



IAPD Report

KELLY ERWIN HEJTMANCIK JR

CRD# 4535262

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

KELLY ERWIN HEJTMANCIK JR (CRD# 4535262)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **05/13/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	MML INVESTORS SERVICES, LLC	CRD# 10409	10/05/2017
IA	MML INVESTORS SERVICES, LLC	CRD# 10409	02/27/2018

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **4** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	NYLIFE SECURITIES LLC	5167	FRIENDSWOOD, TX	07/05/2004 - 09/22/2017

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 4 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **MML INVESTORS SERVICES, LLC**
Main Address: 1295 STATE STREET
SPRINGFIELD, MA 01111-0001
Firm ID#: 10409

Regulator	Registration	Status	Date
B FINRA	General Securities Representative	Approved	10/05/2017
B FINRA	Invest. Co and Variable Contracts	Approved	10/05/2017
B California	Agent	Approved	03/23/2022
B Illinois	Agent	Approved	05/18/2026
B Texas	Agent	Approved	10/05/2017
IA Texas	Investment Adviser Representative	Approved	02/27/2018
B Virginia	Agent	Approved	01/24/2024

Branch Office Locations

MML INVESTORS SERVICES, LLC
THREE GREENWAY PLAZA
SUITE 1500
HOUSTON, TX 77046

MML INVESTORS SERVICES, LLC
HITCHCOCK, TX



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.




Principal/Supervisory Exams

Exam	Category	Date
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No information reported.




General Industry/Product Exams

Exam	Category	Date
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 Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
 General Securities Representative Examination (S7)	Series 7	09/26/2016
 Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	07/03/2004

State Securities Law Exams

Exam	Category	Date
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  Uniform Combined State Law Examination (S66)	Series 66	02/06/2018
 Uniform Securities Agent State Law Examination (S63)	Series 63	06/22/2004

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	07/05/2004 - 09/22/2017	NYLIFE SECURITIES LLC	CRD# 5167	FRIENDSWOOD, TX

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
10/2017 - Present	MML INVESTORS SERVICES, LLC	REGISTERED REPRESENTATIVE	Y	HOUSTON, TX, United States
09/2017 - Present	MASS MUTUAL LIFE INSURANCE COMPANY	AGENT	Y	HOUSTON, TX, United States
06/2004 - 09/2017	NYLIFE SECURITIES INC	REGISTERED REPRESENTATIVE	Y	HOUSTON, TX, United States
05/2002 - 09/2017	NEW YORK LIFE INSURANCE COMPANY	AGENT	Y	HOUSTON, TX, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- (1)NAME: KELLY HEJTMANCIK INV REL: Y ADD: AT RESIDENTIAL ADDRESS NATURE: LIFE, P&C, HEALTH, GROUP LIFE GROUP HEALTH, DI, VISION, DENTAL POSITION: AGENT, SALES START DATE: 2013 NO HRS/MO: 40 NO HRS/MO TRADING TIME: 20
- (2)NAME: OPES INSURANCE AGENCY, LLC INV REL: Y ADD: AT RESIDENTIAL ADDRESS NATURE: OUTSIDE INSURANCE SALES POSITION: INSURANCE BROKER START DATE: 09/17/2017 NO HRS/MO: 30 NO HRS/MO TRADING TIME: 10 DUTIES: PROPERTY AND CASUALTY, HEALTH
- (3)NAME: HV HEAVENLY VACATION RENTALS LLC INV REL: Y ADD: 1702 BALL STREET, GALVESTON, TX 77550 NATURE SIMPLE RENTAL PROPERTY POSITION: CO-OWNER START DATE: 03/17/2021 NO HRS/MO: 0 NO HRS/MO TRADING TIME: 0
- (4)NAME: HV GLOBAL SERVICES LLC INV REL: Y ADD: 505 SOUTH FRIENDSWOOD DRIVE, SUITE 200, FRIENDSWOOD, TX 77546 NATURE: SIMPLE RENTAL PROPERTY POSITION: CO-OWNER START DATE: 05/18/2020 NO HRS/MO: 0 NO HRS/MO TRADING TIME: 0
- (5)NAME: HV STRATEGIC WEALTH MANAGEMENT, LLC INV REL: Y ADD: THREE GREENWAY PLAZA, SUITE 1500, HOUSTON, TX 77046 NATURE: LLC ESTABLISHED FOR FINANCIAL PLANNING AND INVESTMENT MANAGEMENT SERVICES POSITION: MEMBER/PRESIDENT START DATE: 05/16/2020 NO HRS/MO: 30 NO HRS/MO TRADING TIME: 20



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	MML INVESTORS SERVICES, LLC
Allegations:	The complainant alleges that her registered representative on/or about March/April 2021, took a personal loan from her investments of \$70,000, to buy a condominium, and has not contacted the complainant since the personal loan took place.
Product Type:	Annuity-Fixed Annuity-Variable Other: Managed/Wrap Account (Outside Money Manager)
Alleged Damages:	\$70,000.00
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	05/30/2024
Complaint Pending?	No
Status:	Denied
Status Date:	07/09/2024
Settlement Amount:	



Individual Contribution Amount:

Broker Statement Case #202406040014

Disclosure 2 of 2

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: NYLIFE SECURITIES LLC

Allegations: CUSTOMER ALLEGED THAT THE RR WAS INVOLVED IN UNAUTHORIZED TRANSACTIONS INVOLVING TWO WHOLE LIFE INSURANCE POLICIES PURCHASED BETWEEN JULY 2011 AND JANUARY 2012. THE CUSTOMER FURTHER ALLEGES THAT HIS SIGNATURE WAS FORGED ON VARIOUS FORMS ASSOCIATED WITH ONE OF THE POLICIES. THIS MATTER ALSO INVOLVES A THIRD PARTY NOT ASSOCIATED WITH NYLIFE SECURITIES LLC OR ITS AFFILIATES. NO SECURITIES PRODUCTS WERE INVOLVED.

Product Type: Insurance

Alleged Damages: \$0.00

Alleged Damages Amount Explanation (if amount not exact): BASED ON THE COMPANY'S GOOD FAITH ESTIMATE IT WAS DETERMINED THAT THE COMPENSATORY DAMAGES COULD BE MORE THAN \$5,000

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 01/31/2014

Complaint Pending? No

Status: Settled

Status Date: 09/08/2015

Settlement Amount: \$91,458.62

Individual Contribution Amount: \$0.00

Broker Statement THE REGISTERED REPRESENTATIVE DENIES ANY WRONGDOING. THE COMPANY FOUND NO EVIDENCE TO SUPPORT THE CUSTOMER'S ALLEGATIONS AGAINST THE REGISTERED REPRESENTATIVE. HOWEVER, IN THE INTERESTS OF GOOD CUSTOMER RELATIONS, AN OFFER WAS MADE TO RETURN THE BALANCE OF PREMIUMS PAID TO THE CUSTOMER'S TRADITIONAL LIFE INSURANCE POLICY. THE OFFER WAS SUBSEQUENTLY ACCEPTED BY THE CUSTOMER.



End of Report

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