensure a firm general securities principal properly executed delegated responsibilities and failed to respond to red flags. Carlson delegated to the principal the responsibility for supervising a registered representative and therefore was responsible for taking reasonable action to ensure the principal properly executed that responsibility. Carlson should have been concerned about the representative's recommendations and the principal's supervision of them and should have acted on those concerns. Carlson was aware of red flags indicating that the representative's recommendations were unsuitable. Carlson further knew that the principal supervised the representative's CMO



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Current Status:	Final
Resolution:	Acceptance, Waiver & Consent(AWC)
Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?	No
Resolution Date:	03/29/2021
Sanctions Ordered:	Civil and Administrative Penalty(ies)/Fine(s) Suspension Undertaking
Sanction 1 of 1	
Sanction Type:	Suspension
Capacities Affected:	All Principal Activities
Duration:	60 days
Start Date:	04/19/2021
End Date:	06/17/2021
Monetary Sanction 1 of 1	
Monetary Related Sanction:	Monetary Penalty other than Fines
Total Amount:	\$10,000.00
Portion Levied against individual:	\$10,000.00
Payment Plan:	



Is Payment Plan Current:	Yes
Date Paid by individual:	04/05/2021
Was any portion of penalty waived?	No
Amount Waived:	



End of Report

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