



IAPD Report

Philip Detlefs

CRD# 4572116

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

Philip Detlefs (CRD# 4572116)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **02/05/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	MADISON AVENUE SECURITIES, LLC	CRD# 23224	09/27/2017
IA	IMG WEALTH MANAGEMENT, INC.	CRD# 285966	10/06/2017

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **13** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	PLANMEMBER SECURITIES CORPORATION	11869	JACKSONVILLE, FL	10/07/2013 - 09/27/2017
IA	PLANMEMBER SECURITIES CORPORATION	11869	JACKSONVILLE, FL	10/07/2013 - 09/27/2017
IA	VERITRUST FINANCIAL, LLC	106594	JACKSONVILLE, FL	06/07/2007 - 10/07/2013

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Criminal	1
Financial	2



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **13** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **MADISON AVENUE SECURITIES, LLC**
Main Address: 13500 EVENING CREEK DR. N
#555
SAN DIEGO, CA 92128
Firm ID#: 23224

Regulator	Registration	Status	Date
B FINRA	General Securities Representative	Approved	09/27/2017
B Alabama	Agent	Approved	02/15/2024
B Connecticut	Agent	Approved	08/05/2019
B Delaware	Agent	Approved	02/15/2022
B Florida	Agent	Approved	09/28/2017
B Georgia	Agent	Approved	10/02/2017
B Kentucky	Agent	Approved	11/05/2019
B Maryland	Agent	Approved	09/28/2017
B Minnesota	Agent	Approved	08/09/2019
B New York	Agent	Approved	09/29/2017
B North Carolina	Agent	Approved	09/29/2017
B Pennsylvania	Agent	Approved	09/28/2017
B Tennessee	Agent	Approved	10/23/2019



Qualifications

Regulator	Registration	Status	Date
B Texas	Agent	Approved	09/29/2017

Branch Office Locations

MADISON AVENUE SECURITIES, LLC

8771 Perimeter Park Court
Suite 103
Jacksonville, FL 32216

Employment 2 of 2

Firm Name: **IMG WEALTH MANAGEMENT, INC.**
Main Address: 8771 PERIMETER PARK CT.
SUITE 102
JACKSONVILLE, FL 32216
Firm ID#: 285966

Regulator	Registration	Status	Date
IA Florida	Investment Adviser Representative	Approved	10/24/2017
IA Texas	Investment Adviser Representative	Restricted Approval	10/06/2017

Branch Office Locations

IMG WEALTH MANAGEMENT, INC.

8771 PERIMETER PARK CT.
SUITE 102
JACKSONVILLE, FL 32216



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
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General Securities Representative Examination (S7)	Series 7	08/14/2002
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State Securities Law Exams

Exam	Category	Date
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Uniform Investment Adviser Law Examination (S65)	Series 65	06/05/2007
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Uniform Combined State Law Examination (S66)	Series 66	07/22/2004
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PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	10/07/2013 - 09/27/2017	PLANMEMBER SECURITIES CORPORATION	CRD# 11869	JACKSONVILLE, FL
IA	10/07/2013 - 09/27/2017	PLANMEMBER SECURITIES CORPORATION	CRD# 11869	JACKSONVILLE, FL
IA	06/07/2007 - 10/07/2013	VERITRUST FINANCIAL, LLC	CRD# 106594	JACKSONVILLE, FL
B	08/15/2002 - 10/07/2013	VERITRUST FINANCIAL, LLC	CRD# 106594	JACKSONVILLE, FL

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
10/2018 - Present	Investment Management Group, LLC	CEO	Y	Jacksonville, FL, United States
09/2017 - Present	IMG Wealth Management, Inc.	Investment Advisor Representative	Y	Jacksonville, FL, United States
09/2017 - Present	MADISON AVENUE SECURITIES, LLC	REGISTERED REPRESENTATIVE	Y	SAN DIEGO, CA, United States
01/2005 - Present	INVESTMENT MANAGEMENT GROUP, LLC	Co-Owner & Advisor	Y	Jacksonville, FL, United States
12/2002 - Present	DETLEFS AND ASSOCIATES, INC	Owner	Y	JACKSONVILLE,, FL, United States
10/2001 - Present	Detlefs and Associates, Inc.	Insurance Agent	Y	Jacksonville, FL, United States
10/2013 - 09/2017	PLANMEMBER SECURITIES CORPORATION	REGISTERED REPRESENTATIVE	Y	CARPINTERIA, CA, United States
04/2013 - 09/2017	ADVISORS EXCEL	Investment Advisor Representative	Y	TOPEKA, KS, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

(1) NAME:DETLEFS AND ASSOCIATES, INC.; INV RELATED:YES; ADDRESS:8771 PERIMETER PARK COURT, SUITE 103



Registration & Employment History



OTHER BUSINESS ACTIVITIES

JACKSONVILLE, FL 32216; NATURE:INSURANCE/INSURANCE AGENCY; POSITION:AGENT; START DATE:10/2001; HOURS/MONTH:40; TRADING HOURS/MONTH:30; DUTIES:INSURANCE SALES AND SERVICE (2) NAME: MADISON AVENUE SECURITIES, LLC; INV RELATED:YES; ADDRESS:8771 PERIMETER PARK COURT, SUITE 103 JACKSONVILLE, FL 32216; NATURE:FINANCIAL SERVICES RELATING TO MUTUAL FUNDS AND VARIABLE ANNUITY; BUSINESS; POSITION: REGISTERED REP; START DATE:09/2017; HOURS/MONTH:40; TRADING HOURS/MONTH:30; DUTIES:FINANCIAL SERVICES (3) NAME:IMG WEALTH MANAGEMENT; INV RELATED:YES; ADDRESS:8771 PERIMETER PARK COURT, SUITE 103 JACKSONVILLE, FL 32216; NATURE:FINANCIAL PLANNING & PORTFOLIO MANAGEMENT; POSITION:FINANCIAL ADVISOR; START DATE:09/2017; HOURS/MONTH:40; TRADING HOURS/MONTH:30; DUTIES:INVESTMENT ADVISE & PORTFOLIO MANAGEMENT (4) NAME:10-10-80 INC. INV RELATED:NO; ADDRESS:8771 PERIMETER PARK COURT, SUITE 103 JACKSONVILLE, FL 32216; NATURE:PRIVATE FOUNDATION SETUP FOR THE PURPOSE OF REACHING PEOPLE FOR CHRIST; POSITION:TRUSTEE; START DATE:01/2022; HOURS/MONTH:<1; TRADING HOURS/MONTH:0; DUTIES:TRUSTEE. (5) NAME: FELLOWSHIP OF CHRISTIAN ATHLETES; INV RELATED:NO; ADDRESS:8701 LEEDS RD, KANSAS CITY, MO 64129; NATURE: NON-PROFIT GROWING AND DEVELOPING MIDDLE SCHOOL AND HIGH SCHOOL ATHLETES TOWARDS A RELATIONSHIP WITH JESUS; POSITION:BOARD MEMBER FOR ST. JOHNS COUNTY; START DATE:8/2022; HOURS/MONTH:1; DUTIES: ATTEND BOARD MEMBER MEETINGS. (6) NAME: AE MEDICARE PARTNER PROGRAM; INVESTMENT RELATED: YES; ADDRESS: 2950 SW MCCLURE RD, TOPEKA, KS 66614; POSITION: AGENT / SOLICITOR; DUTIES: REFER CLIENTS TO THEM FOR MEDICARE SUPPLEMENT PLANS; HOURS PER WEEK: 2 HOURS PER WEEK; START DATE: 10/9/2023 (7) NAME: INVESTMENT MANAGEMENT GROUP, LLC; ADDRESS: 8771 PERIMETER PARK COURT, SUITE 103 JACKSONVILLE, FL 32216; INVESTMENT RELATED: YES; POSITION: CO-OWNER AND ADVISOR DUTIES: INVESTMENT ADVICE; HOURS PER WEEK: 30 HOURS; START DATE: 01/2005



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Criminal	1
Financial	2

Criminal

This disclosure event involves a criminal charge against the Investment Adviser Representative that has resulted in a dismissal, plea, acquittal or conviction. The criminal matter may relate to any felony or certain misdemeanor offenses (e.g., bribery, perjury, forgery, counterfeiting, extortion, fraud, wrongful taking of property).

Disclosure 1 of 1

Reporting Source:	Individual
Formal Charges were brought in:	State Court
Name of Court:	Circuit Court
Location of Court:	Leon County Florida
Docket/Case #:	1998MM3836A1
Charge Date:	03/16/1998
Charge(s) 1 of 1	
Formal Charge(s)/Description:	Disposed 4/29/1998 required to complete a diversion program. rep cited with a misdemeanor for failure to pay for meal at local Denny's Restaurant. Diversion program completed prox. 7/1998. misdemeanor dismissed. note that we have on file notice from the clerk of the circuit court and comptroller leon fl.us. record search results stating the file is no longer available. the record met its designated retention period and has been destroyed. Letter dated 11/3/2015 Case 1998MM3836A1 clerk of courts.
No of Counts:	1
Felony or Misdemeanor:	Misdemeanor
Plea for each charge:	guilty
Disposition of charge:	Convicted
Current Status:	Final
Status Date:	07/29/1998
Disposition Date:	04/29/1998
Sentence/Penalty:	Diversion Program required and completed. Misdemeanor Dismissed approx.



1998. 7/29/1998 case closed.

Broker Statement

Disposed 4/29/1998 required to complete a diversion program. rep cited with a misdemeanor for failure to pay for meal at local Denny's Restaurant. Diversion program completed prox. 7/1998 misdemeanor dismissed and case closed. note that we have on file notice from the clerk of the circuit court and comptroller leon fl.us. record search results stating the file is no longer available. the record met its designated retention period and has been destroyed. Letter dated 11/3/2015 Case 1998MM3836A1 clerk of courts.



Financial

This disclosure event involves a final bankruptcy, compromise with one or more creditors, or Securities Investor Protection Corporation liquidation that occurred within the last 10 years and that involved the Investment Adviser Representative or an organization/investment adviser that the Investment Adviser Representative controlled that occurred within the last 10 years.

Disclosure 1 of 2

Reporting Source: Individual
Action Type: Compromise
Action Date: 06/23/2016

Organization Investment-Related?

Action Pending? No
Disposition: Discharged
Disposition Date: 06/23/2016

If a compromise with creditor, provide:

Name of Creditor: PNCBank National Association
Original Amount Owed: \$67,839.03
Terms Reached with Creditor: \$67839.03 discharged by creditor as part of shortsale.

Disclosure 2 of 2

Reporting Source: Individual
Action Type: Compromise
Action Date: 06/13/2016

Organization Investment-Related?

Action Pending? No
Disposition: Discharged
Disposition Date: 06/13/2016

If a compromise with creditor, provide:

Name of Creditor: U.S. Bank National Association
Original Amount Owed: \$61,418.21
Terms Reached with Creditor: \$61418.21 discharged by creditor as part of shortsale.



End of Report

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