



IAPD Report

MARK GENARO VALENCIA TAYLAN

CRD# 4418749

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

MARK GENARO VALENCIA TAYLAN (CRD# 4418749)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **12/01/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	EASTSOUND CAPITAL ADVISORS, LLC	CRD# 160180	04/20/2018

QUALIFICATIONS

This representative is currently registered in **0** SRO(s) and **2** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	SOWELL MANAGEMENT SERVICES	127145	Morgan Hill, CA	09/21/2016 - 05/01/2018
IA	CONCERT WEALTH MANAGEMENT	141253	MORGAN HILL, CA	09/05/2014 - 01/03/2017
IA	J.P. MORGAN SECURITIES LLC	79	SAN JOSE, CA	10/01/2012 - 08/22/2014

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **2** jurisdiction(s) and **0** SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **EASTSOUND CAPITAL ADVISORS, LLC**
Main Address: EASTSOUND, WA
Firm ID#: 160180

Regulator	Registration	Status	Date
IA California	Investment Adviser Representative	Approved	04/20/2018
IA Texas	Investment Adviser Representative	Approved	04/24/2018

Branch Office Locations

EASTSOUND CAPITAL ADVISORS, LLC
355 Woodview Avenue Suite 300
Morgan Hill, CA 95037



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 0 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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No information reported.

State Securities Law Exams

Exam	Category	Date
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IA Uniform Investment Adviser Law Examination (S65)	Series 65	11/11/2006
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PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	09/21/2016 - 05/01/2018	SOWELL MANAGEMENT SERVICES	CRD# 127145	Morgan Hill, CA
IA	09/05/2014 - 01/03/2017	CONCERT WEALTH MANAGEMENT	CRD# 141253	MORGAN HILL, CA
IA	10/01/2012 - 08/22/2014	J.P. MORGAN SECURITIES LLC	CRD# 79	SAN JOSE, CA
IA	09/12/2012 - 10/01/2012	CHASE INVESTMENT SERVICES CORP.	CRD# 25574	SAN JOSE, CA
IA	07/16/2009 - 09/05/2012	WELLS FARGO ADVISORS FINANCIAL NETWORK, LLC	CRD# 11025	MORGAN HILL, CA
IA	02/16/2007 - 07/16/2009	BANC OF AMERICA INVESTMENT SERVICES, INC.	CRD# 16361	SAN JOSE, CA

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
09/2024 - Present	Advisors 360 LLC	Managing Director	N	Morgan Hill, CA, United States
04/2018 - Present	Eastsound Capital Advisors	Investment Advisor Representative	Y	Eastsound, WA, United States
03/2023 - 03/2025	Guaranteed Rate Inc	VP Mortgage Lending	N	Morgan Hill, CA, United States
06/2017 - 03/2023	Direct Mortgage Funding Inc.	Loan Officer/Business Development	N	Los Gatos, CA, United States
09/2016 - 04/2018	Sowell Financial Services, LLC	Registered Associate	Y	North Little Rock, CA, United States
01/2016 - 06/2017	Sindeo, Inc.	Business Development Mgr	N	San Francisco, CA, United States
09/2014 - 12/2016	CONCERT WEALTH MANAGEMENT, INC.	INVESTMENT ADVISOR REPRESENTATIVE	Y	SAN JOSE, CA, United States



Registration & Employment History



OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

Mark Taylan has the following Outside Business Activities: He is an insurance agent appointed with various insurance companies. In this capacity Mr. Taylan may recommend securities, insurance, or other products, and receive commissions and other compensation if products are purchased through any firms with which Mr. Taylan is affiliated. Thus, a potential conflict of interest may exist between the interests of Mark Taylan and those of the advisory clients. However, clients are under no obligation to act upon any recommendations of Mr. Taylan or affect any transactions through Mr. Taylan if they decide to follow the recommendations.

Mr. Taylan is also on the Board of Directors of FAREPA, a Silicon Valley, Inc., 501(c) 6 trade organization that provides industry education, networking and a unified voice for real estate professionals. He receives no compensation for this role and devotes approximately 2 hours a month to this activity.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 3

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	BANC OF AMERICA INVESTMENT SERVICES, INC.
Allegations:	THE CUSTOMER ALLEGES FAILURE TO FOLLOW INSTRUCTIONS IN JANUARY 2008.
Product Type:	Annuity-Variable
Alleged Damages:	\$0.00
Alleged Damages Amount Explanation (if amount not exact):	DAMAGES ARE NOT SPECIFIED.
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	10/23/2013
Complaint Pending?	No
Status:	Settled
Status Date:	01/31/2014
Settlement Amount:	\$46,015.96



Individual Contribution Amount: \$0.00

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: BANC OF AMERICA INVESTMENT SERVICES, INC.

Allegations: THE CUSTOMER ALLEGES FAILURE TO FOLLOW INSTRUCTIONS IN JANUARY 2008.

Product Type: Annuity-Variable

Alleged Damages: \$0.00

Alleged Damages Amount Explanation (if amount not exact): DAMEGES ARE NOT SPECIFIED

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 10/23/2013

Complaint Pending? No

Status: Settled

Status Date: 01/31/2014

Settlement Amount: \$46,015.96

Individual Contribution Amount: \$0.00

Broker Statement CLIENT AND HIS WIFE WHERE MY CLIENTS AT BANK OF AMERICA INVESTMENTS. I MOVED HIS FIXED ANNUITY TO A VARIABLE ANNUITY WITH LIVING BENEFIT. WITH ALL MY CLIENTS WE VERIFY THE OFFICIAL CONTRACT WHEN IT ARRIVES FOR ACCURACY. I SPECIFICALLY REMBER EMAILING COMPLIANCE ABOUT THIS CLIENT REGARDING THE INCOME RIDER. IN THE FILES AT BANC OF AMERICA INVESTMENTS AND/OR EMAIL LOG IS CONFIRMATION REGARDING THE RIDER. CLIENT HAS PAPERWORK SHOWING THAT WE SELECTED THE RIDER. THEIR COMPLIANCE DEPARTMENT HAD TO APPROVE THE CHANGE OF INVESTMENT VASED ON THE RATIONALE OF MOVING FROM FIXED TO VARIABLE WITH INCOME RIDER. THE FIRM DID NOT TAKE RESPONSIBILITY AND SETTLED WITH CLIENT CLAIMING I DID NOT PROCESS THE TRANSACTION AS INTENDED. MONTHS AFTER THE INITIAL INVESTMENT TRANSACTION WE DID THE SAME THING FOR HIS WIFE. THE RIDER IS ON HER CONTRACT. AFTER BANC OF AMERICA INVESTMENTS REACHED SETTLEMENT WITH CLIENT HE MOVE THE ACCOUNT TO ME AS WELL AS HIS WIFE'S AND I AM CURRENTLY MANAGING THEIR ASSETS.

Disclosure 2 of 3

Reporting Source: Individual



Employing firm when activities occurred which led to the complaint: BANC OF AMERICA INVESTMENT SERVICES, INC.

Allegations: CUSTOMER ALLEGES THE FINANCIAL ADVISOR DID NOT EXPLAIN THE COSTS ASSOCIATED WITH THE VARIABLE ANNUITY SHE PURCHASED IN MARCH 2008 OR THE POSSIBILITY THAT SHE COULD LOSE PRINCIPAL. COMPENSATORY DAMAGES UNSPECIFIED.

Product Type: Annuity(ies) - Variable

Alleged Damages: \$0.00

Customer Complaint Information

Date Complaint Received: 03/06/2009

Complaint Pending? No

Status: Denied

Status Date: 04/29/2009

Settlement Amount:

Individual Contribution Amount:

Disclosure 3 of 3

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: WM FINANCIAL SERVICES, INC.

Allegations: CLIENT ALLEGES FINANCIAL CONSULTANT DID NOT DISCLOSE THAT HIS PRINCIPAL WOULD BE AT RISK.

Product Type: Other

Other Product Type(s): BONDS

Alleged Damages: \$8,935.85

Customer Complaint Information

Date Complaint Received: 12/06/2005

Complaint Pending? No

Status: Denied

Status Date: 02/08/2006

Settlement Amount:

Individual Contribution Amount:

Broker Statement RESEARCH INDICATES FULL AND FAIR DISCLOSURE WAS PROVIDED.



End of Report

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