



## IAPD Report

# MICHAEL DEE MINNOCH

CRD# 4362604

<b><u>Section Title</u></b>	<b><u>Page(s)</u></b>
Report Summary	1
Qualifications	2 - 3
Registration and Employment History	4 - 5
Disclosure Information	6



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### MICHAEL DEE MINNOCH (CRD# 4362604)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **05/24/2017**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	VANTAGE POINT MANAGEMENT, INC.	CRD# 287757	06/29/2017

### QUALIFICATIONS

This representative is currently registered in **0** SRO(s) and **1** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	VANTAGE POINT INVESTMENTS, INC.	156887	North Ogden, UT	12/01/2016 - 05/05/2017
B	GBS FINANCIAL CORP.	16906	SANTA ROSA, CA	05/04/2010 - 12/02/2013
IA	GBS FINANCIAL CORP.	16906	SANDY, UT	05/04/2010 - 12/02/2013

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	2




## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **1** jurisdiction(s) and **0** SRO(s) through his or her employer(s).

### Employment 1 of 1

Firm Name: **VANTAGE POINT MANAGEMENT, INC.**  
Main Address: 2727 NORTH WASHINGTON BLVD  
SUITE 100  
NORTH OGDEN, UT 84414  
Firm ID#: 287757

Regulator	Registration	Status	Date
 Utah	Investment Adviser Representative	Approved	06/29/2017

### Branch Office Locations

**VANTAGE POINT MANAGEMENT, INC.**  
2727 NORTH WASHINGTON BLVD  
SUITE 100  
NORTH OGDEN, UT 84414



## Qualifications

### PASSED INDUSTRY EXAMS




This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 1 principal/supervisory exam, 3 general industry/product exams, and 2 state securities law exams.**



#### Principal/Supervisory Exams

Exam	Category	Date
 NFA Branch Manager Examination (S30)	Series 30	12/01/2016

#### General Industry/Product Exams

Exam	Category	Date
 National Commodity Futures Examination (S3)	Series 3	04/29/2013
 General Securities Representative Examination (S7)	Series 7	03/03/2003
 Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	03/13/2001

#### State Securities Law Exams

Exam	Category	Date
 Uniform Investment Adviser Law Examination (S65)	Series 65	12/01/2016
 Uniform Securities Agent State Law Examination (S63)	Series 63	03/13/2001

### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



## Registration & Employment History

### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	12/01/2016 - 05/05/2017	VANTAGE POINT INVESTMENTS, INC.	CRD# 156887	North Ogden, UT
B	05/04/2010 - 12/02/2013	GBS FINANCIAL CORP.	CRD# 16906	SANTA ROSA, CA
IA	05/04/2010 - 12/02/2013	GBS FINANCIAL CORP.	CRD# 16906	SANDY, UT
IA	06/24/2004 - 05/04/2010	SPC	CRD# 110692	NORTH OGDEN, UT
B	10/21/2003 - 05/04/2010	SAMMONS SECURITIES COMPANY, LLC	CRD# 115368	NORTH OGDEN, UT
B	01/27/2003 - 10/16/2003	LINCOLN FINANCIAL ADVISORS CORPORATION	CRD# 3978	FORT WAYNE, IN
IA	01/27/2003 - 10/16/2003	LINCOLN FINANCIAL ADVISORS CORPORATION	CRD# 3978	SALT LAKE CITY, UT
B	01/27/2003 - 10/16/2003	THE LINCOLN NATIONAL LIFE INSURANCE COMPANY	CRD# 2580	FORT WAYNE, IN
B	02/09/2002 - 01/17/2003	SAMMONS SECURITIES COMPANY, LLC	CRD# 115368	ANN ARBOR, MI
B	03/14/2001 - 02/09/2002	WALNUT STREET SECURITIES, INC.	CRD# 15840	EL SEGUNDO, CA

### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
05/2017 - Present	Vantage Point Management, Inc.	President and Chief Compliance Officer	Y	North Ogden, UT, United States
05/2003 - Present	Managed Account Research, Inc. (dba Vantage Point Futures)	Registered Associated Person	Y	Chicago, IL, United States
12/2013 - 05/2017	VANTAGE POINT INVESTMENTS	Adviser Rep 12/2016-5/2017; Shareholder 12/2013 - 5/2017	Y	SANDY, UT, United States



## Registration & Employment History



### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- 1) ASSOCIATED PERSON OF MANAGED ACCOUNT RESEARCH INC. (unaffiliated firm) 25 HOURS PER MONTH - 10-2010 - MANAGED FUTURES, COMMODITIES & OPTIONS.
- 2) INDEPENDENT INSURANCE AGENT - SALES; LIFE (FIXED) CONTRACTS AS PART OF FINANCIAL PLAN 15 HOURS PER MONTH. Both activities are conducted at same address as Vantage Point Management, Inc.



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	2

### Regulatory Event

This disclosure event may include a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, a federal regulator such as the Securities and Exchange Commission or the Commodities Futures Trading Commission, or a foreign financial regulatory body) for a violation of investment-related rules or regulations. This disclosure event may also include a revocation or suspension of an Investment Adviser Representative's authority to act as an attorney, accountant or federal contractor.

#### Disclosure 1 of 2

<b>Reporting Source:</b>	Individual
<b>Regulatory Action Initiated By:</b>	National Futures Association
<b>Sanction(s) Sought:</b>	Denial Other: Notice of Intent
<b>Date Initiated:</b>	05/20/2013
<b>Docket/Case Number:</b>	13-REG-00028
<b>Employing firm when activity occurred which led to the regulatory action:</b>	Managed Account Research, Inc.
<b>Product Type:</b>	No Product
<b>Allegations:</b>	The NFA charged that the registrant willfully failed to disclose a Wisconsin insurance license revocation from 2006 for late taxes and this omission disqualified the registrant from registration.
<b>Current Status:</b>	Final
<b>Resolution:</b>	Decision & Order of Offer of Settlement
<b>Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?</b>	Yes
<b>Resolution Date:</b>	08/05/2013
<b>Sanctions Ordered:</b>	Other: Final Order granted conditional registration for two years. Conditions were



lifted after two years.

**Broker Statement**

Without admitting or denying, the Registrant submitted an Offer of Settlement and agreed to complete the conditional registration. This was completed to the NFA's satisfaction and Registrant now serves as an associated person and managed futures branch manager. The missed response in the registration document at the heart of the issue was an unintended error during the registration process.

**Disclosure 2 of 2**

**Reporting Source:**

Individual

**Regulatory Action Initiated By:**

STATE OF WISCONSIN OFFICE OF THE COMMISSIONER INSURANCE (OCI)

**Sanction(s) Sought:**

Revocation

**Other Sanction(s) Sought:**

**Date Initiated:**

07/20/2006

**Docket/Case Number:**

CASE NO. 06-C30204

**Employing firm when activity occurred which led to the regulatory action:**

SAMMONS SECURITIES COMPANY, LLC

**Product Type:**

No Product

**Other Product Type(s):**

WISCONSIN DELINQUENT TAXES DUE

**Allegations:**

RR FILED HIS TAXES IN JANUARY, 2006 AND MAILED THE PAYMENT ON TIME. UNFORTUNATELY, THE PAYMENT WAS NOT RECEIVED ON TIME AND A DISPUTE OCCURRED REGARDING THE PENALTIES AND INTEREST. RR REQUEST A RELIEF AND ONE WAS GRANTED. SEVERAL MONTHS LATER RECEIVED A REQUEST FOR PAYMENT. PENALTY AND INTEREST PAYMENT WAS NOT PAID BY DUE DATE.

**Current Status:**

Final

**Resolution:**

Other

**Resolution Date:**

12/04/2006

**Broker Statement**

8/20/2006 - STATE OF WISCONSIN REVOKED INSURANCE LICENSE FOR FAILURE TO PAY STATE TAXES.

12/04/2006 - STATE OF WISCONSIN INSURANCE LICENSE WAS REINSTATED.



## End of Report

This page is intentionally left blank.