



IAPD Report

MARK WILLIAM THATCHER

CRD# 4470726

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page
<http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

MARK WILLIAM THATCHER (CRD# 4470726)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **12/10/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	KEYSTONE PRIVATE WEALTH	CRD# 301924	07/18/2019
B	PURSHE KAPLAN STERLING INVESTMENTS	CRD# 35747	04/20/2021

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **13** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	PURSHE KAPLAN STERLING INVESTMENTS	35747	PALM DESERT, CA	04/25/2014 - 03/01/2021
IA	CYPRESS WEALTH SERVICES, LLC	288992	PALM DESERT, CA	07/18/2017 - 11/12/2020
IA	INTEGRATED WEALTH MANAGEMENT, INC.	106335	PALM DESERT, CA	05/05/2014 - 12/31/2017

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2
Termination	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 13 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **PURSHE KAPLAN STERLING INVESTMENTS**

Main Address: 80 STATE STREET
ALBANY, NY 12207

Firm ID#: 35747

Regulator	Registration	Status	Date
 FINRA	General Securities Representative	Approved	04/20/2021
 Alabama	Agent	Approved	04/20/2021
 Alaska	Agent	Approved	06/04/2021
 Arizona	Agent	Approved	06/07/2021
 California	Agent	Approved	04/21/2021
 District of Columbia	Agent	Approved	04/28/2021
 Florida	Agent	Approved	05/21/2021
 Minnesota	Agent	Approved	04/23/2021
 Nebraska	Agent	Approved	04/22/2021
 Nevada	Agent	Approved	06/03/2021
 Oklahoma	Agent	Approved	08/02/2021
 Pennsylvania	Agent	Approved	05/03/2021
 Utah	Agent	Approved	05/05/2021



Qualifications

Regulator	Registration	Status	Date
B Washington	Agent	Approved	05/13/2021

Branch Office Locations

73575 El Paseo
Ste. 2300
Palm Desert, CA 92260

Employment 2 of 2

Firm Name: **KEYSTONE PRIVATE WEALTH**

Main Address: 73575 EL PASEO
SUITE 2300
PALM DESERT, CA 92260

Firm ID#: 301924

Regulator	Registration	Status	Date
IA California	Investment Adviser Representative	Approved	07/18/2019

Branch Office Locations

KEYSTONE PRIVATE WEALTH
73575 EL PASEO
SUITE 2300
PALM DESERT, CA 92260



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

General Industry/Product Exams

Exam	Category	Date
 Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
 Futures Managed Funds Examination (S31)	Series 31	03/25/2004
 General Securities Representative Examination (S7)	Series 7	11/21/2001

State Securities Law Exams

Exam	Category	Date
  Uniform Combined State Law Examination (S66)	Series 66	04/22/2002

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	04/25/2014 - 03/01/2021	PURSHE KAPLAN STERLING INVESTMENTS	CRD# 35747	PALM DESERT, CA
IA	07/18/2017 - 11/12/2020	CYPRESS WEALTH SERVICES, LLC	CRD# 288992	PALM DESERT, CA
IA	05/05/2014 - 12/31/2017	INTEGRATED WEALTH MANAGEMENT, INC.	CRD# 106335	PALM DESERT, CA
B	06/01/2009 - 05/14/2014	MORGAN STANLEY	CRD# 149777	PALM DESERT, CA
IA	06/01/2009 - 05/14/2014	MORGAN STANLEY	CRD# 149777	PALM DESERT, CA
B	09/12/2008 - 06/01/2009	MORGAN STANLEY & CO. INCORPORATED	CRD# 8209	PALM DESERT, CA
IA	09/12/2008 - 06/01/2009	MORGAN STANLEY & CO. INCORPORATED	CRD# 8209	PALM DESERT, CA
IA	04/26/2002 - 09/15/2008	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	INDIAN WELLS, CA
B	11/23/2001 - 09/15/2008	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	INDIAN WELLS, CA

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
04/2021 - Present	Purshe Kaplan Sterling Investments	Registered Representative	Y	Albany, NY, United States
05/2019 - Present	KEYSTONE WEALTH SERVICES, LLC DBA Keystone Private Wealth	Partner & Senior Financial Advisor	Y	PALM DESERT, CA, United States
04/2014 - 03/2021	PURSHE KAPLAN STERLING INVESTMENTS, INC.	REGISTERED REPRESENTATIVE	Y	ALBANY, NY, United States
06/2017 - 11/2020	CYPRESS WEALTH SERVICES, LLC	Partner & Senior Financial Advisor	Y	Palm Desert, CA, United States
04/2014 - 07/2017	INTEGRATED WEALTH MANAGEMENT, INC.	SENIOR VICE PRESIDENT & FINANCIAL ADVISOR	Y	PALM DESERT, CA, United States



Registration & Employment History

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

Keystone DBA Keystone Private Wealth - Investment Related - 73575 El Paseo, Ste 2300, Palm Desrt CA - RIA - Partner - 07/2019 - 100MOs, 80 trading Hrs. - RIA

II

Cornerstone Wealth Services - Not Investment Related - 41865 Yucca Lane, Bermuda Dunes CA - Back offcie support CO. Partner - 07/2019 - 5hrs/mos, 0 trading hrs. - Company that offers back office support.

II

Core Income; Investment Related; 5940 Golden Hills Drive, Minneapolis, MN 55416; Insurance; Insurance Partner; 7/1/2021; 1hr/mo; 1 hr during trading; Core Income helps shop the insurance market for clients. They provide solutions to simple and complex insurance needs for our clients.

II

Caress Insurance Agency Inc; Non-Investment Related; 79461 Bermuda Dunes Dr., Bermuda Dunes, CA 92203; Medicare Insurance Supplemental Plans; Title -- Independent Insurance Professional; Start - 8/2021; 2 Hrs/Mth; 0 During Securities Trading Hrs; Provide Options For Supplemental Medicare Insurance Coverage

II

HOA Invest; Investment Related; 73575 El Paseo, Ste 2300, Palm Desert CA 92260; HOA Software; Advisor; 10/2023; 10 hrs/mo; 10 hrs during trading; California laws AB2912 and 1100 recently enacted for all HOAs in the state. HOA Invest provides a software solution for signed recommendations from treasurer/board members regarding the purchase of Tbills and CDs.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2
Termination	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED
Allegations:	THE CUSTOMERS ALLEGE UNSUITABLE INVESTMENT RECOMMENDATIONS, MISREPRESENTATION AND UNAUTHORIZED TRADING.
Product Type:	Other: MANAGED ACCOUNTS, STRUCTURED PRODUCTS
Alleged Damages:	\$700,000.00
Is this an oral complaint?	No
Is this a written complaint?	No
Is this an arbitration/CFTC reparation or civil litigation?	Yes
Arbitration/Reparation forum or court name and location:	FINRA
Docket/Case #:	10-02140
Filing date of arbitration/CFTC reparation or civil litigation:	05/03/2010
Customer Complaint Information	
Date Complaint Received:	06/08/2010



Complaint Pending?	No
Status:	Settled
Status Date:	01/11/2013
Settlement Amount:	\$75,000.00
Individual Contribution Amount:	\$0.00
Firm Statement	(CONTINUED FROM #1)[CUSTOMER], TRUSTEE OF THE [CUSTOMER] LIVING TRUST DATED 1/12/2006; AND [ATTORNEY], BY HIS ATTORNEY-IN-FACT, [CUSTOMER].

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED

Allegations:	THE CUSTOMERS ALLEGE UNSUITABLE INVESTMENT RECOMMENDATIONS, MISREPRESENTATION AND UNAUTHORIZED TRADING.
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Product Type:	Other: MANAGED ACCOUNTS, STRUCTURED PRODUCTS
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Alleged Damages:	\$700,000.00
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Is this an oral complaint?	No
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Is this a written complaint?	Yes
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Is this an arbitration/CFTC reparation or civil litigation?	Yes
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Arbitration/Reparation forum or court name and location:	FINRA
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Docket/Case #:	10-02140
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Filing date of arbitration/CFTC reparation or civil litigation:	05/03/2010
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Customer Complaint Information

Date Complaint Received:	06/08/2010
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Complaint Pending?	No
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Status:	Settled
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Status Date:	01/11/2013
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Settlement Amount:	\$75,000.00
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Individual Contribution Amount:	\$0.00
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Broker Statement	(CONTINUED FROM #1)[CUSTOMER], TRUSTEE OF THE [CUSTOMER] LIVING TRUST DATED 1/12/2006; AND [ATTORNEY], BY HIS ATTORNEY-IN-FACT, [CUSTOMER].
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Disclosure 2 of 2



Reporting Source: Firm
Employing firm when activities occurred which led to the complaint: MERRILL LYNCH, PIERCE, FENNER, & SMITH INCORPORATED
Allegations: CUSTOMER ALLEGES MISREPRESENTATION
Product Type: Equity Listed (Common & Preferred Stock)
Alleged Damages: \$0.00

Customer Complaint Information

Date Complaint Received: 10/12/2008
Complaint Pending? No
Status: Settled
Status Date: 01/15/2009
Settlement Amount: \$16,000.00
Individual Contribution Amount: \$0.00
Firm Statement WE SETTLED THIS MATTER FOR BUSINESS REASONS FOR LESS THAT THE COST OF DEFENSE.

Reporting Source: Individual
Employing firm when activities occurred which led to the complaint: MERRILL LYNCH, PIERCE, FENNER, & SMITH INCORPORATED
Allegations: CUSTOMER ALLEGES MISREPRESENTATION
Product Type: Equity Listed (Common & Preferred Stock)
Alleged Damages: \$0.00

Customer Complaint Information

Date Complaint Received: 10/12/2008
Complaint Pending? No
Status: Settled
Status Date: 01/15/2009
Settlement Amount: \$16,000.00
Individual Contribution Amount: \$0.00
Broker Statement WE SETTLED THIS MATTER FOR BUSINESS REASONS FOR LESS THAT THE COST OF DEFENSE.



Termination

This disclosure event involves a situation where the Investment Adviser Representative voluntarily resigned, was discharged or was permitted to resign after allegations were made that accused the Investment Adviser Representative of violating investment-related statutes, regulations, rules or industry standards of conduct; fraud or the wrongful taking of property; or failure to supervise in connection with investment-related statutes, regulations, rules or industry standards of conduct.

Disclosure 1 of 1

Reporting Source:	Firm
Firm Name:	Cypress Wealth Services, LLC
Termination Type:	Discharged
Termination Date:	11/11/2020
Allegations:	Mr. Thatcher failed to adhere to firm's policies and procedures.
Product Type:	No Product
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Reporting Source:	Individual
Firm Name:	Cypress Wealth Services, LLC
Termination Type:	Discharged
Termination Date:	11/11/2020
Allegations:	Mr. Thatcher failed to adhere to the unaffiliated RIA firms' policies and procedures.
Product Type:	No Product
Broker Statement	Termination had to do with partnership dispute. No firm rules were broken.



End of Report

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