



IAPD Report

RICHARD HARRY WAGENER

CRD# 456270

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

RICHARD HARRY WAGENER (CRD# 456270)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **02/06/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	FINANCIAL FIRST ADVISORS, INC.	CRD# 120995	02/05/1991
B	RAYMOND JAMES FINANCIAL SERVICES, INC.	CRD# 6694	04/07/1999
IA	WAGENER-LEE, LLC	CRD# 136002	01/04/2006
IA	RAYMOND JAMES FINANCIAL SERVICES ADVISORS, INC	CRD# 149018	01/02/2009

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **33** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	RAYMOND JAMES FINANCIAL SERVICES	6694	ST. PETERSBURG, FL	10/29/1993 - 01/02/2009
B	RAYMOND JAMES FINANCIAL SERVICES, INC.	6694	ST. PETERSBURG, FL	07/02/1979 - 04/07/1999
B	FMR SECURITIES, INC.	7362	ST. PETERSBURG, FL	03/15/1977 - 08/05/1979

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative?

Yes

The following types of events are disclosed about this representative:



Report Summary

Type	Count
Customer Dispute	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **33** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 4

Firm Name: **RAYMOND JAMES FINANCIAL SERVICES, INC.**
Main Address: 880 CARILLON PARKWAY
ST. PETERSBURG, FL 33716
Firm ID#: 6694

	Regulator	Registration	Status	Date
B	FINRA	General Securities Representative	Approved	04/07/1999
B	FINRA	General Securities Sales Supervisor	Approved	04/07/1999
B	Alabama	Agent	Approved	11/04/2024
B	Arizona	Agent	Approved	03/02/2007
B	California	Agent	Approved	04/07/1999
B	Colorado	Agent	Approved	09/10/2007
B	Connecticut	Agent	Approved	01/04/2005
B	Delaware	Agent	Approved	04/16/1999
B	District of Columbia	Agent	Approved	04/26/1999
B	Florida	Agent	Approved	04/20/1999
B	Georgia	Agent	Approved	01/03/2007
B	Hawaii	Agent	Approved	03/05/2018
B	Illinois	Agent	Approved	03/18/2022



Qualifications

Regulator	Registration	Status	Date
B Indiana	Agent	Approved	01/19/2011
B Iowa	Agent	Approved	04/22/2024
B Kentucky	Agent	Approved	08/22/2007
B Maine	Agent	Approved	01/12/2021
B Maryland	Agent	Approved	04/07/1999
B Massachusetts	Agent	Approved	04/16/1999
B Michigan	Agent	Approved	08/12/2024
B Nevada	Agent	Approved	04/07/2022
B New Jersey	Agent	Approved	04/19/1999
B New York	Agent	Approved	04/07/1999
B North Carolina	Agent	Approved	04/19/1999
B Ohio	Agent	Approved	09/08/2010
B Oregon	Agent	Approved	05/29/2002
B Pennsylvania	Agent	Approved	11/09/1981
B South Carolina	Agent	Approved	01/03/2007
B Tennessee	Agent	Approved	10/23/2025
B Texas	Agent	Approved	02/25/2005
B Utah	Agent	Approved	11/18/2003
B Vermont	Agent	Approved	06/18/2014



Qualifications

Regulator	Registration	Status	Date
B Virginia	Agent	Approved	04/19/1999
B Washington	Agent	Approved	01/06/2006
B West Virginia	Agent	Approved	04/07/1999

Branch Office Locations

RAYMOND JAMES FINANCIAL SERVICES
 5950 SYMPHONY WOODS ROAD
 SUITE 412
 COLUMBIA, MD 21044

Employment 2 of 4

Firm Name: **RAYMOND JAMES FINANCIAL SERVICES ADVISORS, INC**
 Main Address: 880 CARILLON PARKWAY
 SAINT PETERSBURG, FL 33716
 Firm ID#: 149018

Regulator	Registration	Status	Date
IA Maryland	Investment Adviser Representative	Approved	01/02/2009
IA Texas	Investment Adviser Representative	Approved	01/02/2009

Branch Office Locations

RAYMOND JAMES FINANCIAL SERVICES ADVISORS, INC
 5950 SYMPHONY WOODS RD
 SUITE 412
 COLUMBIA, MD 21044

Employment 3 of 4

Firm Name: **WAGENER-LEE, LLC**
 Main Address: 5950 SYMPHONY WOODS ROAD
 SUITE 412
 COLUMBIA, MD 21044
 Firm ID#: 136002

Regulator	Registration	Status	Date
IA Maryland	Investment Adviser Representative	Approved	01/04/2006



Qualifications

Regulator	Registration	Status	Date
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Branch Office Locations

WAGENER-LEE, LLC
 5950 SYMPHONY WOODS ROAD
 SUITE 412
 COLUMBIA, MD 21044

Employment 4 of 4

Firm Name: **FINANCIAL FIRST ADVISORS, INC.**
 Main Address: 5950 SYMPHONY WOODS ROAD, SUITE 412
 COLUMBIA, MD 21044
 Firm ID#: 120995

Regulator	Registration	Status	Date
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IA Maryland	Investment Adviser Representative	Approved	02/05/1991
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Branch Office Locations

FINANCIAL FIRST ADVISORS, INC.
 5950 SYMPHONY WOODS ROAD
 SUITE 412
 COLUMBIA, MD 21044






Qualifications

PASSED INDUSTRY EXAMS





This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 3 principal/supervisory exams, 4 general industry/product exams, and 2 state securities law exams.



Principal/Supervisory Exams

Exam	Category	Date
 General Securities Sales Supervisor - Options Module Examination (S9)	Series 9	01/02/2023
 General Securities Sales Supervisor - General Module Examination (S10)	Series 10	01/02/2023
 General Securities Sales Supervisor Examination (Options Module & General Module) (S8)	Series 8	03/28/1983

General Industry/Product Exams

Exam	Category	Date
 General Securities Representative Examination (S7TO)	Series 7TO	01/02/2023
 Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
 Futures Managed Funds Examination (S31)	Series 31	09/21/2005
 Registered Representative Examination (S1)	Series 1	04/09/1974

State Securities Law Exams

Exam	Category	Date
 Uniform Investment Adviser Law Examination (S65)	Series 65	05/05/1992
 Uniform Securities Agent State Law Examination (S63)	Series 63	10/23/1980



PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **2** professional designation(s).

Certified Financial Planner

Chartered Financial Consultant

This representative holds or did hold **2** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	10/29/1993 - 01/02/2009	RAYMOND JAMES FINANCIAL SERVICES	CRD# 6694	ST. PETERSBURG, FL
B	07/02/1979 - 04/07/1999	RAYMOND JAMES FINANCIAL SERVICES, INC.	CRD# 6694	ST. PETERSBURG, FL
B	03/15/1977 - 08/05/1979	FMR SECURITIES, INC.	CRD# 7362	
B	05/05/1976 - 04/14/1977	CORNERSTONE FINANCIAL SERVICES, INC.	CRD# 953	
B	04/11/1974 - 06/20/1976	IDS LIFE INSURANCE COMPANY	CRD# 6321	
B	04/11/1974 - 06/20/1976	IDS MARKETING CORPORATION	CRD# 6363	
B	04/11/1974 - 06/20/1976	INVESTORS DIVERSIFIED SERVICES, INC.	CRD# 6320	

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
01/2009 - Present	RAYMOND JAMES FINANCIAL SERVICES ADVISORS, INC	MASS TRANSFER	Y	COLUMBIA, MD, United States
07/1986 - Present	Financial First Advisors	Advisor, Officer - CEO	Y	Columbia, MD, United States
07/1979 - Present	RAYMOND JAMES FINANCIAL SERVICES	FINANCIAL ADVISOR	Y	COLUMBIA, MD, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- (1)Name of Business: Financial First Advisors, Inc Address: 5950 Symphony Woods Rd Ste 412, Columbia, MD, 21044-3591, United States Activity Type: Support Company - Owner Position/Title: Officer - President Investment Related: No Start Date: 01/01/1995 Hours per month devoted to this business: 0-1 Hours per month devoted to this business during trading hours: 0-1 Description of duties: Provide financial advice\nHold outside insurance license
- (2)Name of Business: NA Address: 5950 Symphony Woods Rd Ste 412, Columbia, MD, 21044, United States Activity Type: Non-variable Insurance Position/Title: Agent Investment Related: Yes Start Date: 09/29/2009 Hours per month devoted to this business: 0-1 Hours per month devoted to this business during trading hours: 0-1 Description of duties: Insurance Agent- Mass Mutual for Life and DI insurance or other carriers for Fixed products and life insurance
- (3)Name of Business: Richard Wagener Rate Group; 401K Profit Sharing Plan Address: 5950 Symphony Woods Rd Ste 412,



Registration & Employment History



OTHER BUSINESS ACTIVITIES

Columbia, MD, 21044, United States Activity Type: Business Owner Position/Title: Owner/Proprietor Investment Related: No Start Date: 01/01/2018 Hours per month devoted to this business: 0-1 Hours per month devoted to this business during trading hours: 0-1 Description of duties: Trustee for my company's Profit Sharing Plan

(4)Name of Business: Self Address: 5950 Symphony Woods Rd Ste 412, Columbia, MD, 21044, United States Activity Type: Non-variable Insurance Position/Title: Agent Investment Related: Yes Start Date: 04/01/1979 Hours per month devoted to this business: 0-1 Hours per month devoted to this business during trading hours: 0-1 Description of duties: I occasionally act as an agent for certain life, fixed annuity,DI, LTC during the course of the year. These are only products that cannot be typically obtained through RJIG.

(5)Name of Business: Symphony Woods, LLC Address: 5950 Symphony Woods Rd, Columbia, MD, 21044, United States Activity Type: Rental Real Estate Position/Title: Investment Related: Yes Start Date: 08/15/2008 Hours per month devoted to this business: 0-1 Hours per month devoted to this business during trading hours: 0-1 Description of duties:

(6)Name of Business: Wagener RE. LLC Address: 9126 E. Stayman Drive, Ellicott City, MD, 21042, United States Activity Type: Rental Real Estate Position/Title: Investment Related: Yes Start Date: 09/30/2024 Hours per month devoted to this business: 0-1 Hours per month devoted to this business during trading hours: 0-1 Description of duties:

(7)Name of Business: Wagener-Lee, LLC Address: 5950 Symphony Woods Rd Ste 412, Columbia, MD, 21044-3591, United States Activity Type: Support Company - Owner Position/Title: Officer - CEO Investment Related: No Start Date: 01/01/2006 Hours per month devoted to this business: 2-10 Hours per month devoted to this business during trading hours: 2-10 Description of duties: Act as a financial advisor RIA and an executive officer

(8)Name of Business: Wagener-Lee, LLC Address: 5950 Symphony Woods Rd Ste 412, Columbia, MD, 21044, United States Activity Type: Independent RIA Position/Title: Advisor Investment Related: Yes Start Date: 03/25/2010 Hours per month devoted to this business: 2-10 Hours per month devoted to this business during trading hours: 2-10 Description of duties: Investment Advisor Representative



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 1

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	RAYMOND JAMES FINANCIAL SERVICES, INC.
Allegations:	CLAIMANTS ALLEGE UNAUTHORIZED TRADING AND UNSUITABLE INVESTMENTS.
Product Type:	Equity - OTC
Alleged Damages:	\$250,000.00

Customer Complaint Information

Date Complaint Received:	04/11/2001
Complaint Pending?	No
Status:	Closed/No Action
Status Date:	05/03/2002
Settlement Amount:	
Individual Contribution Amount:	
Broker Statement	NOT REPORTABLE. FILED MORE THAN 24 MONTHS AGO AND DID NOT RESULT IN A SETTLEMENT OF \$10,000 OR MORE.



End of Report

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