



## IAPD Report

# PHILLIP JOSEPH CORDANO

CRD# 4284355

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Please contact FINRA with any concerns.



## **IAPD Information About Representatives**

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### **What is included in a IAPD report?**

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### **Where did this information come from?**

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### **How current is this information?**

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### **Need help interpreting this report?**

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### **What if I want to check the background of an Individual Broker or Brokerage Firm?**

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### **Are there other resources I can use to check the background of investment professionals?**

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### PHILLIP JOSEPH CORDANO (CRD# 4284355)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **01/28/2025**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
<b>B</b>	OSAIC WEALTH, INC.	CRD# 23131	01/24/2025
<b>IA</b>	OSAIC WEALTH, INC.	CRD# 23131	01/24/2025

### QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **23** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
<b>IA</b>	OSAIC FA, INC.	3978	NAPA, CA	02/21/2001 - 01/24/2025
<b>B</b>	OSAIC FA, INC.	3978	NAPA, CA	02/07/2001 - 01/24/2025
<b>B</b>	THE LINCOLN NATIONAL LIFE INSURANCE COMPANY	2580	FORT WAYNE, IN	02/07/2001 - 04/06/2006

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative?

**No**



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **23** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

### Employment 1 of 1

Firm Name: **OSAIC WEALTH, INC.**  
Main Address: 18700 N. HAYDEN ROAD  
SUITE 255  
SCOTTSDALE, AZ 85255  
Firm ID#: 23131

	Regulator	Registration	Status	Date
<b>B</b>	FINRA	General Securities Representative	Approved	01/24/2025
<b>B</b>	Arizona	Agent	Approved	01/24/2025
<b>B</b>	California	Agent	Approved	01/24/2025
<b>IA</b>	California	Investment Adviser Representative	Approved	01/24/2025
<b>B</b>	Colorado	Agent	Approved	01/24/2025
<b>B</b>	Connecticut	Agent	Approved	01/24/2025
<b>B</b>	Delaware	Agent	Approved	01/24/2025
<b>B</b>	District of Columbia	Agent	Approved	01/24/2025
<b>B</b>	Florida	Agent	Approved	01/24/2025
<b>B</b>	Hawaii	Agent	Approved	01/24/2025
<b>B</b>	Idaho	Agent	Approved	01/24/2025
<b>B</b>	Illinois	Agent	Approved	01/24/2025
<b>B</b>	Louisiana	Agent	Approved	01/24/2025



## Qualifications

	Regulator	Registration	Status	Date
B	Maryland	Agent	Approved	01/24/2025
B	Massachusetts	Agent	Approved	01/24/2025
B	Nevada	Agent	Approved	01/24/2025
B	New York	Agent	Approved	01/24/2025
B	North Carolina	Agent	Approved	01/24/2025
B	Ohio	Agent	Approved	01/24/2025
B	Oregon	Agent	Approved	01/24/2025
B	Texas	Agent	Approved	01/24/2025
B	Utah	Agent	Approved	01/24/2025
B	Virginia	Agent	Approved	01/24/2025
B	Washington	Agent	Approved	01/24/2025
B	Wyoming	Agent	Approved	01/24/2025

### Branch Office Locations

**OSAIC WEALTH, INC.**  
44 MONTGOMERY STREET  
SUITE 2950  
SAN FRANCISCO, CA 94104

**OSAIC WEALTH, INC.**  
1700 SOSCOL AVENUE  
SUITE 2  
NAPA, CA 94559

**OSAIC WEALTH, INC.**  
800 S BROADWAY  
SUITE 207  
WALNUT CREEK, CA 94596



## Qualifications



### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.**

#### Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

#### General Industry/Product Exams

Exam	Category	Date
<b>B</b> Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
<b>B</b> General Securities Representative Examination (S7)	Series 7	10/31/2000

#### State Securities Law Exams

Exam	Category	Date
<b>IA</b> <b>B</b> Uniform Combined State Law Examination (S66)	Series 66	11/10/2000



### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **1** professional designation(s).

#### Certified Financial Planner

This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



## Registration & Employment History

### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	02/21/2001 - 01/24/2025	OSAIC FA, INC.	CRD# 3978	NAPA, CA
B	02/07/2001 - 01/24/2025	OSAIC FA, INC.	CRD# 3978	NAPA, CA
B	02/07/2001 - 04/06/2006	THE LINCOLN NATIONAL LIFE INSURANCE COMPANY	CRD# 2580	FORT WAYNE, IN
B	11/01/2000 - 12/12/2000	AMERICAN EXPRESS FINANCIAL ADVISORS INC.	CRD# 6363	MINNEAPOLIS, MN
B	11/01/2000 - 12/12/2000	IDS LIFE INSURANCE COMPANY	CRD# 6321	MINNEAPOLIS, MN

### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
01/2025 - Present	OSAIC WEALTH, INC.	Mass Transfer	Y	SAN FRANCISCO, CA, United States
01/2001 - 01/2025	LINCOLN FINANCIAL ADVISORS CORP.	REGISTERED REPRESENTATIVE	Y	NAPA, CA, United States

### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1)PHILLIP CORDANO,  
1700 SOSCOL AVE., SUITE 2,  
NAPA, CA

CATEGORY: INSURANCE

INVESTMENT-RELATED: YES

TITLE: AGENT

DUTIES: OFFER HEALTH, LONG-TERM CARE, AND TRADITIONAL LIFE INSURANCE

START DATE: 11/2001

HOURS PER MONTH: 15

HOURS PER MONTH DURING TRADING HOURS: 15

2) RAY CORDANO FAMILIA LP

669 BRICKYARD DR

SACRAMENTO, CA 95831

CATEGORY: LEGAL ENTITY LLC

INVESTMENT-RELATED: NO



## Registration & Employment History



### OTHER BUSINESS ACTIVITIES

TITLE: LIMITED PARTNER

DUTIES: RAY CORDANO FAMILIA LP (FAMILY LIMITED PARTNERSHIP TO OWN REAL ESTATE HOLDINGS - MR. CORDANO IS A PASSIVE MEMBER)

START DATE: 01/01/2000

HOURS PER MONTH: 0

HOURS PER MONTH DURING TRADING HOURS: 0

3)PHILLIP CORDANO/FUSION WEALTH ADVISORS

1700 SOSCOL AVENUE

SUITE 2, NAPA, CA

CATEGORY: INSURANCE

INVESTMENT RELATED: YES

TITLE: AGENT

DUTIES: OFFER HEALTH, LONG-TERM CARE AND TRADITIONAL LIFE INSURANCE

START DATE: 11/2001

HOURS PER MONTH: 15

HOURS PER MONTH DURING TRADING HOURS: 15





## End of Report

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