



IAPD Report

REAGAN LEE WAGNER

CRD# 4339734

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

REAGAN LEE WAGNER (CRD# 4339734)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **02/26/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	STRATEGIC FINANCIAL CONCEPTS, LLC	CRD# 141849	04/13/2007
B	LPL FINANCIAL LLC	CRD# 6413	09/08/2009
IA	LPL FINANCIAL LLC	CRD# 6413	03/16/2022

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **52** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	LPL FINANCIAL LLC	6413	BURNET, TX	03/02/2010 - 12/23/2016
B	MUTUAL SERVICE CORPORATION	4806	SAN ANTONIO, TX	10/16/2008 - 09/08/2009
B	AMERICAN GENERAL SECURITIES INCORPORATED	13626	SAN ANTONIO, TX	10/01/2002 - 10/17/2008

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **52** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **STRATEGIC FINANCIAL CONCEPTS, LLC**
Main Address: 901 NE LOOP 410
SUITE 100
SAN ANTONIO, TX 78209
Firm ID#: 141849

	Regulator	Registration	Status	Date
IA	Florida	Investment Adviser Representative	Approved	12/03/2010
IA	Louisiana	Investment Adviser Representative	Approved	02/27/2025
IA	Minnesota	Investment Adviser Representative	Approved	04/30/2020
IA	Texas	Investment Adviser Representative	Approved	04/13/2007

Branch Office Locations

STRATEGIC FINANCIAL CONCEPTS, LLC
901 NE LOOP 410
SUITE 100
SAN ANTONIO, TX 78209

Employment 2 of 2

Firm Name: **LPL FINANCIAL LLC**
Main Address: 1055 LPL WAY
FORT MILL, SC 29715
Firm ID#: 6413

	Regulator	Registration	Status	Date
B	FINRA	General Securities Principal	Approved	09/08/2009
B	FINRA	General Securities Representative	Approved	09/08/2009
B	Alabama	Agent	Approved	09/08/2009



Qualifications

Regulator	Registration	Status	Date
B Alaska	Agent	Approved	01/28/2022
B Arizona	Agent	Approved	09/08/2009
B Arkansas	Agent	Approved	09/08/2009
B California	Agent	Approved	09/08/2009
B Colorado	Agent	Approved	09/08/2009
B Connecticut	Agent	Approved	02/01/2023
B Delaware	Agent	Approved	07/26/2019
B District of Columbia	Agent	Approved	04/14/2022
B Florida	Agent	Approved	09/08/2009
B Georgia	Agent	Approved	03/09/2015
B Hawaii	Agent	Approved	09/08/2009
B Idaho	Agent	Approved	06/06/2019
B Illinois	Agent	Approved	01/07/2011
B Indiana	Agent	Approved	08/28/2015
B Iowa	Agent	Approved	09/08/2009
B Kansas	Agent	Approved	09/08/2009
B Kentucky	Agent	Approved	02/09/2021
B Louisiana	Agent	Approved	09/08/2009



Qualifications

Regulator	Registration	Status	Date
B Maine	Agent	Approved	02/01/2023
B Maryland	Agent	Approved	09/08/2009
B Massachusetts	Agent	Approved	09/08/2009
B Michigan	Agent	Approved	07/08/2019
B Minnesota	Agent	Approved	06/13/2019
B Mississippi	Agent	Approved	09/08/2009
B Missouri	Agent	Approved	09/08/2009
B Montana	Agent	Approved	12/09/2010
B Nebraska	Agent	Approved	01/07/2010
B Nevada	Agent	Approved	09/08/2009
B New Hampshire	Agent	Approved	08/02/2019
B New Jersey	Agent	Approved	09/08/2009
B New Mexico	Agent	Approved	09/08/2009
B New York	Agent	Approved	04/19/2010
B North Carolina	Agent	Approved	09/08/2009
B North Dakota	Agent	Approved	11/03/2015
B Ohio	Agent	Approved	09/08/2009
B Oklahoma	Agent	Approved	09/08/2009
B Oregon	Agent	Approved	01/09/2012



Qualifications

Regulator	Registration	Status	Date
B Pennsylvania	Agent	Approved	09/08/2009
B Puerto Rico	Agent	Approved	12/12/2009
B Rhode Island	Agent	Approved	02/01/2023
B South Carolina	Agent	Approved	09/08/2009
B South Dakota	Agent	Approved	09/09/2022
B Tennessee	Agent	Approved	02/02/2021
B Texas	Agent	Approved	09/08/2009
IA Texas	Investment Adviser Representative	Approved	03/16/2022
B Utah	Agent	Approved	09/08/2009
B Vermont	Agent	Approved	04/14/2022
B Virginia	Agent	Approved	01/15/2014
B Washington	Agent	Approved	09/08/2009
B West Virginia	Agent	Approved	12/15/2023
B Wisconsin	Agent	Approved	09/08/2009
B Wyoming	Agent	Approved	07/26/2019

Branch Office Locations

LPL FINANCIAL LLC
901 NE LOOP 410 SUITE 100
SAN ANTONIO, TX 78209




Qualifications

PASSED INDUSTRY EXAMS




This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 1 principal/supervisory exam, 3 general industry/product exams, and 2 state securities law exams.



Principal/Supervisory Exams

	Exam	Category	Date
	General Securities Principal Examination (S24)	Series 24	04/25/2008

General Industry/Product Exams

	Exam	Category	Date
	Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
	General Securities Representative Examination (S7)	Series 7	12/17/2007
	Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	03/26/2001

State Securities Law Exams

	Exam	Category	Date
	Uniform Investment Adviser Law Examination (S65)	Series 65	08/23/2005
	Uniform Securities Agent State Law Examination (S63)	Series 63	03/27/2001

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	03/02/2010 - 12/23/2016	LPL FINANCIAL LLC	CRD# 6413	BURNET, TX
B	10/16/2008 - 09/08/2009	MUTUAL SERVICE CORPORATION	CRD# 4806	SAN ANTONIO, TX
B	10/01/2002 - 10/17/2008	AMERICAN GENERAL SECURITIES INCORPORATED	CRD# 13626	SAN ANTONIO, TX
IA	01/27/2006 - 04/02/2008	SUTTERFIELD FINANCIAL GROUP, INC.	CRD# 115652	SAN ANTONIO, TX
B	03/27/2001 - 10/01/2002	FRANKLIN FINANCIAL SERVICES CORPORATION	CRD# 5435	HOUSTON, TX

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
09/2009 - Present	LPL FINANCIAL, LLC	Registered Representative	Y	SAN ANTONIO, TX, United States
04/2007 - Present	STRATEGIC FINANCIAL CONCEPTS, LLC	Investment Adviser Representative	Y	SAN ANTONIO, TX, United States
01/2004 - Present	PINNACLE CAPITAL MANAGEMENT, INC	PRESIDENT	Y	SAN ANTONIO, TX, United States
01/2003 - Present	PINNACLE FINANCIAL GROUP	PRESIDENT	Y	SAN ANTONIO, TX, United States
01/2001 - Present	PAR FINANCIAL GROUP	SOLE PROPRIETOR	Y	SAN ANTONIO, TX, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- 1) 12/28/09: RLW MARKETING, LLC - MANAGER - Not Inv Rel- Business Owner- TIME SPENT 2%.
- 2) 5/20/10: STRATEGIC FINANCIAL CONCEPTS, LLC - REGISTERED INVESTMENT ADVISOR HYBRID - DBA:NATIONAL FINANCIAL ALLIANCE - INV REL- At Rep Bus Loc(s)-TIME SPENT 10%
- 3) 11/1/11: NON-VARIABLE INSURANCE - PINNACLE CAPITAL MANAGEMENT, INC. - INV REL- TIME SPENT 1% - SAN ANTONIO, TX.
- 4) 3/18/13: RLW OPERATIONS, LLC -Farm- Not Inv Rel - TIME SPENT 2%.
- 5) 5/9/2013 - STRATEGIC FINANCIAL CONCEPTS - REGISTERED INVESTMENT ADVISOR DBA - DBA:NFA WEALTH



Registration & Employment History



OTHER BUSINESS ACTIVITIES

MANAGEMENT - INV REL- At Rep Bus Loc(s)- 75% OF TIME SPENT

- 6) 5/21/13 -NFA WEALTH MANAGEMENT - DBA for LPL Business (entity for LPL business)- INV REL- AT Rep Bus Loc(s)
- 7) 3/26/14 - Nelson Risk Services - Inv Rel- At Rep Bus Loc(s) - Non-Variable Insurance - Time Spent 2%.
- 8) 6/3/14 - Wagner Financial Group- Not Inv Related - At Reported Business Location(s) - Non-Variable Insurance - Vice President - Started 2/3/2007 - 1 Hr a Mth/0 Hrs During Trading
- 9) 8/14/14 - NATIONAL FINANCIAL ALLIANCE, LLC - NON-VARIABLE INSURANCE -Inv Rel- At Rep Bus Loc(s)- 15 hrs a mth/ during trading
- 10) 9/15/14 - STRATEGIC FINANCIAL CONCEPTS, LLC - REGISTERED INVESTMENT ADVISOR - Inv Rel- At Rep Bus Loc(s)- 25 HRS/MO/ during trading
- 11) 8/9/17 - NFA Institutional Services - Inv Related - At Rep Bus Loc(s) - DBA for LPL Business (entity for LPL business) - Started 7/31/17 - 4 Hrs Per Mth/ During Trading
- 12) 9/1/17 - NFA INSURANCE - Inv Related - At Rep Bus Loc(s) - DBA for LPL Business (entity for LPL business) - Started 8/22/17 - 1 Hr a Mth/During Trading
- 13) 9/1/17 - No Business Name - Not Inv Rel - Home Based - Outside/W-2 Employment - Wedding Officiant - Started 8/28/2017 - 1 Hr a Mth/0 Hrs During Trading
- 14) 9/5/17 - Strategic Financial Concepts, LLC - Inv Rel - At Rep Bus Loc(s) - Registered Investment Advisor - Started 5/30/17 - 0 Hrs Per Month - I provide administrative support to Strategic Financial Concepts LLC, an independent investment advisor firm. I started this business activity in 05/30/2017. I expect to spend approximately [hours per month] on this activity. Please see the Form ADV?
- 15) 9/15/21 - Lytle State Bank - Not Inv Related - 14631 S. FM 2790 W, Lytle, TX 78052 - For-Profit Board Member - Start Date: 10/20/21 - 4 Hrs/Mo/2 Hours During Trading - Board Member.
- 16) 10/18/21 - A&B Family Office, Inc. - Not Inv Related - At Reported Business Location(s) - For-Profit Board Member - Started 11/1/2021 - 2 Hrs/Mo/0 Hrs During Trading.
- 17) 3/11/22 - RLW Assets, LLC - Inv Related - At Reported Business Location(s) and Aransas, TX - Real Estate Rental - Start Date: 3/1/2022 - 2 Hrs/Mo/0 Hrs During Trading - Own a piece of property.
- 18) 3/11/22 - RLW Ventures, LLC - Inv Related - At Reported Business Location(s) and Aransas, TX - Real Estate Rental - Start Date: 3/1/2022 - 2 Hrs/Mo/0 Hrs During Trading.
- 19) 02/05/24 - NFA Risk Services, LLC - Inv Related - At Reported Business Location(s) - Non-Variable Insurance - Start: 1/15/2024 - 4 Hrs/mo; 1 Hr During Trading
- 20) 1/28/25-The Sports Academy of Wellington, Inc DBA Wellington Athletics- Non-Profit Board Member- Not Inv Rel- 11700 Pierson Rd. Wellington, FL 3341-Start Date 04/15/2023-1 hr a mth/0 hrs during trading



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 1

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	AMERICAN GENERAL SECURITIES INCORPORATED(A/K/A SAGEPOINT FINANCIAL)
Allegations:	VOL POLICY PURCHASED ON 6/8/05 WAS MISREPRESENTED.
Product Type:	Insurance
Alleged Damages:	\$41,000.00
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	03/08/2010
Complaint Pending?	No
Status:	Denied
Status Date:	04/28/2010

Settlement Amount:

Individual Contribution Amount:
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Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	AMERICAN GENERAL SECURITIES INCORPORATED (A/K/A SAGEPOINT FINANCIAL)
Allegations:	VUL POLICY PURCHASED ON 6/8/05 WAS MISREPRESENTED.
Product Type:	Insurance
Alleged Damages:	\$41,000.00
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	03/08/2010
Complaint Pending?	No
Status:	Denied
Status Date:	04/28/2010

Settlement Amount:

Individual Contribution Amount:



End of Report

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