



IAPD Report

WARREN STEINBORN

CRD# 434884

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

WARREN STEINBORN (CRD# 434884)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **09/27/2023**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	OSAIC WEALTH, INC.	CRD# 23131	09/01/2023
IA	OSAIC WEALTH, INC.	CRD# 23131	09/01/2023

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **12** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	SAGEPOINT FINANCIAL, INC.	133763	INDIANAPOLIS, IN	09/10/2015 - 09/01/2023
IA	SAGEPOINT FINANCIAL, INC.	133763	INDIANAPOLIS, IN	09/10/2015 - 09/01/2023
B	NATIONAL PLANNING CORPORATION	29604	INDIANAPOLIS, IN	09/19/2011 - 09/10/2015

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative?

Yes

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **12** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **OSAIC WEALTH, INC.**
Main Address: 18700 N. HAYDEN ROAD
SUITE 255
SCOTTSDALE, AZ 85255
Firm ID#: 23131

	Regulator	Registration	Status	Date
B	FINRA	General Securities Representative	Approved	09/01/2023
B	FINRA	Invest. Co and Variable Contracts	Approved	09/01/2023
B	Arizona	Agent	Approved	09/01/2023
IA	Arizona	Investment Adviser Representative	Approved	09/01/2023
B	Florida	Agent	Approved	09/01/2023
B	Illinois	Agent	Approved	09/01/2023
IA	Illinois	Investment Adviser Representative	Approved	09/01/2023
B	Indiana	Agent	Approved	09/01/2023
IA	Indiana	Investment Adviser Representative	Approved	09/01/2023
B	Iowa	Agent	Approved	09/01/2023
B	Kansas	Agent	Approved	09/27/2023
B	Michigan	Agent	Approved	09/01/2023
B	Minnesota	Agent	Approved	09/01/2023



Qualifications

	Regulator	Registration	Status	Date
B	Missouri	Agent	Approved	09/01/2023
B	Nevada	Agent	Approved	09/01/2023
B	North Carolina	Agent	Approved	09/01/2023
IA	North Carolina	Investment Adviser Representative	Approved	09/01/2023
B	Ohio	Agent	Approved	09/01/2023
IA	Ohio	Investment Adviser Representative	Approved	09/01/2023

Branch Office Locations

OSAIC WEALTH, INC.
50 E 91ST STREET
SUITE 103
INDIANAPOLIS, IN 46240



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 4 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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	Investment Company Products/Variable Contracts Representative Examination (S6TO)	Series 6TO	01/02/2023
	General Securities Representative Examination (S7TO)	Series 7TO	01/02/2023
	Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
	Registered Representative Examination (S1)	Series 1	12/15/1971

State Securities Law Exams

Exam	Category	Date
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	 Uniform Combined State Law Examination (S66)	Series 66	08/31/2006
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PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	09/10/2015 - 09/01/2023	SAGEPOINT FINANCIAL, INC.	CRD# 133763	INDIANAPOLIS, IN
IA	09/10/2015 - 09/01/2023	SAGEPOINT FINANCIAL, INC.	CRD# 133763	INDIANAPOLIS, IN
B	09/19/2011 - 09/10/2015	NATIONAL PLANNING CORPORATION	CRD# 29604	INDIANAPOLIS, IN
IA	09/19/2011 - 09/10/2015	NATIONAL PLANNING CORPORATION ("NPC OF AMERICA" IN FL & NY)	CRD# 29604	INDIANAPOLIS, IN
IA	04/06/2010 - 09/23/2011	J P TURNER & COMPANY CAPITAL MANAGEMENT, LLC	CRD# 124446	INDIANAPOLIS, IN
B	04/06/2010 - 09/23/2011	J.P. TURNER & COMPANY, L.L.C.	CRD# 43177	INDIANAPOLIS, IN
IA	09/01/2006 - 03/30/2010	GUNNALLEN FINANCIAL, INC	CRD# 17609	INDIANAPOLIS, IN
B	11/02/2005 - 03/30/2010	GUNNALLEN FINANCIAL, INC	CRD# 17609	INDIANAPOLIS, IN
B	11/14/2001 - 11/07/2005	INTERVEST INTERNATIONAL EQUITIES CORPORATION	CRD# 20289	COLORADO SPRINGS, CO
B	08/05/1998 - 11/01/2001	CONSECO SECURITIES, INC.	CRD# 29367	CARMEL, IN
B	03/18/1998 - 08/05/1998	CONSECO FINANCIAL SERVICES, INC.	CRD# 629	CARMEL, IN
B	08/01/1995 - 04/06/1998	WASHINGTON SQUARE SECURITIES, INC.	CRD# 2882	WINDSOR, CT
B	05/09/1990 - 08/01/1995	RELIASTAR FINANCIAL MARKETING CORP.	CRD# 4234	SEATTLE, WA
B	12/17/1971 - 02/12/1990	MUTUAL BENEFIT FINANCIAL SERVICE COMPANY	CRD# 4882	
B	01/14/1977 - 07/25/1989	PROVIDENT MARKETING CORPORATION	CRD# 7328	
B	09/06/1973 - 01/14/1977	PROVIDENT NATIONAL EQUITIES, INC.	CRD# 40	



Registration & Employment History

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
09/2023 - Present	OSAIC WEALTH, INC.	Mass Transfer	Y	INDIANAPOLIS, IN, United States
08/1980 - Present	W.S.A INC. III	PRESIDENT - PRESIDENT	N	CARMEL, IN, United States
01/1968 - Present	WARREN STEINBORN ASSOCIATES	OTHER - OWNER	N	INDIANAPOLIS, IN, United States
09/2015 - 09/2023	SAGEPOINT FINANCIAL, INC.	REGISTERED REPRESENTATIVE	Y	INDIANAPOLIS, IN, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1. NATIONAL PARTNERS GROUP

POSITION: Partner NATURE: Corporation INVESTMENT RELATED: No NUMBER OF HOURS: 8 SECURITIES TRADING HOURS: 0 START DATE: 03/01/1993
ADDRESS: 50 E. 91st St. Suite 314, Indianapolis IN 46240
DESCRIPTION: Fixed insurance sales

2. MAVEN RETIREMENT ADVISORS

POSITION: Founder / CEO NATURE: This is a DBA. INVESTMENT RELATED: Yes NUMBER OF HOURS: 160 SECURITIES TRADING HOURS: 160 START DATE: 05/10/2019
ADDRESS: 50 E 91st Street, Suite 314, Indianapolis IN 46240, United States
DESCRIPTION: It is the same as our current DBA, Creative Planning Strategies, we are just replacing it.

3. WSI, INC. DBA WARREN STEINBORN ASSOCIATES

POSITION: President NATURE: Corporation INVESTMENT RELATED: Yes NUMBER OF HOURS: 100 SECURITIES TRADING HOURS: 75 START DATE: 10/01/1968
ADDRESS: 50 E. 91st St. Suite 314, Indianapolis IN 46240, United States
DESCRIPTION: Marketing and sales of fixed insurance products including retirement income planning, long term care planning, disability income planning.

4. WSI, INC. DBA CREATIVE PLANNING STRATEGIES

POSITION: President NATURE: Corporation INVESTMENT RELATED: Yes NUMBER OF HOURS: 100 SECURITIES TRADING HOURS: 75 START DATE: 10/01/1968
ADDRESS: 50 E. 91st St. Suite 314, Indianapolis IN 46240, United States
DESCRIPTION: Marketing and sales of fixed insurance products including retirement income planning, long term care planning and disability income planning.

5. CREATIVE PLANNING STRATEGIES

POSITION: President NATURE: Corporation INVESTMENT RELATED: No NUMBER OF HOURS: 5 SECURITIES TRADING HOURS: 5 START DATE: 10/01/1968
ADDRESS: 50 E. 91st St. Suite 314, Indianapolis IN 46240, United States
DESCRIPTION: Consulting and product design for carriers



Registration & Employment History



OTHER BUSINESS ACTIVITIES



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 1

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	CONSECO SECURITIES INC.
Allegations:	MISREPRESENTATION OF A VUL CONTRACT, MADE UNTRUE STATEMENTS OF MATERIAL FACTS & ENGAGED IN FRAUD & DECEIT WHEN PRODUCT WAS RECOMMENDED.
Product Type:	Insurance
Other Product Type(s):	NATIONWIDE VARIABLE UNIVERSAL LIFE CONTRACT
Alleged Damages:	\$5,000.00

Customer Complaint Information

Date Complaint Received:	07/01/2003
Complaint Pending?	No
Status:	Litigation
Status Date:	07/08/2003

Settlement Amount:

Individual Contribution Amount:

Civil Litigation Information

Court Details:	HAMILTON SUPERIOR COURT NO. 1, STATE OF INDIANA, COUNTY OF HAMILTON, CAUSE NO. 29D010211-PL-860
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Date Notice/Process Served: 12/04/2002

Litigation Pending? No

Disposition: Settled

Disposition Date: 02/26/2007

Monetary Compensation Amount: \$180,000.00

Individual Contribution Amount: \$500.00

Broker Statement REP VIGOROUSLY DENIES THE ALLEGIONS. CLIENT SENT REP A MEMO DETAILING A MEETING THAT OCCURED WITH REP, WHEN THE VUL WAS INITIALLY PURCHASED, THAT CLIENT STATES "I PERSONALLY PURCHASED IT AND IT IS NOW IN MY NAME". THERE WAS NO COMPENSATORY DAMAGE AMOUNT ALLEGED IN THE LITIGATION, HOWEVER THE FIRM HAS DETERMINED THE AMOUNT TO BE IN EXCESS OF \$5000.00.



End of Report

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