



IAPD Report

JOHN CORNELIUS TROUTMAN JR.

CRD# 4312155

<u>Section Title</u>	<u>Page(s)</u>
Report Summary	1
Qualifications	2 - 5
Registration and Employment History	6 - 7
Disclosure Information	8



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

JOHN CORNELIUS TROUTMAN JR. (CRD# 4312155)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **09/29/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	07/29/2011
IA	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	08/02/2011

QUALIFICATIONS

This representative is currently registered in **6** SRO(s) and **27** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	SUNTRUST INVESTMENT SERVICES, INC.	17499	AUGUSTA, GA	10/14/2009 - 08/01/2011
B	SUNTRUST INVESTMENT SERVICES, INC.	17499	AUGUSTA, GA	10/12/2009 - 08/01/2011
IA	MORGAN KEEGAN & COMPANY, INC.	4161	BEAUFORT, SC	01/27/2003 - 09/24/2009

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **27** jurisdiction(s) and 6 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED**
Main Address: ONE BRYANT PARK
NEW YORK, NY 10036
Firm ID#: 7691

Regulator	Registration	Status	Date
B Cboe BYX Exchange, Inc.	General Securities Representative	Approved	05/16/2014
B Cboe BZX Exchange, Inc.	General Securities Representative	Approved	05/16/2014
B Cboe Exchange, Inc.	General Securities Representative	Approved	07/29/2011
B FINRA	General Securities Representative	Approved	07/29/2011
B Nasdaq Stock Market	General Securities Representative	Approved	07/29/2011
B New York Stock Exchange	General Securities Representative	Approved	07/29/2011
B Arizona	Agent	Approved	04/25/2013
B California	Agent	Approved	01/02/2013
B Colorado	Agent	Approved	10/24/2014
B Connecticut	Agent	Approved	11/09/2016
B Delaware	Agent	Approved	02/11/2020
B Florida	Agent	Approved	11/25/2013
B Georgia	Agent	Approved	07/29/2011



Qualifications

Regulator	Registration	Status	Date
B Idaho	Agent	Approved	12/05/2017
B Illinois	Agent	Approved	03/27/2025
B Maine	Agent	Approved	11/09/2016
B Maryland	Agent	Approved	11/09/2016
B Massachusetts	Agent	Approved	11/09/2016
B Michigan	Agent	Approved	11/09/2016
B Minnesota	Agent	Approved	05/09/2019
B Missouri	Agent	Approved	05/15/2025
B New Jersey	Agent	Approved	11/09/2016
B New Mexico	Agent	Approved	07/29/2011
B New York	Agent	Approved	01/02/2013
B North Carolina	Agent	Approved	06/14/2013
B Ohio	Agent	Approved	01/12/2022
B Pennsylvania	Agent	Approved	07/29/2011
B South Carolina	Agent	Approved	07/29/2011
IA South Carolina	Investment Adviser Representative	Approved	08/02/2011
B Tennessee	Agent	Approved	02/25/2022
B Texas	Agent	Approved	01/10/2012
IA Texas	Investment Adviser Representative	Restricted Approval	08/30/2011



Qualifications

Regulator	Registration	Status	Date
B Vermont	Agent	Approved	11/09/2018
B Virginia	Agent	Approved	11/16/2011
B Washington	Agent	Approved	08/29/2017

Branch Office Locations

**MERRILL LYNCH, PIERCE, FENNER & SMITH
INCORPORATED**
700 BAY ST
BEAUFORT, SC 29902



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
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General Securities Representative Examination (S7)	Series 7	12/13/2000
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State Securities Law Exams

Exam	Category	Date
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Uniform Combined State Law Examination (S66)	Series 66	01/09/2001
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PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	10/14/2009 - 08/01/2011	SUNTRUST INVESTMENT SERVICES, INC.	CRD# 17499	AUGUSTA, GA
B	10/12/2009 - 08/01/2011	SUNTRUST INVESTMENT SERVICES, INC.	CRD# 17499	AUGUSTA, GA
IA	01/27/2003 - 09/24/2009	MORGAN KEEGAN & COMPANY, INC.	CRD# 4161	BEAUFORT, SC
B	04/12/2001 - 09/24/2009	MORGAN KEEGAN & COMPANY, INC.	CRD# 4161	BEAUFORT, SC
B	12/14/2000 - 04/12/2001	REGIONS INVESTMENT COMPANY, INC.	CRD# 17618	BIRMINGHAM, AL

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
10/2011 - Present	BANK OF AMERICA, N.A.	FINANCIAL ADVISOR	Y	BEAUFORT, SC, United States
07/2011 - Present	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	FINANCIAL ADVISOR	Y	BEAUFORT, SC, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

I*57106
 FOR PROFIT OR NOT FOR PROFIT: NON-PROFIT ORGANIZATION
 NAME OF OUTSIDE BUSINESS ORGANIZATION: HISTORIC BEAUFORT FOUNDATION
 INVESTMENT RELATED: NO
 ADDRESS OF BUSINESS: BEAUFORT, SOUTH CAROLINA 29901
 POSITION, TITLE, ASSOCIATION: TRUSTEE
 START DATE OF RELATIONSHIP: 9/1/2012
 NUMBER OF HOURS DEVOTED: 3 HOURS MTHLY
 NUMBER OF HOURS DEVOTED DURING TRADING HOURS: 1 HR MTHLY
 DUTIES: THE MISSION OF HISTORIC BEAUFORT FOUNDATION IS TO SUPPORT THE PRESERVATION, PROTECTION AND PRESENTATION OF SITES AND ARTIFACTS OF HISTORIC, ARCHITECTURAL AND CULTURAL INTEREST THROUGHOUT BEAUFORT COUNTY, SOUTH CAROLINA. REVIEW BALANCE SHEET, BUDGET



Registration & Employment History



OTHER BUSINESS ACTIVITIES

*2096286, Entity Type: Fiduciary, Name of OBA: J C. T, Address: Aiken, South Carolina, 29801, Investment Related: No, Position, Title, Association: Power of Attorney, Employee State Date: 18-Nov-2024, No Hours: 1 Yearly, No Hours during Trading: 1 Yearly, Duties: Power of Attorney for father



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	SUNTRUST INVESTMENT SERVICES, INC
Allegations:	THE CLIENT ALLEGED THAT THE REPRESENTATIVE GAVE HER AN ESTIMATED COMMISSION AMOUNT OF \$800 FOR THE ANTICIPATED LIQUIDATION OF HER STOCK. THE FINAL COMMISSION WAS 2,238.49.
Product Type:	Equity Listed (Common & Preferred Stock)
Alleged Damages:	\$1,438.39
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	Yes
Arbitration/Reparation forum or court name and location:	MAGISTRATE COURT OF RICHMOND COUNTY GEORGIA
Docket/Case #:	CASE # 096249
Filing date of arbitration/CFTC reparation or civil litigation:	02/26/2010

Customer Complaint Information

Date Complaint Received:	03/09/2010
Complaint Pending?	No



Status: Settled

Status Date: 04/05/2010

Settlement Amount: \$1,000.00

Individual Contribution Amount: \$1,000.00

Civil Litigation Information

Type of Court: State Court

Name of Court: MAGISTRATE COURT OF RICHMOND COUNTY GEORGIA

Location of Court: AUGUSTA, GA

Docket/Case #: CASE # 096249

Date Notice/Process Served: 03/09/2010

Litigation Pending? No

Disposition: Settled

Disposition Date: 04/05/2010

Monetary Compensation Amount: \$1,000.00

Individual Contribution Amount: \$1,000.00

Broker Statement

THE CLIENT HAD PHYSICAL SUNTRUST STOCK CERTIFICATES THAT WERE HELD IN COLLATERAL FOR A LOAN OUT OF OUR COMMERCIAL OFFICE IN MACON GEORGIA. SHE HAD NO ACCOUNTS OR RELATIONSHIP WITH SUNTRUST INVESTMENT SERVICES AT THE TIME. SHE WAS IN THE PROCESS OF PAYING OFF THE LOAN AND INQUIRED ABOUT THE COST OF THE SALE OF STOCK THROUGH SUNTRUST INVESTMENT SERVICES. I GAVE HER AN ESTIMATED COST BASED ON THE NUMBER OF SHARES SHE THOUGHT SHE HAD. THE MISUNDERSTANDING CAME WHEN IT TURNED OUT THAT UPON RECEIPT OF THE SHARES, SHE HAD MULTIPLES OF WHAT SHE THOUGHT. WE DISCUSSED THIS AND I TOLD HER IT WOULD BE MORE THAN \$800 AND THAT I WOULD CHARGE HER THE STANDARD SUNTRUST FEE. SHE WAS IN A HURRY TO GET IT DONE BY THE END OF THE YEAR, SO AS SOON AS THE SHARES WERE VERIFIED BY THE TRANSFER AGENT, I SOLD THE SHARES AT THE SUNTRUST STANDARD FEE AS WE DISCUSSED. IT IS POSSIBLE THAT A STOCK SPLIT MAY HAVE GOTTEN HER CONFUSED AS TO THE NUMBER OF SHARES SHE OWNED. A STOCK CERTIFICATE WOULD NOT REFLECT A SPLIT UNTIL IT WAS PROCESSED BY A TRANSFER AGENT.

Disclosure 2 of 2

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: MORGAN KEEGAN & COMPANY, INC.

Allegations: CLAIM ALLEGES MISREPRESENTATION OF VARIABLE ANNUITY PURCHASED 05/02/2007. DAMAGES CLAIMED ARE UNSPECIFIED (BELIEVED TO BE IN EXCESS OF \$5,000.00)

Product Type: Annuity-Variable



Alleged Damages: \$0.00

Is this an oral complaint? No

Is this a written complaint? Yes

**Is this an arbitration/CFTC
reparation or civil litigation?** No

Customer Complaint Information

Date Complaint Received: 04/24/2008

Complaint Pending? No

Status: Closed/No Action

Status Date: 09/18/2008

Settlement Amount:

**Individual Contribution
Amount:**



End of Report

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