



IAPD Report

PAUL EDWARD SANTOS

CRD# 4553973

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

PAUL EDWARD SANTOS (CRD# 4553973)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **08/20/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	CETERA WEALTH SERVICES, LLC	CRD# 13572	07/21/2024
IA	CETERA INVESTMENT ADVISERS LLC	CRD# 105644	05/15/2025

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **3** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	SW FINANCIAL	145012	MELVILLE, NY	12/16/2019 - 05/11/2023
B	JOSEPH STONE CAPITAL L.L.C.	159744	HOLBROOK, NY	07/07/2015 - 12/19/2017
B	CAPE SECURITIES INC.	7072	HOLBROOK, NY	07/23/2013 - 07/27/2015

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 3 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **CETERA WEALTH SERVICES, LLC**
Main Address: 2301 ROSECRANS AVE #5100
EL SEGUNDO, CA 90245
Firm ID#: 13572

Regulator	Registration	Status	Date
B FINRA	General Securities Representative	Approved	07/21/2024
B Florida	Agent	Approved	09/03/2024
B New York	Agent	Approved	08/20/2025
B Tennessee	Agent	Approved	08/21/2025

Branch Office Locations

CETERA ADVISOR NETWORKS LLC
25 PALM HARBOR VILLAGE WAY
SUITE 5A
PALM COAST, FL 32137

Employment 2 of 2

Firm Name: **CETERA INVESTMENT ADVISERS LLC**
Main Address: 1450 AMERICAN LANE
6TH FLOOR, SUITE 650
SCHAUMBURG, IL 60173-2096
Firm ID#: 105644

Regulator	Registration	Status	Date
IA Florida	Investment Adviser Representative	Approved	05/15/2025

Branch Office Locations

CETERA INVESTMENT ADVISERS LLC



Qualifications

25 PALM HARBOR VILLAGE WAY
SUITE 5A
PALM COAST, FL 32137



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	12/19/2017
General Securities Representative Examination (S7)	Series 7	02/12/2003

State Securities Law Exams

Exam	Category	Date
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Uniform Investment Adviser Law Examination (S65)	Series 65	05/07/2025
Uniform Securities Agent State Law Examination (S63)	Series 63	06/09/2003

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	12/16/2019 - 05/11/2023	SW FINANCIAL	CRD# 145012	MELVILLE, NY
B	07/07/2015 - 12/19/2017	JOSEPH STONE CAPITAL L.L.C.	CRD# 159744	HOLBROOK, NY
B	07/23/2013 - 07/27/2015	CAPE SECURITIES INC.	CRD# 7072	HOLBROOK, NY
B	01/03/2011 - 07/31/2013	METLIFE SECURITIES INC.	CRD# 14251	HAUPPAUGE, NY
B	04/27/2010 - 01/14/2011	EKN FINANCIAL SERVICES INC.	CRD# 113525	FARMINGVILLE, NY
B	02/22/2010 - 05/04/2010	ITRADEDIRECT.COM CORP	CRD# 18281	FARMINGVILLE, NY
B	02/08/2007 - 03/26/2010	LIBERTY PARTNERS FINANCIAL SERVICES, LLC	CRD# 130390	HOLBROOK, NY
B	02/13/2003 - 02/22/2007	MILESTONE FINANCIAL SERVICES, INC.	CRD# 43295	BOHEMIA, NY

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
05/2025 - Present	CETERA INVESTMENT ADVISERS LLC	INVESTMENT ADVISOR REPRESENTATIVE	Y	SCHAUMBURG, IL, United States
07/2024 - Present	CETERA WEALTH SERVICES, LLC	REGISTERED REPRESENTATIVE	Y	El Segundo, CA, United States
05/2024 - Present	SANTOS WEALTH MANAGEMENT LLC	President	Y	Palm Coast, FL, United States
10/2020 - Present	SANTOS GROUP FL LLC	President	N	Palm Coast, FL, United States
12/2019 - 05/2023	SW FINANCIAL	REGISTERED REPRESENTATIVE	Y	MELVILLE, NY, United States
12/2017 - 12/2019	STATE FARM	SALES MANAGER	Y	PALM COAST, FL, United States



Registration & Employment History

EMPLOYMENT HISTORY

Employment Dates	Employer Name	Position	Investment Related	Employer Location
07/2015 - 12/2017	JOSEPH STONE CAPITAL, LLC	REGISTERED REPRESENTATIVE	Y	HOLBROOK, NY, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1. NAME OF OTHER BUSINESS: FIXED INSURANCE WITH VARIOUS COMPANIES
 INVESTMENT RELATED: YES
 ADDRESS: SAME AS REGISTERED LOCATION
 NATURE OF BUSINESS: FIXED INSURANCE
 START DATE: 1/2011
 APX NUMBER OF HOURS PER WEEK: 1
 APX NUMBER OF HOURS DURING TRADING HOURS: 1
 POSITION/TITLE/RELATIONSHIP: INSURANCE AGENT
 BRIEF DESCRIPTION OF DUTIES: SALES OF LIFE, DISABILITY, ANNUITIES AND PERSONAL HOME AND AUTO, BUSINESS AND COMMERCIAL INSURANCE IN FL & GA;
2. NAME OF OTHER BUSINESS: MARIA ASSOCIATES LLC
 INVESTMENT RELATED: NO
 ADDRESS: 418 ROUTE 25A, MILLER PLACE, NY 11764
 NATURE OF BUSINESS: REAL ESTATE
 START DATE: 3/1996
 POSITION/TITLE/RELATIONSHIP: PART OWNER
 APX NUMBER OF HOURS PER WEEK: 0
 APX NUMBER OF HOURS DURING TRADING HOURS: 0
 BRIEF DESCRIPTION OF DUTIES: PART OWNER;
3. NAME OF OTHER BUSINESS: MELO CORNER
 INVESTMENT RELATED: NO
 ADDRESS: 418 ROUTE 25A, MILLER PLACE, NY 11764
 NATURE OF BUSINESS: REAL ESTATE
 START DATE: 3/1996
 POSITION/TITLE/RELATIONSHIP: PART OWNER
 APX NUMBER OF HOURS PER WEEK: 0
 APX NUMBER OF HOURS DURING TRADING HOURS: 0
 BRIEF DESCRIPTION OF DUTIES: PART OWNER;
4. NAME OF OTHER BUSINESS: MELO CALVERTON LLC
 INVESTMENT RELATED: NO
 ADDRESS: 418 ROUTE 25A, MILLER PLACE, NY 11764
 NATURE OF BUSINESS: REAL ESTATE
 START DATE: 3/1996
 POSITION/TITLE/RELATIONSHIP: PART OWNER
 APX NUMBER OF HOURS PER WEEK: 0
 APX NUMBER OF HOURS DURING TRADING HOURS: 0
 BRIEF DESCRIPTION OF DUTIES: PART OWNER;



Registration & Employment History



OTHER BUSINESS ACTIVITIES

5. NAME OF OTHER BUSINESS: MELO ENTERPRISES LLC
INVESTMENT RELATED: NO
ADDRESS: : 418 ROUTE 25A, MILLER PLACE, NY 11764
NATURE OF BUSINESS: REAL ESTATE
START DATE: 2/1996
POSITION/TITLE/RELATIONSHIP: PART OWNER
APX NUMBER OF HOURS PER WEEK: 0
APX NUMBER OF HOURS DURING TRADING HOURS: 0
BRIEF DESCRIPTION OF DUTIES: PART OWNER;

6. NAME OF OTHER BUSINESS: MELO PROPERTIES, LLC
INVESTMENT RELATED: NO
ADDRESS: 418 ROUTE 25A, MILLER PLACE, NY 11764
NATURE OF BUSINESS: REAL ESTATE
START DATE: 3/1996
POSITION/TITLE/RELATIONSHIP: PART OWNER
APX NUMBER OF HOURS PER WEEK: 0
APX NUMBER OF HOURS DURING TRADING HOURS: 0
BRIEF DESCRIPTION OF DUTIES: PART OWNER;

7. NAME OF OTHER BUSINESS: SANTOS WEALTH MANAGEMENT LLC
INVESTMENT RELATED: YES
ADDRESS: SAME AS REGISTERED LOCATION
NATURE OF BUSINESS: FINANCIAL SERVICES
START DATE: 5/2024
POSITION/TITLE/RELATIONSHIP: PRESIDENT
APX NUMBER OF HOURS PER WEEK: 40
APX NUMBER OF HOURS DURING TRADING HOURS: 40
BRIEF DESCRIPTION OF DUTIES: FINANCIAL SERVICES;

8. NAME OF OTHER BUSINESS: SANTOS GROUP FL LLC
INVESTMENT RELATED: YES
ADDRESS: SAME AS REGISTERED LOCATION
NATURE OF BUSINESS: INSURANCE AGENCY
START DATE: 10/2020
POSITION/TITLE/RELATIONSHIP: PRESIDENT
APX NUMBER OF HOURS PER WEEK: 40
APX NUMBER OF HOURS DURING TRADING HOURS: 25
BRIEF DESCRIPTION OF DUTIES: INSURANCE AGENCY FOR COMMERCIAL, BUSINESS AND PERSONAL LINES;

9. NAME OF OTHER BUSINESS: RENEGADE INSURANCE;
INVESTMENT RELATED: NO;
ADDRESS: SAME AS REGISTERED LOCATION;
NATURE OF BUSINESS: HOME AND AUTO CARRIER;
START DATE: 10/2021
POSITION/TITLE/RELATIONSHIP: AGENT;
APX NUMBER OF HOURS PER WEEK: 20;
APX NUMBER OF HOURS DURING TRADING HOURS: 4;
BRIEF DESCRIPTION OF DUTIES: MGA USED TO GET HOME AND AUTO CARRIER CONTRACTS;



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	MILESTONE FINANCIAL SERVICES, INC
Allegations:	FAILURE TO PLACE STOP ORDERS
Product Type:	Equity - OTC
Other Product Type(s):	EQUITY LISTED
Alleged Damages:	\$225,000.00

Customer Complaint Information

Date Complaint Received:	04/01/2005
Complaint Pending?	No
Status:	Arbitration/Reparation
Status Date:	04/01/2005
Settlement Amount:	

Individual Contribution Amount:

Arbitration Information

Arbitration/Reparation Claim filed with and Docket/Case No.:	NASD DISPUTE RESOLUTION CASE NUMBER 05-01371
Date Notice/Process Served:	04/01/2005



Arbitration Pending? No
Disposition: Award to Customer
Disposition Date: 11/10/2006
Monetary Compensation Amount: \$100,000.00
Individual Contribution Amount: \$50,000.00

Disclosure 2 of 2

Reporting Source: Individual
Employing firm when activities occurred which led to the complaint: MILESTONE FINANCIAL SERVICES, INC.
Allegations: FAILED TO ENTER "STOP LOSS" ORDER
Product Type: Equity - OTC
Alleged Damages: \$6,000.00

Customer Complaint Information

Date Complaint Received: 06/14/2004
Complaint Pending? No
Status: Denied
Status Date: 07/01/2004
Settlement Amount:
Individual Contribution Amount:



End of Report

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